



PERE

Japan Forum

Virtual Experience 2021



PERE Japan Forum

25 February 2021 | Virtual event UTC+9

The **PERE Japan Forum** is **Japan's leading real estate investing event**. Now in its tenth year, the Forum has a proven track-record of bringing together leading Japanese investors with global fund managers – connecting capital with global private real estate investment opportunities. Join us to meet the most active Japanese LPs in global real estate, discuss and debate the key trends driving inbound and outbound capital flows.

Confirmed Speakers include:

Hidetoshi Ono, Head of Direct Real Estate, Aberdeen Standard Investments

Rushabh Desai, CEO Asia Pacific, Allianz Real Estate

Daisuke Kitta, Head of Real Estate Japan, Blackstone

Tjarko Edzes, Director – Asia Pacific, Bouwinvest Real Estate Investors

Tetsuya Fujita, Managing Director, Country Manager- Japan, CBRE Global Investors Japan

Shunsuke Yamamoto, Managing Director, Fortress Investment Group

Hans Heijligers, CEO, IHG ANA Hotels Group Japan

Seth Sulkin, CEO, Pacifica Capital

Thursday 25th February 2021 Venue: Online (All times are based on JST/UTC+9)

0800 **Website Q&A**

0900 **PEI welcome & Fireside Chat (50 minutes)**

Interviewee: Daisuke Kitta, Head of Real Estate Japan, Blackstone

0955 **Panel: International Investors views on the Japanese market (45 mins)**

How has the pandemic changed international investor appetite for Japan over the past 12months? What is their appetite going forward?

What sectors and strategies are of key interest?

How have investors overcome the challenges of travel constraints and online due diligence for making purchases? Are they increasing their presence in Japan?

Speakers: Rushabh Desai, CEO Asia Pacific, Allianz Real Estate, Tjarko Edzes, Director – Asia Pacific, Bouwinvest Real Estate Investors

1045 **Presentation: USA Showcase (30mins)**



For program information:
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- 1120 **Roundtable: Investing in Japan's logistics sector vs other global markets (40mins)**
What makes Japan's logistics sector such a compelling investment opportunity?
What are the current trends for investing in data centres?
Japan as an investment destination for logistics and other global markets compared
- 1200 **Break**
- 1500 **Roundtable: Japan's hotels and hospitality industry: what now? (40 mins)**
How and when can the hotel & hospitality industry recover? Predictions for 2021/2022
What are the opportunities for distressed investing in the sector?
Does the casino sector have a future in Japan?
Speakers: Shunsuke Yamamoto, Managing Director, Fortress Investment Group
Hans Heijligers, CEO, IHG ANA Hotels Group Japan, Seth Sulkin, CEO, Pacifica Capital
- 1540 **Roundtable: Japanese LP perspectives on inbound and outbound markets (40 minutes)**
How has Japanese institutional investor appetite for real estate changed over the past 12 months?
Are Japanese LPs consolidating on their GP managers or still open to new funds?
Where does Real Estate currently fit within their alternative investing strategies?
- 1620 **Presentation: European Showcase (30 minutes)**
- 1655 **Panel: Japan's office sector: To buy or not to buy? (45 minutes)**
As vacancy rates increase in Tokyo, is now a good or bad time to invest in the Japanese office market?
Which submarkets in Tokyo are holding the most interest right now?
The remote office revolution: is it taking hold in Tokyo? What are the long term implications for the market?
- 1740 **Speed Networking (30mins)**



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