#### **CFOs and COOs Europe Forum 2021** Deliver strategic growth within private funds 16-17 November, London

#### Day one: 16 November

#### 08:40

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Chairperson's Welcome Address for the PEI Private Fund CFO/COO forum

#### 08:45

#### Opening Panel Discussion: Assessing the shift in priorities for private fund CFOs and COOs

- How have the pandemic's multi-faceted repercussions forced a re-think for private fund CFOs and COOs?
- What has it meant for them and their team's strategic position within the business?
- Which areas are requiring the most attention and spend at present?

#### Hina Ahmad, COO, Capital Dynamics

Jamie Lyon, European CFO/COO, LaSalle Investment Management Nick Latner, Finance Director, Hg Capital

#### 09:25

#### Keynote interview: Diversity and inclusion progression in private markets

- How has diverse hiring developed over recent years?
- Which D&I initiatives have proven most successful?
- Influencing diversity and inclusion culture in third parties and portfolios

Moderator: Danielle Wilson, Global Private Equity Sales, Europe Team Leader, J.P. Morgan

#### 09:50

### Panel Discussion: A key year for ESG development in private markets – SFDR, subscription credit lines and more

- How have fund managers coped with the EU's Sustainable Finance Disclosure Regulation (SFDR) so far?
- How does it compare to AIFMD?
- Choosing the right ESG metrics for your subscription credit line
- Future impacts on costs, technology, processes and reporting

#### Steve Darrington, CFO, Phoenix Equity Partners

Marie Joyce, CFO, NTR Michaela Strempfl, COO, Alternatives, BlackRock

10:30 Interview: to be confirmed

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10:55 Networking Break

#### 11:30

#### Panel Discussion: Investment outlook – how are the private markets shaping up?

- PE, private debt, infra and real estate where do the opportunities lie?
- How have firms overcome the challenges of remote fundraising and client interaction?
- Secondaries, SPACs, NAV lending and fund finance how is the significant growth and change in these areas transforming the market?
- ESG prioritisation what factors are funds targeting and what's most important to investors?

#### Katja Baur, CFO, Montana Capital Partners José Benedicto, Partner, Shard Credit Partners

#### 12:15

#### Panel Discussion: Technology and automation in private markets - 2021 and beyond

- Data management, SaaS, connectivity between systems what are the key foundations for technological development to prosper?
- Which processes and business areas are seeing the fastest acceleration in technological development at present?
- Top tips when it comes to new systems and efficiency savings
- Are the private markets catching up with the public side when it comes to automating to scale?

Lindsey Ord, Chief Finance & Risk Officer, Climate Fund Managers Dr. Dimitris Matalliotakis, Head of Information Systems, AssetMetrix Marco Hinz, COO, Crosslend

#### 13:00

#### The eternally evolving debate: Out-sourcing vs in-house considerations

- Key components of the decision-making process
- The merits for each whilst taking into consideration the latest swathe of regulation

- Impact that the pandemic and shift towards remote/hybrid working has had on these decisions
- Fund administration continued outsourcing or growing internal capabilities?
- Managing costs in this area amidst tightening margins and intensified fee pressures

Leo Scanavino, Finance Director, RJD Partners Maqbool Mohamed, CFO, Clarion Gramercy James Smith, Head of Operations & Finance, ARA Venn

13:40 Lunch and networking break

#### 14:45

**Functional breakouts** 

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| Stream A – Finance and Regulation       | Stream B - Operations and Technology        |  |  |
|---|---|--|--|
| 14:45                                   | 14:45                                       |  |  |
| Mapping out your legal framework as the | Becoming a data-driven private fund manager |  |  |
|   |   |  |  |
|   | transforming the data landscape             |  |  |
|   | Susan Wilkins, CFO, Actis                   |  |  |
|   | Lisa Weaver-Lambert, Data and Digital       |  |  |
|   | Operating Partner                           |  |  |
|   | Daniel Bartsch, COO, Creditshelf            |  |  |

#### 15:30

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Traditional finance priorities for 2021 and beyond

