

Women in Private Markets Networking Day

20 May

PEI will bring together the market virtually before the summer for a unique networking event. The agenda has been designed to facilitate networking opportunities throughout the day with content aimed to be of interest to practitioners across private markets. Attendees should be prepared to participate in small group discussions throughout the day.

Book now to attend the in-person Women in Private Markets Summit on 1-2 December and get access to the Networking Day included within your booking.

Thursday 20 May

First two sessions timed for and focused on Asian private markets

8:00-8:40 (All participants cameras on)

Networking discussion: Addressing diversity across Asian private markets

- How does gender diversity develop in the respective asset classes, private equity, infrastructure and real estate?
- What are the motivations of GPs and LPs moving toward gender balance in private markets?
- How important is diversity during the due diligence process?
- To what extent are senior leaders working with the recruitment team on diversity

Leonie Wilkinson, Senior Vice President, Brookfield

Gwen Colin, Independent Advisor in Sustainable Finance

Jie Gong, Partner, Pantheon

Ming Eng, Managing Director, Orion Capital Asia

Celia Yan, Head of China, Co-portfolio Manager of the Asia Pacific Private Credit, **BlackRock Kanna Mihara**, Senior Vice President, Private Capital Markets Japan, **Macquarie Capital**

8:45-9:25 (All participants cameras on)

Networking discussion: Fundraising in Asia: Tips and tricks from Asian LPs

- How are Asian LPs predicting the post covid-19 fundraising environment?
- What private markets sub-sectors are of interest?
- Which managers are grabbing the attention of LP's?
- How are Asian LPs evaluating GPs and their ESG policies in the diligence process

Rosy Khanna, Regional Industry Director, Financial Institutions Group Asia Pacific, **International Finance Corporation**

Jo Saleeba, Director – ESG & Sustainability, **Thrive Advisory Services**



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Yuriko Watanabe, Director, Japan Post Bank

Audrey The-Dumas, Senior Vice President, Asia Operations, HarbourVest Partners

9:30-9:55

Asia meets Europe: Speed networking

Randomly generated short 4-minute meetings to build your contacts across private markets. Meetings will be randomly generated over 25 minutes of intense networking. Be prepared to switch on your camera and make connections

10:00-10:40

LP Panel: Allocations to private markets in a recessionary environment

- How have private markets fared compared to other investments in recent months?
- Do LPs expect to grow their allocation to private markets?
- To what extent Is ESG / sustainability and impact growing in importance when deciding which funds and/ or strategies to invest with
- Views on benefits and risks associated with co-investing
- The state of virtual fundraising and will 'normal' ever return?

Moderator: Carmela Mendoza, Senior Reporter, PEI

Sarah Farrell, Head of Private Equity Europe and Asia, Allstate Investments

Denise Le Gal, Chair, Brunel Pension Partnership

Lorna Robertson, Head of Funds, Connection Capital

Maria Guo, Investment Manager, Private Markets, Sunsuper

10:45-11:25

To what extent will the current crisis create an opportunity for managers in private markets?

- How are investment strategies changing to reflect the post-pandemic economy?
- Putting dry powder to work in a rapidly changing economy
- Views on macro risks of inflation, low interest rates, increased taxation & regulation
- Comparing how the different asset classes have performed in the past year
- Observation of crisis impact on current private portfolios?
- Sectors exploring the opportunities created by the covid crisis?

Moderator: Laurie Mahon, Vice-Chair, US Investment Banking, Global Investment Banking, CIBC

Capital Markets

Rhonda Ryan, Partner, Head of European Private Equity, Mercer

Roopa Murthy, Partner, Infrastructure Debt, AMP Capital



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Jessica Hardman, Head of Portfolio Management - UK & Ireland Real Estate Group, DWS Kirsten Bode, Co-Head of European Private Debt Fund, Muzinich and Co

11:30-12:10

Networking Discussion: the continued growth of ESG across private markets (All participants cameras on)

ESG has continued to rise up the agenda during the past year and ESG is playing a greater role in LPs and GPs' due diligence processes. A scene setting presentation will be followed by splitting participants into small groups to discuss topics including

- The practical approach: path to net zero risks and opportunities
- Integrating sustainability risks into investment decisions and portfolio management
- Using data and tools to gain transparency into the impact of ESG initiatives

Co-hosts

Dalit Nuttall, Principal, West Valley Capital

Matina Papathanasiou, Deputy Head of Global Infrastructure, QIC

Suzanne Tavill, Partner & Global Head of ESG, Stepstone Group

12:15-12:55

Networking Discussion: fundraising and doing business remotely (All participants cameras on) Fundraising across private markets has stood up surprisingly well considering the disruption brought about by the pandemic. Whilst the situation creates its own issues (particularly for new managers), it is surprising how robust fundraising has been. This is your chance to discuss strategies & learnings from the past year in small groups, topics to be discussed include:

- Completing due diligence remotely
- How to build investor relationships in a virtual world
- Innovations and Learnings from the past year
- Expectations for when normal returns
- How to support emerging managers if there are potentially enduring travel restrictions: are LPs adapting?

Co-hosts

Katja Salovaara, Senior Investment Officer - Private Equity, New York City Retirement Systems Tracy Harris, Partner, Investor Relations & Product Strategy, Siris Capital Group Anamica Broetz, Head of Investor Relations, Private Equity - DWS



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13:00-13:25

Lunchtime Presentation: ILPA Diversity in Action Update Jennifer Choi, Managing Director, Industry Affairs, ILPA

13:30-14:00

Speed networking (All participants cameras on)

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14:30-15:10

Networking discussion: the rise of co-investing (All participants cameras on)

Appetite for co-investments continues to grow across private markets and the pandemic has accelerated existing trends with GPs turning to co-investors to support their activities. Small group discussions will consider topics including

- Aligning investors and fund managers collaboration
- Differences across asset classes and lessons learnt: private equity vs real estate or infrastructure?
- Opportunities created by the past year
- The blurring lines between secondaries and co-investments

Co-host

Floortje Brouwers, Senior Vice President, GIC
Lindsay Creedon, Partner, StepStone Group
Katalin Gallyas, Managing Director, c*funds - funds placement agency

15:15-16:15

Virtual LP only cocktail hour (All participants cameras on)
Jennifer Choi, Managing Director, Industry Affairs, ILPA