



Infrastructure
Investor

Global Summit Berlin 2021

18-21 October, Berlin

2021 Agenda

Monday 18 October

[Emerging Markets Forum](#) | [Social Infrastructure Forum](#) | [ESG & Sustainability Forum](#)

Tuesday 19 October

[Global Investor Forum – Day one](#)

Wednesday 20 October

[Global Investor Forum – Day two](#)

Thursday 21 October

[Energy Transition Forum](#) | [Digital Infrastructure Forum](#) | [Infrastructure Debt Forum](#)

Monday 18 October

Emerging Markets Forum	Social Infrastructure Forum	ESG & Sustainability Forum
<p>09:00 - 09:30 Introduction from Infrastructure Investor and welcome from the chair Hubert Danso, CEO & Vice Chairman, Africa Investor</p>	<p>09:00 – 09:30 Introduction from Infrastructure Investor and welcome from the chair Mark Moseley, Principal, Moseley Infrastructure Advisory Services</p>	<p>09:00 – 09:25 Introduction from Infrastructure Investor and welcome from the chair Chris Heathcote, Independent</p>
<p>09:30 – 10:15 Outlook of emerging market infrastructure in a post-pandemic world <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Overview of government plans to ‘build back better’ post-pandemic and the role of private capital • Exploring the relative attractiveness of growth markets vs developed nations for the coming decade • Exploring the pandemic impact on the infrastructure pipeline across jurisdictions and what opportunities will emerge as a result <p>Otavio Castello Branco, Managing Director, Patria Investments Opuiyo Oforiokuma, Senior Director, Strategy and Investor Relations, Africa50</p>	<p>09:30 – 10:15 Defining social infrastructure investments <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Does a narrow or broad definition of social work best? • Why services constitute an important part of the sector • Differentiating social infrastructure from other asset classes <p>Eric Botnevik, Director & Country Lead, Norway, Infranode Georg Inderst, Independent Adviser, Inderst Advisory Adam Ringer, Partner, AMP Capital Angelika Schöchlin, Senior Partner, Antin Infrastructure Partners</p> <p>Moderator: Vitomir Miles Raguz, Deputy Director for European and External Affairs, CEB</p>	<p>09:25 – 09:45 State of ESG: where are we now? <i>In-person & live streamed</i></p> <p>PRI & GRESB joint presentation referencing GRESB results as well as latest work of the PRI in infrastructure</p> <p>Rick Walters, Chief of Standards and Innovation, GRESB</p>

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<p>Jackie Surtani, Director, Private Sector Operations, Asian Development Bank</p> <p>Moderator: Jonathan Blake, Head of International Private Capital Funds Strategy, Herbert Smith Freehills</p>		<p>09:45– 10:25</p> <p>Net-zero asset owners: how investors are aligning themselves with the Paris agreement</p> <p><i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Update on latest initiatives and opportunities for convergence • How are asset owners getting to net zero? Is capital allocation being impacted? • How are LPs setting interim targets and on what basis? • Engaging with government, regulators and broader society? What is the LPs role? • How can LPs help GPs and vice versa? How can this effort be most collaborative? Is there friction and fakery that inhibits progress? <p>John Anderson, Global Head Corporate Finance & Infrastructure, Manulife Investment Management Gordon Bajnai, Partner & Global Head of Infrastructure, Campbell Lutyens Holger Rothenbusch, Managing Director & Head of Infra and Climate Group, CDC Group Cameron Talbot-Stern, Senior Responsible Investment & Governance Specialist, APG Asset Management</p> <p>Moderator: Kalliope Gournitis, Editor, Infrastructure Investor</p>
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<p>10:15 – 11:00 Comparing regulatory environments: Is it becoming easier for private capital to access opportunities?</p> <ul style="list-style-type: none"> • Discussing the safest and riskiest sectors from a regulatory and political perspective • Best practices in engaging in a constructive dialogue with regulators and governments • Where are regulatory developments creating the biggest opportunities and what are the most significant barriers to investment • Will the government budget constraints as a result of the pandemic lead to an increase PPP activity? • Lessons across jurisdictions in strengthening PPP frameworks <p>Francois Bergere, Executive Director, LTIIA Helmut von Glasenapp, Secretary-General, European Long-Term Investors Association Marie Lam-Frendo, CEO, Global Infrastructure Hub Michel Andre Volle, Global Head of Funding & Investors Relation, Meridiam</p> <p>Moderator: Alexandrine Armstrong-Cerfontaine, Partner, Private Equity and Investment Funds, Goodwin</p>	<p>10:15 – 11:00 Identifying investment volumes, needs and gaps</p> <ul style="list-style-type: none"> • Which areas of social are most in need of private capital investment? • Creating an investable project pipeline and communicating it • How to scale up to make projects appeal to institutional investors <p>Carolyn Arida, Director & Head of Utilities, Harrison Street Spence Clunie, Managing Partner, Ancala Capital Partners Michael Feith, Policy Officer-InvestEU, European Commission</p> <p>Moderator: Vlado Šarenac, Director, Technology Consulting Leader, PwC</p>	<p>10:25 – 11:00 What will moving to net zero mean for infrastructure?</p> <ul style="list-style-type: none"> • Will certain sectors of infrastructure become unacceptable to invest in? • Where to start? Practical tips for a decarbonisation roadmap • How are investors committing to net-zero? To what extent is pressure being put on managers? • How managers/investors/assets can collaborate effectively on net-zero goals <p>Martin Ewald, Managing Director, Allianz Global Investors Kate McKeon, Head of Sustainability, InfraRed Capital Partners Karl Nietvelt, Global Head of Analytics & Research, Infrastructure Ratings, S&P Global Ratings Lucius Taylor, Managing Director, Arclight Capital Partners</p> <p>Moderator: Bengt Enge, COO, Klinkby Enge</p>
<p>11:00 – 11:30 Coffee and networking</p>		
<p>11:30 – 12:15 The role of infrastructure in achieving SDGs and net-zero in emerging economies <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Which assets are contributing towards the greatest social and environmental impact and how can they be scaled? • How can private capital aid carbon-neutral goals in developing economies outside of renewables investment? 	<p>11:30 – 12:15 How healthcare, education, housing and facilities offer long-term upside <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Diversification through investing in social infrastructure • The role of wellbeing and preventative healthcare • Adding long-term value to offices, retail buildings and industrial plants <p>Achim Deubel, Principal, Finpolconsult</p>	<p>11:30 – 12:05 Sustainable value creation: How ESG has moved from a cost centre to a value driver</p> <ul style="list-style-type: none"> • How investors and managers can work with management teams to help ESG drive growth • Making data useful for investors and other key stakeholders • How to show the value of ESG work to investment teams future owners • Justifying significant effort and investment in long-term issues

