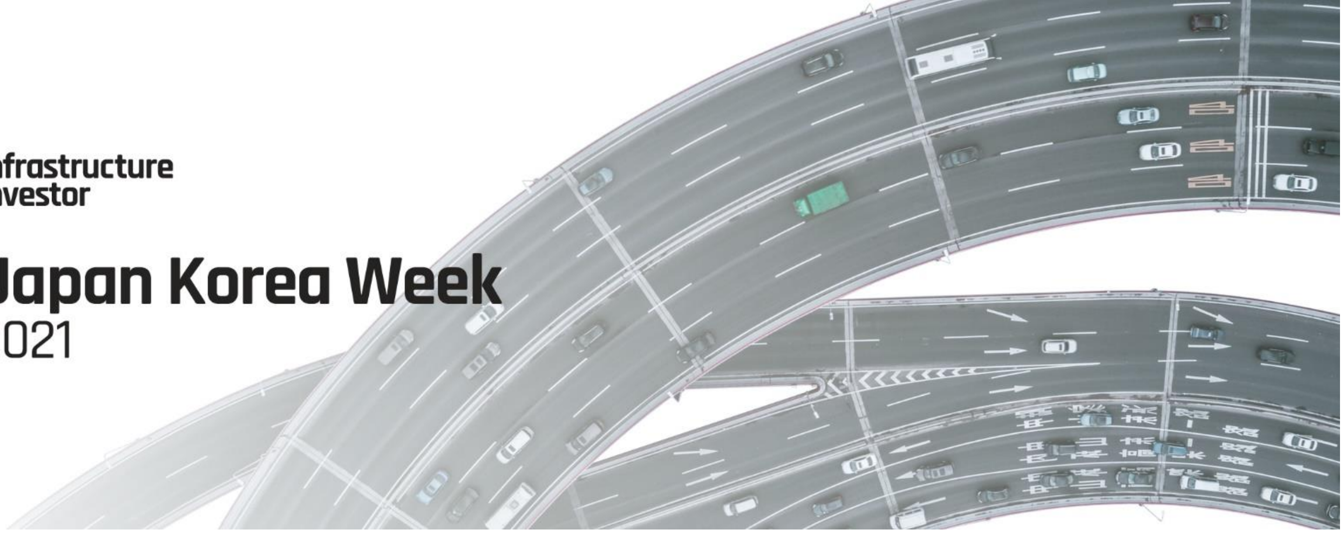
Infrastructure Investor

Japan Korea Week 2021



Infrastructure Investor Japan Korea Week

7 December

Infrastructure Investor Seoul Forum
In-person, Conrad Hotel, Seoul

8 December

Infrastructure Investor Seoul Forum & Infrastructure Investor Tokyo Forum
Online

9 December

Infrastructure Investor Tokyo Forum
In-person, Palace Hotel, Tokyo

Infrastructure Investor Seoul Forum

Tuesday 7 December, In-person, Conrad Hotel, Seoul
Simultaneous translation in Japanese, Korean and English

09:00 **Keynote Panel**

- Post pandemic allocation - where should Korean LPs invest?
- How have infrastructure assets performed over the past 18months?
- Which sectors are recovering the quickest post pandemic?

