PDI Virtual Investor Day, 23 March 2021

# 9:25am PDI Virtual Investor Day 2021 Welcome Address

9:30am Opening panel: State of play: the private debt market in the post-recession era

- What will we see in regards to deployment of capital for the rest of 2021 and beyond?
- How have GPs innovated and adapted to best position themselves in the market?
- Does direct lending still reign supreme in the mid-market and wider debt landscape?
- Where in the market does true potential lie to take advantage of?

Moderator: Sabrina Fox, Chief Executive Officer, European Leveraged Finance Association Gregory Racz, Co-Founder & President, MGG Investment Group Peter Glaser, Head of European Direct Lending, Alcentra David Brooks, Partner, Co-Head Capital Solutions, Arcmont Reserved for AMP Capital

# 10:20am Stretch break

vate Debt

10:25am Investor panel: How are LPs looking to sustainably grow their private debt portfolio in **2021** and beyond?

- How much appetite is there for growth this year when it comes to private debt investment allocation for investors?
- Challenges overcome and lessons learnt in the wake of the pandemic and subsequent downturn
- The obstacles that private debt investors face when positioning their portfolios in anticipation of an inflationary economic future
- Which niche debt products will gain most traction over the coming months with LPs?

# Moderator: Dalit Nuttall, Principal, West Valley Capital

Marco Busca, Portfolio Manager – Private Debt FoFs, Generali Investment Partners Abhik Das, Managing Director, Head of Private Debt, Golding Capital Partners Prasun Mathur, Head of Private Assets, Aviva UK Orla Walsh, Managing Director, StepStone Group

11:15am Stretch break

### 11:20 LP presentation

11:40: Stretch break

### 11:45: PDI Investment Committee

The PDI Investment Committee, made up of an independent board and four GPs, will take us through case studies of investment transactions, and debate their merits, giving you the chance to vote for which ones you'd invest in.

This will be followed by the 'advisory board', where you can join the committee on Zoom and ask them your questions.

Co-moderators: Matthias Kirchgaessner, Managing Partner, PLEXUS Research GmbH Gabriella Kindert, Supervisory Board Member, Mizuho Andrea Pescatori, CEO, VER Capital



# 13:00 Lunch & Investor Speed Networking (13:05-13:25)

13.30 Working Group A	13.30 Working Group B	13.30 Working Group C
Achieving your ESG goals as an investor This working group discussion will cover: holding your managers to account over ESG metrics and demanding strong alignment; using pre-deal due diligence and covenants to your advantage; focusing on the 'S' within the credit fund selection process; measuring ESG risk; decision-making in divesting or restricting investment; avoiding conflicts and considering returns as an ESG-aware LP; and much more. Hosted by MV Credit & Natixis	Seizing your opportunity with special situation investments This working group discussion will cover: key characteristics of these investment vehicles that make them an attractive proposition right now; evolving LP appetite for them; which sectors are particularly appealing; how they can add diversification to your debt portfolio; and much more. Hosted by MGG Investment Group	Data & transparency: getting what you need from your fund manager This working group discussion will cover: information sharing between GPs and LPs in the digitalised era; ESG transparency; what data should be prioritised; the role that covenants will continue to play; how transparency has been impacted by Covid; and much more.

# 14:45 Stretch break

15:00 Working Group D	15:00 Working Group E	15:00 Working Group F		
Sustainably growing your	Exploring secondaries: how	What the future holds for		
portfolio exposure to real	private debt is catching up	infrastructure debt in 2021		
asset debt	quickly	and beyond		
This working group discussion	This working group discussion	This working group discussion		
will cover: how different real	will cover: why 2020 was a	will cover: current and future		
asset debt products have fared	breakthrough year for private	investor confidence in		
and evolved since the	debt secondaries; how	infrastructure debt strategies;		
downturn; which assets have	seriously these strategies are	what might be considered as		
the most inflation-proof	being considered by LPs; why	infrastructure assets in the		
characteristics for the future;	distressed funds and those	near future; whether debt		
what bucket they fall in for LP	nearing end of life with	investors be provided with		
portfolios; the merits of niche	underperforming assets can	opportunities as the definition		
but growing assets like	provide opportunity; the	broadens; how energy		
royalties; risk-return profiles,	obstacles that persist for	transition and digital		
leverage and other aspects of	secondaries in private debt;	infrastructure development		
asset-based lending for LPs to	and much more.	will impact infrastructure debt		
be aware of; and much more.		investments; how investors		
	Hosted by Tikehau Capital	should evaluate strategies in		
Hosted by Entrust Global		the current market and what		
		they should take account of in		



the future. Hosted Capital	by AMP

16:15 Closing remarks & conclusions

16:30 End of PDI Virtual Investor Day 2021