



# Women in Private Markets Summit

1 - 2 December

## *Keeping diversity at the top of the agenda*

### Day one – Wednesday 1 December

**08.00**

**Registration and coffee**

*LP invitation only breakfast session*

**08.45**

**PEI Welcome**

**08:50**

**Chairperson's opening remarks**

**Laurie Mahon**, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**09:00**

**Keynote Speech: Building a career as a dealmaker in private equity**

*Cheryl Potter spent two decades at Permira leading the Global Consumer Team and the London office. She also served on the firm's Executive Committee and the Compensation and Partnership Committee. Whilst the number of women in private markets has grown since Cheryl joined Permira in 1999, there is still a long way to go with only 10% of women working in Senior Investment roles. Investment teams still look overwhelmingly male and private equity still struggles to retain talented women. This keynote speech will consider how PE can get more women onto their investment teams (and crucially retain them), what Level 20 is doing to help & learnings from a career spent in the deal team*

**Cheryl Potter**, Chair, **Level 20**

**09:20**

**LP Allocations to private markets in a changed economy**

- How well have investments performed compared to other strategies since March 2019?
- Views on the future of fundraising after the changes caused of the past 18 months
- How are LPs supporting emerging managers and are they concerned about the flight to familiarity?
- To what extent are LPs making investment decisions based on diversity?

**Teia Merring**, Investment Director – Private Equity, **USS**

**Denise Le Gal**, Chair, **Brunel Pension Partnership**

**Sarah Farrell**, Head of Private Equity Europe and Asia, **Allstate Investments**

**Sunaina Sinha**, Managing Partner, **Cebile Capital**



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**10:00**

## How industry leaders are walking the talk on diversity

- Examples of the benefits of diverse teams in fundraising
- How are firms recruiting and retaining diverse candidates?
- Changes to working practices since covid-19, returning to the office and the impact on women
- Advice for those making their way in private markets

Moderator: **Aranpreet Randhawa**, Partner, **Proskauer**

**Deborah Zurkow**, Global Head of Investments, **AllianzGI**

**Benoit Durteste**, Chief Investment Officer and Chief Executive Officer, **ICG**

**Emma Watford**, Partner, **Bridgepoint**

**10:45**

## Coffee & Networking

*Speed networking for virtual attendees*

**11:30**

## The continued rise of impact investing in alternatives

- To what extent are impact strategies within mega funds integrated with ESG?
- Balancing outcome with fiduciary responsibility
- How are managers in impact differentiating themselves in their investment approach?
- Are impact strategies allowing funds to broaden their investor base?

Moderator: Senior representative, **Kirkland & Ellis**

**Rikke Kjær Nielsen**, Partner, **EQT**

**Vivian Ngan**, Investment Director, **Bridgepoint**

**Joanna Reiss**, Partner and Co-lead of Impact, Private Equity, **Apollo Global Management**

**12:10**

## How has economic disruption impacted appetite for co-investments?

- Differences across asset classes and lessons learnt: private equity vs real estate or infrastructure?
- To what extent have co-investments been used to help companies through a crisis?
- Opportunities created by the past year
- The blurring lines between secondaries and co-investments

**Floortje Brouwers**, Senior Vice President, **GIC Private Markets**

**Jackie Peradotto**, Principal, **HarbourVest Partners**

**Karin Hyland**, Senior Investment Director, **Abrdn**



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**12:45**

**Lunch**

**12:45-13:15**





*Virtual discussion available live at the event & online*

**Oxford style debate: This house believes that unconscious bias training does not work**

**13:15-13:45**

**Global perspectives on private markets**

*Virtual speakers from around the globe will be beamed into speak to the main conference hall for this unique session*

			
<p><b>13:45</b>  <b>Are we entering a 'roaring twenties' for infrastructure?</b>  <b>Gwenola Chambon</b>, CEO – Founding Partner, <b>Vauban Infrastructure</b>  <b>Tara Davies</b>, Partner, Global Head of Core Infrastructure, and Co-Head of European Infrastructure, <b>KKR</b></p>	<p><b>13:45</b>  <b>How well positioned is Private Equity to turn the crisis into an opportunity?</b>            Moderator: <b>Alex Farmer</b>, Partner, <b>Kirkland &amp; Ellis</b>  <b>Sofia Hasni Ahuja</b>, Managing Director <b>EQT</b>  <b>Nadia Meier-Kirner</b>, Partner, <b>Triton Partners</b></p>	<p><b>13:45</b>  <b>Real estate demand post-pandemic: finding opportunities a dislocated market</b>  <b>Joanne McNamara</b>, EVP Europe and Asia, <b>Oxford Properties</b>  <b>Sabina Kalyan</b>, Global Head of Real Assets Research, <b>CBRE Global Investors</b></p>	<p><b>13:40</b>  <b>How has private debt fared in comparison with other investment strategies in the past few months?</b>            Moderator: <b>Harriet West</b>, Associate, <b>Proskauer</b>  <b>Kirsten Bode</b>, Co-Head of European Private Debt Fund, <b>Muzinich and Co</b>  <b>Natalia Tsitoura</b>, Managing Director, Head of European Private Debt, <b>Apollo Management International</b>  <b>Sonia Rocher</b>, Head of Private Debt Research and Execution, <b>BlackRock</b></p>
<p><b>14:25</b>  <b>Asset Management: How managers have adapted capabilities to manage through disruption</b></p>	<p><b>14:25</b>  <b>Investor perspectives on PE as we enter a new cycle</b>            Moderator: <b>Rebecca Villarreal</b>, Partner, <b>Proskauer</b>  <b>Lorna Robertson</b>, Head of</p>	<p><b>14:25</b>  <b>Where are opportunities in a fiercely competitive logistics market?</b>  <b>Martina Malone</b>, Managing Director, Global</p>	<p><b>14:25</b>  <b>What role can private credit providers play in helping companies integrate ESG and sustainability?</b></p>





