



# Women in Private Markets Summit

1 - 2 December

## *Keeping diversity at the top of the agenda*

### Day one – Wednesday 1 December

**08.00**

**Registration and coffee**

*LP invitation only breakfast session*

**08.45**

**PEI Welcome**

**08:50**

**Chairperson's opening remarks**

**Laurie Mahon**, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**09:00**

**Keynote speech**

**09:20**

**LP Allocations to private markets in a changed economy**

- How well have investments performed compared to other strategies since March 2019?
- Views on the future of fundraising after the changes caused of the past 18 months
- How are LPs supporting emerging managers and are they concerned about the flight to familiarity?
- To what extent are LPs making investment decisions based on diversity?

**Teia Merring**, Investment Director – Private Equity, **USS**

**Denise Le Gal**, Chair, **Brunel Pension Partnership**

**Sarah Farrell**, Head of Private Equity Europe and Asia, **Allstate Investments**

**10:00**

**How industry leaders are walking the talk on diversity**

- Examples of the benefits of diverse teams in fundraising
- How are firms recruiting and retaining diverse candidates?
- Changes to working practices since covid-19, returning to the office and the impact on women
- Advice for those making their way in private markets

Moderator: **Aranpreet Randhawa**, Partner, **Proskauer**

**Deborah Zurkow**, Global Head of Investments, **AllianzGI**



# Women in Private Markets Summit

1 - 2 December

**10:45**

**Coffee & Networking**

*Speed networking for virtual attendees*

**11:30**

**The continued rise of impact investing in alternatives**

- To what extent are impact strategies within mega funds integrated with ESG?
- Balancing outcome with fiduciary responsibility
- How are managers in impact differentiating themselves in their investment approach?
- Are impact strategies allowing funds to broaden their investor base?

**Rikke Kjær Nielsen**, Partner, **EQT**

**Joanna Reiss**, Partner and Co-lead of Impact, Private Equity, **Apollo Global Management**

**12:10**

**How has economic disruption impacted appetite for co-investments?**

- Differences across asset classes and lessons learnt: private equity vs real estate or infrastructure?
- To what extent have co-investments been used to help companies through a crisis?
- Opportunities created by the past year
- The blurring lines between secondaries and co-investments

**Floortje Brouwers**, Senior Vice President, **GIC Private Markets**

**Jackie Peradotto**, Principal, **HarbourVest Partners**

**12:45**

**Lunch**

**12:45-13:15**

*Virtual discussion available live at the event & online*

**Oxford style debate: This house believes that unconscious bias training does not work**

**13:15-13:45**

**Global perspectives on private markets**

*Virtual speakers from around the globe will be beamed into speak to the main conference hall for this unique session*

|       |       |       |       |
|-------|-------|-------|-------|
|       |       |       |       |
| 13:45 | 13:45 | 13:45 | 13:40 |



