



# Women in Private Markets Summit

1 – 2 December

## *Keeping diversity at the top of the agenda*

### Day one – Wednesday 1 December

**08.00**

**Registration and coffee**

*LP invitation only breakfast session*

**08.45**

**PEI Welcome**

**08:50**

**Chairperson's opening remarks**

**Laurie Mahon**, Vice-Chair, US Investment Banking, Global Investment Banking, **CIBC Capital Markets**

**09:00**

**Keynote Speech: Building a career as a dealmaker in private equity**

*Cheryl Potter spent two decades at Permira leading the Global Consumer Team and the London office. She also served on the firm's Executive Committee and the Compensation and Partnership Committee. Whilst the number of women in private markets has grown since Cheryl joined Permira in 1999, there is still a long way to go with only 10% of women working in Senior Investment roles. Investment teams still look overwhelmingly male and private equity still struggles to retain talented women. This keynote speech will consider how PE can get more women onto their investment teams (and crucially retain them), what Level 20 is doing to help & learnings from a career spent in the deal team*

**Cheryl Potter**, Chair, **Level 20**

**09:25**

**LP Allocations to private markets in a changed economy**

- How well have investments performed compared to other strategies since March 2019?
- Views on the future of fundraising after the changes caused of the past 18 months
- How are LPs supporting emerging managers and are they concerned about the flight to familiarity?
- To what extent are LPs making investment decisions based on diversity?

Moderator: **Natalie Breen**, Global Head of Strategic Growth, **Sanne Group**

**Teia Merring**, Investment Director – Private Equity, **USS**

**Denise Le Gal**, Chair, **Brunel Pension Partnership**

**Sarah Farrell**, Head of Private Equity Europe and Asia, **Allstate Investments**



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**Sunaina Sinha**, Managing Partner, **Cebile Capital**

**Tricia Ward**, Director, Head of Private Credit, **Redington**

**10:05**

## How industry leaders are walking the talk on diversity

- Examples of the benefits of diverse teams in fundraising
- How are firms recruiting and retaining diverse candidates?
- Changes to working practices since covid-19, returning to the office and the impact on women
- Advice for those making their way in private markets

Moderator: **Aranpreet Randhawa**, Partner, **Proskauer**

**Deborah Zurkow**, Global Head of Investments, **AllianzGI**

**Benoit Durteste**, Chief Investment Officer and Chief Executive Officer, **ICG**

**Emma Watford**, Partner, **Bridgepoint**

**Phil Peters**, Global Head of Client Solutions Group, **Macquarie Asset Management**

**10:45**

## Coffee & Networking

*Speed networking for virtual attendees*

**11:30**

## The continued rise of impact investing in alternatives

- To what extent are impact strategies within mega funds integrated with ESG?
- Balancing outcome with fiduciary responsibility
- How are managers in impact differentiating themselves in their investment approach?
- Are impact strategies allowing funds to broaden their investor base?

Moderator: **Ruth Knox**, Partner–ESG & Impact, **Kirkland & Ellis**

**Rikke Kjær Nielsen**, Partner, **EQT**

**Joanna Reiss**, Partner and Co-lead of Impact, Private Equity, **Apollo Global Management**

**12:10**

## How has economic disruption impacted appetite for co-investments?

- Differences across asset classes and lessons learnt: private equity vs real estate or infrastructure?
- To what extent have co-investments been used to help companies through a crisis?
- Opportunities created by the past year
- The blurring lines between secondaries and co-investments

Moderator: **Floortje Brouwers**, Senior Vice President, **GIC Private Markets**



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**Laura Ferraris**, Senior Vice President, Client Solutions Group, **Macquarie Asset Management**

