

Infrastructure  
Investor

# Tokyo Forum Virtual Experience 2021

20 April

## Post event report

Highlights from the 2021 Tokyo Forum

PEI



*A great opportunity to grasp  
the key market trends*

**Tetsuya Nagamochi, Shinsei Bank**

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20 April

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## Japanese capital for global infrastructure

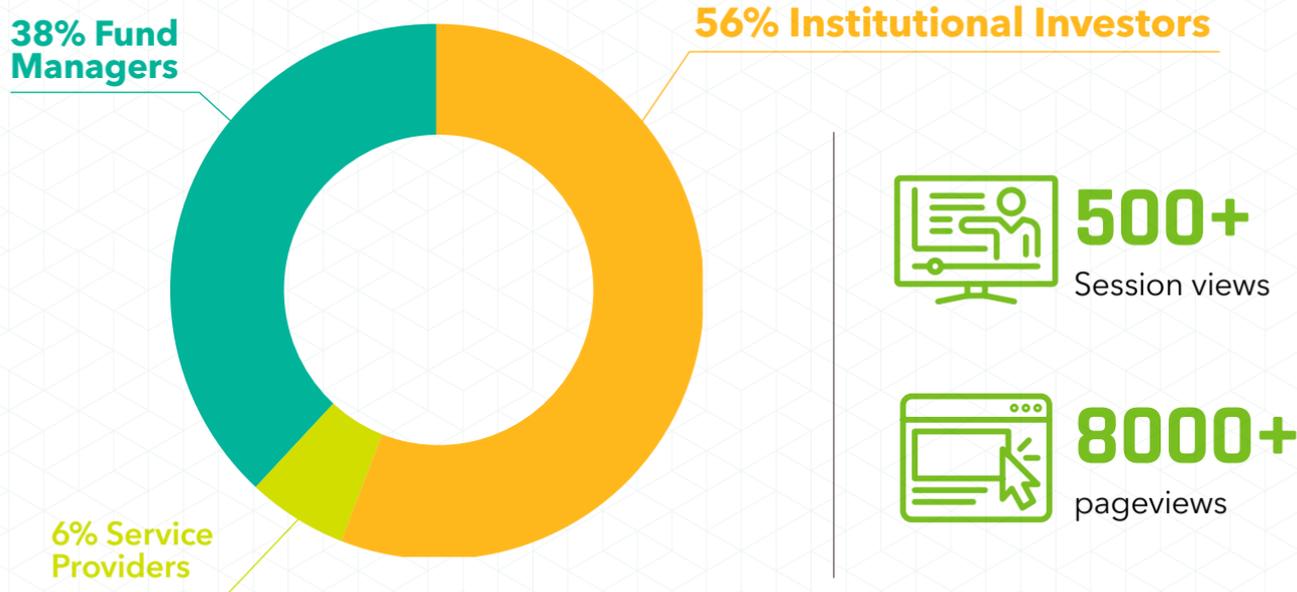
The Infrastructure Investor Tokyo Forum 2021 successfully connected the industry this April. Investors and managers joined the online event for insightful discussions and networking.

The virtual forum gave the infrastructure community greater access to Japan's most active investors than ever before. Attendees discussed the key trends driving capital flows and discovered the most sought-after investment opportunities.

*It's very helpful and informative to hear  
other investor's opinion and strategy, as  
well as GP's*

**Tomoya Hori,**  
Japan Post Bank

# A new level of engagement



# An engaged audience of leading investors

- » Aerzteversorgung Westfalen-Lippe
- » Asset Management One
- » AXA Life Insurance
- » Benesse Group Pension Fund
- » Daido Life Insurance
- » Dai-ichi Life International (Europe)
- » DBJ Asset Management
- » DENSO Pension Fund
- » Derigo
- » Employees Provident Fund
- » Employees Provident Fund Board
- » Fujifilm Holdings
- » Government Pension Investment Fund (GPIF)
- » Japan Co-Op Insurance Consumers' Co-Operative Federation
- » Japan Investment Corporation
- » Japan Post Bank
- » Mizuho Leasing Company, Limited
- » Nara Chuo Shinkin Bank
- » National Kyosai Federation of Japan Agricultural Cooperatives (ZENKYOREN)
- » Nissay Asset Management
- » NZ Super Fund
- » ORIX Life Insurance
- » Pension Fund Association
- » Pereim SA
- » Shinkin Central Bank
- » Sumitomo Life Insurance
- » Sumitomo Mitsui Trust Bank
- » The Dai-ichi Life Insurance
- » The Gibraltar Life Insurance
- » The Hachijuni Bank
- » The University of Hong Kong
- » Tokio Marine Asset Management
- » Toyota Tsusho Corporate Pension Fund

**Tokyo Forum attendees are all members of the Infrastructure Investor Global Passport. Join the community today to connect and secure capital.**

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# Catch up on-demand

## KEYNOTE

### Masashi Adachi

Member, House of Councillors, Liberal Democratic Party,  
Japan and Special Advisor to the Prime Minister of Japan

Masashi Adachi discussed the Japanese government's infrastructure investing initiatives. He focused on their 2050 decarbonisation target and how they plan to spur the investment and development of the renewable sector.

Masashi Adachi's keynote session is available on demand for Infrastructure Investor Global Passport members.

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# Catch up on-demand

## Japanese investor perspectives on inbound and outbound markets



“For managers selections, the key points are track record for one. Can they repeat their track record? That is uncertain. So, we look at their capability of resourcing and management or control. That is very important.

**Koji Sugauchi**  
Director and General Manager,  
Fund Management Department  
Osaka Shoko Shinkin Bank

“Going forward, are we going to further strengthen the core? Not necessarily so, as we have done, we will pursue diversification in all aspects. That is our policy.

**Yuriko Watanabe**  
Director  
Japan Post Bank



# Catch up on-demand

## Japan's offshore wind investing opportunity



*For foreign investors to deploy capital in Japan and offshore wind, it's critical for those investors to take the time to really thoroughly research the market, the regulatory framework, the relevant government agencies.*

**Martin Torres**

Head of the Americas for the Renewable Power Group  
BlackRock



*In order to grow the market in a competitive way, the Japanese government needs to clarify which equipment Japan's projects can source in Japan and what kind of equipment Japan's projects should rely on the overseas market.*

**Isshu Kikuma**

Japan Energy Analyst  
BloombergNEF

# Catch up on-demand

## The evolution of Japan as an infrastructure investing destination



*In terms of the impact of covid, we have been directly impacted. There's the disappearance of inbound demand, especially international flights. From January to December calendar year, international passenger number compared to the previous year, where it used to be 25 million, is down to 3.5 million. Close to 90% reduction.*

**Jun Shimamoto**  
General Manager  
ORIX Corporation



*Supply and demand have to be balanced. In the past large power companies were providing the supply and demand balancing function. In the future the renewable operators will have to bear that function.*

**Morimasa Matsuda**  
President & Chief Executive Officer  
Daiwa Energy & Infrastructure





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# Global Passport

## The Tokyo Forum was exclusive to Infrastructure Investor Global Passport members

With a Global Passport, Tokyo Forum attendees now have year-round access to a global community of investors, industry-leading events and regular opportunities for focused networking.

Join the community today to catch-up on sessions from the Tokyo Forum, to connect with the world's institutional investors through the Passport's extensive member directory and to join other members at an upcoming event.

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