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<ul style="list-style-type: none"> Rebuilding and rebalancing existing base of power generation towards low carbon technologies <p>Raza Hasnani, Managing Director, Head of Infrastructure Investments, Africa50 Shami Nissan, Head of Responsible Investment, Actis Felipe Pinto, Partner, Patria Investments Sarvesh Suri, Director Operations, Multilateral Investment Guarantee Agency (MIGA)</p> <p>Moderator: Hans-Peter Egler, Director Sustainable Infrastructure & Public Sector, South Pole Carbon Asset Management</p>	<p>Adrian Ion, Chief Financial Officer, Therme Group Jason Murphy, Chief Executive Officer, Centrus Group Colin Simpson, Head of Asset Management, GLIL Infrastructure</p> <p>Moderated by the chair</p>	<ul style="list-style-type: none"> Examples of work on ESG adding to multiple paid at exit <p>Peter Dickson, Co-Founder and Technical Partner, Glennmont Partners Thibault Richon, Managing Director, Head of Infrastructure Multi-Strategy, SWEN Capital Partners Valeria Rosati, Senior Partner, Vantage Infrastructure Johan Tiselius, Investment and Sustainability Manager, Infranode</p> <p>Moderator: Sabine Chalopin, ESG & Impact Director, Denham Capital</p>
<p>12:05 – 12:35 Defining and mitigating climate risks to infrastructure projects</p> <ul style="list-style-type: none"> Investor views on addressing physical climate risks in their investment models Building resilience into existing assets - where is innovation able to mitigate risk and protect value Exploring case studies that have significantly dealt with climate-related risks on infrastructure assets <p>Alexandre Chavarot, Strategic Financial Adviser, CCRI Bank Cathy Granneman, Associate Member Relations – Infrastructure, GRESB Laurent Merlaut, Senior Investment Director, STOA Infra & Energy Paul Munday, Director, Adaptation and Resilience, S&P Global Ratings</p> <p>Moderator: Katherine Stodulka, Director, Blended Finance Taskforce, SYSTEMIQ</p>	<p>12:15 – 12:35 Case study: The role of digital infrastructure in health and social services</p>	<p>12:05 – 12:35 Regulatory update and what it means for investors in infrastructure</p> <ul style="list-style-type: none"> Latest on the higher-level platform on sustainable finance Where are we with the EU taxonomy? What's coming next in Europe and globally? How should managers prepare? The importance on collaboration to develop joint taxonomies and standards <p>Martin Bresson, Public Affairs Director, Invest Europe Isabelle Combarel, Deputy CEO and Head of Business Development and ESG, SWEN Capital Partners</p> <p>Moderator: Patricia Volhard, Partner, Debevoise & Plimpton</p>
<p>12:35 – 12:45 Switchover time</p>		

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12:45 – 13:30

Keynote: 'The Key Man' explored - lessons learned from the fall of Abraaj

- Red flags. What should investors be on the lookout for?
- Alignment of interest and the social license to operate. Making stakeholder engagement a priority
- Doing well and doing good: opportunities and limitations of impact investing

Simon Clark, Reporter, **The Wall Street Journal**

Interviewer: Nicholas Lockley, Director, EMEA Events, **PEI Media Group**

13:30 – 14:30 Networking lunch

14:30 – 15:30

Collaboration with development banks: sector and country cases

In-person & live streamed

- Exploring how to enhance the bankability of projects with blended finance solutions and development bank involvement across sectors such as roads, transportation, digital and energy (renewable and conventional)
- Debate the right models for project financing in emerging jurisdictions
- Understand the landscape of deal flow and investments across Latin America, APAC and Africa and what has changed in the last two years

Jochen von Frowein, Director – Global Infrastructure, **DEG**
Nadia Nikolova, Lead Portfolio Manager, AllianzGI Development Finance, **Allianz Global Investors**

14:30 - 15:30

Social infrastructure as a means to achieve the SDGs

In-person & live streamed

- Beyond climate impact - how to 'level up' after the pandemic
- Using social recovery to boost global economies for the long-term
- Developing a symbiotic relationship between physical and social infrastructure

Gaston Brandes, Head of Institutional Portfolio Managers, **Franklin Templeton**
Wessel Schevernels, Head of Asset Management, **Whitehelm Capital**
Eugene Zhuchenko, Founder & Director, **ETORE Advisory**

Moderated by the chair

14:30 – 15:00

Sustainability in digital infrastructure investments

- Outlining the sustainability concerns linked to digital investments
- Determining the sustainability of digital assets such as data centres
- Considering the positive social impact of digital investments
- Infratech and how infrastructure investment could be redefined by sustainability

Vincent Cassagne, Investment Director - Partner, **Vauban Infrastructure**
Carmela Mondino, Head of ESG & Sustainability, **Partners Group**
Angela Roshier, Partner, Head of Asset Management, **DIF Capital Partners**
Pheobe Smith, Investment Director, **Whitehelm Capital**

Moderator: Brian Burns, Telecoms Strategy Director, **PWC**

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<p>Jason Zhengrong Lu, Head of Global Infrastructure Facility, The World</p> <p>Moderator: Helen Beatty, Partner, Herbert Smith Freehills</p>	<p>15:15 – 15:30 Case study</p>	<p>15:00 – 15:30 Addressing human rights within a portfolio of investments</p> <ul style="list-style-type: none"> • Defining what is meant by human rights in the context of infrastructure investing • Balancing human rights with environmental challenges investors face • Managing complex supply chains for technologies involved in the energy transition • Social issues linked to labour policies, economic displacement etc, and dealing with them as they occur • Considering regulatory changes particularly the social taxonomy <p>Lucy Heintz, Partner, Actis Nikolas Stone, Director, Environment and Social Governance, CDC Group</p>
<p>15:30 – 16:00 Coffee and networking</p>		

