

PERE

# Europe Forum London 2021



## PERE Europe Forum

21-22 September 2021 | In-person conference  
No.11 Cavendish Square, London, UK

The **PERE Europe Forum** is **Europe's leading private real estate investing event**. Now in its 16th year, the Forum has a proven track-record of bringing together leading European investors and fund managers.

As the private real estate industry goes through one of the most challenging periods in its history, the Forum will allow you to understand how the EMEA markets are faring, how LP appetite is changing, and where to find value in a rapidly and competitive environment.

The conference will be taking place in-person and will present an excellent opportunity to network with peers after a year of working from home. Plenary sessions will also be live streamed, and the recordings made available post-event for on-demand viewing for the PERE Passport community.

### Tuesday 21 September 2021

08:30 **Registration and networking**

08:50 **PERE welcome**

09:05 **Welcome & chair's opening remarks**

### *Investor insights*

**9.30 Investor panel: where is the new home of permanent capital for institutional investors?**

As investors look out to a low interest rate, low growth environment for the foreseeable future and traditional sectors - such as offices and retail - that have typically formed the biggest component of their portfolios facing an uncertain future, we hear from some of Europe's leading LPs on how they are looking to adjust their allocations, position themselves to hit return hurdles and where they are looking to place their capital for the long-term.

10.30 Networking break

11.00 **Keynote #1**



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## *Defining the new core portfolio*

### 11.45 Hitting a moving target: building a core portfolio fit for the coming decade

The definition of what constitutes core investments is a now more than ever a moving target. As the traditional avenues of investment in sectors such as offices and retail, face a shrinking demand outlook, in this session we will explore how fund managers are looking to create strategies that are aligned with long-term demand drivers, consumer behaviour and demographics. We'll also discuss how to overcome the challenges in repositioning portfolios in a post-pandemic economy with so much capital chasing investments.

12.30 Lunch

	<b>Equity stream</b> <i>Building the new core portfolio</i>	<b>Debt &amp; finance stream</b> <i>Financing in the next decade</i>
13.15	<b>Industrial and logistics in Europe: how to maximise value in a high-demand market</b>	<b>Landscape of the European real estate debt market</b>
14.00	<b>Offices: what does the future hold for Europe's biggest real estate sector?</b>	<b>Outlook on banks' lending strategies and the impact on alternative lenders</b>
14.45	Networking break	
15.15	<b>Building a residential portfolio: exploring the outlook for the living space market across Europe</b>	<b>Financing the repurposing of assets</b>



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16.00	<b>Breakout roundtables: accessing opportunities in the new frontiers of residential investment</b> <ul style="list-style-type: none"><li>Affordable housing</li><li>Senior living</li><li>Build to let</li><li>Student accommodation</li></ul>	<b>Green &amp; sustainable finance: how are real estate lenders moving the needle on social and environmental goals?</b>
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17.00-17.15 Chair's day one closing remarks

Wednesday 22 September 2021

9.15 Welcome to day two & chair's opening remarks

### ***Responsible real estate***

9.30 How to get ahead in the race to achieving a net-zero real estate portfolio?

The pandemic has undoubtedly brought sustainability to the forefront of issues moving forward. Focusing on real estate's contribution to the climate change mitigation, here we bring you a panel of leading funds and investors to discuss how to credibly achieve net-zero in private real estate portfolios. The session will explore how to formulate a strategy that put net-zero commitment into reality, the benefits of being bold on environmental performance, how to ensure your strategy is not just a PR front and the risks associated with inaction.

10.15 How can private real estate create a social impact?

Tackling the 'S' in ESG is one of the most difficult pieces of the puzzle when it comes to the sustainability agenda in real estate. Here we explore how leading funds can go about achieving social performance, what form their impact strategies are taking, what does 'good' look like and wider the role of private capital in creating solutions to Europe's affordable housing shortage, among other issues.

11.00 Networking break



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## *Accessing alternative sectors*

### 12.00 **From niche to mainstream: how to access and scale investment in alternatives**

Investors are looking at more niche sectors in the conquest to find attractive investment opportunities. Accessing these alternative sectors poses a range of operational challenges in requiring specialist expertise and partners in order to be executed effectively. Here, our speakers will discuss how to effectively build platforms, gain critical mass in niche markets, and strike the optimal balance between operational excellence and the added cost incurred.

### 13.00 **Breakout roundtables – investing in alternative sectors across Europe**

- Life sciences
- Data centres
- Self-storage
- Hostels

### 14.00 **Chair's closing remarks**

### 14.30 **End of conference**



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