**Karin Hyland**, Senior Investment Director, **Abrdn**

**Adriana Ballard**, Private Equity Portfolio Manager, **Employees Retirement System of Texas (ERS)**

**12:45**

**Lunch**

 <b>Women in Infrastructure Forum</b> 2021	 <b>Women in Private Equity Forum</b> 2021	 <b>Women in Real Estate Forum</b> 2021	 <b>Women in Private Debt Forum</b> 2021
<p><b>13:40</b> <b>Infrastructure chairperson's opening remarks</b> <b>Laurie Mahon</b>, Vice-Chair, US Investment Banking, Global Investment Banking, <b>CIBC Capital Markets</b></p>	<p><b>13:40</b> <b>Private Equity chairperson's opening remarks</b> <b>Alison Hampton</b>, Founder, <b>Alma Verde Advisors</b></p>	<p><b>13:40</b> <b>PERE chairperson's opening remarks</b> <b>Gila Cohen</b>, Managing Director of Real Estate and Private Equity, <b>MUFG</b></p>	<p><b>13:40</b> <b>Private debt chairperson's opening remarks</b> <b>Dalit Nuttall</b>, Principal, <b>West Valley Capital</b></p>
<p><b>13:45</b> <b>Are we entering a 'roaring twenties' for infrastructure?</b> <b>Moderator: Amy Mahon</b>, Partner, <b>Simpson Thacher &amp; Bartlett</b> <b>Gwenola Chambon</b>, CEO – Founding Partner, <b>Vauban Infrastructure</b> <b>Tara Davies</b>, Partner, Global Head of Core Infrastructure, and Co-Head of European Infrastructure, <b>KKR</b></p>	<p><b>13:45</b> <b>How well positioned is Private Equity to turn the crisis into an opportunity?</b> <b>Moderator: Alex Farmer</b>, Partner, <b>Kirkland &amp; Ellis</b> <b>Sofia Hasni Ahuja</b>, Managing Director <b>EQT</b> <b>Nadia Meier-Kirner</b>, Partner, <b>Triton Partners</b> <b>Sarah Walker</b>, VP, Global Head of Private Equity Practice, <b>Salesforce</b></p>	<p><b>13:45</b> <b>Real estate demand post-pandemic: finding opportunities a dislocated market</b> <b>Moderator: Gila Cohen</b>, Managing Director of Real Estate and Private Equity, <b>MUFG</b> <b>Joanne McNamara</b>, EVP Europe and Asia, <b>Oxford Properties</b> <b>Sabina Kalyan</b>, Global Head of Real Assets Research, <b>CBRE Global Investors</b> <b>Sarah Acheson</b>, Investment Director – Real Estate, <b>Cambridge Associates</b></p>	<p><b>13:45</b> <b>How has private debt fared in comparison with other investment strategies in the past few months?</b> <b>Moderator: Harriet West</b>, Associate, <b>Proskauer</b> <b>Natalia Tsitoura</b>, Managing Director, Head of European Private Debt, <b>Apollo Management International</b> <b>Sonia Rocher</b>, Head of Private Debt Research and Execution, <b>BlackRock</b> <b>Nicole Downer</b>, Managing Partner, <b>MV Credit</b> <b>Vivian Ngan</b>, Investment Director, <b>Bridgepoint</b></p>





