

Infrastructure Investor Japan Korea Week

7 December

Infrastructure Investor Seoul Forum In-person, Conrad Seoul 8 December

Infrastructure Investor Seoul Forum & Infrastructure Investor Tokyo Forum Online 9 December

Infrastructure Investor Tokyo Forum In-person, Palace Hotel, Tokyo

Infrastructure Investor Seoul Forum

Tuesday 7 December, In-person, Conrad Hotel, Seoul Simultaneous translation in Japanese, Korean and English

12:00 Lunch & Networking

13:30 Keynote Panel

- Post pandemic allocation where should Korean LPs invest?
- How have infrastructure assets performed over the past 18 months?
- Which sectors are recovering the quickest post pandemic?

Speaker: Alastair Hall, Senior Managing Director, OMERS Infrastructure

14:15 Keynote Presentation

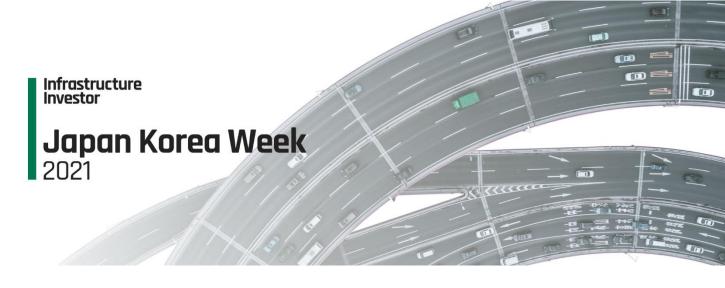
Speaker: Adrian Mucalov, Partner, Actis

14:45 Panel: Infrastructure growth sectors

- Post pandemic winning sectors does digital remain the most attractive sector?
- How do newer sectors such as social infrastructure sit within the investment portfolio?
- Transport is it making a comeback?

Speaker: Jungmin Lim, Director, NH Investment & Securities Yusun Chung, Private Assets Director, Schroders





15:30 Break

16:00 Panel: Greenfield Risk and Renewables investing

- Comparative risk returns for investing in greenfield vs. brownfield
- What are the most active markets for renewable energy investment?
- Where can Korean investors take advantage in disruption in the energy markets?

Speakers: Regina Chung, Vice President, CIM Group

17:00 Korean LP Panel

- Post pandemic allocation where are Korean LPs looking to allocate?
- Pre vs Post pandemic sectoral interest does energy remain a top focus?
- Infrastructure Debt vs Equity investing strategies

Moderator: Andrew Shin, Director, Head of Investment Services, Willis Towers Watson Speakers: Dong Young Kim, Private Capital Team, TongYang Life Insurance
Jake Lee, Head of Infrastructure, Hyundai Marine & Fire Insurance
Seok Won Lee, Investment Manager, POBA

17:45 Seoul Cocktail Reception





Infrastructure Investor Seoul Forum & Infrastructure Investor Tokyo Forum

Wednesday 8 December, Online

Simultaneous translation in Japanese, Korean and English

09:00 Keynote Panel: Seeking strong returns in a post pandemic world

- Infrastructure Winners and Losers: Where are GPs looking to invest/avoid post pandemic?
- Managing risk in the current environment country and currency risk
- Investing in transport is it now time to reconsider the sector?

Moderator: Mark Weisdorf, Managing Partner, Mark Weisdorf Associates
Speakers: Gwenola Chambon, CEO & Founding Partner, Vauban Infrastructure Partners
Mark Florian, Head of Global Energy & Power Infrastructure, BlackRock
Tom Irvine, Managing Director, Northleaf Capital Partners

10:00 Keynote Presentation

10:30 Break

15:00 Investing in disruption and the energy in transition

- What are the current disruptive drivers in the sector?
- ESG and renewables how do they complement each other?
- How to get Japanese and Korean investors comfortable with greenfield risk?

Moderator: Michael Sofer, Principal Consultant, Head of Strategy & Business Solutions, Frontier Advisors

Speakers: Simong Ang, First Vice President, CIM Group

Isabel Chatterton, Director, IFC

Douglas Kimmelman, Senior Partner, ECP

Heiko Schupp, Global Head of Infrastructure Investments, Columbia Threadneedle

16:00 Panel: Successfully implementing ESG strategies

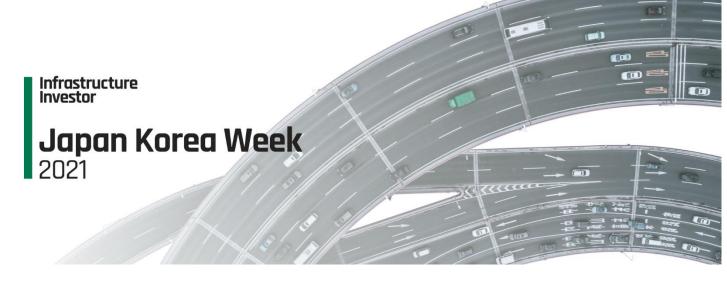
- Successfully aligning infrastructure investing and ESG needs
- How do managers really value ESG? Is it just window dressing?
- Lessons learned from experienced investors