Infrastructure Investor

**Women in Infrastructure Forum**  
2021

Private Equity International

**Women in Private Equity Forum**  
2021

PERE

**Women in Real Estate Forum**  
2021

Private Debt Investor

**Women in Private Debt Forum**  
2021

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<p><b>Irina Frolova</b>, Head Asset Management Infrastructure, <b>PGGM</b></p>	<p>Funds, <b>Connection Capital</b> <b>Joana Rocha Scaff</b>, Head of Europe Private Equity, <b>Neuberger Berman</b> <b>Mirja Lehmler-Brown</b>, Managing Director, <b>Hayfin</b> <b>Olivia Kebble</b>, Investment Professional, <b>Moonfare</b></p>	<p>Head of Capital Raising, <b>Prologis</b> <b>Sylvia Slaughter</b>, Senior Director - Fund Management, <b>GLP</b></p>	<p><b>Sabrina Fox</b>, CEO, <b>ELFA</b> <b>Adriana Oller</b>, Founder &amp; Partner, <b>Resilience Partners</b> Senior representative, <b>Bridgepoint</b> <b>Kristina Matthews</b>, Managing Director, Head of Investor Relations &amp; ESG, <b>Brightwood Capital Advisors</b></p>
<p><b>15:00</b> <b>Digital infrastructure: finding value in an ultra-competitive market</b> <b>Kriti Madan</b>, Vice President, <b>Northleaf Capital Partners</b></p>	<p><b>15:00</b> <b>Outlining the commercial value of ESG integration in PE</b> <b>Alison Hampton</b>, Founder, <b>Alma Verde Advisors</b> <b>Shami Nissan</b>, Head of Responsible Investment, <b>Actis</b></p>	<p><b>15:00</b> <b>The future of offices in a post-pandemic world</b> <b>Nisha Raghavan</b>, Chief Financial Officer, <b>EQT</b> <b>Bronny Wilson</b>, Regional Head UK and Ireland, <b>Equiem</b> <b>Vanessa Muscara</b>, Head of Research &amp; Strategy, <b>Europa Capital</b> <b>Roujin Mansour</b>, Senior Investment Analyst, <b>AustralianSuper</b></p>	<p><b>15:00</b> <b>Distressed &amp; special situations: how is it performing as we move along the credit cycle?</b> <b>Daniela Jönsson</b>, Principal, <b>Ares Management</b></p>

