Infrastructure Investor

## **Japan Korea Week** 2022

14 - 16 June



Join us in June for the Infrastructure Investor Japan Korea Week. Connect with the **biggest gathering of institutional investors across Asia**, for unrivalled networking and insight sharing. Gain valuable knowledge from inspirational keynotes and industry leaders on the latest trends shaping the global infrastructure landscape.





Japan Korea Week consists of two forums. The event will kick off with the **Tokyo Forum on 14 June**. Join to network with Japan's most active institutional investors. The **Seoul Forum will close the event on 16 June**. This is the premier event for securing capital allocations from Korean investors.



All the sessions were very helpful to understand how the investment circumstances and the investors' attitudes toward investment activities have changed due to COVID, digitalization, COP26, etc.

Ikuya Fujiyama, Sojitz Corporation

# What to expect this year



#### **More investors**

With an unparalleled 1:1 investor:manager ratio, the Japan Korea Week is the go-to event to fundraise with Asia's biggest investors. Connect with the largest gathering of investors in the region.



#### **New opportunities**

With the Japan Korea Week event platform, networking has never been easier. You can schedule 1-2-1 meetings and send private messages directly to other attendees to connect and build relationships prior to the event.



#### More industry leading insight

We will showcase the industry's best and brightest to provide valuable industry leading insight. Uncover high-yield opportunities and share perspectives on Asian investment strategies.

# Join the region's leading institutional investors



## Meet the right people

Filter the attendee list on the event platform ahead of the event by area of interest, geographic focus, institution type, and much more, to connect with the right people.



#### Plan ahead

Shortlist the connections you want to make by adding attendees to your 'Want to meet list' on the event platform and schedule meetings across the event.



#### **Build relationships** and interact

Attend the cocktail receptions at the end of the forums to socialise with your peers. Build relationships and nurture opportunities.

- » ABL Life Insurance
- » AIA Life Insurance
- )) Aozora Bank
- » Asahi Mutual Life Insurance
- » AXA
- » Cathay Life Insurance
- » Construction Workers Mutual Aid Association
- » Daido Life Insurance
- » DBJ Asset Management
- » Development Bank of Japan
- » DGB Life Insurance
- » Fubon Hyundai Life Insurance
- » Government Pension Investment Fund
- » Hana Financial Group
- » Hanwha General Insurance
- » Heungkuk Life Insurance
- » Hulic
- » Hyundai Insurance
- » Idemitsu Pension Fund
- » Industrial Bank of Korea
- » Itochu Corp
  - Japan Bank for International Cooperation

- Japan Co-Op Insurance Consumers' Co-Operative Federation
- » Japan Investment Corporation
- Japan Post Bank
- Japan Post Insurance
- ) KDB Life Insurance
- » KEB Hana Bank
- » Korea Investment Corporation
- » Korean Reinsurance
- » Korean Teachers' Credit Union
- LINA Insurance Company of Korea
- » Local Finance Association
- » Manulife
- Meritz Fire & Marine Insurance
- » MetLife Insurance
- » Mirae Asset Life Insurance
- » Mitsui & Co. Alternative Investments
- » Mitsui Sumitomo Primary Life Insurance
- » MUFG Bank
- » Multilateral Investment Guarantee Agency, The World Bank Group

- National Agricultural Cooperative Federation
- » National Credit Union Federation of Korea
- » National Federation of Fisheries Cooperatives
- National Pension Service
- Norinchukin Bank
- » ORIX Life Insurance
- Osaka Shoko Shinkin Bank
- » Pension Fund Association
- » POBA
- » Prudential Life Insurance Korea
- Samsung Life Insurance
- SBI Life Insurance
- » Scientists & Engineers Mutual-aid Association
  - Shinhan Life Insurance Shinkin Central Bank
- Shinsei Bank
- » Sompo Japan Insurance
- » Sumitomo Life Insurance
- » The Dai-ichi Life Insurance
- » The Police Mutual Aid Association
- » Tokio Marine Holdings
- » Tong Yang Life Insurance
- Willis Towers Watson



#### **Tadasu Matsuo**

Managing Director, Head of Global Alternative Investments

Japan Science and Technology (JST)

Tadasu Matsuo has recently been appointed to head up a new \$86.8 billion university endowment fund, tasked with generating a 4.38% annual return.

Matsuo previously led HarbourVest Partners Japan as Managing Director and co-head. Previous employers also include Japan Post Bank, Alternative Investment Capital, Daido Life and Nippon Life Insurance, contributing to his extensive 30+ years' experience.

Matsuo will be speaking on the newly created University Fund's investing strategy in alternatives.



