

PERE

Asia Summit Singapore 2022



PERE Asia Summit 2022

28 February - 3 March | Grand Hyatt, Singapore

The premier meeting place of private real estate players in the region, the 15th annual **PERE Asia Summit** is the largest gathering of global investors, fund and asset managers and strategic partners shaping the future of the industry.

Two years since the world was forever changed by covid, learn how the real estate industry is changing and how you can take advantage of unique opportunities in different sectors worldwide.

Join us as we bring together the most influential decision-makers for a week of networking and industry-leading discussions, and benefit from keynotes, roundtable conversations, investor meetings and enhanced networking that you simply can't get anywhere else.

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Confirmed speakers include

- George Agethen, Senior Vice President, **Ivanhoe Cambridge**
- Tiow Chye Chua, Deputy Group Chief Executive Officer, **Mapletree**
- Sylvain Fortier, Chief Investment and Innovation Officer, **Ivanhoe Cambridge**
- Apwinder Foster, Head of Investment Strategy, **DRC Savills Investment Management**
- Paul Gillen, Managing Director, **Hodges Ward Elliott**
- Ankut Gupta, Managing Partner, Real Estate, **Brookfield**
- Catherine Hong, Managing Director, **Morgan Stanley**
- Christopher Kimm, Head of Real Estate, Asia Pacific, **DWS**
- Alex Jeffrey, Global Chief Executive, **Savills Investment Management**
- Nupur Joshi, CEO, **REITAS**
- Michael Levy, Chief Executive Officer, **Crow Holdings**
- Ben McCarron, Managing Director, **Asia Research and Engagement**
- Jeehee Moon, Research Manager, **GRESB**
- Lennart van Mierlo, Head of Commercial Real Estate Debt, **NNIP**
- Rebecca Percossi, Senior Managing Director, APAC, **Trimont Real Estate Advisors**
- Varoon Raghavan, Chief Operating Officer and Co-Founder, **Princeton Digital Group**
- Yvonne Siew, Head of Real Estate Advisory and Investments, **Bank of Singapore**
- Tom Silecchia, Co-head, **Savills Investment Management Japan**
- Lee Siang Tai, Head of Pillar – Architecture and Sustainable Design, **Singapore University of Technology and Design**
- Andy Tan-Chyeguan, Director, **Tenacity Group**
- Desmond Sim, Chief Executive Officer, **Edmund Tie & Company**
- Claire Thielke, Country Head, Greater China, **Hines**
- Kristin Thorsteins, Head of Partnerships – SEA, **IWG**
- Brian Ward, CEO, **Trimont Real Estate Advisors**
- Ping Wong, Head of Asia Investments, **CBRE Global Investors**
- Eugene Yeo, Senior Vice President, **GIC**

Preliminary agenda

28 February | Monday

Diversity, Equity, and
Inclusion Forum

Family Office Forum

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1400 Keynote panel: DEI – investing in the future of alternative assets

How diversity and inclusion help make sound business operations, identifying barriers for DE&I in the business, and the impact on talent attraction and retention in the investment industry.

1500 Presentation:

1520 Networking coffee break

1550 Panel: It starts with commitment – how varied perspectives help generate better ideas

In this current era, C-suites actively address social issues that have a big effect on their bottom line. Find out how influential leaders make a positive impact, and what YOU can do to be part of the process in an increasingly diverse world.

1650 Closing address: The future of boardrooms – developing the next generation for corporate leadership roles

1400 Keynote panel: Real estate as an investment portfolio for family offices

- Latest trends and opportunities in global real estate
- Appealing sectors and geographies for FOs
- How do family offices deal with the changing real estate landscape?

1500 Presentation: Investment opportunities for Asian family offices

1520 Networking coffee break

1550 Panel: Best practices on ESG and impact investing

- What impact investing really means for family offices
- Profitable returns through sustainable investing in real estate
- Successful ways to incorporate ESG considerations in a family office investment strategy

1640 Panel: Joint ventures, co-investments and working with other family offices

- Motivations and strategies of wealth owners and UHNWIs
- What do families look for when they invest? What constitutes a good investment partner?
- Outsourcing and managing your involvement in the business

5:30pm **Baker McKenzie. Opening Cocktails**

1 March | Tuesday

Global Investor Forum

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0800 LP Breakfast

0845 Opening remarks

0900 Fireside chat:

0920 Panel: Investors driving capital to APAC hotspots

- Sectors that will become appealing to real estate investors in 2022
- New investment strategies and new regions to explore
- Embracing ESG and playing a more positive role in society

1005 Keynote Panel: State of Asia-Pacific real estate

- Safe-haven markets for investors post-covid and how geopolitics affect investment behaviour
- What are the hottest real estate sectors and what makes them sizzle?
- New fund strategies for investors – what would make them stand out?

1050 Networking Coffee Break

1120 Panel: Carbon neutral by 2050 – how are leading managers advancing decarbonization?

- The race to net-zero – where does Asia stand?
- Decarbonization – no longer optional for the real estate industry
- How to set targets, track performance, benchmark and improve transparency

1205 Keynote address:

1225 Networking lunch

1330 Panel: Office – business as usual?

- Are trophy offices still hot commodity?
- Improving building efficiency and enhancing mobility
- Reconfiguring space and office assets to the new occupier – improved buildings, quality design, wellness rating, etc.