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<p>16:00 – 16:45 The landscape of digital investment opportunities in growth markets</p> <ul style="list-style-type: none"> • Profiling of digital penetration and connectivity across jurisdictions, existing infrastructure, and supply of investable projects • Outlook on regulatory landscape concerning digital infra and how is political risk affecting exit options for investors • Fixed-fee vs revenue-sharing models - which model is more suited to change the economic case for investing in rural telecoms infrastructure <p>Philip Cooper, Director, Digital Infrastructure Accelerator Sola Lawson, Managing Director & Co-Head, African Infrastructure Investment Managers (AIIM) Jussi Ahonen, Head of Digital Infrastructure and Solutions, Finnfund</p> <p>Moderator: Brian Burns, Director, TMT Strategy</p>	<p>16:00 – 16:45 Blended finance solutions to support new social infrastructure developments</p> <ul style="list-style-type: none"> • Making social infrastructure projects become more accessible to private investors • Bundling projects to create benefits from 'framework' project finance arrangements • Accessing cheaper financing from development banks <p>Michael Feith, Policy Officer- InvestEU, European Commission Helmut von Glasenapp, Secretary-General, European Long-Term Investors Association</p> <p>Moderator: Georg Inderst, Independent Adviser, Inderst Advisory</p>	<p>16:00 – 16:30 Keynote Speech: How Meridiam uses impact targets to drive value creation <i>In-person & live streamed</i></p> <p>Thierry Deau, Chief Executive Officer, Meridiam Infrastructure</p> <hr/> <p>16:30 – 17:00 Investor and manager scenario session: Deal or no deal <i>In-person & live streamed</i></p> <p><i>The session will highlight the increased role of ESG in due diligence. A fund manager and an institutional investor will discuss a hypothetical investment opportunity with ESG issues. They will ask the questions they would ask in a real investment situation with specific infrastructure assets and reflect on the ESG risk of the investment. The audience will then be given the opportunity to quiz the presenters on their decisions and decide whether they would themselves invest.</i></p> <p>Peter Schümers, Co-Head of Investments, Energy Infrastructure Partners</p> <p>Moderator: Anders Klinkby, Managing Partner, Klinkby Enge</p>
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<p>16:45 – 17:30 Future-proofing the energy transition in emerging markets <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Overview of the evolving energy mix across APAC, Africa and Latin America • Assessing the prospects for wind and solar projects in key markets • How to achieve scale, manage development risk and construct viable revenue models • The role of distributed generation and storage to create future-proof, leaner energy systems <p>Lucy Heintz, Partner, Actis Joe Nielsen, Partner, A.P. Møller Capital Gustav Thoren, Investment Manager, Swedfund</p> <p>Moderator: Marcus Steinig, CFO, Harvest Waste</p>	<p>16.45 – 17.30 Diversification, changing investor preference and social infrastructure <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Should more social infrastructure assets be privatised? • How to accommodate and care for an ageing population and how to pay for it • Scaling up social to an institutional level-bundling, pooling and more <p>Cynthia Delaume, Investor Relations Director, InfraVia Capital Partners Thomas Kalthoefer Senior Principal, Infrastructure Investments, DWS Matthew McLintock, Associate Director, Dalmore Capital</p> <p>Moderator: Jasmina Glisovic, Principal Country Manager, CEB</p>	<p>17:00 – 17:30 Networking Roundtables</p> <ul style="list-style-type: none"> • Biodiversity • Energy Transition - Tobias Griesshaber, Energy Infrastructure Partners • Impact Investing - William Lowry Threadmark • Practical approaches for diversity • Circular Economy • Human rights/modern slavery <p>Tobias Griesshaber, Co-Head of Investments, Energy Infrastructure Partners William Lowry, Associate, Threadmark</p>
<p>17:30 Closing comments from the chair</p>	<p>17:30 Closing comments from the chair</p> <p>Mark Moseley, Principal, Moseley Infrastructure Advisory Services</p>	<p>17:30 Closing comments from the chair</p>

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Tuesday 19 October

Global Investor Forum

08:30 – 08:50

Introduction from Infrastructure Investor and welcome from the chair

In-person & live streamed

Nicholas Lockley, Director, Head of Conferences EMEA, **PEI Media Group**
Ali Miraj, Director, Infrastructure Finance, **ING**

08:50 – 09:30

Keynote panel: Building back better - lessons learned from a difficult 18 months

In-person & live streamed

- Defining the brand and communicating it to investors
- Style drift - embrace or avoid?
- Offering investors diversification into new sectors

Francois Bornens, Partner, **Arjun Infrastructure Partners**
Gwenola Chambon, CEO & Founding Partner, **Vauban Infrastructure Partners**
Stephane Kofman, Director, Infrastructure, **InfraRed Capital Partners**
Chantale Pelletier, Global Head of Infrastructure, **Schroders Capital**
Gijs Voskuyl, Partner, **DIF**

Moderator: Ali Miraj, Director, Infrastructure Finance, **ING**

09:30 – 10:10

2021 and climate change: Making sense of net zero, SDGs, EU taxonomy and COP26

In-person & live streamed

- What does it all mean for infrastructure investors?
- How covid has accelerated existing trends on climate and broader ESG issues
- Are funds responding quickly enough to changing investor needs?

Laurent Chatelin, Partner & Founder, **Eurazeo**
Graham Matthews, Chief Executive Officer, **Whitehelm Capital**
Rosheen McGuckian, Chief Executive Officer, **NTR**
Oliver Schubert, Senior Partner, **Vantage Infrastructure**

Moderator: Rick Walters, Chief of Standards and Innovation, **GRESB**

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10:10 – 10:50

Profit with purpose: Investing to succeed both financially and socially

In-person & live streamed

- Moving sustainability from 'nice to have' to business-critical
- The critical role of global business amid growing governmental nationalism
- Developing global partnership and leadership to counteract inequality

Paul Polman, former CEO, **Unilever** and co-founder & co-chair, **IMAGINE**

*Followed by Q&A with Nicholas Lockley, Director, EMEA Events, **PEI Media Group***

10:50 – 11:20

Coffee and networking

11:20 – 12:00

Beyond wind and solar - examining interesting areas for renewables investors

In-person & live streamed

- Evaluating business models for EV fleets, fuels, energy efficiency and carbon capture assets
- Getting investors comfortable with risk profiles and overall fit
- What should the industry do to get more of these assets into the market?

