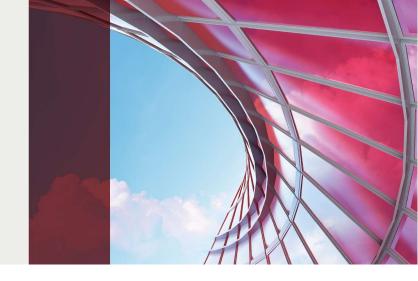
Japan ForumVirtual Experience 2021



PERE Japan Forum

25 February 2021 | Virtual event UTC+9

Confirmed Speakers include:

Hidetoshi Ono, Head of Direct Real Estate, Aberdeen Standard Investments
Nori Matsushita, Head of Japan, Airtrunk
Rushabh Desai, CEO Asia Pacific, Allianz Real Estate
Marc Ganzi, President & Chief Executive Officer, Colony Capital
Daisuke Kitta, Head of Real Estate Japan, Blackstone
Ari Druker, Director, Loan Origination - Real Estate, Deutsche Securities
Tjarko Edzes, Director – Asia Pacific, Bouwinvest Real Estate Investors
Tetsuya Fujita, Managing Director, Country Manager- Japan, CBRE Global Investors Japan
Pierre-Alexandre Humblot, Managing Director, Private Capital, ESR
Shunsuke Yamamoto, Managing Director, Fortress Investment Group
Hans Heijligers, CEO, IHG ANA Hotels Group Japan
Laurent Fischler, Vice President, Asia-Pacific, Ivanhoé Cambridge

Thursday 25th February 2021 Venue: Online (All times are based on JST/UTC+9)

0800 Website Q&A

0900 PEI welcome & Fireside Chat (50 minutes)

Interviewer: Christie Ou, Senior Reporter, PERE

Robert Fordi, CEO & Managing Partner, Realterm Logistics

Interviewee: Daisuke Kitta, Head of Real Estate Japan, Blackstone

0955 Panel: International Investors views on the Japanese market (45 mins)

How has the pandemic changed international investor appetite for Japan over the past

12months? What is their appetite going forward? What sectors and strategies are of key interest?

How have investors overcome the challenges of travel constraints and online due diligence for making purchases? Are they increasing their presence in Japan?

Moderator: Tetsuya Fujita, Managing Director, Country Manager- Japan, CBRE Global Investors Japan

Speakers: Rushabh Desai, CEO Asia Pacific, Allianz Real Estate, Tjarko Edzes, Director – Asia Pacific, Bouwinvest Real Estate Investors, Laurent Fischler, Vice President, Asia-Pacific, Ivanhoé Cambridge

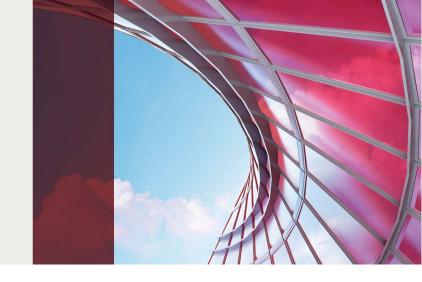
1045 **Presentation (30mins)**

Marc Ganzi, President and Chief Executive Officer, Colony Capital



For program information: Andrew Wolff andrew.w@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u> For registration queries: **Customer Services** asiaevents@peimedia.com

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1115 Break

Panel: Investing in Japan's logistics & datacentre sectors vs other global markets (45mins)

What makes Japan's logistics sector such a compelling investment opportunity?

What are the current trends for investing in data centres?

Japan as an investment destination for logistics and other global markets compared **Moderator**: Ari Druker, Director, Loan Origination - Real Estate, Investment Banking

Coverage, Deutsche Securities

Speakers: Nori Matsushita, Head of Japan, Airtrunk

Pierre-Alexandre Humblot, Managing Director, Private Capital, ESR

Yosuke Fujioka, Head of Investments & Fund Management and Business Development, GLP Japan

Robert Fordi, CEO & Managing Partner, Realterm Logistics

1220 Presentation: The great US migration: Hockey Stick Growth in the 2020s (30 mins)

Speaker: Daniel Dubrowski, Co-founder And Head Of Capital Formation, Lionstone Investments/Columbia Threadneedle

1250 Break

1500 Roundtable: Japan's hotels and hospitality industry: what now? (40 mins)

How and when can the hotel & hospitality industry recover? Predictions for 2021/2022 What are the opportunities for distressed investing in the sector?

Does the casino sector have a future in Japan?

Moderator: Chris Dillon, Principal, Dillon Communications

Speakers: Shunsuke Yamamoto, Managing Director, Fortress Investment Group Hans Heijligers, CEO, IHG ANA Hotels Group Japan, Seth Sulkin, CEO, Pacifica Capital

1540 Speed Networking (30mins)

1620 Presentation: European Showcase (30 minutes)

1655 Panel: Japan's office sector: To buy or not to buy? (45 minutes)

As vacancy rates increase in Tokyo, is now a good or bad time to invest in the Japanese office market?

Which submarkets in Tokyo are holding the most interest right now?

The remote office revolution: is it taking hold in Tokyo? What are the long term implications for the market?

Moderator: Jun Homma, Deputy Editor, Nikkei Real Estate Market Report

Speakers: Hidetoshi Ono, Head of Direct Real Estate, Aberdeen Standard Investments, Christian Mancini, Christian Mancini. CEO, Asia Pacific (Ex Greater China), Savills Yoshito Nishikawa, Managing Officer, Hulic

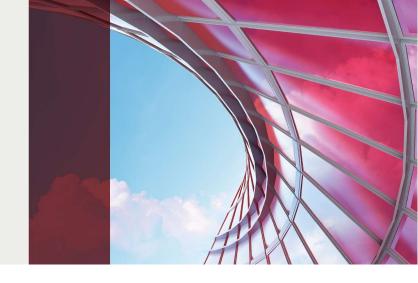
Midori Suzuki-Tsushima, Executive Manager - Investor Relations, Tosei Asset Advisors K.K. Atsushi Higuchi, Head of Business Development, Xymax Real Estate Investment Advisors



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andrew.w@peimedia.com

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1745 Close of Forum