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<p><b>14:25</b>  <b>Asset Management: How managers have adapted capabilities to manage through disruption</b>  Moderator: <b>Louisa Yeoman</b>, Founder, <b>Astrid Advisors</b>  <b>Irina Frolova</b>, Head Asset Management Infrastructure, <b>PGGM</b>  <b>Helen Price</b>, Director, Infrastructure, <b>InfraRed Capital Partners</b>  <b>Valeria Rosati</b>, Senior Partner, <b>Vantage</b></p>	<p><b>14:25</b>  <b>Investor perspectives on PE as we enter a new cycle</b>  <b>Lorna Robertson</b>, Head of Funds, <b>Connection Capital</b>  <b>Mirja Lehmler-Brown</b>, Managing Director, <b>Hayfin</b>  <b>Cecilia Amyot</b>, Associate, <b>Neuberger Berman</b></p>	<p><b>14:25</b>  <b>Where are opportunities in a fiercely competitive logistics market?</b>  Moderator: <b>Sylvia Slaughter</b>, Senior Director - Fund Management, <b>GLP</b>  <b>Jane Harrison</b>, Real Estate &amp; Customer Experience, Director, <b>Prologis</b>  <b>Ana Estrada</b>, Managing Director Real Estate Investing, <b>Goldman Sachs Asset Management</b>  <b>Kari Pitkin</b>, Head of Business Development Europe, <b>Allianz Real Estate</b></p>	<p><b>14:25</b>  <b>What role can private credit providers play in helping companies integrate ESG and sustainability?</b>  Moderator: <b>Magdalena Kowalska-Habermeier</b>, Senior Portfolio Manager, <b>NN Investment Partners</b>  <b>Sabrina Fox</b>, Chief Executive Officer, <b>ELFA</b>  <b>Adriana Oller</b>, Founder &amp; Partner, <b>Resilience Partners</b>  <b>Kristina Matthews</b>, Managing Director, Head of Investor Relations &amp; ESG, <b>Brightwood Capital Advisors</b>  <b>Lucie Mixeras</b>, Associate Director, <b>IFM Investors</b></p>
<p><b>15:00</b>  <b>Digital infrastructure: finding value in an ultra-competitive market</b>  <b>Kriti Madan</b>, Vice President, <b>Northleaf Capital Partners</b>  <b>Rohini Pahwa</b>, Managing Director, <b>Arjun Infrastructure Partners</b>  <b>Maq Cap</b></p>	<p><b>15:00</b>  <b>Outlining the commercial value of ESG integration in PE</b>  Moderator: <b>Alison Hampton</b>, Founder, <b>Alma Verde Advisors</b>  <b>Shami Nissan</b>, Director, Head of Sustainability, <b>Actis</b>  <b>Laura O'Brian</b>, Investment Director – Private Equity, <b>Cambridge Associates</b>  <b>Hangwi Manavhela</b>, Partner &amp; Head of ESG, <b>Aequalitas Capital Partners</b></p>	<p><b>15:00</b>  <b>The future of offices in a post-pandemic world</b>  <b>Bronny Wilson</b>, Regional Head UK and Ireland, <b>Equiem</b>  <b>Vanessa Muscara</b>, Head of Research &amp; Strategy, <b>Europa Capital</b>  <b>Roujin Mansour</b>, Senior Investment Analyst, <b>AustralianSuper</b>  <b>Megan Walters</b>, Global head of research, <b>Allianz Real Estate</b></p>	<p><b>15:00</b>  <b>Distressed &amp; special situations: how is it performing as we move along the credit cycle?</b>  <b>Daniela Jönsson</b>, Principal, <b>Ares Management</b>  <b>Ivelina Green</b>, CIO and Founder, <b>Pearlstone Alternative</b></p>

