PDI APAC Summit

21-22 April 2021 | Virtual event UTC+8

The inaugural **Private Debt Investor APAC Summit** will discuss the most pertinent opportunities and challenges in the rapidly growing private debt market, across a range of risk and return profiles, from direct lending to mezzanine, and distressed debt, from APAC to developed markets. In addition to including top-of-mind insightful private credit topics, the Summit will also include interactive roundtable and workshop, extending the conversations during private video meetings which will be available during 19-23 April (Monday – Friday).

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Featured speakers and organisations:

- Amit Agarwal, Head - Stressed Assets Strategy, **Edelweiss Alternative Asset Advisors**
- Raymond Chan, Managing Director, Head of APAC Credit, **CPPIB Asia**
- Kenneth Chiu, CFO, Asia, **Gaw Capital**
- Kei W Chua, Managing Director, **Bain Capital**
- Ryan Chung, Managing Director, **Huatai International**
- Mike Cowell, Portfolio Manager, Credit Income, **Aware Super**
- Anita Ferreira, Head - Debt Capital Markets, **CredAvenue**
- Anil Gorthy, Senior Portfolio Manager, **Avenue Capital Group**
- Chris Gradel, Founding Partner, **PAG**
- Jayme Younghee Han, Executive Director - Asia Funds Advisory and Distribution, **Jones Lang LaSalle**
- Yuko Hara, Director, Alternative Investments Team, **ORIX Life Insurance**
- Lucas Hartmann, Senior Manager, Equities, Fixed Income and Alternatives, **NGS Super**
- Tas Hasan, Partner and Head of Investment Team, Deerpath Capital
- Tsutomu Ishida, Deputy General Manager, Alternative Investment Group, **Tokio Marine & Nichido Fire Insurance**
- Takahiro Kato, Head of Global Fund Investment, **DBJ Asset Management**
- Rosy Khanna, Regional Industry Director, Financial Institutions Group Asia Pacific, **International Finance Corporation**
- Tomoko Kitao, Managing Director, **Hamilton Lane**
- Susan Lee, Partner, **Albourne Partner**
- Soo Cheon Lee, Co-founder & Chief Investment Officer, **SC Lowy**
- Mei Colani Li, Head of Private Credit, **VI Asset Management**
- Vibhor Mittal, Chief Products Officer, **CredAvenue**
- Haewon Park, Vice President, Global Alternative Investment Division, **Vogo Fund Asset Management**
- Greg Racz, Co-founder and President, **MGG Investment Group**
- Bob Sahota, Chief Investment Officer, **Revolution Asset Management**
- Samarendra Singh, Principal, Equity Investment Unit, **Asian Development Bank**
- Suresh Soni, Head, Private Debt, **Edelweiss Alternative Asset Advisors**
- Andy Thomson, Senior Editor, Private Debt Investor, **PEI Media**
- Bruce Tomlinson, Head of Alternative Strategies, **Sunsuper**
- Pramod Vijayasankar, Principal Investment Officer, Investment Operations, **Asian Infrastructure Investment Bank**
- Celia Yan, Managing Director, Head of China, Co-portfolio Manager of the Asia Pacific Private Credit, **BlackRock**

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Wednesday 21 April 2021

9:30 **Welcome from PDI**

9:35 – 10:15 **Opening panel: Prospects for 2021: A global outlook for private debt**

- How has covid-19 impacted the dynamics in global debt market and where do GPs identify the underlying opportunities and challenges?
- How do GP summarise the private credit opportunities in China, Australia, US, relative to the other major markets? Which markets will be resilient through the next 24 months?
- What are realistic expectations and how do GPs survive the stress test after the pandemic?

Speaker: Tas Hasan, Partner and Head of Investment Team, **Deerpath Capital**

10:20 – 11:00 **Panel: The LP review: Where does exposure to Asia sit within a global debt strategy?**

- Asia is becoming an increasingly important destination for global LPs; how does Asia compare with developed markets such as the US and Europe?
- Are Asian LPs looking to redirect US and Europe allocations back into the region?
- Which managers are grabbing the attention of LP's?

Speakers:
Mike Cowell, Portfolio Manager, Credit Income, **Aware Super**
Lucas Hartmann, Senior Manager, Equities, Fixed Income and Alternatives, **NGS Super**

11:05 – 11:45 **Panel: Future-view: Where will distressed credit and special situations sit in the post-pandemic era?**

- Where do GPs see the opportunity set within distress and what timeframe do LPs expect to deploy?
- Why is this strategy offering downside protection in a margin of safety?
- How did the approximate actual and projected returns of these strategies change before and after the pandemic?
- Where are the next target markets in the post-pandemic world?