Moderator: Tharshini Ashokan, Reporter, Infrastructure Investor

Speakers: Ryuichi Horie, Principal, CSR Design Green Investment and Advisory

Joanne Lee, Sustainable Finance Specialist, **WWF** Gwen Colin, Independent Advisor, **Sustainable Finance**





17:00 Panel: Working successfully with Japanese and Korean gatekeepers

- Best practices for engaging with gatekeepers in the post pandemic era
- What are the Do's and Dont's for presenting and pitching funds?
- Risk return appetites amongst local LPs are these changing? Can higher risk strategies be feasibly pitched?

Speakers: Shigefumi Kuroki, DBJ Asset Management

Toru Masuda, Head of Private Equity, **Sumitomo Mitsui Trust Bank**Akihito Nagata, Chief Portfolio Manager, Alternative & Fund Investment, **Nissay Asset Management**Shinji Nozu, Managing Director, **Alternative Investment Capital Limited**





Infrastructure Investor Tokyo Forum

Thursday, 9th December, In-person, Palace Hotel, Tokyo

Simultaneous translation in Japanese, Korean and English

09:00 Keynote Presentation

Speaker: Yoshitaka Todoroki, Managing Director, Private Market Investment Department, Head of Infrastructure, GPIF

09:30 Keynote Panel

- Post pandemic allocation where should Japanese LPs look to invest?
- Core vs Core Plus vs Value Add what are the best strategies?
- Which infrastructure sectors show the most attractive returns in the current environment?

Speakers: Joost Bergsma, CEO & Managing Partner, Glennmont Partners Karen Dolenec, Partner, Ancala Partners Alastair Hall, Senior Managing Director, OMERS Infrastructure

10:20 Presentation

Speaker: Adrian Mucalov, Partner, Actis

10:50 Break

11:20 Panel: Infrastructure's expanding investing landscape

- The changing perception and definition of infrastructure what opportunities does it open up for
- Why should Japanese LPs consider unfamiliar sub asset classes?
- How do newer sectors such as in digital and social infrastructure fit within the investment portfolio?

Moderator: Takanori Fukushima, General Manager, Sumitomo Mitsui Trust Research Institute

Speakers: Shuichi Hayashida, Head of Japan & Vice Head for South East Asia, Multilateral Investment Guarantee Agency

Sohei Shiotani, CIO, Marunouchi Infrastructure

Tetsuya Tabata, is Co-Head of Private Equity Investment Team, Sumitomo Mitsui Trust Bank

12:05 Lunch Break



14:00 Panel: Japan's Offshore wind investing opportunity

- How can institutional capital best get involved in the sector?
- What does recent governmental decarbonisation policy mean for industry growth?
- Offshore wind implications for the grid and transmission line development

Moderator: Kanna Mihara, Senior Vice President, Macquarie Capital Speakers: Shinichi Yasuda, Co-Head of Renewable Finance Team, Development Bank of Japan

14:55 Investing in Digital Infrastructure

- What is digital infrastructure? Understanding the current digital landscape
- Investing in datacentres
- With rising competition for assets, is the digital market overheated?

Speakers: Nori Matsushita, Head of Japan, AirTrunk

15:30 **Break**

16:15 Panel: Infrastructure Debt Strategies

- Why investors are increasingly allocating into the asset class
- Is high yielding infrastructure debt the new core infrastructure equity?
- Investing in Infrastructure debt vs other private debt subsectors

Speakers: Shuji Hatsukaiwa, Head of Alternatives Sales & Product, Schroders
Toru Inoue, Vice President, Goldman Sachs

17:00 Japanese LP Panel

- How does infrastructure currently fit within Japanese LPs alternatives portfolios?
- Is infrastructure investing appetite increasing post pandemic?
- Risk appetites amongst investors are higher risk strategies being considered?

Moderator: Takako Koizumi, Executive Director, Mitsui & Co Alternative Investments
Speakers: Tomoya Hori, Director, Private Equity Investment Department, Japan Post Bank
Keisuke Okano, Associate Director, Orix Life Insurance
Koji Someno, Manager, Alternative Investment Department, Dai-Ichi Life Insurance
Satoru Tanabe, Head of Infrastructure, PFA

17:45 Tokyo Cocktail Reception

