



Infrastructure  
Investor

# Global Investor Offsite 2021

20 - 24 June

## Highlights from the 2021 Global Investor Offsite

Post event report



*A great forum for tracking  
trends in the industry*

**Kelly DePonte, Probitas Partners**

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# Global Investor Offsite 2021

20 - 24 June

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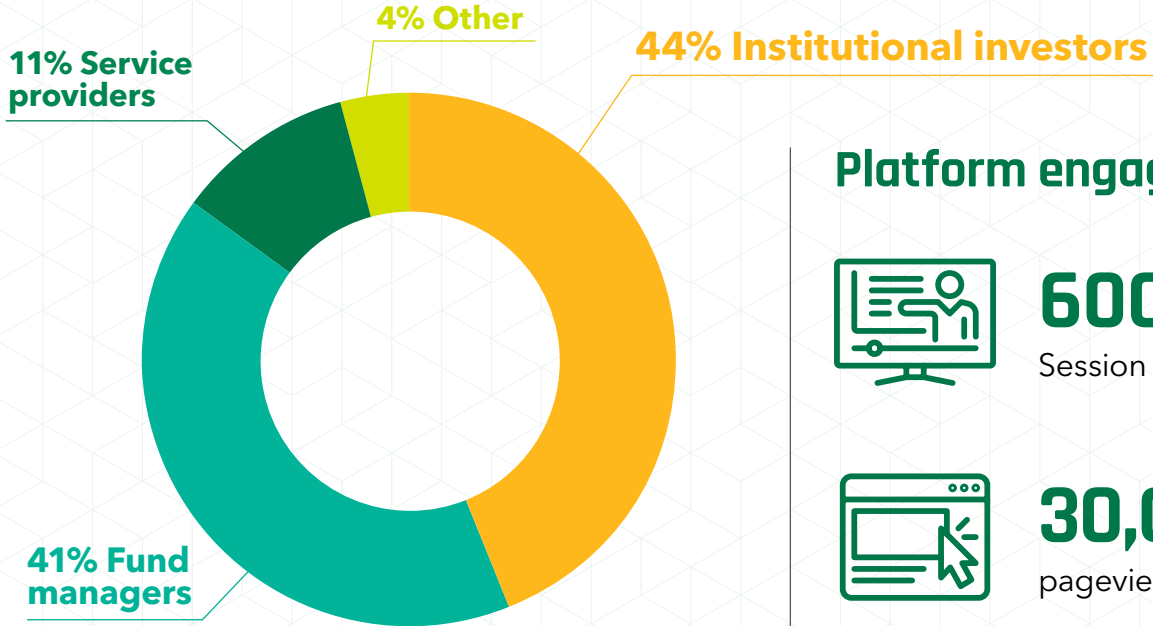
## Build connections with investors in infrastructure

The Global Investor Offsite was the industry's half year marker. Attendees explored how markets are faring and how investor appetite is changing, allowing them to set their strategy in this rapidly changing environment.

The event allowed global investors and managers to 'chase the sun' across Asia, Europe and the US, whilst hearing from the region's most respected and engaging industry heads.



# Audience breakdown



## Platform engagement



**600+**

Session views



**30,000+**

pageviews

# A world-class community of Infrastructure investors

- » Achmea
- » Alte Leipziger Lebensversicherung
- » Asian Infrastructure Investment Bank
- » Asset Management One Co.
- » BCI
- » Border to Coast Pensions Partnership
- » Callan
- » CBUS Super
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- » Desjardins Group Pension Plan
- » EBRD
- » Employees Provident Fund Board
- » Fondation Lucie Et André Chagnon
- » GIC
- » Government Pension Investment Fund
- » Greater Manchester Pension Fund
- » HRM Pension Plan
- » Hyundai Insurance
- » IMAS Foundation
- » IST Investment Foundation
- » Japan Post Insurance
- » KWASA Invest
- » Laval University Pension Fund
- » LGIA Super
- » London CIV
- » Manulife Investment Management
- » MN
- » Nan Shan Life Insurance
- » National Credit Union Federation of Korea
- » Nippon Life Global Investors Americas
- » Nomura Funds Research & Technologies
- » Norges Bank Investment Management
- » Nykredit Asset Management
- » NZ Super Fund
- » ORIX Life Insurance
- » Pereim
- » Phoenix Group
- » Provinzial NordWest Asset Management
- » Prudential Life insurance Korea
- » PSP Investments
- » R+V Lebensversicherung
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- » Sava Re
- » SEB
- » Signal Iduna Asset Management
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- » Sumitomo Mitsui Trust Bank
- » Swiss Re
- » The Bank of Yokohama, Ltd. New York Representative Office
- » Tokio Marine Asset Management Co
- » Uniqa
- » University of South Florida Foundation
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- » Versorgungswerk der Zahnärztekammer Berlin
- » World Bank Pension Plan
- » Yielco

**Attendees are all members of the Infrastructure Investor Global Passport. Join the community today to connect and secure capital.**

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# Catch up on-demand

## Global keynote sessions

### Asia Keynote: Fireside Chat

“Countries such as Korea are setting themselves a target of becoming major manufacturers of magnets to stop the reliance the world has on the Chinese markets of magnet materials, this is one to watch.