1415 Panel: Digital real estate – private capital comes knocking

- Why digital is the next frontier for private capital
- The dominance of REITs in an investor's data centre portfolio
- How APAC's technology hubs are reshaping regional real estate

1500 Networking coffee break



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1530 Panel: The future of real estate – what is the next big thing?

- The hottest alternative real estate sectors and why you should invest in them
- Should investors diversify from core real estate?
- The return of hospitality and the repurposing of retail

1615 Panel: Residential – accelerating the pace of change

- Will multifamily continue to drive solid performance through the next decade?
- Co-living during covid – how shifting demographics, urbanisation and occupier expectations are reshaping residential real estate
- Affordable housing or luxury living – what is the better investment strategy?

1700 Closing keynote:

2 March | Wednesday

Global Investor Forum

0815 Breakfast briefing

0920 Opening remarks

0925 Keynote Panel: State of the global industry

- State of play – real estate in Europe and America after the pandemic
- Comparing listed vs private markets
- Setting the bar on sustainability – ESG is no longer nice-to-have, but an expectation

1010 Panel: Shaping positive outcomes – where does social fit in real estate?

- Raising consciousness of social impact in the investing community
- How to measure social goals? What are the performance indicators?
- Which real estate sector provides the most suitable social impact value?

1055 Fireside chat: Growth of Asia as an investment destination

Alex Jeffrey, Global Chief Executive, **Savills Investment Management**

1115 Networking coffee break

1140 Panel: Proptech – how technology is shaping the industry

- Let's talk about SPACs, baby! Why tech sectors are appealing to SPACs and private equity players for investment
- How proptech can modernize the future of work



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- Utilising technology to source and close transactions, how to support managers and investors with big data?

1220 Panel: Spotlight on China

- Betting on the future – what does the Greater Bay Area hold for real estate investors and how does this affect the Hong Kong property market?
- How are the office and logistics sectors fairing in China in the current environment? What are the niche sectors to look out for?
- What is the secret sauce for developers to succeed in this increasingly competitive market?

1300 Networking Lunch

Afternoon sessions

Debt and Financing Forum

1410 Panel: Opportunities and challenges in debt and bank financing in the post-covid world

- Looking ahead: realistic expectations and predictions for the next 5 years
- Why are the biggest investors dipping their toes in the sector and what are their preferred loan strategies?
- Dislocated sectors and distressed opportunities – putting capital to work in an uncertain economic environment

Speaker, **Savills Investment Management**

1450 Presentation: Monitoring the market – a traditional bank's outlook on financing real estate

1510 Networking coffee break

1540 Panel: Financing a green recovery

- Advancing ESG integration by leading banks
- How are lenders working with borrowers to encourage decarbonization?

Logistics Forum

1410 Keynote panel: Delivering value, driving results in industrial and warehousing

- In an overheated market, how do global investors make more bang for their buck? Are there still opportunities in the current environment?
- The role of Australia in the logistics market
- Last-mile delivery – efficiency is essential
- Raising ESG and sustainability standards in logistics and supply chain

1450 Presentation: Warming up to cold storage

1510 Networking coffee break

1540 Panel: Manufacturing, warehousing and e-commerce in Asia – secular trends driving industrial real estate

- How is logistics adapting to changes brought by covid?
- Power play – how to deal with issues in electricity use and how to take advantage of them?



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- The status of green bonds and how will this affect recovery

1620 Panel: Game of loans – the biggest lenders after the pandemic

- The race for deals – how are banks and direct lenders competing with distressed and other specialist strategies?
- Covid and the “new core” – how is debt performing in core real estate sectors?
- Differentiating factors between various financing sources today

1700 *Networking cocktails*

- China and the Greater Bay Area – when will the party end?

1620 Panel: Technology shaping logistics – are we on the cusp of a tech revolution?

- Develop your own tech or invest in tech companies?
- Automation and data exchange in manufacturing technologies, industrial IOT, robotics and AI
- Intelligent distribution systems applied on industrial logistics and warehousing

1700 *Networking cocktails*

3 March | Thursday

Japan Forum

0920 Panel: Japan as an investment destination – perspectives from global market leaders

1010 Presentation: ESG and sustainability

1030 *Networking coffee break*

1110 Panel: Comparing commercial vs. niche sectors in Japan

1150 Panel: LPs allocating capital to Japanese real estate

APAC REITs Forum

0920 Keynote panel: Capital markets update

- Latest trends and opportunities in global real estate; appealing sectors and geographies for investors
- Covid impact on valuation
- Comparing REITs in Asia and various markets around the world

1010 Presentation:

1030 *Networking coffee break*

1110 Panel: What makes a REIT a sustainable investment?

- Practical advice for implementing ESG communications to effectively reach employees, investors and key audiences



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- Addressing human capital, climate change and DEI
- Investor perspectives on sustainability and decarbonization today and in the future

1150 Panel: Spotlight on Singapore REITs

- Offices – business as usual?
- Logistics – moving the right direction?
- Technology integration and impact on REITs



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