Mohamed El Gazzar, Partner, **I Squared Capital**

Mark Florian, Managing Director and Head, Global Energy & Power Infrastructure Funds, **BlackRock**

Jaroslava Korpanec, Head of Infrastructure, London, **Allianz Capital Partners**

Lorenzo Parola, Partner, **Herbert Smith Freehills**

Marco van Daele, Co-CEO & CIO, **SUSI Partners**

Moderator: Lawrence Slade, Chief Executive Officer, **Global Infrastructure Investor Association**

12:00 – 12:40

Fundraising in 2021: Getting back on the road

In-person & live streamed

- Comparing virtual and physical fundraising results
- How investors feel about fundraising in a virtual era
- Can new entrants or products still raise money now?

John Anderson, Global Head Corporate Finance & Infrastructure, **Manulife**

Oskar Backman, Director of the Nordics, **Equitix**

Sarah Borg-Olivier, Senior VP & Chief Operating Officer, **Instar Asset Management**

Dominic Helmsley, Head of Economic Infrastructure, **Aberdeen Standard Investments**

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Moderator: Bruno Alves, Senior Editor, **Infrastructure Investor**

12:40 – 13:50

Networking lunch

13:50 – 15:20

Stream A - Sectors and strategies	Stream B - ESG, engagement and diversity
<p>13:50 - 14:30 Sectors in focus: What will be the next digital? <i>In-person & live streamed</i></p> <ul style="list-style-type: none">• Where do fuels, EV fleets and charging, energy efficiency and carbon capture fit?• Are more open-ended products the way forward?• How investors view the products and sectors of tomorrow <p>Adam Emmert, Managing Director, Tiger Infrastructure Uwe Fleischhauer, Managing Director, Yielco Investments Vittorio Lacagnina, Head of Business Development, Private Infrastructure, Partners Group</p> <p>Moderator: Patrick Deasy, Partner, Goodwin</p>	<p>13:50 -14:30 Getting aligned: How to manage stakeholder engagement in 2021 <i>In-person & live streamed</i></p> <ul style="list-style-type: none">• How the ESG lens has sharpened its focus during the pandemic• Labour, social unrest and how to get partnerships right• Engaging with stakeholders around equality, diversity and inclusion issues <p>Meryem Cherif, Partner, AP Ventures Alena Fargere, Principal, SWEN Capital Partners Olusola Lawson, Managing Director & Co-Head, African Infrastructure Investment Managers (AIIM)</p> <p>Moderator: Clare Burgess, Partner, Clifford Chance</p>
14.30 - 14.40 Switchover time	
<p>14.40-15.20 Digital infrastructure: Does the reality match the hype for the ‘fourth utility’? <i>In-person & live streamed</i></p> <ul style="list-style-type: none">• Areas of focus; sub-sector, strategy and asset type• Competition for larger (\$1bn+) vs. mid-market transactions• Assessing exit strategies and hold periods for digital assets <p>Steven Marshall, Executive Chairman and Managing Partner, Cordiant Capital Garret Tynan, Senior Director and European Head of Infrastructure & Project Finance, Kroll Bond Rating Agency Europe Limited (KBRA)</p>	<p>14.40-15.20 How is infrastructure doing on equality, diversity and inclusion? <i>In-person & live streamed</i></p> <ul style="list-style-type: none">• Making diversity a business imperative• Driving better results through greater diversity• How does gender diversity within infrastructure compare to other asset classes? <p>Robert-Jan Bakker, Vice President, Partners Group Neil Brown, Partner, Actis Allison Kingsley, Partner and Founder, NOVA Infrastructure</p> <p>Moderator: Helen Beatty, Partner, Herbert Smith Freehills</p>

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Moderator: Dominik Thumfart, Managing Director, Global Credit Financing Solutions, Infrastructure & Energy, Deutsche Bank	
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15:20 – 15:50

Coffee and networking

15:50 – 16:30

The road to recovery: Putting the covid crisis in context

In-person & live streamed

- Comparing today with previous crises - the GFC, the dotcom crash and more
- How the recovery is shaping up in Q4 2021
- Which sectors feature the best opportunities for growth and why?

Ingrid Edmund, Senior Portfolio Manager, **Columbia Threadneedle**

Ross Posner, Managing Partner, **Ridgewood Infrastructure**

Michael Ryan, Chief Executive Officer, **Dalmore Capital**

Konstantin von Falkenhausen, Managing Partner, **B Capital Partners**

David Walsh, Executive Director, **Goldman Sachs**

Moderator: Charlotte Madden, Partner, **Clifford Chance**

16:30 – 17:10

Global Keynote Panel: Industry leaders look forward to 2022 and beyond

In-person & live streamed

- Why fundraising and M&A activity have continued despite the challenges of covid
- Do new cyber-attacks + increased digitalisation = the big risks keeping investors up at night?
- How increases in geopolitical tensions are affecting the sector globally

Lennart Blecher, Head of Real Assets & Deputy Managing Partner, **EQT**

Stephane Calas, Managing Director, **Cube Investment Managers**

Andrew Claerhout, Partner and Co-Head of Infrastructure, **Searchlight Capital Partners**

Dr Angelika Schöchlin, Senior Partner, **Antin Infrastructure Partners**

Moderator: Bruno Candes, Partner, **InfraVia Capital Partners**

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17:10 – 17:40

The state of play: Global investor strategy panel

Institutional and private investors analyse the state of the infrastructure market as 2021 draws to a close
In-person & live streamed

- Are investors as bullish as managers on the shape of the recovery?
- Views on new fund commitments and re-upping with existing managers
- Has alignment of interest with managers improved?

