

PERE

Asia Summit Singapore 2022



PERE Asia Summit 2022
28 February - 4 March | Singapore

The premier meeting place of private real estate players in the region, the 15th annual **PERE Asia Summit** is the largest gathering of global investors, fund and asset managers and strategic partners shaping the future of the industry.

Two years since the world was forever changed by covid, learn how the real estate industry is changing and how you can take advantage of unique opportunities in different sectors worldwide.

Join us as we bring together the most influential decision-makers for a week of networking and industry-leading discussions, and benefit from keynotes, roundtable conversations, investor meetings and enhanced networking that you simply can't get anywhere else.

Preliminary agenda

Women in Real Estate Forum

28 February 2022 | Monday

- 1630 Panel: Diversity is having a seat on the table, inclusion is having a voice**
Equity, Diversity and Inclusion are not just buzzwords thrown around in boardrooms. In this current era, C-suites actively address social issues that have a big effect on their bottom line. Find out how influential leaders make a positive impact, and what YOU can do to be part of the process.
- 1720 Keynote address: The future of boardrooms – developing the next generation for corporate leadership roles**

1800 Welcome Networking Cocktail



For program information:
Brix Sumagaysay
brix.s@peimedia.com

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PERE Asia Summit Day 1

1 March 2022 | Tuesday

0800 LP Breakfast (sponsored)

0845 Opening remarks

0900 Opening LP address: now is the time to be opportunistic in Asia

0920 Panel: Investors driving capital to Asia's hotspots, what's next on the horizon?

- Maintaining relationships and building partnerships during covid
- New fund strategies for investors – what would make them stand out?
- Re-upping with existing managers

1010 Keynote Panel: State of Asian Real Estate

1100 *Networking Coffee Break*

1130 Panel: The future of living in Asia and Australia

- Multifamily residential
- Senior housing and retirement living
- Student accommodation
- Suburban residential

1210 Presentation

1230 Panel: Shaping positive outcomes – where does social real estate fit?

0110 *Networking Lunch*

1430 Hospitality – having reservations?

- How can hotels get their mojo back?
- Redesigning assets and being in-line with the times
- What good can come out of the pandemic?

1510 Data centres – emerging hotspot

- Is this an inevitable growth sector?
- Infrastructure or real estate – who is best to manage data centres?



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1550 Office is here to stay – are you?

- De-centralizing or Re-centralizing?
- What is the new way of working and how will this develop over time?
- Reconfiguring space and office assets to the new occupier – improved buildings, quality design, wellness rating, etc.

1630 Logistics and industrial – the new retail

- Assessing exit strategies and hold periods
- Manufacturing in China – is this going to get bigger?
- Growth potential in e-commerce market – should you pay attention to last mile delivery?

1710 Keynote: What is the next big thing?

1730 Networking cocktails

PERE Asia Summit Day 2

2 March 2022 | Wednesday

0830 Breakfast briefing by Colliers

0945 Opening remarks

0950 Keynote Panel: State of the global industry

- State of play – real estate after the pandemic
- Assessing valuations in listed vs. private markets. Are investors getting maxed out?
- How sustainability standards ensure success for investors and communities

1030 Panel: Carbon neutral by 2050: how are leading managers advancing decarbonization?

- The need for a long-term deep decarbonisation strategy
- Improving building efficiency and enhancing mobility
- How to set targets, track performance, benchmark and improve transparency

1100 Networking Coffee Break

1130 Panel: Investor strategies in global markets

- Sectors that will become appealing to real estate investors in 2022
- Safe-haven markets for investors post-covid and how geopolitics affect investment behaviour
- What type of investment strategies benefit LPs the most?



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1210 Panel: Opportunities in North America

1250 Networking Lunch

1420 Panel: Spotlight on Australia

- Beyond mainstream, where should investors look for diversification?
- Managing assets under current travel restrictions
- Repurposing retail and hospitality – what can be done?

1500 Panel: China and the Greater Bay Area

- Betting on the future – what does the GBA hold for real estate investors and how does this affect the Hong Kong property market?
- How are the office and logistics sectors fairing in China in the current environment? What are the niche sectors to look out for?
- What is the secret sauce for developers to succeed in this increasingly competitive market?

1540 Panel: Spotlight on Europe

- Comparing and contrasting different markets in Europe
- Sectors that are poised for growth after the pandemic
- Innovations in asset management in the current era

1620 Keynote Interview: Why we like emerging markets – thoughts of a leading LP

1700 Networking cocktails

Debt and Project Financing Forum

3 March 2022 | Thursday

0930 Panel: Opportunities and challenges in debt funds in the post-covid world

- Looking ahead: realistic expectations and predictions for the next 5 years
- Why are the biggest investors dipping their toes in the sector?
- Do debt structures really offer more security?
- Dislocated sectors and distressed opportunities – putting capital to work in an uncertain economic environment

1020 Presentation: The appeal of real estate as LPs jump on the private debt bandwagon

1040 Networking coffee break



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1110 Panel: Real estate debt in Australia – is the grass greener Down Under?

- The appeal of commercial real estate debt under the current environment
- What is the outlook of the debt market going forward? How does ESG make an impact on the sector?
- The race for deals – how are direct lenders competing with distressed and other specialist strategies?

1200 Panel: Succeeding in uncertainty – financing India’s real estate

- What type of economic recovery will we see from post pandemic and what do the current prices tell us?
- What type of cash yields can be expected?
- Do asset-based lenders offer more security than pure cashflow lenders?
- Identifying opportunities in a crisis

1250 Networking lunch

1420 Panel: Game of loans – the biggest lenders after the pandemic

- What tone did covid set going in to the new normal?
- Asset types that are serving as safe havens
- Are lenders being rewarded for increased risk in this shifting market?
- How are lenders working with borrowers to push deals forward?
- Differentiating factors between various financing sources today

1510 Presentation: Monitoring the market - a traditional bank’s outlook on financing commercial real estate

1600 Panel: Financing a green recovery

- The current status of green bonds and how will this affect recovery
- The importance and challenges of sustainable finance for lenders
- How does ESG fit in a banks’ financial targets landscape?

Industrial Logistics Forum

4 March 2022 | Friday

0930 Panel: Opportunities in a fiercely competitive logistics market

- In an overheated market, how do global investors make more bang for their buck? Are there still opportunities in the current environment?
- Sustainability in logistics and supply chain
- Intelligent distribution systems applied on industrial logistics and warehousing
- The role of Australia in the APAC logistics market



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1010 Presentation: What is the warehouse of the future?

1040 Networking break

1110 Panel: Manufacturing, warehousing and logistics in China

- Where are the opportunities in China? Should investors look at tier 3 cities?
- Hong Kong and the Greater Bay Area – how should international investors analyse this crowded market?
- Automation and data exchange in manufacturing technologies, industrial IOT, robotics and AI

1150 Panel: India and Southeast Asia

- Logistics opportunities alongside economic recovery
- Investing and developing smart cities and business parks
- Development of innovative methods applied to industrial logistics and warehouse operations management



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