

Private Debt
Investor

Japan Korea Week 2023

26-29 June
Seoul & Tokyo

PDI Japan Korea Week 2023

26-29 June | Seoul & Tokyo

The 5th annual **PDI Japan Korea Week** is **Asia's leading private debt investment event** covering trends and strategies shaping your allocation directions.

300+ Japanese and Korean institutional investors and global private debt leaders will connect and share the most promising debt strategies in generating the risk-adjusted returns amid of uncertainty.

Expand your investor network in Asia and share insights into keys driving capital flow, the emerging strategies and trends shaping your portfolios.

PDI Seoul Forum

Simultaneous translation between Korean and English provided (현장에서 한-영 동시동역이 제공됩니다)

Lead Sponsor



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PEI

Japan Korea Week 2023

26-29 June
Seoul & Tokyo

Monday 26 June 2023

08:30 **Registration, networking and welcome refreshment**

08:40 **Investor only closed-door interactive roundtable [Korean]**

09:10 **PDI welcome and opening remarks by event chair**

09:15 **Opening panel: What to expect for global private debt markets in 2023**

- How have the continued public market volatility, resurgence of inflation and interest rates impacted on global private credit markets?
- How are managers preparing the portfolio companies for a possible recession?
- Looking forward – What are the challenges and where do managers see the best potential for new allocation from Q3 onwards?
- How are private debt funds getting creative with ESG incentives and impact investing?

10:00 **Panel: APAC vs EMEA vs US: Where to find compelling opportunities**

- What role can direct lending play in the middle market today, what are similarities and differences in each region? Incentives, deal flow and deterrents to deploy capital this year compared to last year
- More specialised approaches are being used as a replacement for equity and stressed situations, is there a shift in global investor sentiment?
- How are fund managers differentiating themselves in terms of fundraising and portfolio management?

10:40 **Keynote presentation: Balancing optimism and risks in a changing investment landscape**

11:00 Networking break

11:30 **Panel: How can global fund managers get attention in South Korea? [Korean]**

- Korean gatekeepers' observations towards offshore private debt markets
- What is the risk/return objectives between various types of Korean investors?
- What should fund managers know about Korean investor and fund structure appealing to this client base?

12:10 **Keynote interview**

12:30 Networking luncheon

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14:00 **Panel: Niche strategies and emerging sectors**

- Deep dive into opportunistic strategies: collateralized loan obligation (CLOs), asset-backed loans, venture debts and specialty finance - Which approach will let investors sleep well at night?
- Is private debt secondaries the next wave?
- Examining sectors such as royalties, life settlements, and litigation finance
- Case studies

14:40 **Panel: Distressed debt and special situations – Is now a good timing for investors to be a “white knight”?**

- Given the volatility, inflationary pressures and geopolitical tension, distressed debt opportunities are on the uptick – which sectors and regions are more attractive?
- What is the status of special situations and non-performing market today?
- Which sectors have managers seen increasing activities and will keep an eye on in the following year?

15:20 **Presentation: Highlights from Private Debt Investor’s LP Perspectives Study**

15:30 Networking break

16:00 **Panel: What is driving growth in real estate debt at present?**

- How are current economic conditions influence real estate credit?
- Which areas does global investors currently favour, i.e. senior debt, mezzanine, or structured products like commercial mortgage-backed securities (CMBS)?
- As local banks are pulling back on lending, will Korean investors prioritise onshore vs offshore market?

16:40 **Panel: Korean investors’ considerations when allocating to private debt [Korean]**

- Are investors getting more adventurous and seeking new flavours beyond senior secured?
- What is current private debt portfolio construction and top criteria when selecting new private debt funds?
- What is the investor pacing plan for next 3-5 years?

17:20 **Chair’s closing remarks**

17:30 **Networking cocktail reception**

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Japan Korea Week 2023

26-29 June
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Thursday 29 June 2023

08:30 **Registration, networking and welcome refreshment**

08:40 **Investor only closed-door interactive roundtable [Japanese]**

09:10 **PDI welcome and opening remarks by event chair**

09:15 **Opening panel: Why private credit is here to weather the storm?**

- Is moving to private credit a temporary shift or a permanent change in lending dynamics?
- What is changed, changing and unchanged for credit investment strategies after pandemic?
- Expert views on current investing landscape, macroeconomy, default rates and stagflation
- How to take into ESG considerations such as climate solution and net zero strategy in the private debt space

10:00 **Panel: APAC vs EMEA vs US: Staying with or moving away from the mainstream**

- What role can direct lending play in the middle market today, what are similarities and differences in each region? Incentives, deal flow and deterrents to deploy capital this year compared to last year
- More specialised approaches are being used as a replacement for equity and stressed situations, is there a shift in global investor sentiment?
- How are fund managers differentiating themselves in terms of fundraising and portfolio management?

10:40 **Keynote presentation**

Speaker: **Metrics Credit Partners**

11:00 Networking break

11:30 **Panel: Conducting due diligence and stress testing [Japanese]**

- Perspectives from Japan's gatekeepers: Private debt vs private equity vs public debt
- Private debt market is relatively new to many Japanese investors - what are "must have", "should have" and "won't have" during the due diligence process?
- How can issuers and investors mitigate risks and avoid potential pitfalls?

12:10 **Keynote: Global outlook on the macroeconomic landscape**

12:30 **Networking luncheon**

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15:30 Networking break

16:00 **Debate: Tug of war: Who has advantages on covenant now?**

- Do managers agree that there has been a trend for documentation loosening over the past several years? Are there any terms that managers insist upon?
- What level of flexibility and mandates appealing to Japanese institutional investors?
- ESG requirements are being more stringent than pre-pandemic, do managers see this trend rising in Japan?

16:40 **Panel: Where do Japanese investors see pockets of opportunity? [Japanese]**

- What have been investors sentiments investing in senior debt vs subordinated vs distressed debt?
- What is current private debt portfolio construction and top criteria when selecting new private debt funds?
- What is the investor pacing plan for next 3-5 years?

17:20 **Chair’s closing remarks**

17:30 **Networking cocktail reception and End of 5th PDI Japan Korea Week**

The agenda is subject to change.

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