Infrastructure Investor

**Women in Infrastructure Forum**  
2021

Private Equity International

**Women in Private Equity Forum**  
2021

PERE

**Women in Real Estate Forum**  
2021

Private Debt Investor

**Women in Private Debt Forum**  
2021

# Women in Private Markets Summit

1 - 2 December

|  |   |   |   |
|--|---|---|---|
| <p><b>Are we entering a 'roaring twenties' for infrastructure?</b><br/><b>Gwenola Chambon</b>, CEO<br/>– Founding Partner,<br/><b>Vauban Infrastructure</b></p>  | <p><b>How well positioned is Private Equity to turn the crisis into an opportunity?</b><br/><b>Sofia Hasni Ahuja</b>,<br/>Managing Director EQT</p>         | <p><b>Real estate demand post-pandemic: finding opportunities a dislocated market</b><br/><b>Joanne McNamara</b>, EVP<br/>Europe and Asia, <b>Oxford Properties</b><br/><b>Sabina Kalyan</b>, Global<br/>Head of Real Assets<br/>Research, <b>CBRE Global Investors</b></p>   | <p><b>How has private debt fared in comparison with other investment strategies in the past few months?</b><br/>Moderator: <b>Harriet West</b>,<br/>Associate, <b>Proskauer</b><br/><b>Kirsten Bode</b>, Co-Head of<br/>European Private Debt<br/>Fund, <b>Muzinich and Co</b><br/><b>Natalia Tsitoura</b>,<br/>Managing Director, Head<br/>of European Private Debt,<br/><b>Apollo Management International</b><br/><b>Sonia Rocher</b>, Head of<br/>Private Debt Research<br/>and Execution, <b>BlackRock</b></p> |
| <p><b>14:25</b><br/><b>Asset Management: How managers have adapted capabilities to manage through disruption</b><br/><b>Irina Frolova</b>, Head Asset<br/>Management<br/>Infrastructure, <b>PGGM</b></p> | <p><b>14:25</b><br/><b>Investor perspectives on PE as we enter a new cycle</b><br/><b>Lorna Robertson</b>, Head of<br/>Funds, <b>Connection Capital</b></p> | <p><b>14:25</b><br/><b>Where are opportunities in a fiercely competitive logistics market?</b><br/><b>Martina Malone</b>,<br/>Managing Director, Global<br/>Head of Capital Raising,<br/><b>Prologis</b><br/><b>Sylvia Slaughter</b>, Senior<br/>Director - Fund<br/>Management, <b>GLP</b></p>   | <p><b>14:25</b><br/><b>What role can private credit providers play in helping companies integrate ESG and sustainability?</b><br/><b>Sabrina Fox</b>, CEO, <b>ELFA</b><br/><b>Adriana Oller</b>, Founder &amp;<br/>Partner, <b>Resilience Partners</b></p>  |
| <p><b>15:00</b><br/><b>Digital infrastructure: finding value in an ultra-competitive market</b></p>  | <p><b>15:00</b><br/><b>Outlining the commercial value of ESG integration in PE</b><br/><b>Alison Hampton</b>, Founder,<br/><b>Alma Verde Advisors</b></p>   | <p><b>15:00</b><br/><b>The future of offices in a post-pandemic world</b><br/><b>Nisha Raghavan</b>, Chief<br/>Financial Officer, <b>EQT</b><br/><b>Bronny Wilson</b>, Regional<br/>Head UK and Ireland,<br/><b>Equiem</b><br/><b>Vanessa Muscara</b>, Head of<br/>Research &amp; Strategy,<br/><b>Europa Capital</b><br/><b>Roujin Mansour</b>, Senior</p> | <p><b>15:00</b><br/><b>Distressed &amp; special situations: how is it performing as we move along the credit cycle?</b><br/><b>Daniela Jönsson</b>,<br/>Principal, <b>Ares Management</b></p>   |





Infrastructure Investor

**Women in Infrastructure Forum**  
2021

Private Equity International

**Women in Private Equity Forum**  
2021

PERE

**Women in Real Estate Forum**  
2021

Private Debt Investor

**Women in Private Debt Forum**  
2021

# Women in Private Markets Summit

1 - 2 December

|  |  |   |  |
|--|--|---|--|
|  |  | Investment Analyst,<br><b>AustralianSuper</b> |  |
|--|--|---|--|

