PDI APAC Forum

Connecting APAC and global private debt markets

29-30 March 2023 | Fairmont Singapore

The **PDI APAC Forum** is **Asia's leading global debt investing event.** Now in its third year, the forum back to a fully in-person two-days programme, will closely examine the evolving Asian private debt markets, institutional investor perspectives, the outlook of Asia economy, global private credit trends, alternative private credit strategies across the risk spectrum and much more. The PDI APAC Forum connects private debt professionals to find investment opportunities across Asia and fundraise for global strategies.

Keynotes:

- Cheng Khai Lim, Executive Director, Financial Markets Development Department, **Monetary Authority of Singapore**
- Clarence Wong, Chief Economist, **Peak Reinsurance**

Featured speakers and organisations:

- Johnny Adji, Senior Investment Director, **Cambridge Associates Asia**
- Mike Fang, Senior Portfolio Manager, **Maryland State Retirement and Pension System**
- Kenton Freitag, Senior Managing Director of Private Debt, **British Columbia Investment Corporation**
- Yuko Hara, Director, Alternative Investments Team, **ORIX Life Insurance**
- Jayashree Jena, Associate Director – Private Debt, **TransAsia Private Capital**
- Leslie Lim, Investment Director, **Tsao Family Office**
- Sean Low, CEO, **Golden Vision Capital (Singapore)**
- Paul Ong, Partner, **Innoven Capital SEA**
- Bruce Pan, Managing Director and Head of Private Debt Investment, **China Ping An Insurance Overseas**
- Diana Reeves, Director, **Cabot Capital Partners**
- Samarendra Singh, Principal, Equity Investment Unit, **Asian Development Bank**
- Aidan Yao, Senior Emerging Asia Economist, **AXA Investment Managers**

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Private Debt Investor

APAC Forum
Singapore 2023

Wednesday 29 March 2023

11:30 **Investor only Workshop: A 360-degree view of private debt investing**
Leading by a facilitator to understand the current state of private debt markets and potential pitfalls that investors need to be wary of.

13:00 **Investor lunch**

13:30 **Registration**

14:00 **Panel: New directions for Europe and the US**
- What are the drivers for growth in Europe and the US?
- Which areas of the market look most exciting over the next 12-18 months?
- With the launch of ESG Integrated Disclosure Project **in** 2022, does ESG continue to be a prime focus? How far have fund managers/investors progressed with ESG, and what innovations are we seeing?

14:40 **Panel: Why real estate debt is gaining traction amongst APAC investors**
- Have deals and activity changed compared with 12 months ago?
- How are investors' appetites developing for real estate debt?
- Where does real estate debt fit into a multi-asset portfolio?

15:20 **Networking break**

15:40 **Presentation: How to manage the diversify of local jurisdictions in Asia**
- Led by lawyers, to discuss the latest developments in reporting tax, regulations such as IFRS 17 and practical approaches in Asia.

16:15 **Panel: Retail investors lifting the lid on the growth of private credit**
- Opportunities for retail investors to play a key role in supporting alternative assets are growing fast. How is Asian private wealth community positioning itself for private debt market?
- The liquidity hurdles are always addressed – what are the feedback from managers?
- Is the interest from retail investors expected to be an ongoing and rapid expansion in the years ahead?

17:00 **Networking cocktails**
A gathering of the most senior and influential leaders within private credit. Mingle and drink with experts that deep dive into themes such as AI and technology; ESG in private debt; Tips for fundraising in Asia and Talent management, etc.

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PEI

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APAC Forum
Singapore 2023

Thursday 30 March 2023

08:30 **Registration, networking, and welcome refreshment**

09:00 **PDI welcome**

09:10 **Opening panel: The next phase for APAC private credit**

- Asia at the forefront: how well Asian private credit market has survived its stress test given the global market volatility?
- Analysing the capital raised and deployed – Is there a growing pool of opportunities in specific sectors?
- For investors who want exposure to this burgeoning asset class, what should they be aware of by allocating into emerging sectors?