**15:40**

**Coffee & networking**

*Virtual speed networking*



Infrastructure Investor

**Women in Infrastructure Forum**  
2021

Private Equity International

**Women in Private Equity Forum**  
2021

PERE

**Women in Real Estate Forum**  
2021

Private Debt Investor

**Women in Private Debt Forum**  
2021

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<p><b>16:00</b> <b>Defining social infrastructure and where private capital fits into the ecosystem</b> <b>Annette Bannister</b>, Head of European Infrastructure and Project Finance, <b>Metlife Investment Management</b> <b>Julia Schiffer</b>, Senior Portfolio Manager, <b>Mercer</b></p>	<p><b>16:00</b> <b>Why growth equity and venture are growing rapidly in Europe and worldwide</b> <b>Saachi Oza</b>, Senior Investment Associate, <b>Bregal Milestone</b> <b>Lisya Bahar Manoah</b>, Partner, <b>Catalyst Fund</b> <b>Maggie Vo</b>, Managing General Partner and Chief Investment Officer, <b>Fuel Venture Capital</b> <b>Shanee Braun</b>, Vice President, <b>EQT Growth</b></p>	<p><b>16:00</b> <b>Why investors are flooding into life sciences</b> Moderator: <b>Andrea Carpenter</b>, Director, <b>Women Talk Real Estate</b> <b>Anne Gales</b>, Partner, <b>Threadmark</b></p>	<p><b>16:00</b> <b>View of the world: how different regions are prospering and why Asia-Pacific is in the spotlight</b> <b>Gabriella Kindert</b>, Board Member, <b>Mizuho</b></p>
<p><b>16:35</b> <b>Opportunities in the Energy Transition as the world aims for net-zero</b> Moderator: <b>Dan McCarthy</b>, Chief Executive Officer, <b>One Search</b> <b>Patricia Rodrigues</b>, Member of Investment Committee, <b>GLIL Infrastructure</b> <b>Ruth Murray</b>, Associate Director, <b>Gresham House</b> <b>Albena Vassileva</b>, Executive Director, <b>IFM Investors</b> <b>Casey Forester</b>, Director, PE/Infrastructure, <b>Impax Asset Management</b></p>	<p><b>16:35</b> <b>How technological innovations can democratise PE investing?</b> Moderator: <b>Carine Schneider</b>, President, <b>Astellra</b> <b>Clare Gaskell</b>, Partner, <b>Simpson Thacher</b> <b>Olivia Kebble</b>, Investment Professional, <b>Moonfare</b></p>	<p><b>16:35</b> <b>Traditional vs alternative lenders: what are their intentions for the real estate market post-pandemic?</b> <b>Natalie Howard</b>, Head of Real Estate Debt, <b>Schroders Capital</b> <b>Beatrice Dupont</b>, Partner, <b>ARA Venn</b> <b>Daljit Sandhu</b>, COO &amp; Founder, <b>Précis Capital Partners</b></p>	<p><b>16:35</b> <b>Exploring the potential of private debt secondaries</b> Moderator: <b>Sweta Chanda</b>, Managing Director, Head of Business Strategy, <b>Monroe Capital</b> <b>Alesia Dawidowicz</b>, Managing Director, Private Debt and Hedge Funds, <b>StepStone Group</b> <b>Carmen Alonso</b>, Head of UK &amp; Iberia, <b>Tikehau Capital</b></p>
<p><b>17:10</b> <b>Sustainable value creation: How ESG has moved from a cost centre to a value driver in infrastructure</b></p>	<p><b>17:10</b> <b>Emerging ManagersL what it akes to raise a first-time fund</b> Moderator: <b>Carmela Mendoza</b>, Senior Reporter,</p>	<p><b>17:10</b> <b>How sustainability considerations have moved beyond just the environment in real estate</b></p>	<p><b>17:10</b> <b>Why is interest in asset-backed lending increasing?</b> <b>Sophia Damianou</b>, Moderator: <b>Silvia Calvo</b></p>



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<p><b>Chantale Pelletier</b>, Global Head of Infrastructure, <b>Schroders</b></p> <p><b>Julia Prescott</b>, Partner, Chief Strategy Officer, <b>Meridiam</b></p> <p><b>Patsy Sandys</b>, Head of Global Direct Investments, Infrastructure Equity, <b>AMP Capital</b></p> <p>Lily Stoyanova, <b>Independent</b></p>	<p><b>Private Equity International</b></p> <p><b>Michelle Jacobi</b>, Managing Director, <b>Gatewood Capital Partners</b></p> <p><b>Natalia Sigrist</b>, Partner - Private Equity, <b>Unigestion</b></p> <p><b>Rajaa Mekouar</b>, Founder and CEO, <b>Calista Direct Investors</b></p>	<p><b>Gilda Perez-Alvarado</b>, Global CEO, <b>JLL Hotels &amp; Hospitality</b></p> <p><b>Christina Djambazca</b>, Analyst, Real Estate; Product Lead - Transition Risk, <b>GRESB</b></p> <p><b>Sadie Malim</b>, Head of Special Projects &amp; Legal, <b>Moorfield</b></p>	<p><b>Alcalá</b>, Head of Alternative Sales, <b>Santander Asset Management</b></p> <p><b>Sophia Damianou</b>, Managing Director, Business Development (EMEA), <b>Northleaf Capital Partners</b></p> <p><b>Sophie Littler</b>, Associate Director, <b>LendInvest</b></p> <p><b>Christine Farquhar</b>, Global Head of the Credit Investment Group, <b>Cambridge Associates</b></p> <p><b>Jemima Atkins</b>, Portfolio Manager, <b>Allianz Global Investors</b></p>
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17:45

