Private Equity International

Women in Private Markets Summit 2021

1-2 December | Royal Lancaster Hotel, London

Keeping diversity at the top of the agenda 1 Summit. 4 Forums.



Contents



1 SUMMIT. 4 FORUMS.

Back in London for 2021, bringing together women across private equity, infrastructure, private debt and real estate.









Networking opportunities available across the summit

Returning to London in its 8th year

Join the summit in-person this December in London and start diversity conversations with a global community through the many networking opportunities we have on offer.

Meet in-person once again

Connect with your peers at interactive workshops, networking breaks, an evening drinks reception, roundtable discussions and invite-only breakfasts. The agenda is designed to bring attendees together and presents more networking opportunities than ever before.

Build a valuable private markets network

Benefit from our expansive cross-asset class investor and fund manager community who will be in attendance throughout the summit. Build lasting relationships and compare best practices with your peers.

Private messaging

Message other attendees throughout your 6-month online platform access. Use advanced filtering to identify the people you want to meet at the event. Reach out, network, and make valuable connections at a time that suits everyone.

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KEYNOTE

Cheryl Potter

Chair **Level 20**

Building a career as a dealmaker in private equity

Level 20's Chair, Cheryl Potter will discuss why private equity still struggles to retain diverse talent. Sharing her learnings from a career spent on the deal team, how the industry can attract and retain more women, and the wider role of Level 20.







How well positioned is private equity to turn the crisis into an opportunity?

- » How important is private equity in getting the economy going again?
- » To what extent have types of investment changed in the past 18 months?
- Dealing with parts of the portfolio which are still constrained by the pandemic



Why growth equity and venture capital are growing rapidly worldwide

- Considering the differences and similarities of the two strategies
- What does the movement of private equity heavyweights into the space mean for the market?
- » Are European investors getting more comfortable with venture capital and growth?



Emerging managers: what it takes to raise a first-time fund

- Tapping investor networks and how to creatively approach newer sources of capital
- » Hustling the best deals or capital raising: which one to prioritise?
- Team build-out: what should be the founding team's key priorities?

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Featured sessions at





Digital infrastructure: finding value in an ultra- competitive market

- » Areas of focus; subsector, strategy, and asset type
- » Competition for larger (\$1bn+) vs. mid-market transactions
- Assessing exit strategies and hold periods for digital assets



Defining social infrastructure and where private capital fits into the ecosystem

- » Does a narrow or broad definition of social work best?
- » Why services constitute an important part of the sector
- Differentiating social infrastructure from other asset classes



Opportunities in the energy transition as the world aims for net-zero

- What is a 'fair' return for renewables and is there further yield compression to go?
- » Will capital allocations to renewables and the energy transition continue to increase?
- » Are funds getting crowded out of some parts of the market, and how can you differentiate?

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Real estate demand post-pandemic: finding opportunities in a dislocated market

- » Digesting impact macrotrends on real estate investing in the coming decade
- » Repositioning portfolios towards on alternatives and niche products
- The relative attractiveness of debt investments and its wider role in investors' portfolios



The future of offices in a post-pandemic world

- Overview of the pandemic's impact on aggregate office demand
- » The hotelization trend in taking an operational approach to office assets and what this means in practice
- » Alternative uses for sub-prime assets such as residential and the economics of repurposing assets



Why investors are flooding into life sciences

- » Breakdown of the fundamentals driving interest and capital to life sciences
- Tenant profile and landscape of opportunities across regions
- » How do investors position themselves to find the right opportunity or next significant location?

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Featured sessions at

Women in Private
Debt Forum
2021



How has private debt fared in comparison with other investment strategies in the past few months?

- » Why has private debt proven to be a pandemic-resilient asset class?
- » How has it fared compared to other private assets and public markets?
- » Rise of ESG engagement in private debt - has this contributed to increasing investor appetite?
- » What position will it hold in investor portfolios in the months to come?



What role can private credit providers play in helping companies integrate ESG and sustainability?

- » Assessing the transition from an exclusion-based to a more sophisticated engagement-based model when it comes to ESG metrics
- » ESG-linked margin ratchets, basis point models and other emerging formulas for future success in sustainability
- » Impact of increased regulation, including the EU's Sustainable Finance Disclosure Regulation (SFDR)



View of the world: how different regions are prospering and why Asia-Pacific is in the spotlight

- Assessing product availability across different regions when it comes to debt funds
- » The attraction of Asia-Pacific - why this debt market is flourishing despite ongoing Covid struggles
- » Factoring emerging markets into debt portfolio considerations

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Women in Private Equity Forum 2021



Natalie Breen Global Head of Strategic Growth Sanne Group



Rikke Kjær Nielsen Partner EQT



Joanna Reiss
Partner and Co-lead of
Impact, Private Equity
Apollo Global
Management



Alexandra Farmer Partner Kirkland & Ellis



Denise Le Gal Chair Brunel Pension Partnership



Joana Rocha Scaff Head of Europe Private Equity Neuberger Berman



Sarah FarrellHead of Private Equity
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Teia MerringInvestment Director Private Equity
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Carine Schneider
President
Astrella



Karin Hyland Senior Investment Director Aberdeen Standard Investments



Aranpreet
Randhawa
Partner
Proskauer



Emma Watford Partner Bridgepoint

Women in Infrastructure Forum 2021



Annette Bannister
Head of European
Infrastructure and Project
Finance
Metlife Investment
Management



Irina Frolova Head Asset Management Infrastructure PGGM



Roopa Murphy Partner Infrastructure Debt, Europe AMP Capital



Floortje Brouwers Senior Vice President GIC



Kriti Madan Vice President Northleaf Capital Partners



Patricia Rodrigues
Member of Investment
Committee
GLIL Infrastructure



Gwenola ChambonCEO - Founding Partner **Vauban Infrastructure**



Amy Mahon
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Albena Vassileva Executive Director IFM Investors



Tara DaviesPartner, Global Head of Core
Infrastructure, and Co-Head
of European Infrastructure
KKR



Laurie Mahon
Vice-Chair, US
Investment Banking,
Global Investment
Banking
CIBC Capital Markets



Deborah Zurkow Global Head of Investments **AllianzGI**

Women in Real Estate Forum 2021



Christina Djambazca Analyst, Real Estate; Product Lead - Transition Risk GRESB



Martina Malone Managing Director, Global Head of Capital Raising Prologis



Gilda Perez-Alvarado Global CEO JLL Hotels & Hospitality



Beatrice Dupont Partner ARA Venn



Roujin Mansour Senior Investment Analyst AustralianSuper



Nisha Raghavan Chief Financial Officer EQT



Natalie Howard Head of Real Estate Debt Schroders



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Vanessa Muscara Head of Research & Strategy Europa Capital



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Women in Private Debt Forum 2021



Kirsten BodeCo-Head of PanEuropean Private Debt **Muzinich and Co**



Daniela JönssonManaging Director **Ares Management**



Lorna Robertson Head of Funds **Connection Capital**



Emily Brown
Partner
Ropes & Gray



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Benoît DurtesteChief Investment Officer and
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ICG



Adriana Oller Founder & Partner Resilience Partners



Harriet West
Associate
Proskauer

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- » Pension Protection Fund
- » Polar Structure
- » Prudential Staff Pension Fund
 - PSP Investments

- OuadReal Property Group
- » RNIB Royal National Institute for the Blind
- » RoundShield Partners
- » Signal Iduna Asset Management
- » Sunsuper
- » Thor Equities
- » Triago
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