Speaker: Alastair Hall, Senior Managing Director, **OMERS Infrastructure**

10:00 **Presentation**

Speaker: Neil Brown, Partner, **Actis**

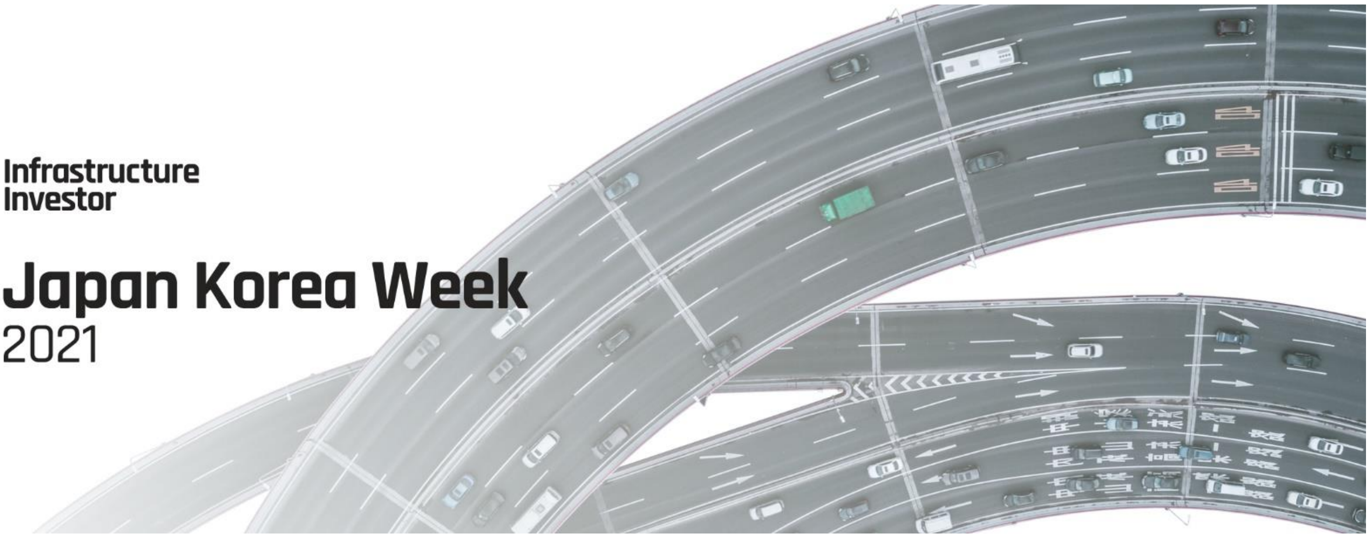
10:40 **Panel: Infrastructure growth sectors**

- Post pandemic winning sectors – does digital remain the most attractive sector?
- How do newer sectors such as social infrastructure sit within the investment portfolio?
- Transport – is it making a comeback?

11:25 **Infrastructure Debt Strategies for Korean investors**

- Which subsectors within the asset class have proved attractive during the pandemic?
- Does appetite remain high amongst Korean investors? What drives their investment?
- Which are the main risks that investors need to keep in mind when investing in this asset class?

12:00 **Lunch Break**



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14:00 **Case Study: The impact of Covid-19 on airport investments**

- Understanding Covid's impact on the airport sector
- What does the recovery look like for the sector? How can airports find new sources of growth?
- Lessons learned from dealing with the crisis.

15:00 **Greenfield Risk and Renewables investing**

- Comparative risk returns for investing in greenfield vs. brownfield
- What are the most active markets for renewable energy investment?
- Where can Korean investors take advantage in disruption in the energy markets?

16:00 **Investing in Emerging Markets**

- Why should Korean investors be taking a closer look at emerging markets?
- The rise of Asian renewables
- Currency risk and hedging strategies

17:00 **Korean LP Panel**

- Post pandemic allocation - where are Korean LPs looking to allocate?
- Pre vs Post pandemic sectoral interest – does energy remain a top focus?
- Infrastructure Debt vs Equity investing strategies

Moderator: Andrew Shin, Director, Head of Investment Services, **Willis Towers Watson**
Speakers: Jake Lee, Head of Infrastructure, **Hyundai Marine & Fire Insurance**
Seok Won Lee, Investment Manager, **POBA**