**Sponsorship opportunity: Cocktail reception**

*Virtual cocktail hour taking place for remote attendees*

## Day two: Thursday 2 December

08:00-09:00

**Invitation only think-tanks**

*These sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.*

- Infrastructure (invitation and LP/GP only)
- Private Equity
- Private Debt
- Real Estate led by **Gila Cohen**, Managing Director of Real Estate and Private Equity, **MUFG**

09:10

**Measuring the 'S' in ESG**





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- Why do we care about S
- Micro measurement: The GOOD FINANCE framework: Why was there a need for this piece of work? What obstacles are preventing progress?
- Macro measurement: The importance of addressing the S & G: Growth and Governance Hub at TII
- Making the research useful and relevant for private markets

**Dr. Grace Lordan**, Associate Professor/Founding Director of The Inclusion Initiative, **London School of Economics**

**Tina Fordham**, Partner-Head of Global Political Strategy, **Avonhurst**

**09:50**

## Highlights of the PEI LP Insight findings

*The PEI Investor Research and Analytics team surveyed over 100 LPs to capture investor sentiment on asset allocation, relationships with GPs, and performance predictions. The study also features insight on gender diversity and inclusion. Investors range from established players with diverse fund portfolios, to those planning to make their first alternatives commitments in 2021*

**10:00**

## Will fundraising ever be the same again?

- Learnings from working remotely: will it make fundraising more efficient in the long-term?
- Stories of completing due diligence remotely
- How to build new LP relationships without travelling the world
- Tips for emerging managers

Moderator: **Emily Brown**, Partner, **Ropes & Gray**

**Daria Litvinova**, Head of Investor Relations, **Vauban Infrastructure**

**Anamica Broetz**, Head of Coverage & IR: Private Equity & Impact Investing, **DWS**

**Claire Madden**, Founding and Managing Partner, **Connection Capital**

**10:40**

## Secondaries market update

- To what extent are GP led deals driving growth of the market?
- Are managers looking to opportunities in Asia?
- Comparing performance and growth of secondaries in different asset classes
- Implementing ESG in secondaries

**Laura Shen**, Partner & Co-Founder, **Headway Capital Partners**

**Sophia Damianou**, Managing Director, Business Development (EMEA), **Northleaf Capital Partners**

**Valérie Handal**, Managing Director, **HarbourVest Partners**



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**11:15**

**Coffee & speed networking for virtual and in person attendees**

**11:45**

**How talent experts are helping to change their organisations**

- The importance of getting the buy-in of senior management
- What innovations have participants brought into their companies and portfolio investments?
- Recruiting and retaining diverse talent
- Stories of success and failure within current and previous position

Moderator: **Xin Lewis**, Consultant – Investor Relations, Americas, **One Search**  
**Sue Brown**, Managing Director, **Real Estate Balance**

**12:15-13:15**

**Network building in private markets**

*The room will be split up into 8 roundtables each led by an expert moderator. Delegates will have the opportunity to join two tables each for 30 minutes with the aim to meet likeminded people and discuss a topic of interest;*

- **Maria Perez Corral (Rubicon Partners)** - Fundraising in a changed world
- **Anne Clarke (ABSTRACT)** - Attracting Sponsors & Mentors'
- **Kendall Langford (Patron Capital Advisers)** - An intro to the world's first gender-lens property fund
- **Evie Mulberry (Astia Fund)** - A career in venture
- **Marie Measures (Sanne Group)** - A pathway to success in technology
- **Alicia Eastman (InterContinental Energy)** – Green Hydrogen

**13:15**

**Close of conference**