**John Walker**  
Chairman  
Eastpoint Partners



### Keynote: Leadership, risk and volatility

“Risk often, particularly for Western companies, used to be somewhere out there, it's now right here right now.

**Nick Allan**  
Chief Executive Officer  
Control Risks



# Catch up on-demand

## Global keynote sessions

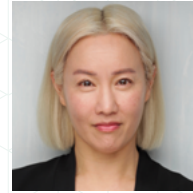
Heavyweights from three regions discuss the state of play in infrastructure at the halfway point of the year



*The pandemic cries an opportunity for all stakeholders to consider what the climate imperatives and the sustainability aspects in infrastructure financing are.*

**Suzanne Gaboury**

Director General, Private Sector Operations Department  
Asian Development Bank



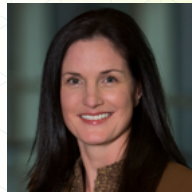
**Vivian Nicoli**

Head of European  
Infrastructure  
CDPO



**Esther Peiner**

Managing Director -  
Private Infrastructure Europe  
Partners Group



*I think (infrastructure) is massively transformational and I don't think we can put enough capital into this at the moment.*

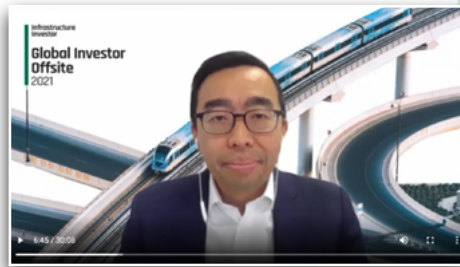
**Anne Valentine Andrews**

Deputy Head of Real Assets  
BlackRock

# Catch up on-demand

## Highlight Asia session

### The rise of Asian Funds



“The reason why they come to Asia Pacific is to look at a more diversified portfolio for themselves in the fastest growing region in the world.

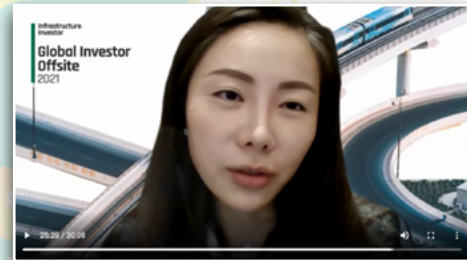
**Frank Kwok**

Senior Managing Director and Head of Asia Pacific  
Macquarie Infrastructure and Real Assets

“To avoid competitions on the valuation of price, the approach we take is to be more nimble.

**Chenhua Shen**

Managing Director  
I Squared Capital



# Catch up on-demand

## Highlight US session

### Digital infrastructure: Does the reality match the hype for the 'fourth utility'?

“

*We really like the hyper scale and interconnection facilities and that's where we see some pretty good infrastructure characteristics, long term trends and long term contractual nature that's helpful for meeting our mandate.*

**Jeff Coates**

Senior Principal - Infrastructure and Renewable Resources  
British Columbia Investment (BCI)



“

*The smaller investments require more work than the big ones. They're earlier stage, a lot more hand holding, a lot less structure, it's sometimes twice the work (but) we don't shy away from it.*

**Steven Sonnenstein**

Senior Managing Director  
Digital Colony



# Catch up on-demand

## Highlight Europe session

### Above 5%: How to get more out of your renewables funds

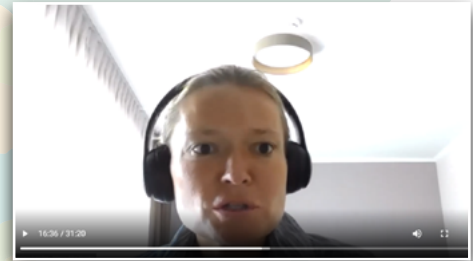


40% of energy is used in buildings, 20% in transport. The users, the commercial industrial public sector, even individual users are really going to be the name of the game for the next decade.

**Jonathan Maxwell**  
CEO & Founder  
Sustainable Development Capital

*I think the use of digital is underestimated by the big utilities... the pandemic has actually forced whether it be water utilities or gas utilities to evaluate the use of digital more.*

**Jaroslava Korpanec**  
Head of Infrastructure  
Allianz Capital Partners



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# Global Passport

## The Global Investor Offsite was exclusive to Infrastructure Investor Global Passport members

With a Global Passport, Global Investor Offsite attendees now have year-round access to a global community of investors, industry-leading events and regular opportunities for focused networking.

Join the community today to catch-up on sessions from the Global Offsite, to connect with the world's institutional investors through the Passport's extensive member directory and to join other members at an upcoming event.

[LEARN MORE ↗](#)

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