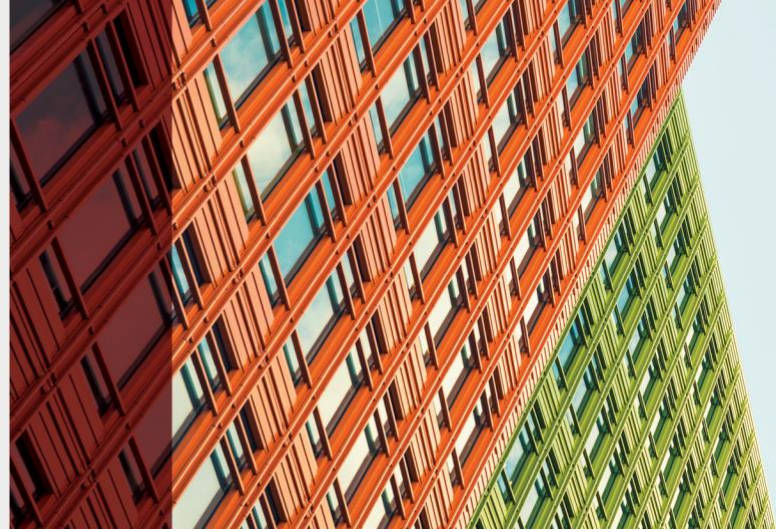


 PERE

Australia Forum

Virtual Experience 2021



PERE Australia Forum

24 March 2021 | Virtual event UTC+11

The **PERE Australia Forum** is **PERE's latest cross-border investing event**. The Forum will not only connect domestic LP and GP decision-makers with the asset class' most influential global community – and surpass stringent border controls that continue to block travel – but also give investors from around the world the knowledge to leverage the covid dip in local Australian markets and discover investments not seen before in this highly-competitive region.

Australia's astonishing economic growth might have halted the first time in nearly 30 years, but Down Under remains the most transparent real estate market in the region and is backed by a resilient economic system and low interest rates, pressuring investors to seek higher returns outside of conventional investment strategies.

And whilst the era of major Chinese investment in Australia is slowing the nation continues to be a growing target for Singaporean and Hong Kong investors, global institutionals from the US and Europe, as well as regional core funds. Of the \$3.2 billion of Sydney transactions and the \$1.7 billion recorded in Melbourne in H1 2020, a majority involved overseas capital. Leverage the current market conditions to your advantage and discover new opportunities.

Lead Sponsor

MaxCap
Group



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Confirmed speakers, to be updated continuously:

- Alex Crossing, Region Head Asia Pacific, CBRE Global Investors
- Andrew Bambrook, Head of Real Assets, Telstra Super
- Spiros Defferios, Head of Property, Hostplus
- Dominic Doran, Senior Portfolio Manager, APG Asset Management
- Chris Tynan, Head of Real Estate Australia, Blackstone
- Sunny Tsun, Country Head Australia, GIC Real Estate
- Toby McMillan, Senior Portfolio Manager, Victorian Funds Management Corporation
- Dania Zinurova, Portfolio Manager, Wilson Asset Management
- Wayne Lasky, Managing Director and Co-Founder, MaxCap Group
- Leonie Wilkinson, Senior Vice President, Brookfield Asset Management
- Kate Herfort Divisional Director, Head of Real Estate PCM - Australia, Macquarie Group

Wednesday March 24

Cross-border Agenda: inbound-focused morning & outbound-focused afternoon

09:00 **Registration and networking**

09:55 **Welcome from the Chairperson**

10:00 **Opening Keynote Panel: Accessing Australia's private markets**

The region's leading investors on where to strike gold Down Under

- What are the latest capital flow movements and macro trends for overseas capital?
- Where are opportunities to out-compete local funds and investors?
- Office: What are the prime assets that will deliver growth as the sector undergoes transformation?
- Are the current valuations distorted?

Followed by live Q&A

Sunny Tsun, Country Head Australia, GIC Real Estate

Chris Tynan, Head of Real Estate Australia, Blackstone

Leonie Wilkinson, Senior Vice President, Brookfield Asset Management

Kate Herfort, Division Director, Head of Real Estate PCM - Australia, Macquarie Group



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11:00 **Beyond the mainstream: Rising asset classes from Sydney to Perth**

From niche to being the new core: Growth beyond office, resi and co.

- Jumping on the logistics bandwagon: Identifying the right assets amidst the global trend
- Datacentres, storage, industrial parks: What delivers post-covid growth and who are the best specialist service providers?

Followed by live Q&A

Dania Zinurova, Portfolio Manager, Wilson Asset Management

Dominic Doran, Senior Portfolio Manager, APG Asset Management

12:00 **Specialist Deep Dive - Student Accommodation**

An interactive roundtable discussion led by an expert on the latest developments in student housing to tackle a trending asset class

1230: **Networking lunch**

Take a break, visit our sponsors' booths and arrange private meetings

14:00 **Australian Supers: LPs Looking abroad**

- What are Supers looking for in a global fund partners and service providers?
- Is now the time to snap up prime assets abroad? If so, where are they?
- Internalising investment capabilities: Where will the expertise come from?
- ESG compliance: What opportunities match sophisticated benchmarks?

Followed by live Q&A

Alex Crossing, Region Head Asia Pacific, CBRE Global Investors

Andrew Bambrook, Head of Real Assets, Telstra Super

Spiros Deferios, Head of Property, Hostplus

Toby McMillan, Senior Portfolio Manager, Victorian Funds Management Corporation

15:00 **Seeking superior returns overseas: Global opportunities**

APAC, North America and European real estate leaders on the best strategies to compliment institutional portfolios in the next decade

- What opportunistic and value-add sectors deliver the best returns from office to resi?
- Is it too late to jump on the logistics and industrial bandwagon?
- What markets and funds have evolved to offer covid-proof processes?

Followed by live Q&A



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16:30 **Specialist Deep Dive: Private real estate debt**
An interactive roundtable discussion led by an expert on the latest developments in real estate debt opportunities

Wayne Lasky, Managing Director and Co-Founder, MaxCap Group

17:00 **Closing remarks and online networking opportunities**



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