Alena Antonava, Investment Manager, Long Term Income Fund, **RPMI Railpen**

Andrea Echberg, Partner & Head of Global Infrastructure and Real Assets, **Pantheon**

Ted Frith, Chief Operating Officer, **GLIL Infrastructure**

Eugene Zhuchenko, Director & Founder, **ETORE Advisory**

Moderator: Adam Smallman, Director of Membership Programs, **PEI Media Group**

17.40 – 17.50

Chair's summary

In-person & live streamed

Ali Miraj, Director, Infrastructure Finance, **ING**

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Wednesday 20 October

Global Investor Forum

08:00 – 09:00

Investor-only Think Tank session

(by invite)

09:00 – 09:15

Chair's welcome back

In-person & live streamed

Ali Miraj, Director, Infrastructure Finance, **ING**

09.15 – 10.00

Keynote interview: An industry leader sets out their roadmap for the infrastructure asset class

Hear why the Biden administration's infra plan is a crucial first step, and how a US version of the World Bank could play a key role in mobilising private capital.

In-person & live streamed

Sadek Wahba, Chairman & Managing Partner, **I Squared Capital**

Interviewer: Bruno Alves, Senior Editor, **Infrastructure Investor**

10:00 – 10:40

Above 5%: How to get more out of your renewables funds

In-person & live streamed

- Moving beyond vanilla wind and solar strategies in search of alpha
- How disruptive technologies can boost energy and electricity distribution
- Solving supply and demand issues for operating assets

Barney Coles, Managing Director, Clean Energy Infrastructure, **Capital Dynamics**

Michael Hoverman, Managing Director, Head of Global Partners Group, **CIM Group**

Pete Labbat, Managing Partner, **ECP**

Raphael Lance, Head of Energy Transition Funds, **Mirova**

Daniel Von Preyss, Executive Director & Head of Private Equity/Infrastructure, **Impax Asset Management**

Moderator: Irene Mavroyannis, Managing Partner, Private Capital Advisory, **Sera Global**

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10:40 – 11:10

Coffee and networking

11:10 – 11:25

Market update from Infrastructure Investor

In-person & live streamed

Our reports analyse the current state of the infrastructure market and detail the significant trends affecting the asset class in each quarter. We review 2021 from a fundraising perspective and look ahead to trends for 2022 as the world tries to get back to normal.

Tom Zimmermann, Research Manager, Fund Managers (GPs), **PEI Media**

11:25 – 11:45

Presentation: A new era of data and analytics for infrastructure investors

In-person & live streamed

- The role of data in the infrastructure investment process
- Investment regulation and the need for better data
- InfraMetrics and the future of infrastructure investing

Frederic Blanc-Brude, Chief Executive Officer, **Scientific Infra**

11:45 – 12:30

Keynote interview: Hear from GIP's chairman and managing partner on the state of infrastructure today

In-person & live streamed

Bayo will join us for an on-stage interview to discuss issues including where infrastructure is heading in the aftermath of a global pandemic, how to address systemic and economic disadvantage and what private markets firms can do to improve diversity in light of increasing investor and stakeholder demand.

Adebayo Ogunlesi, Founding Partner, Chairman & Managing Partner, **Global Infrastructure Partners**

Interviewer: Kalliope Gourntis, Editor, **Infrastructure Investor**

12:30 – 13:40

Networking lunch

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13:40 – 14:20

A key plank: How infrastructure debt has moved to the mainstream

In-person & live streamed

- Why investors are increasingly allocating to infrastructure debt
- Is high yield the new core infrastructure equity?
- Making the grade: How to finance the digital infrastructure boom

Karen Azoulay, Head of Infrastructure Debt, **BNP Paribas Asset Management**

Annette Bannister, Director, Head of European Infrastructure, **Metlife Investment Management**

Jean-Francis Dusch, Managing Director, Global Head of Infrastructure & Structured Finance, **Edmond de Rothschild**

Bertrand Loubières, Head of Infrastructure Finance, **AXA Investment Management**

Jonathan Stevens, Managing Director, Head of European Infrastructure Debt, **BlackRock**

Moderator: Adam Smallman, Director of Membership Programs, **PEI Media Group**

14:20 – 15:00

Transportation infrastructure - the good, the bad and the ugly

In-person & live streamed

- Investors explain how to return transport assets to good health
- How airports can get their mojo back
- What are the capital markets and other financing sources' outlook on transportation businesses?

Dylan Foo, Senior Partner & Co-lead, Infrastructure, **Apollo Global Management**

Dr Andreas Koettering, Head of Private Infrastructure Europe, **CBRE Investment Management**

Ed Pallesen, Managing Director & Co-Head of H.I.G. Infrastructure, **H.I.G. Capital**

Moderator: Minesh Mashru, Senior Investment Director, Real Assets Investment Group, **Cambridge Associates**

15:00 – 15:30

Coffee and networking

15:30 – 16:10

Midmarket infrastructure - finding value in a packed segment

In-person & live streamed

- Assessing how new vehicles and spinoffs are moving into the space
- Growing pains: Dealing with size, discipline and maturity issues
- Is the midmarket large enough for funds to deploy at the scale they claim?

Penelope Dietsch, Associate Director – Infrastructure, **ICG**

Andrew Liao, Managing Director & Co-Head of H.I.G. Infrastructure, **H.I.G. Capital**

Dominik von Scheven, Senior Equity Investment Manager, Private Markets, **HSBC Asset Management**

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Moderator: Colin Simpson, Head of Asset Management, **GLIL Infrastructure**

16:10 – 16:50

Unpicking a GP-led infrastructure secondary

In-person & live streamed

- Choosing the right route: Motivation, pricing and transparency
- Success factors: Explaining the deal rationale, early engagement with investors and advisors
- Valuations: Why getting a second opinion on price can make the difference

Paul Barr, Partner, **Pantheon Ventures**

Marie-Victoire Roze, Senior Managing Director, **Ardian**

Immanuel Rubin, Partner, **Campbell Lutyens**

Moderator: Jasmine Hunet Lamourille, Managing Director, Private Capital Advisory, **Evercore**

16:50 – 17:30

Hybrid assets - the future of infrastructure or evidence of style drift?

In-person & live streamed

- The evolving definition of infrastructure and real assets investments
- Are dentists, funeral homes and psychiatric clinics the new toll roads?
- Has investor appetite aligned with the risk profile of hybrid assets?