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# **Speakers** at the Tokyo Forum include:



**Karen Dolenec**Partner **Ancala Partners** 



Andreas Huber
Partner, Vice Chairman
Asia Pacific
EQT Partners



Wataru Kawabata Managing Director DBJ Asset Management



Takako Koizumi
Executive Director
Mitsui & Co Alternative
Investments



Tadasu Matsuo
Managing Director, Head of
Global Alternative Investments
Japan Science &
Technology Agency
(JST)



Akihito Nagata
Chief Portfolio Manager,
Alternative & Fund Investment
Nissay Asset
Management

Corporation



Perry Noble
Head of Infrastructure
Federated Hermes



Koji Someno
Manager, Alternative
Investment Department
Dai-ichi Life Insurance
Company



Yuriko Watanabe Director Japan Post Bank



Alexander Wellsteed
Principal Evaluation Specialist
Asian Development
Bank

# **Speakers** at the Seoul Forum include:



Yusun Chung
Director, Private Assets
Schroders



Jiroo Eoh Team Head ABL Life Insurance



Harold Dong Young Kim Manager, Private Capital Team Tong Yang Life Insurance



Brad Kim
Managing Director
Stonepeak
Infrastructure



Jake Lee Head of Infrastructure Hyundai Insurance



Seok Won Lee Investment Manager POBA



Jungmin Lim
Director
NH Investment &
Securities



Ana Romero
Co-Founder
Green Transition
Partners



Andrew Shin
Head of Investments (Korea)
Willis Towers Watson



John Walker Chairman Eastpoint Partners

# **Key sessions**

## **Tokyo Forum** Japan Korea Week 2022

**14 JUNE** 

Keynote Fireside Chat with keynote speaker Tadasu Matsuo, Japan Science and Technology (JST)

#### Seeking sustainability in the infrastructure portfolio

- How to efficiently track ESG performance in the infra portfolio
- Are both seeking sustainability and high returns compatible?
- Avoiding greenwashing what should Japanese LPs know?

Ryuichi Horie, Co-founder and Chief Executive Officer,

CSR Design Green Investment Advisory

Akihito Nagata, Chief Portfolio Manager, Alternative & Fund Investment,

Nissay Asset Management Corporation

Jeff Pentland, Managing Director, Northleaf Capital Partners

#### The evolution of infrastructure fund strategies - implications for investors

- Specialist vs Generalist funds which works best for the Japanese investor?
- Core infrastructure will it remain an integral part of the infrastructure portfolio?
- Are we seeing a greater increase in mid-cap strategies as core becomes saturated from funds?

Karen Dolenec, Partner, **Ancala Partners**Yuriy Humber, President, **Yuri Group**Philip Kent, Director, **Gravis Capital**Simon Soder, Partner, **Antin Infrastructure Partners** 

#### **Gauging LP appetite in the asset class**

- Does LP appetite remain risk averse or are they moving up the risk curve?
- Do Japanese LPs prefer specialists or generalist fund managers?
- Would LPs consider first time funds or is a strong track record a prerequisite to selection?

Takako Koizumi, Executive Director,
Mitsui & Co Alternative Investments
Tatsuya Otsubo, Manager, Norinchukin Bank
Koji Someno, Manager, Alternative Investment Department,
Dai-ichi Life Insurance Company
Yuriko Watanabe, Director, Japan Post Bank

## **Key sessions**

## **Seoul Forum** Japan Korea Week 2022

**16 JUNE** 

#### Keynote presentation with Brad Kim, Managing Director at Stonepeak Infrastructure

#### **Debt strategies for Korean insurance firms**

- Does appetite remain high amongst Korean investors? What drives their investment?
- How resilient has infrastructure debt been proven post pandemic?
- ESG considerations for the debt portfolio

Jiroo Eoh, Team Head, **ABL Life Insurance** Scott Lawrence, Partner, **Glennmont Partners** Jungmin Lim, Director, **NH Investment & Securities** 

#### **Keynote Panel: Infrastructure Investing strategies for the future**

- Which sectors and strategies present the best potential for future growth? How should investors prepare and consolidate their portfolios?
- Mitigating future risks such as climate change risk what actions need to be taken now?
- Energy in transition 2.0 investing beyond solar and wind

Tharshini Ashokan, Reporter, Infrastructure Investor Yusun Chung, Director, Private Assets, Schroders Ayaka Fujiwara, Climate Investment Specialist, Green Climate Fund

Andreas Huber, Partner, Vice Chairman Asia Pacific, **EQT**Steven Pugh, Partner, **Federated Hermes** 

#### Korean investors' appetite for infrastructure

- Understanding appetite for comingled funds vs co-investments
- Do investors have concerns over style drift with their GPs?
- · Are Korean investors moving into more value-add investing strategies?

Jake Lee, Head of Infrastructure, **Hyundai Insurance**Seok Won Lee, Investment Manager, **POBA**Harold Dong Young Kim, Manager, Private Capital Team,
TongYang Life Insurance
Andrew Shin, Head of Investments, **Willis Towers Watson** 

# Part of the Infrastructure Investor Global Passport

The Infrastructure Investor Global Passport is an influential network of investors, fund and asset managers, developers, and strategic partners.

By securing your place at the Japan Korea Week you will instantly become part of the global network of infrastructure leaders shaping the asset class.

Secure a **Global Passport** to attend **both the Tokyo Forum** and **Seoul Forum** in-person or choose to attend just one with a **Regional Passport**. In addition to in-person event access, you will be able to join all other global events virtually, have access to an expansive network of industry leaders, and much more.



The member exclusive events and meetings are a great way to network with industry leaders on relevant topics.

Michael Kirnstötter, VBV Pensionskasse

Visit www.infrastructureinvestor.com/iigp for more information or contact luca.g@peimedia.com to discuss membership options.

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# Join the region's leading event today

Qualified investors may be eligible for a complimentary place (maximum 2 per company).

Email elliott.chae@peimedia.com to apply for your place.

To see if the event is included as part of your subscription please contact **luca.g@peimedia.com** 

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#IIJapanKoreaWeek

It was a great opportunity to catch up with key industry professionals.

Shuji Hatsukaiwa Schroders