- Latest tax disclosure requirements
- Best preparation for continued intensification of fee and expense pressures
- Putting ESG sub lines into practice
- What to expect in the carry stakes over the coming months

Niyamat Fazal, CFO, DWS Infrastructure

#### 15:30

Combating increasingly sophisticated cyber threats

- Why are we seeing a significant increase in the number of ransomware attacks in the market?
- Best practice for protecting yourselves and your portfolio companies
- Managing risk around third parties
- Ensuring you have a cyber-resilient workforce and culture in place

Juri Pervjakov, Finance & Technology Director, BaltCap

#### 16:15 Afternoon Networking Break

#### 16:40

#### Panel Discussion: Culture, human capital and talent strategy in private assets

- Assessing how leadership attitudes towards business culture have changed
- Striking a balancing act between flexible working, employee satisfaction and high performance
- The role of technology and data analytics in talent engagement and retainment
- Remuneration, rewards and other considerations

Moderator: Stuart James, Principal, MM&K

Martina Sanow, Partner, Hg

Marc Dumbell, CFO & COO, Campbell Lutyens

Caron Aitken, Human Resources & Operations Manager, Climate Fund Managers Fabrice Dumontheil, CFO, Penta Investments

#### 17:20

Off the record - audience roundtable discussions over drinks:

- Managing FX at the fund level *facilitated by* Debojit Mukherjee, COO, Agilitas Private Equity
- Challenges around bank clients Basel and more Basel & more *facilitated by* Christian Schnabel, Managing Director, Head of Product Finance, Golding Capital Partners
- US tax considerations the SEC and the Biden administration
- What will the future of private asset fundraising look like?
- Working out your artificial intelligence roadmap

- Carry expectations in the post-Covid era facilitated by Nigel Mills, Director, MM&K
- Weighing up the benefits of waterfall automation
- How are valuation methods and processes changing across private assets?

18:00 Networking drinks reception

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#### Day two: 17 November

08:45

Private think tanks – asset classes

| CFOs and COOs in | CFOs and COOs in      | CFOS and COOs in    | CFOs and COOs in real |
|------------------|-----------------------|---------------------|-----------------------|
| private equity   | private debt          | infrastructure      | estate                |
|                  | Facilitated by Andrew | Facilitated by Colm |                       |
|                  | Haywood, CFO, Park    | Walls, CFO, Iona    |                       |
|                  | Square Capital        | Capital             |                       |

#### 09:45

Opening interview: How python modelling is set to improve investment decisions, private fund management and investor relations

Charles Foucard, CFO & Head of Development Strategy, Pictet Private Markets

#### 10:15

#### Panel Discussion: Assessing the future of Europe in a post-Brexit landscape

- What will the alternative fund landscape look like in Europe in the upcoming years?
- Could Dublin or anywhere else become a new offshore centre? And what would that mean for fund structuring and investment decision-making?
- Continuing post-Brexit operational challenges for private funds
- Are private markets in Europe becoming increasingly democratized? What does this mean for fund managers?

Moderator: Richard Urban, Independent Non-Executive Director, Rivington Pike Simon Hirtzel, COO, IQ Capital

11:00 Networking Break

#### 11:30

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#### In-Focus Fireside Chat: The rise of ESG sub lines

- Do subscription credit facilities linked to ESG metrics or green bonds represent the 'holy grail' for successful ESG integration in private funds?
- Why sub lines mean more transparency for investors
- How do they manifest across the different private asset classes?

Martina Macpherson, Head of ESG Strategy, ODDO BHF Asset Management & Private Equity

#### 12:00

#### Panel Discussion: Best practice for building relationships with portfolio companies

- Effective management and monitoring of portfolio performance
- CFOs and COOs involvement in portfolio level value creation
- Working with operating partners and your CFO/COO equivalents within the portfolio companies
- What rewards will you reap from building and maintaining these successful relationships?

Christopher Parmo, CFO, Verdane Peter McKenzie, CFO, Anticipa

12:40 Closing interview: to be confirmed

13:00 Networking lunch

14:00 Close of conference