



Infrastructure Investor

**Women in Infrastructure Forum**  
2021

Private Equity International

**Women in Private Equity Forum**  
2021

PERE

**Women in Real Estate Forum**  
2021

Private Debt Investor

**Women in Private Debt Forum**  
2021

# Women in Private Markets Networking Day

20 May

*PEI will bring together the market virtually before the summer for a unique networking event. The agenda has been designed to facilitate networking opportunities throughout the day with content aimed to be of interest to practitioners across private markets. Attendees should be prepared to participate in small group discussions throughout the day.*

*Book now to attend the in-person Women in Private Markets Summit on 1-2 December and get access to the Networking Day included within your booking.*

## Thursday 20 May

08:00-08:40 (All participants cameras on)

### **Networking discussion: Addressing diversity across Asian private markets**

- How does gender diversity develop in the respective asset classes, private equity, infrastructure and real estate?
- What are the motivations of GPs and LPs moving toward gender balance in private markets?
- How important is diversity during the due diligence process?
- To what extent are senior leaders working with the recruitment team on diversity

**Leonie Wilkinson**, Senior Vice President, **Brookfield**

**Gwen Colin**, Independent Advisor in Sustainable Finance

**Jie Gong**, Partner, **Pantheon**

**Ming Eng**, Managing Director, **Orion Capital Asia**

**Celia Yan**, Head of China, Co-portfolio Manager of the Asia Pacific Private Credit, **BlackRock**

**Kanna Mihara**, Senior Vice President, Private Capital Markets Japan, **Macquarie Capital**

08:45-09:25 (All participants cameras on)

### **Networking discussion: Fundraising in Asia: Tips and tricks from Asian LPs**

- How are Asian LPs predicting the post covid-19 fundraising environment?
- What private markets sub-sectors are of interest?
- Which managers are grabbing the attention of LP's?
- How are Asian LPs evaluating GPs and their ESG policies in the diligence process

**Rosy Khanna**, Regional Industry Director, Financial Institutions Group Asia Pacific, **International Finance Corporation**

09:30

### **Asia meets Europe: Speed networking**

*Randomly generated short 4-minute meetings to build your contacts across private markets.*



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*Meetings will be randomly generated over 25 minutes of intense networking. Be prepared to switch on your camera and make connections*

10:00

## **LP Panel: Allocations to private markets in a recessionary environment**

- How have private markets fared compared to other investments in recent months?
- Do LPs expect to grow their allocation to private markets?
- To what extent is ESG / sustainability and impact growing in importance when deciding which funds and/ or strategies to invest with
- Views on benefits and risks associated with co-investing
- The state of virtual fundraising and will 'normal' ever return?

**Natalia Ilmark**, Senior Investment Manager - Private Equity, **Skandia**

**Denise Le Gal**, Chair, **Brunel Pension Partnership**

**Claire Madden**, Managing Partner, **Connection Capital**

10:45

## **To what extent will the current crisis create an opportunity for managers in private markets?**

- How are investment strategies changing to reflect the post-pandemic economy?
- Putting dry powder to work in a rapidly changing economy
- Views on macro risks of inflation, low interest rates, increased taxation & regulation
- Comparing how the different asset classes have performed in the past year
- Observation of crisis impact on current private portfolios?
- Sectors exploring the opportunities created by the covid crisis?

Moderator: **Laurie Mahon**, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**Rhonda Ryan**, Partner, Head of European Private Equity, **Mercer**

**Roopa Murthy**, Partner, Infrastructure Debt, **AMP Capital**

11:30-12:10

**Networking Discussion: the continued growth of ESG across private markets** (All participants cameras on)

*ESG has continued to rise up the agenda during the past year and ESG is playing a greater role in LPs and GPs' due diligence processes. A scene setting presentation will be followed by splitting participants into small groups to discuss topics including*

- Managing climate related risks
- The practical approach: path to net zero



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- Integrating sustainability risks into investment decisions and portfolio management
- Using data and tools to gain transparency into the impact of ESG initiatives
- SDG implementation
- Impact
- Lessons learnt: how to go beyond box-ticking exercises

## Co-host

**Dalit Nuttall**, Principal, **West Valley Capital**

**Matina Papathanasiou**, Deputy Head of Global Infrastructure, **QIC**

**Networking Discussion: fundraising and doing business remotely** (All participants cameras on)  
*Fundraising across private markets has stood up surprisingly well considering the disruption brought about by the pandemic. Whilst the situation creates its own issues (particularly for new managers), it is surprising how robust fundraising has been. This is your chance to discuss strategies & learnings from the past year in small groups, topics to be discussed include:*

- Completing due diligence remotely
- How to build investor relationships in a virtual world
- Innovations and Learnings from the past year
- Expectations for when normal returns
- How to support emerging managers if there are potentially enduring travel restrictions: are LPs adapting?

## Co-hosts

**Katja Salovaara**, Senior Investment Officer - Private Equity, **New York City Retirement Systems**

**Tracy Harris**, Partner, Investor Relations & Product Strategy, **Siris Capital Group**

13:00-13:30

**Lunchtime Presentation: ILPA Diversity in Action Update**

**Jennifer Choi**, Managing Director, Industry Affairs, **ILPA**

13:30-14:00

**Speed networking** (All participants cameras on)

*Randomly generated 4-minute meetings to build your contacts across private markets. Meetings will be randomly generated over 30 minutes of intense networking. Be prepared to switch on your camera and make connections*

14:30-15:10

**Networking discussion: the rise of co-investing** (All participants cameras on)





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*Appetite for co-investments continues to grow across private markets and the pandemic has accelerated existing trends with GPs turning to co-investors to support their activities. Small group discussions will consider topics including*

- Aligning investors and fund managers – collaboration
- Differences across asset classes and lessons learnt: private equity vs real estate or infrastructure?
- Opportunities created by the past year
- The blurring lines between secondaries and co-investments

## Co-Host

**Floortje Brouwers**, Senior Vice President, **GIC**

15:15-16:15

**Virtual cocktail hour** (All participants cameras on)

1. Gender lens investing - **Alec Paxton**, Acting Managing Director - Gender Lens Investing (2X), **DFC**
2. Infrastructure - **Patricia Rodrigues Jenner**, Non-Executive Director
3. LPs - **Jennifer Choi**, Managing Director, Industry Affairs, **ILPA**