Chris Beall, Founder & Managing Partner, **NOVA Infrastructure**

Oliver Bradley, Managing Director, **Macquarie Capital**

Matthias Fackler, Partner and Head of Infrastructure Advisory Team Europe, **EQT**

Dr Angelika Schöchlin, Senior Partner, **Antin Infrastructure Partners**

Moderator: Kalliope Gourntis, Editor, **Infrastructure Investor**

17:30 – 17:40

Chair's summary and close of Global Investor Forum

In-person & live streamed

Ali Miraj, Director, Infrastructure Finance, **ING**

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Thursday 21 October

Energy Transition Forum	Digital Infrastructure Forum	Infrastructure Debt Forum
<p>08:45 – 09:00 Introduction from Infrastructure Investor and welcome from the chair Laurent Segalen, Managing Partner, Megawatt-X</p>	<p>08:45 – 09:00 Introduction from Infrastructure Investor and welcome from the chair</p>	<p>08:45 – 09:00 Introduction from Infrastructure Investor and welcome from the chair</p>
<p>09:00 – 09:45 Global perspectives on the energy transition as the world moves to net zero <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • How far are we from the net zero targets? • What does the new Biden administration mean for renewables in the US/globally? • What are the new opportunities from the UK’s “build back better” agenda? • Maintaining the momentum in Europe’s green advancements • Investment opportunities in Asia in a frothy market <p>Michael Bonte-Friedheim, Founding Partner & Group CEO, NextEnergy Capital Anthony Catachanas, Chief Executive Officer, Victory Hill Capital Advisor Luis Noguera, CEO, X-ELIO Gary Rygh, Senior Managing Director, Guggenheim Securities</p> <p>Moderator: Kirsty Hamilton OBE, Seconded Advisor - Investment, COP26 Energy Transition team</p>	<p>09:00 – 09:45 Investing towards an inclusive, global digital economy</p> <ul style="list-style-type: none"> • How the pandemic has reinforced the need for digital connectivity and what that means for private investment • How have business models, cultures and attitudes shifted in favour of digital infrastructure? • Where are we seeing significant deal activity taking place in the market? • Why digital infrastructure is cementing its own place in LP investment portfolios <p>Jussi Ahonen, Head of Digital Infrastructure & Solutions, Finnfund Melissa Cohen, Managing Director – Infrastructure, Eurazeo Claudio Ghisu, Managing Director, YIELCO Investments James Heath, Chief Executive, National Infrastructure Commission</p> <p>Moderator: Matthias Hamel, Partner, Altman Solon</p>	<p>09:00 – 09:45 From weathering the storm to leading the charge - infrastructure debt to the fore</p> <ul style="list-style-type: none"> • A less volatile asset and more flexible solution - how infrastructure debt gained its resilience tag • How the persistent low interest rates and other macro factors play heavily into its favour • Assessing the numbers - why infra debt is seeing more capital commitment year upon year and relatively big-ticket sizes • Are we seeing investors increasingly seeking infra debt solutions over traditional fixed income? <p>Benjamin Hemming, Head of Infrastructure Debt, MEAG Munich ERGO Alistair Perkins, Head of Project Finance, NN Investment Partners Alexander Waller, Head of Infrastructure Debt, Whitehelm Capital</p> <p>Moderator: Zak Bentley, Senior Reporter, Infrastructure Investor</p>
<p>09:45 – 10:30 Generating risk-adjusted returns in an ultra-competitive market <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • What is a ‘fair’ return for renewables and is there further yield compression to go? 	<p>09:45 – 10:30 Convergence and consolidation in digital infrastructure</p> <ul style="list-style-type: none"> • How towers, data centres and fibre are continuing to merge and what that means for investors 	<p>09:45 – 10:30 Traditional and modern infrastructure in the new green, digital economy <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • What traditional infra is at risk of becoming redundant as the world transitions at an increasingly rapid pace?

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<ul style="list-style-type: none"> • Will capital allocations to renewables and the energy transition continue to increase? • Are funds getting crowded out of some parts of the market? How to differentiate • How much development risk are funds/investors taking on projects? • Hedging strategies: Price risks, tech risks, credit risks • Optimising the value chain: What to internalise, what to outsource <p>Michael Ebner, Managing Director, KGAL Investment Rosheen McGuckian, Chief Executive Officer, NTR Martin Sichelkow, Managing Director – Infrastructure, Eurazeo David Swindin, Managing Director, Head of EMEA, Cubico Sustainable Investments Marco van Daele, Co-CEO and CIO, SUSI Partners Management</p> <p>Moderator: Laurent Segalen, Managing Partner, Megawatt-X</p>	<ul style="list-style-type: none"> • How 5G small cell deployment and other emerging opportunities will play a role in converging portfolios • The growing role of telcos and big tech in each sub-asset class • How consolidation on a national and international level is altering the landscape <p>Canan Anli, President, ECA Advisory Benn Mikula, Managing Partner, Cordiant</p> <p>Moderator: Conor Plant, Managing Consultant, Hardiman Telecoms</p>	<ul style="list-style-type: none"> • How debt managers can help future proof their traditional infrastructure assets • What does the future hold for the ever-changing definition of infrastructure assets? <p>Philippe Benaroya, CEO, Generali Global Infrastructure Tim Cable, Senior Partner, Vantage Infrastructure Lucy Dale, Director, BlackRock Tom Sumpster, Head of Private Debt Direct Organisation, Phoenix Group Benoit Theys, Head of Infrastructure Finance, AG Insurance</p> <p>Moderator: Severin Hiller, Co-Head Infrastructure Debt, Rivage Investment</p>
<p>10:30 – 11:00</p> <p>Offshore wind: Is there a danger of an asset bubble as valuations continue to increase?</p> <ul style="list-style-type: none"> • Where are opportunities to invest in offshore wind as large utilities and oil majors move in? • EU vs USA vs Japan • How to maximise the opportunities from developers “farming out” • How joint ventures can give European investors access to other markets • Taking on development risk in offshore wind <p>Bertrand Gautier, Founding Partner, Greencoast Capital Marie Lucey, Director, Head of M&A, Ørsted Karl Smith, Managing Director, MIRA, Green Investment Group</p> <p>Moderator: Ekow Yankah, Founder, RealPort</p>	<p>10:30 – 11:00</p> <p>What it takes to invest in fibre amidst overbuild, consolidation and increasing end-user demand</p> <p><i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Co-operation examples and possibilities between LPs, GPs and telcos • Which investors are best suited to which types of buildouts and regions? • Developments in overbuild investments in urban areas • Does rural connectivity still have a significant role to play in the fibre debate? <p>Darren Glatt, Partner & Co-Head of Infrastructure Investing, Searchlight Capital Partners Bernd Kreuter, Managing Partner, Palladio Partners Thomas Lefebvre, Partner, I Squared Capital Rohini Pahwa, Partner, Arjun Infrastructure Partners</p> <p>Moderator: Conor Plant, Managing Consultant, Hardiman Telecoms</p>	<p>10:30 – 11:00</p> <p>Sector-specific strategies - the next step for infrastructure debt’s growth?</p> <ul style="list-style-type: none"> • Analysing the capital being committed to sector-specific infrastructure debt investments • Why renewables, social and digital infrastructure are among those leading the way • Business model, client asset liability management and other considerations for managers as we shift towards a new way of project financing • How can investors construct their portfolios to efficiently expose themselves to a diverse set of sectors? <p>Jean-Francis Dusch, CIO, BRIDGE, CEO, Edmond de Rothschild Burkhard Egbers, Founding Partner, Egbers Investment Partners Agnes Mazurek, Senior Consultant Stefan Wala, Managing Director, Infrastructure & Corporate Finance, Kommunalkredit AG</p>