17:45 **Seoul Cocktail Reception**

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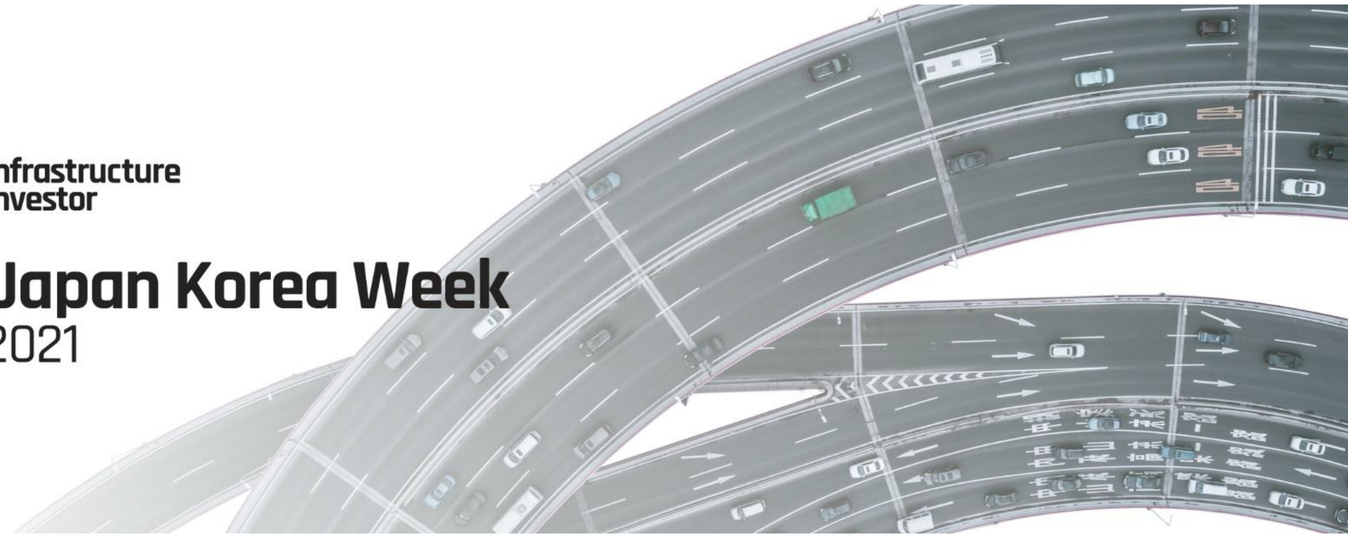


Infrastructure Investor Seoul Forum & Infrastructure Investor Tokyo Forum

Wednesday 8 December, Online
Simultaneous translation in Japanese, Korean and English

09:00 **Keynote Panel: Seeking strong returns in a post pandemic world**

- Infrastructure Winners and Losers: Where are GPs looking to invest/avoid post pandemic?
- Managing risk in the current environment - country and currency risk
- Investing in transport - is it now time to reconsider the sector?

Speakers: Mark Florian, Head of Global Energy & Power Infrastructure, **Blackrock**
Tom Irvine, Managing Director, **Northleaf Capital Partners**
Gwenola Chambon, CEO & Founding Partner, **Vauban Infrastructure Partners**

10:00 **Keynote Presentation**

10:30 **Break**

15:00 **Investing in disruption and the energy in transition**

- What are the current disruptive drivers in the sector?
- ESG and renewables - how do they complement each other?
- How to get Japanese and Korean investors comfortable with greenfield risk?

Moderator: Michael Sofer, Principal Consultant, Head of Strategy & Business Solutions, **Frontier Advisors**