15:40

**Coffee & networking**

*Virtual speed networking*

|  |   |  |  |
|--|---|--|--|
| <p><b>16:00</b><br/><b>Defining social infrastructure and where private capital fits into the ecosystem</b><br/><b>Annette Bannister</b>, Head of European Infrastructure and Project Finance, <b>Metlife Investment Management</b></p>                                    | <p><b>16:00</b><br/><b>Why growth equity and venture are growing rapidly in Europe and worldwide</b><br/><b>Saachi Oza</b>, Senior Investment Associate, <b>Bregal Milestone</b></p>                      | <p><b>16:00</b><br/><b>Why investors are flooding into life sciences</b><br/>Moderator: <b>Andrea Carpenter</b>, Director, <b>Women Talk Real Estate</b><br/><b>Anne Gales</b>, Partner, <b>Threadmark</b></p>   | <p><b>16:00</b><br/><b>View of the world: how different regions are prospering and why Asia-Pacific is in the spotlight</b></p>                                |
| <p><b>16:35</b><br/><b>Opportunities in the Energy Transition as the world aims for net-zero</b><br/><b>Patricia Rodrigues</b>, Member of Investment Committee, <b>GLIL Infrastructure</b></p>   | <p><b>16:35</b><br/><b>How technological innovations can democratise PE investing?</b><br/><b>Carine Schneider</b>, President, <b>Astellia</b></p>  | <p><b>16:35</b><br/><b>Traditional vs alternative lenders: what are their intentions for the real estate market post-pandemic?</b><br/><b>Natalie Howard</b>, Head of Real Estate Debt, <b>Schroders</b><br/><b>Beatrice Dupont</b>, Partner, <b>ARA Venn</b></p>  | <p><b>16:35</b><br/><b>Exploring the potential of private debt secondaries</b><br/>Managing Director, Private Debt and Hedge Funds, <b>StepStone Group</b></p> |
| <p><b>17:10</b><br/><b>Case study session on resilience of sectors heavily impacted by covid-19 disruption</b><br/>Case study one: Airports<br/><b>Anke Heinze</b>, Director of the Investments &amp; Financing Department, <b>AviAlliance</b><br/>Case study two: TBC</p> | <p><b>17:10</b><br/><b>Opportunities in the digital economy in the aftermath of covid-19</b><br/><b>Maggie Vo</b>, Managing General Partner and Chief Investment Officer, <b>Fuel Venture Capital</b></p> | <p><b>17:10</b><br/><b>How sustainability considerations have moved beyond just the environment in real estate</b><br/><b>Gilda Perez-Alvarado</b>, Global CEO, <b>JLL Hotels &amp; Hospitality</b><br/><b>Christina Djambazca</b>, Analyst, Real Estate; Product Lead - Transition Risk, <b>GRESB</b></p> | <p><b>17:10</b><br/><b>Why is interest in asset-backed lending increasing?</b><br/>Reserved spot</p>   |



# Women in Private Markets Summit

1 - 2 December

**17:45**

## **Sponsorship opportunity: Cocktail reception**

*Virtual cocktail hour taking place for remote attendees*

## **Day two: Thursday 2 December**

**08:00-09:00**

### **Invitation only think-tanks**

*These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure (invitation and LP/GP only)
- Private Equity
- Private Debt
- Real Estate
- Virtual speed networking breakfast

**09:10**

### **Is the SPAC phenomenon an opportunity or threat to private markets?**

- Comparing the growing European market with the US
- Making use of a SPAC to exit an investment
- How could SPACs impact PE deal flow?
- To what extent are their concerns around SPACs underperforming to this point?

**09:50**

### **Highlights of the PEI LP Insight findings**

*The PEI Investor Research and Analytics team surveyed over 100 LPs to capture investor sentiment on asset allocation, relationships with GPs, and performance predictions. The study also features insight on gender diversity and inclusion. Investors range from established players with diverse fund portfolios, to those planning to make their first alternatives commitments in 2021*

**10:00**

### **Will fundraising ever be the same again?**

- Learnings from working remotely: will it make fundraising more efficient in the long-term?
- Stories of completing due diligence remotely
- How to build new LP relationships without travelling the world
- Tips for emerging managers

**Moderator: Emily Brown, Partner, Ropes & Gray**

**Daria Litvinova, Head of Investor Relations, Vauban Infrastructure**



# Women in Private Markets Summit

1 - 2 December

**10:40**

## **Secondaries market update**

- To what extent are GP led deals driving growth of the market?
- Are managers looking to opportunities in Asia?
- Comparing performance and growth of secondaries in different asset classes
- Implementing ESG in secondaries

**Laura Shen**, Partner & Co-Founder, **Headway Capital Partners**

**11:15**

## **Coffee & speed networking for virtual and in person attendees**

**11:45**

## **How talent experts are helping to change their organisations**

- The importance of getting the buy-in of senior management
- What innovations have participants brought into their companies and portfolio investments?
- Recruiting and retaining diverse talent
- Stories of success and failure within current and previous position

**Sue Brown**, Managing Director, **Real Estate Balance**

**12:15-13:15**

## **Network building in private markets**

*The room will be split up into 8 roundtables each led by an expert moderator. Delegates will have the opportunity to join two tables each for 30 minutes with the aim to meet likeminded people and discuss a topic of interest;*

- Fundraising in a changed world (virtual & in-person)
- Being and finding a mentor
- Overcoming unconscious bias
- Building global networks (virtual & in-person)
- ESG across private markets
- Making yourself indispensable to the firm
- Aspiring to a NED position
- Remuneration

**13:15**

## **Close of conference**