**15:40**

**Coffee & networking**

*Virtual speed networking*

<p><b>16:00</b> <b>Defining social infrastructure and where private capital fits into the ecosystem</b> <b>Annette Bannister</b>, Head of European Infrastructure and Project Finance, <b>Metlife Investment Management</b></p>	<p><b>16:00</b> <b>Why growth equity and venture are growing rapidly in Europe and worldwide</b> <b>Saachi Oza</b>, Senior Investment Associate, <b>Bregal Milestone</b> <b>Lisya Bahar Manoah</b>, Partner, <b>Catalyst Fund</b> <b>Maggie Vo</b>, Managing General Partner and Chief</p>	<p><b>16:00</b> <b>Why investors are flooding into life sciences</b> Moderator: <b>Andrea Carpenter</b>, Director, <b>Women Talk Real Estate</b> <b>Anne Gales</b>, Partner, <b>Threadmark</b></p>	<p><b>16:00</b> <b>View of the world: how different regions are prospering and why Asia-Pacific is in the spotlight</b></p>
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	Investment Officer, <b>Fuel Venture Capital</b> <b>Shanee Braun</b> , Vice President, <b>EQT Growth</b>		
<b>16:35</b> <b>Opportunities in the Energy Transition as the world aims for net-zero</b> <b>Patricia Rodrigues</b> , Member of Investment Committee, <b>GLIL Infrastructure</b>	<b>16:35</b> <b>How technological innovations can democratise PE investing?</b> <b>Carine Schneider</b> , President, <b>Astellia</b> <b>Sabina Haq</b> , Chief Compliance Officer & Senior Legal Counsel, <b>Siris Capital Partners</b>	<b>16:35</b> <b>Traditional vs alternative lenders: what are their intentions for the real estate market post-pandemic?</b> <b>Natalie Howard</b> , Head of Real Estate Debt, <b>Schroders</b> <b>Beatrice Dupont</b> , Partner, <b>ARA Venn</b> <b>Daljit Sandhu</b> , COO & Founder, <b>Précis Capital Partners</b>	<b>16:35</b> <b>Exploring the potential of private debt secondaries</b> <b>Alesia Dawidowicz</b> , Managing Director, Private Debt and Hedge Funds, <b>StepStone Group</b>
<b>17:10</b> <b>Case study session on resilience of sectors heavily impacted by covid-19 disruption</b> Case study one: Airports <b>Anke Heinze</b> , Director of the Investments & Financing Department, <b>AviAlliance</b> Case study two: TBC	<b>17:10</b> <b>Emerging ManagersL what it takes to raise a first-time fund</b> <b>Michelle Jacobi</b> , Managing Director, <b>Gatewood Capital Partners</b> <b>Natalia Sigrist</b> , Partner - Private Equity, <b>Unigestion</b> <b>Rajaa Mekouar</b> , Founder and CEO, <b>Calista Direct Investors</b>	<b>17:10</b> <b>How sustainability considerations have moved beyond just the environment in real estate</b> <b>Gilda Perez-Alvarado</b> , Global CEO, <b>JLL Hotels &amp; Hospitality</b> <b>Christina Djambazca</b> , Analyst, Real Estate; Product Lead - Transition Risk, <b>GRESB</b>	<b>17:10</b> <b>Why is interest in asset-backed lending increasing?</b> Reserved spot

**17:45**  
**Sponsorship opportunity: Cocktail reception**  
*Virtual cocktail hour taking place for remote attendees*

## Day two: Thursday 2 December

**08:00-09:00**

**Invitation only think-tanks**

*These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed*



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*door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure (invitation and LP/GP only)
- Private Equity
- Private Debt
- Real Estate
- Virtual speed networking breakfast

**09:10**

## Measuring the 'S' in ESG

- Why do we care about S
- Micro measurement: The GOOD FINANCE framework: Why was there a need for this piece of work? What obstacles are preventing progress?
- Macro measurement: The importance of addressing the S & G: Growth and Governance Hub at TII
- Making the research useful and relevant for private markets

**Dr. Grace Lordan**, Associate Professor/Founding Director of The Inclusion Initiative, **London School of Economics**

**09:50**

## Highlights of the PEI LP Insight findings

*The PEI Investor Research and Analytics team surveyed over 100 LPs to capture investor sentiment on asset allocation, relationships with GPs, and performance predictions. The study also features insight on gender diversity and inclusion. Investors range from established players with diverse fund portfolios, to those planning to make their first alternatives commitments in 2021*

**10:00**

## Will fundraising ever be the same again?

- Learnings from working remotely: will it make fundraising more efficient in the long-term?
- Stories of completing due diligence remotely
- How to build new LP relationships without travelling the world
- Tips for emerging managers

Moderator: **Emily Brown**, Partner, **Ropes & Gray**

**Daria Litvinova**, Head of Investor Relations, **Vauban Infrastructure**

**10:40**

## Secondaries market update

- To what extent are GP led deals driving growth of the market?





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- Are managers looking to opportunities in Asia?
- Comparing performance and growth of secondaries in different asset classes
- Implementing ESG in secondaries

**Laura Shen**, Partner & Co-Founder, **Headway Capital Partners**

**11:15**

**Coffee & speed networking for virtual and in person attendees**

**11:45**

**How talent experts are helping to change their organisations**

- The importance of getting the buy-in of senior management
- What innovations have participants brought into their companies and portfolio investments?
- Recruiting and retaining diverse talent
- Stories of success and failure within current and previous position

**Sue Brown**, Managing Director, **Real Estate Balance**

**12:15-13:15**

**Network building in private markets**

*The room will be split up into 8 roundtables each led by an expert moderator. Delegates will have the opportunity to join two tables each for 30 minutes with the aim to meet likeminded people and discuss a topic of interest;*

- Fundraising in a changed world (virtual & in-person)
- Being and finding a mentor
- Overcoming unconscious bias
- **Kendall Langford (Patron Capital Advisers)** - An intro to the world's first gender-lens property fund
- ESG across private markets
- Making yourself indispensable to the firm
- Aspiring to a NED position
- Remuneration
- **Evie Mulberry (Astia Fund)** - A career in venture

**13:15**

**Close of conference**