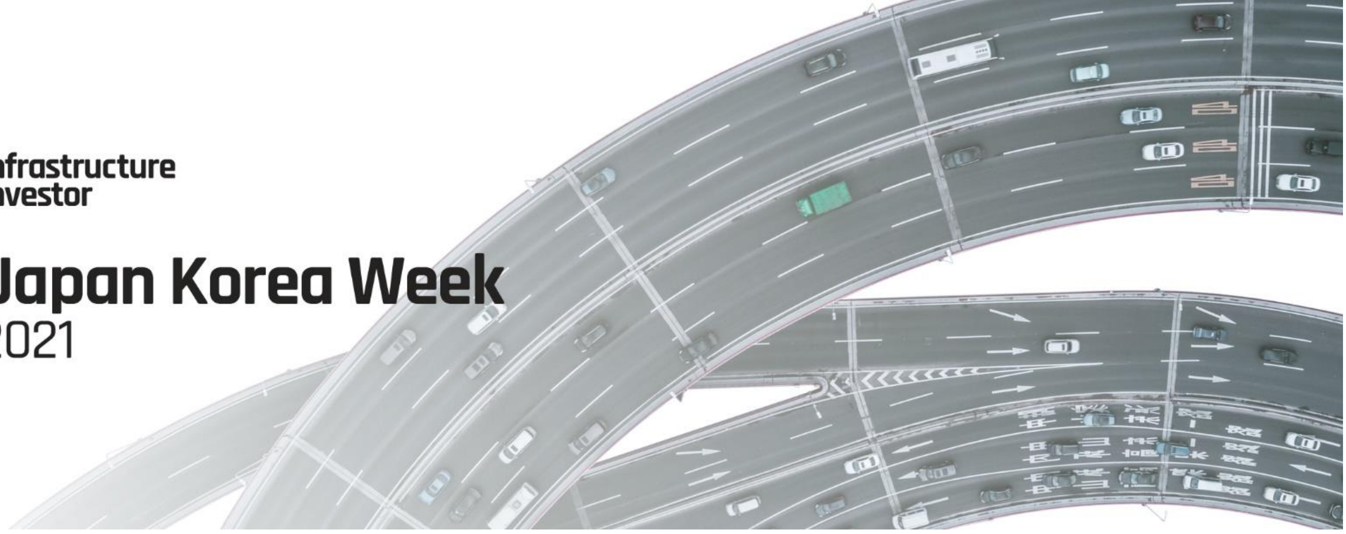
16:00 **Panel: Successfully implementing ESG strategies**

- Successfully aligning infrastructure investing and ESG needs
- How do managers really value ESG? Is it just window dressing?
- Lessons learned from experienced investors

Moderator: Gwen Colin, Independent Advisor, **Sustainable Finance**
Speakers: Ryuichi Horie, Principal, **CSR Design Green Investment and Advisory**
Joanne Lee, Sustainable Finance Specialist, **WWF**

17:00 **Panel: Working successfully with Japanese and Korean gatekeepers**

- Best practices for engaging with gatekeepers in the post pandemic era
- What are the Do's and Don'ts for presenting and pitching funds?



- Risk return appetites amongst local LPs – are these changing? Can higher risk strategies be feasibly pitched?

Speakers: Karen Dolenec, Partner, **Ancala Partners**
Joost Bergsma, CEO & Managing Partner, **Glennmont Partners**
Alastair Hall, Senior Managing Director, **OMERS Infrastructure**

Infrastructure Investor Tokyo Forum

Thursday, 9th December, In-person, Palace Hotel, Tokyo
Simultaneous translation in Japanese, Korean and English

09:00 **Keynote Presentation**

Speaker: Yoshitaka Todoroki, Managing Director, Private Market Investment Department, **Head of Infrastructure, GPIF**

09:30 **Keynote Panel**

- Post pandemic allocation - where should Japanese LPs look to invest?
- Core vs Core Plus vs Value Add – what are the best strategies?
- Which infrastructure sectors show the most attractive returns in the current environment?

Speakers: Karen Dolenec, Partner, **Ancala Partners**
Joost Bergsma, CEO & Managing Partner, **Glennmont Partners**
Alastair Hall, Senior Managing Director, **OMERS Infrastructure**

10:20 **Presentation**

Speaker: Neil Brown, Partner, **Actis**

10:50 **Break**

11:20 **Panel: Infrastructure's expanding investing landscape**

- The changing perception and definition of infrastructure what opportunities does it open up for investors
- Why should Japanese LPs consider unfamiliar sub asset classes?
- How do newer sectors such as in digital and social infrastructure fit within the investment portfolio?