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11:00 – 11:30 **Coffee and networking**

<p>11:30 – 12:15 Why green hydrogen is key to realising ambitious net zero targets</p> <ul style="list-style-type: none"> • Why green hydrogen is attracting more attention from infrastructure investors • What is the level of regulatory support for hydrogen? • How does green hydrogen blend into/modify traditional value chains? • What are the new business models around green hydrogen? • Will hydrogen live up to the hype or are their cheaper alternatives? <p>Thomas Engelmann, Head of Energy Transition, KGAL Investment Management Pierre-Etienne Franc, CEO, Hy24 Gniewomir Flis, Project Manager Hydrogen, Agora Energiewende Steen Lønberg Jørgensen, Partner, Copenhagen Infrastructure Partners Dr. Barbara Weber, Founding Partner, BCapital Partners</p> <p>Moderator: Munir Hassan, Head of Energy & Climate Change Group, CMS</p>	<p>11:30 – 12:10 Examining the edge data centre explosion - moving closer to the customer</p> <ul style="list-style-type: none"> • How has increased remote working necessitated the need to move closer to end users? • What kind of upward trend will we see in global data processing happening in edge data centres? • Are edge centres compatible with hyperscalers? • Where do investment opportunities lie globally, and what sort of risk returns can investors expect? <p>Dr. Dmitriy Antropov, Co-Head Private Infrastructure Integrated Investments, Partners Group Simon Soder, Partner, Antin Infrastructure Partners Henry Sutton, Associate Director, TechRe Michael Wellesley-Wesley, Chairman & Founder, Green Edge Cloud</p> <p>Moderator: Alessandro Ravagnolo, Principal, Consulting, Analysys Mason</p>	<p>11:30 – 12:10 Junior vs senior and the appeal of high return debt strategies in the search for yield <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Are high return debt strategies becoming part of a core infrastructure portfolio now, despite high fees? • Junior debt, crossover credit and more - what's proving most popular for different types of LPs in the post-pandemic environment? • Why would investors choose these high return strategies over equity? • Does senior investment grade debt still offer appeal to certain types of investors? <p>Floortje Brouwers, Senior Vice President, GIC Tom Murray, Managing Director, I Squared Capital Dominic Swan, CIO Private Debt, HSBC Alternatives, HSBC Global Asset Management Benjamin Walter, Portfolio Manager, Infrastructure Debt, Allianz Global Investors</p> <p>Moderator: Dalit Nuttall, Principal, West Valley Capital</p>
<p>12:15 – 13:00 Why solar remains competitive with other forms of generation</p> <ul style="list-style-type: none"> • Recent developments in module / technology cost for PV • Discussing the impact of development risk • How to deal with merchant risks in power markets? • What PPA structures are needed? • What are the main risks for PV investors? 	<p>12:10 – 12:30 Fireside Chat: Dissecting digital's appeal for debt investors <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • Pandemic resilience - why digital infrastructure and debt makes sense right now • Why banks still offer the stiffest competition in this area and whether this will continue 	<p>12:10 – 12:30 Presentation: The performance of infrastructure debt before and after Covid-19</p> <ul style="list-style-type: none"> • Impact of covid on private loans and corporate spreads • Comparative performance with other fixed income securities • Evolution of risk management and prudential reporting for infra debt investors <p>Frederic Blanc-Brude, Director (EDHECinfra) & CEO (Scientific Infra Pte Ltd), EDHEC Infrastructure Institute</p>