09:50 **Keynote: Macroeconomic outlook for Asia-Pacific 2023: Emerging risks and impacts**

- Ongoing and emerging macroeconomic issues and concerns for all investors, fund managers to rethink and re-evaluate the investment options as covid-related headwinds dissipate

Clarence Wong, Chief Economist, **Peak Reinsurance**

10:10 **Panel: Fundraising in Asia and building successful relationships in the new era**

- Key learnings from covid crisis and raising capital from APAC investors.
- How does the current environment affect the manager selection when it comes to investor's top of the mind, in terms of sourcing and investment due diligence?
- Generalist vs specialist managers – what are pros and cons of each type? What differentiates them in a competitive fundraising market?

Moderator: Jayashree Jena, Associate Director – Private Debt, **TransAsia Private Capital**
Johnny Adji, Senior Investment Director, **Cambridge Associates Asia**
Yuko Hara, Director, Alternative Investments Team, **ORIX Life Insurance**
Samarendra Singh, Principal, Equity Investment Unit, **Asian Development Bank**

10:50 *Morning networking break*

11:20 **Panel: Global issues and market trends shaping private debt**

- How has private debt been affecting by all the global issues such as energy crisis, inflation spike, rising interest rates and continued supply-chain disruption?
- Examine the risks and returns of US vs Europe direct lending and find alternatives
- Technology, data analytics, ESG and innovation: which elements are changing alternative lending space?
- Beyond yields, what will be drivers for private credit investments going forward?

12:00 **Is private credit the new megatrend in Australia?**

- The retirement income covenant has been introduced in 2022, have the underlying drivers of private credit shifted? Do investors classify private debt as a fixed income security or an alternative security?
- Deep dive into current Australia's direct lending and mezzanine debt opportunities, in terms of size, specific industry sectors and growth
- How do managers address the liquidity concerns of investors?

12:40 *Networking luncheon*

14:00 **Keynote: Private credit – the next key driver of growth in private markets**

- Potential opportunities for private credit financing in Asia
- Supporting the growth of private credit eco-system

Cheng Khai Lim, Executive Director, Financial Markets Development Department, **Monetary Authority of Singapore**

14:10 **Panel: Private debt opportunities in India and Southeast Asia**

- How does the view of private debt look from India as well as Southeast Asia – which market appear to be more resilient in post-covid?
- In which strategies, region and sectors are global investors finding opportunities?
- What can specialist private credit funds offer investors?

Moderator: Diana Reeves, Director, **Cabot Capital Partners**
Paul Ong, Partner, **Innoven Capital SEA**

14:50 **Panel: Investing in the infrastructure debt**

- Assessing the trends driving investments in energy transition, digital infrastructure and other infrastructure projects – how will these sectors impact infrastructure debt investments?
- Where do emerging opportunities lie in Asia and the rest of the world?

15:30 *Afternoon networking break*

16:00 **Macroscope: Spotlight on China's economy, property market and moving forward out of "zero-covid" policy**

- Overview and key aspects of China's 2023 outlook.
- What impact does the zero-covid strategy have on the Chinese economy and recovering path?
- Looming recession in developed-market economies is a newly minted risk – what is the implications for property market and potential growth?

Aidan Yao, Senior Emerging Asia Economist, **AXA Investment Managers**

16:15 **Panel: Dislocation, distress & recovery**

- How has been the market cycle developing over the past 6 months around the world?
- Where are distressed opportunities and special situations moving forward?
- Which sectors and regions, onshore vs offshore, look more attractive for investors?

16:45 **Global allocator panel: What is driving change in investors' private credit allocation in a rapidly changing world?**

- Global investors' appetites to private credit across the risk spectrum and sectors
- Which types of vehicles are investors looking for?
- Are there any shifts between bond, equity and debt in the coming years?
- Into the unknown: What are the ultra long-term investor's challenges and how are investors predicting and preparing for that?

Moderator: Sean Low, CEO, **Golden Vision Capital (Singapore)**
Mike Fang, Senior Portfolio Manager, **Maryland State Retirement and Pension System**
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17:30 **Chair's closing remarks and networking cocktail**

The agenda is subject to change.

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