12:05 **Lunch Break**

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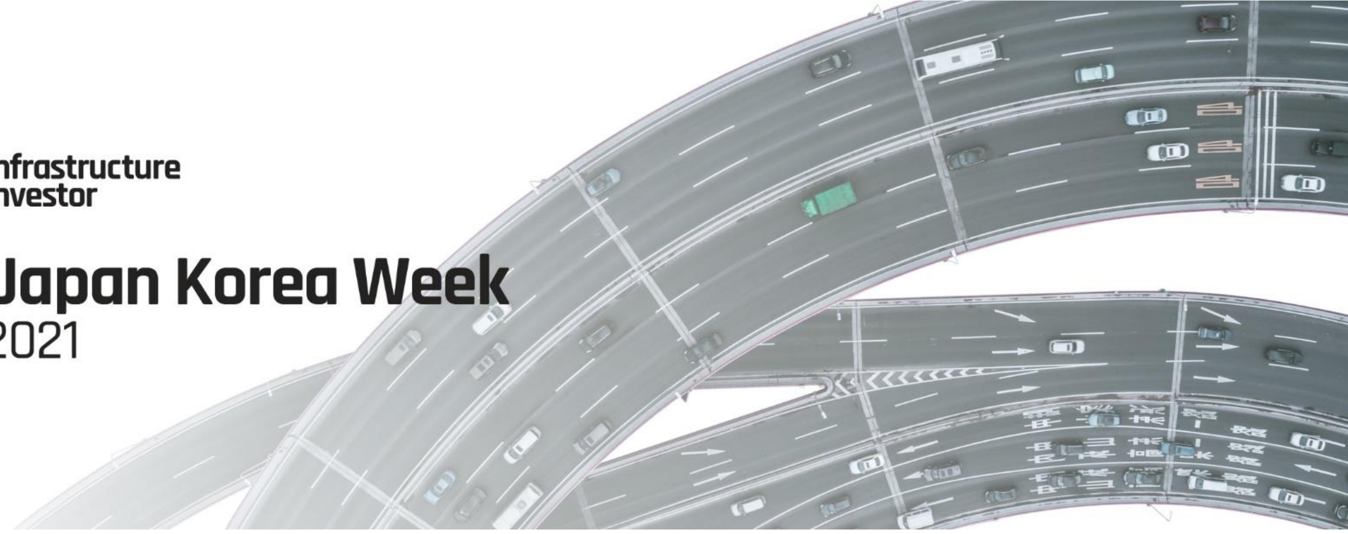

14:00 **Japan's Offshore wind investing opportunity**

- How can institutional capital best get involved in the sector?
- What does recent governmental decarbonisation policy mean for industry growth?
- Offshore wind implications for the grind and transmission line development

14:55 **Investing in Digital Infrastructure**

- What is digital infrastructure? Understanding the current digital landscape
- Investing in datacentres
- With rising competition for assets, is the digital market overheated?

15:30 **Break**

16:15 **Investing in Infrastructure 101 for new LPs**

- Understanding Infrastructure as an asset class – what is it?
- Risk/Return profile and comparison with other asset classes
- Considerations for fund selection and accessing infrastructure markets

17:00 **Japanese LP Panel**

- How does infrastructure currently fit within Japanese LPs alternatives portfolios?
- Is infrastructure investing appetite increasing post pandemic?
- Risk appetites amongst investors – are higher risk strategies being considered?

Moderator: Takako Koizumi, Executive Director, **Mitsui & Co Alternative Investments**
Speakers: Koji Someno, Manager, Alternative Investment Department, **Dai-Ichi Life Insurance**
Keisuke Okano, Associate Director, **Orix Life Insurance**

17:45 **Tokyo Cocktail Reception**

PEI

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