<p>Carlos Abuin, Investment Director, Infrastructure, InfraRed Capital Partners Ignacio Asensio, Head of Business Development Europe, Cubico Sustainable Investments Sean Maguire, Managing Director, Impax Asset Management Benn Mikula, Co-CEO, Cordiant Capital Shane Swords, Managing Director, Head of Investor Relations, NextEnergy Capital</p> <p>Moderator: Nicolai Herrmann, Renewables and Power Market Expert, Enervis Energy Advisers</p>	<ul style="list-style-type: none"> Embracing more risk? Junior, mezzanine, greenfield and other attractive debt opportunities How investors can straddle a debt-equity allocation to digital infra in their portfolio <p>Blaise van der Zwaal, Director, Structured Finance, Telecoms, ING Bank</p> <p>Moderator: Mattias Sotile, Founder, Ayres Partners</p>	
	<p>12:30 – 13:00 Digital infrastructure investment case study</p> <p>Steven Marshall, Chairman of Digital Infrastructure, Cordiant Capital</p>	<p>12:30 – 13:00 Case Study</p>
<p>13:00 – 14:00 Networking lunch</p>		
<p>14:00 – 14:40 EV charging infrastructure: Is the market ready to deliver the necessary infrastructure? <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> What risk are being taken on this infrastructure Considering different business models and revenue streams What disruption may be impacting EV charging rollouts? How long will it take to renew the car park to EV and what is the J-curve looking like for EV infrastructure? Dealing with traffic trends and obsolescence risk <p>Filippo Gaddo, Director, Arup Knut Hechtfisher, Entrepreneur, EV Thomas Hecker, Founder, 800 Volt Technologies Chris Pateman-Jones, Chief Executive Officer, Connected Kerb</p>	<p>14:00 – 14:40 Fireside Chat: The manifestation of ESG in digital infrastructure assets <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> Environmental – combating concerns around data centres and other environmental challenges Social – how digital infra can support local communities through job creation, increased connectivity and more Considerations for fund managers amidst increasing ESG regulation and transparency demands from investors <p>Tom Maher, Head of Business Development, Whitehelm Capital</p> <p>Moderator: Dr. Matthias Lang, Partner, Bird & Bird</p>	<p>14:00 – 14:40 Meeting green requirements - how debt funds must adapt in a significant year for sustainability</p> <ul style="list-style-type: none"> Adhering to established guidelines and regulation, such as the EU Taxonomy for Sustainable Activities The role of digital and energy transition products in improving sustainable infrastructure debt investment Cost-benefit analysis for LPs and GPs - due diligence, compliance, reporting and other considerations How much influence can a debt fund manager truly have when it comes to ESG adherence of its assets? <p>Jemima Atkins, Portfolio Manager, Allianz Global Investors Magdalena Kowalska-Harbenier, Senior Portfolio Manager, NN Investment Partners Jerome Neyroud, Head of Infrastructure Debt, Schroders Steven Pringle, Director, Member Relations, GRESB</p>

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Moderator: Dominic Swan, Global Chief Investment Officer,
Private Debt, **HSBC Alternatives, HSBC Asset Management**

Moderator: Hans-Peter Dohr, Managing Partner, **Institutional
Capital Associates**

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<p>14:40 – 15:20 Investor perspectives on renewables and the energy transition <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • What role does the energy transition play in investors' portfolios? • To what extent are investors increasingly more attracted to Energy Transition strategies beyond wind and solar? • How are investors dealing with merchant risk in their portfolios? • Are investors comfortable with managers' risk appetite in renewables? • Views on new technologies and geographies that fund managers are moving into • Do investors expect to increase allocations into renewables and other energy transition assets? <p>Hans Fredrik Forssman, Senior Investment Manager, Skandia Norden Dr. Harald Haas, Senior Investment Manager, MEAG MUNICH ERGO Kapitalanlagegesellschaft mbH Verena Kempe, Head of Investment Management, KENFO Amarik Ubhi, Partner, Global Head of Infrastructure, Mercer</p> <p>Moderator: Lawrence Slade, Chief Executive Officer, Global Infrastructure Investor Association</p>	<p>14:40 – 15:20 Assessing the desire and deployment for digital infrastructure assets across a changing world</p> <ul style="list-style-type: none"> • Examining the impact of overbuild and consolidation in the European market • Emerging markets - why LatAm, Asia and Africa offer opportunities that a crowded developed world can't match • Will attitudes, models and opportunities mean the US will continue to lead the way when it comes to capital deployment? • Performance, political and other risk considerations for LPs as they look to embrace a global mandate <p>Oliver Bradley, Managing Director, Macquarie Capital Philip Cooper, Director, Digital Infrastructure Accelerator Frank Heiss, Managing Director, Infrastructure Investments, Intermediate Capital Group Johannes Maier, Portfolio Manager, Bantleon</p> <p>Moderator: Richard Morgan, Principal, Analysys Mason</p>	<p>14:40 – 15:20 Focusing the lens on fundraising</p> <ul style="list-style-type: none"> • How has infrastructure debt fared compared to competing strategies throughout the pandemic? • What place do smaller, niche managers continue to have amongst the more prominent infrastructure debt fund managers in the fundraising stakes? • Where in the world have we seen this capital committed? • How managers and investors alike have overcome due diligence and other hurdles <p>Tim Cable, Senior Partner, Vantage Infrastructure Claudio Ghisu, Managing Director, Co-Head of Infrastructure, YIELCO Investments Philip Jacobs, Director, Aquila Capital Cristina Serrano, Global Head of Institutional Business, Santander Asset Management</p> <p>Moderator: Severin Hiller, Co-Head Infrastructure Debt, Rivage Investment</p>
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<p>15:20 – 16:00 Development of battery technology and what it means for infrastructure</p> <ul style="list-style-type: none"> • Outlining the business model for investors • To what extent are batteries relevant to infrastructure investors today? • Why are volumes not increasing as quickly as might be expected? • The future of storage beyond lithium ion <p>Richard Braakenburg, Managing Director Investments, SUSI Partners Bruce Huber, Chief Executive Officer, Alexa Capital Alicja Kowalewska-Montfort, Principal – Energy Storage, Gore Street Capital</p> <p>Moderator: Lars Kyrberg, Partner, Bird & Bird</p>	<p>15:20 – 16:00 Beyond the big three - what's next on the horizon for digital infrastructure? <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • What does the future hold for the digital infrastructure definition? • Blurring the lines of private equity - can tech-cos be brought into the digital infra conversation? • 5G, edge, small-cell, distributed tunnel systems - will any of these evolve from fibre, towers and data centres to become their own defined sub-asset class? • Digital 'real assets?' What will become of the merging with real estate? <p>Matteo Andreoletti, Head of Infrastructure Equity – Europe & North America, Whitehelm Capital Matthias Hamel, Partner, Altman Solon</p> <p>Moderator: Philip Cooper, Director, Digital Infrastructure Accelerator</p>	<p>15:20 – 16:00 The merit of debt investments in today's emerging economies <i>In-person & live streamed</i></p> <ul style="list-style-type: none"> • How should debt investors look to approach emerging markets? • Premiums galore - garnering a winning formula of country risk, illiquidity and complexity premiums • Fine-tuning your due diligence when it comes to specific countries and regions • Long-term impacts of the pandemic on infrastructure debt investment opportunities in various emerging economies <p>Kay Parplies, Head of Unit, European Commission Matias Sotile, Founder, Ayres Partners</p> <p>Moderator: Alexander Bebov, Managing Director, Balkan Advisory Company</p>
<p>16:00 Close of conference</p>	<p>16:00 Close of conference</p>	<p>16:00 Close of conference</p>

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