

PERE

Asia Summit

Singapore 2022



PERE Asia Summit 2022

28 February - 4 March | Grand Hyatt, Singapore

The premier meeting place of private real estate players in the region, the 15th annual **PERE Asia Summit** is the largest gathering of global investors, fund and asset managers and strategic partners shaping the future of the industry.

Two years since the world was forever changed by covid, learn how the real estate industry is changing and how you can take advantage of unique opportunities in different sectors worldwide.

Join us as we bring together the most influential decision-makers for a week of networking and industry-leading discussions, and benefit from keynotes, roundtable conversations, investor meetings and enhanced networking that you simply can't get anywhere else.

Preliminary agenda

Diversity, Equity, and Inclusion Forum

28 February 2022 | Monday

- 1630 Panel: It starts with commitment – how varied perspectives help generate better ideas**
Equity, Diversity and Inclusion are not just buzzwords thrown around in boardrooms. In this current era, C-suites actively address social issues that have a big effect on their bottom line. Find out how influential leaders make a positive impact, and what YOU can do to be part of the process in an increasingly diverse world.
- 1720 Keynote address: The future of boardrooms – developing the next generation for corporate leadership roles**

1800 Welcome Networking Cocktail



For program information:
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PERE Asia Summit Day 1

1 March 2022 | Tuesday

0800 LP Breakfast (sponsored)

0845 Opening remarks

0900 Panel: Investors driving capital to Asia's hotspots, what's next on the horizon?

- Maintaining relationships and building partnerships during covid
- What type of investment strategies benefit LPs the most?
- Re-upping with existing managers

0950 Keynote address: now is the time to be opportunistic in Asia

1010 Keynote Panel: State of Asian Real Estate

- Sectors that will become appealing to real estate investors in 2022
- Safe-haven markets for investors post-covid and how geopolitics affect investment behaviour
- Local taxation incentives for investments across the region
- New fund strategies for investors – what would make them stand out?

1100 Networking Coffee Break

1130 Panel: Office is here to stay – are you?

- De-centralizing or Re-centralizing?
- What is the new way of working and how will this develop over time?
- Reconfiguring space and office assets to the new occupier – improved buildings, quality design, wellness rating, etc.

1210 Panel: Shaping positive outcomes – where does social real estate fit?

1250 Networking Lunch

1410 Panel: Data centres – where is the ceiling?

- Is this an inevitable growth sector?
- Infrastructure or real estate – who is best to manage data centres?

1450 Panel: Residential real estate

- Multifamily residential



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- Senior housing and retirement living
- Student accommodation
- Suburban residential

1530 *Networking Coffee Break*

1600 **Panel: Logistics – still delivering?**

- Assessing exit strategies and hold periods
- Manufacturing in China – is this going to get bigger?
- Growth potential in e-commerce market – should you pay attention to last mile delivery?

1640 **Panel: The future of real estate – what is the next big thing?**

- Life sciences
- Self storage
- Proptech
- Other niche/alternative sectors

1720 **Networking cocktails**

PERE Asia Summit Day 2

2 March 2022 | Wednesday

0815 **Breakfast briefing by Colliers**

0920 **Opening remarks**

0925 **Keynote Panel: State of the global industry**

- State of play – real estate in Europe and America after the pandemic
- Assessing valuations in listed vs. private markets. Are investors getting maxed out?
- How sustainability standards ensure success for investors and communities

1015 **Panel: Carbon neutral by 2050: how are leading managers advancing decarbonization?**

- The need for a long-term deep decarbonisation strategy
- Improving building efficiency and enhancing mobility
- How to set targets, track performance, benchmark and improve transparency

1055 **Fireside chat: Growth of Asia as an investment destination**

Alex Jeffrey, Global Chief Executive, **Savills Investment Management**



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1115 *Networking Coffee Break*

1140 **Panel: Spotlight on Australia**

- Beyond mainstream, where should investors look for diversification?
- Managing assets under current travel restrictions
- Repurposing retail and hospitality – what can be done?

1220 **Panel: China and the Greater Bay Area**

- Betting on the future – what does the GBA hold for real estate investors and how does this affect the Hong Kong property market?
- How are the office and logistics sectors fairing in China in the current environment? What are the niche sectors to look out for?
- What is the secret sauce for developers to succeed in this increasingly competitive market?

1300 *Networking Lunch*

Japan Forum

2 March 2022 | Wednesday

1410 **Panel: Japan as an investment destination – perspectives from global market leaders**

1450 **Panel: LPs allocating capital to Japanese real estate**

1530 *Networking Coffee Break*

1600 **Panel: Comparing commercial vs. niche sectors in Japan**

1640 **Presentation: ESG and sustainability**

1700 **Networking cocktails**

Debt and Financing Forum

3 March 2022 | Thursday

0930 **Panel: Opportunities and challenges in debt funds in the post-covid world**

- Looking ahead: realistic expectations and predictions for the next 5 years
- Why are the biggest investors dipping their toes in the sector?



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- Do debt structures really offer more security?
- Dislocated sectors and distressed opportunities – putting capital to work in an uncertain economic environment

Speaker, Savills Investment Management

1020 Presentation: The appeal of real estate as LPs jump on the private debt bandwagon

1050 Networking Coffee Break

1120 Panel: Real estate debt in Australia – is the grass greener Down Under?

- The appeal of commercial real estate debt under the current environment
- What is the outlook of the debt market going forward? How does ESG make an impact on the sector?
- The race for deals – how are direct lenders competing with distressed and other specialist strategies?

1210 Panel: Succeeding in uncertainty – financing India's real estate

- What type of economic recovery will we see from post pandemic and what do the current prices tell us?
- What type of cash yields can be expected?
- Do asset-based lenders offer more security than pure cashflow lenders?
- Identifying opportunities in a crisis

1300 Networking lunch

1420 Panel: Game of loans – the biggest lenders after the pandemic

- What tone did covid set going in to the new normal?
- Asset types that are serving as safe havens
- Are lenders being rewarded for increased risk in this shifting market?
- How are lenders working with borrowers to push deals forward?
- Differentiating factors between various financing sources today

1510 Presentation: Monitoring the market - a traditional bank's outlook on financing commercial real estate

1540 Panel: Financing a green recovery

- The current status of green bonds and how will this affect recovery
- The importance and challenges of sustainable finance for lenders
- How does ESG fit in a banks' financial targets landscape?

1630 Presentation: Advancing ESG integration by leading banks



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Logistics Forum

4 March 2022 | Friday

0930 Panel: Opportunities in a fiercely competitive logistics market

- In an overheated market, how do global investors make more bang for their buck? Are there still opportunities in the current environment?
- ESG and sustainability in logistics and supply chain
- Intelligent distribution systems applied on industrial logistics and warehousing
- The role of Australia in the APAC logistics market

1010 Presentation: What is the warehouse of the future?

1040 Networking break

1110 Panel: Manufacturing, warehousing and logistics in China

- Where are the opportunities in China? Should investors look at tier 3 cities?
- Hong Kong and the Greater Bay Area – how should international investors analyse this crowded market?
- Automation and data exchange in manufacturing technologies, industrial IOT, robotics and AI

1150 Panel: India and Southeast Asia

- Logistics opportunities alongside economic recovery
- Investing and developing smart cities and business parks
- Development of innovative methods applied to industrial logistics and warehouse operations management



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