Moderator: Kei W Chua, Managing Director, **Bain Capital**
Speakers:
Anil Gorthy, Senior Portfolio Manager, **Avenue Capital Group**
Rosy Khanna, Regional Industry Director, Financial Institutions Group Asia Pacific, **International Finance Corporation**
Soo Cheon Lee, Co-founder & Chief Investment Officer, **SC Lowy**
Samarendra Singh, Principal, Equity Investment Unit, **Asian Development Bank**

11:50 – 12:30	**Interactive Roundtable: Infrastructure debt vs real estate debt** *Which strategy is offering more covenant protection?* **Moderator:** Jayme Younghee Han, Executive Director - Asia Funds Advisory and Distribution, **Jones Lang LaSalle** **Speakers:** Kenneth Chiu, CFO, Asia, **Gaw Capital** Pramod Vijayasankar, Principal Investment Officer, Investment Operations, **Asian Infrastructure Investment Bank**
	Break
14:30 – 15:15	**Workshop: Spotlight on India distressed credit opportunity and legal & regulatory framework** *Exclusive to LPs to be directly involved in the conversation, ask your questions, and learn what other LPs are thinking in terms of strategy and allocations.* • Primer on India distressed credit market and prevailing investment opportunities in the space. Overview of current legal and regulatory framework (Insolvency and Bankruptcy Code) and how it has augmented the credit resolution process in India. How enforceable are prevailing regulations? • Is the IBC well-tested in courts? • What does it mean as far as opportunities for LPs in Indian distressed credit / special situations investments are concerned? Speaker: Amit Agarwal, Head - Stressed Assets Strategy, **Edelweiss Alternative Asset Advisors**
15:30	**Close of day one**

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Thursday 22 April 2021

9:30 **Welcome from PDI**

9:35 – 10:15 **Debate: Which credit strategies will offer the best risk-adjusted returns in 2021?**

- Why is corporate debt compelling to LPs and what are differences in investing in direct lending vs opportunistic credit?
- How has the landscape and strategies shifted in the past year?
- Is a more opportunistic or focused approach more appropriate across the private credit spectrum?

Speakers:
Mei Colani Li, Head of Private Credit, **VI Asset Management**
Greg Racz, Co-founder and President, **MGG Investment Group**

10:20 – 11:00 **Panel: India credit in boom**

- Why India is attractive in the context of wider Asia? Is the resilience of performing credit in the current environment a leading factor?
- How has the pandemic impacted the Indian private debt opportunity set, for better and worse?
- What is the outlook for private debt post-covid? India vs other major markets in Asia.

Speakers:
Suresh Soni, Head, Private Debt, **Edelweiss Alternative Asset Advisors**
Anita Ferreira, Head - Debt Capital Markets, **CredAvenue**

11:05- 11:35 **Presentation: Introduction of India's International Financial Services Centre (IFSC) and GIFT City**

- How Alternate Investment Funds in IFSC at GIFT City can be a game changer for the fund industry
- Investing in Asset Backed Securitization (ABS) transactions through IFSC Category III

Speaker: Vibhor Mittal, Chief Products Officer, **CredAvenue**

Break

15:15 – 15:55	**Panel: Managing the LP/GP dynamic: The gatekeepers' story** • Who do you need to know in Asia to successfully fundraise and deploy? • What metrics do gatekeepers use to pick funds? How do they manage LP/ GP expectations? • What are they currently observing in terms of growth trends in Asia for the next 12 months? **Moderator:** Tomoko Kitao, Managing Director, **Hamilton Lane** **Speakers:** Takahiro Kato, Head of Global Fund Investment, **DBJ Asset Management** Bob Sahota, Chief Investment Officer, **Revolution Asset Management**
16:00 – 16:40	**Keynote panel: How the world is learning to love private debt in APAC** • What is driving Asia's growth trajectory? • One of the key challenges in Asia is the lack of a single market culture, legal system and language – how do pan-Asia funds tackle these issues and are these challenges prohibitive to investment decisions for LPs? • How are managers managing and mitigating downside risk? • What are the short-term and long-term trends look like for APAC private debt, in spite of global geopolitical and macroeconomic challenges? **Moderator:** Andy Thomson, Senior Editor, Private Debt Investor, **PEI Media** **Speakers:** Raymond Chan, Managing Director, Head of APAC Credit, **CPPIB Asia** Chris Gradel, Founding Partner, **PAG** Bruce Tomlinson, Head of Alternative Strategies, **Sunsuper** Celia Yan, Managing Director, Head of China, Co-portfolio Manager of the Asia Pacific Private Credit, **BlackRock**
16:45 – 17:30	**Interactive Roundtable: Meet the new investors** *Hear the thoughts from Asian LPs waiting in the wings.* Moderator: Haewon Park, Vice President, Global Alternative Investment Division, **Vogo Fund Asset Management** Speakers: Yuko Hara, Director, Alternative Investments Team, **ORIX Life Insurance** Tsutomu Ishida, Deputy General Manager, Alternative Investment Group, **Tokio Marine & Nichido Fire Insurance**
17:30	**End of Summit**

The agenda is subject to change.

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