



Private Equity
International

Operating Partners All Access

Join the most influential operating partners community

Stay connected year-round with private equity and venture capital's global community of operating partners. Boost value creation, advance your team and expand your network.



For more information on membership, visit:
peievents.com/en/event/op-all-access

Private Equity
International

The Year Ahead Deep Dive

February 25

The pandemic is driving permanent changes in processes and behaviors, from hiring, board meeting efficiency and capex projects to investment team skills, e-commerce and innovation, the first gathering in this year's Operating Partners All-Access program heard.

"A fantastically interesting" 2020 saw a move from uncertainty and reactivity to proactivity then execution and being "super-busy", operating partners from Elliot Management, LLR Partners, Cinven, One Rock Capital and CVC learned.

They have crystallised better ways to create value, they said. Among the examples?

- One management team declaring their growth was "tapped out" had no idea of its total addressable market or market share. Cracking that saw them growing at 30% within three months
- Back-office automation at an insurer simplified and standardized processes that freed up its brokers
- A \$25m capex hardware project demanded innovative ways of implementing it given its suppliers couldn't travel to support it
- Live and direct video walk-throughs of a supplier's facilities as part of the due diligence process

And the permanent changes? Some contingency planning around cash costs, the potential to hire in-house cybersecurity experts at the funds as they and their portfolio companies become targets, and the opportunities for faster and deeper value creation at the more traditional and mature companies.



Geoffrey Baird
Senior Operating
Advisor
LLR Partners



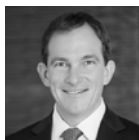
Immo Rupf
Partner
Cinven



Aviva Shneider
Principal (Operating
Partner)
CVC Capital Partners



Kush Tulsidas
Operating Partner
One Rock Capital
Partners



Jon Weber
Head of Global Portfolio
Operations Group
Elliott Management
Corporation

Request a demo to find out more, or join today, and join us for the **March Deep Dive: Leadership** on March 31.



For more information on membership, visit:
peievents.com/en/event/op-all-access

Private Equity
International

Operating Partners All Access

Join the most influential operating partners community

Operating Partners All Access provides you with unrestricted, year-round access to a community of peers with networking and deep knowledge sharing opportunities.

Upcoming gather-and-learn opportunities:



March 31



April 29



May 13



June 3-4



To view the full calendar of events visit:
peievents.com/en/event/op-all-access