## Prospectus

## **PE Connect**

#### Introduction

Buyouts has been the publication of choice within the private equity community in the US for more than 30 years. Buyouts provides authoritative and unbiased market intelligence to senior private equity executives, institutional investors and the bankers, lenders and lawyers servicing the industry.

With unparalleled access to key industry decision-makers our print, digital and event portfolio offers firms that wish to target this hard-to-reach group targeted and tactical campaigns that enable them to raise profile among key senior decision-makers.

Over the past few decades, we have put together the best physical and virtual event program for connecting you with institutional investors and family offices seeking private market opportunities.

#### Let us limit your research for the most efficient partnerships.

PE Connect removes the countless hours of research and travel needed for investors and managers whose goals are in symmetry, to meet in person. The time and hassle you avoid is incalculable.



#### Heritage of Connect, Family Office and Emerging Managers

Previously known as PartnerConnect, the Connect platform has conducted nearly **14,000 meetings across 60 events** helping private equity, venture capital, growth equity managers, and private equity real estate funds raise billions in capital.

#### For LPs -

## Hand select GPs to meet and reduce time on fruitless conversations



#### For GPs – Bypass gatekeepers to meet your fundraising goals

**G** Connect is a great way to connect with as many GPs and LPs in private equity. It is an opportunity to meet new investors and reconnect with GPs to close deals. The LP-GP Connect is extremely efficient and well organized. One is able to meet with as many potential partners within a 1-2 day period.

Mina Pacheco Nazemi Barings





#### East/West/Midwest/Texas Forums

Where LPs and GPs gather to network and share intelligence through thought leadership, intellectual debate, structured networking, and targeted matchmaking.

Below, we provide a snapshot of who attends Buyouts (Previously PartnerConnect):



#### Sample of attendees:

- » Arizona PSPRS
- » Boston Children's Hospital
- » Caisse de dépôt et placement du Québec
- » CalPERS
- » CalSTRS
- » Canada Pension Plan Investment Board
- » Chicago Policemen's Annuity and Benefit Fund
- » Chicago Teachers Pension Fund
- » Childrens Health System
- » Childrens Medical Center
- » City of Austin Police Retirement System
- » City of Irving Employees Supplemental Benefits Plan
- » City of San Jose Police and **Fire Retirement Plan**
- » Contra Costa County Employees' **Retirement Association**
- » Cornell University Endowment

- West Coast 19%
- East Coast 45%
- South/South East 17%
- Midwest **19%**

8000+ LP meetings



per LP

- » Southwestern Medical Foundation
- » State Farm Insurance
- » State of Connecticut Retirement Plans and Trust Funds
- » State of Michigan Retirement Systems
- » State of Rhode Island
- » State of Wisconsin Investment Board
- » State Universities Retirement System of Illinois
- » Teachers Retirement System of Texas
- » Texas Children's Hospital
- » Texas County & District **Retirement System**
- » The Guardian Life Insurance Co., of America
- » The Meadows Foundation
- » The University of Cambridge
- » University of Chicago Endowment
- » Veritas Family Partners
- » W. K. Kellogg Foundation

- » Dallas Police & Fire Pension System
- » DuPont Capital Management Corporation
- » Edmond de Rothschild Private Equity
- » Employees Retirement System of Rhode Island
- » Employees Retirement System of Texas
- » Employees' Retirement Fund of the City of Dallas
- » Fort Worth Employees' Retirement Fund
- » Guardian Life Insurance Company of America
- » Harvard Management Company
- » Illinois State Universities **Retirement System**
- » Irving Employees Supplemental Benefits
- » Johns Hopkins University
- » Korea Venture Investment Corp.
- » LACERA

- and Pension System » MetLife Investments
- » MIT Investment Management Company
- » New York Life Investments

» Maryland State Retirement

- » New York State Teachers' **Retirement System**
- » Ontario Teachers' Pension Plan
- » PA State Employees Retirement System
- » Pennsylvania Public School Employees'
- Retirement System (PSERS) » Pepperdine University
- » Régime de rentes du
- **Mouvement Desjardins**
- **Rockefeller University**
- » Sacramento County Employees' Retirement System (SCERS)
- » Southern Methodist
- **University Endowment**

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#### Emerging Manager: emerging/diverse manager

Critical and timely information from Buyouts editorial team along with industry experts. Key takeaways on issues including the state of the industry, managing operational costs, fundraising strategies post COVID and how to present unique opportunities.

Below, we provide a **snapshot** of who attends **Buyouts Emerging Manager**:

#### • West Coast - **21%**

- East Coast **60%**
- South/South East 10%
- Midwest **9%**



Avg meetings

per LP

### 730+ LPs attended

#### Sample of attendees:

- » Firm
- » Adi Family Office
- » Alfred P. Sloan Foundation
- » Andina Family Office
- » Beninvest Family Office
- » Blennemann Family Investments
- » CalPERS
- » Childrens Health System
- » Crow Holdings Capital Investment Partners
- » DUMAC
- » DuPont Capital Management Corporation
- » George Washington University
- » Georgetown University
- » Guardian Life Insurance Company of America
- » Gurvitch Family Office
- » Khetrapal Family Office
- » Klaff Family Investments
- » Lehigh University
- » Li Family Office

- » Liberty Mutual Investments
- » Los Angeles Fire & Police Pensions
- » Maryland State Retirement and Pension System
- » MIT Investment Management Company
- » New York City Office of the Comptroller
- » NY State Common Retirement Fund
- » NYC Comptroller's Office
- » Public Employees' Retirement System of Idaho
- » Rick Stone Family Office
- » State Street Global Advisors
- » Steinmauer Family Office
- » Teachers Retirement System of Texas
- » The Safdieh Family Trust
- » Thrivent Financial for Lutherans
- » Tiberius Family Office
- » Tulane University
- » University of California Investment Office
- » University of Wisconsin
- » VCU Investment Management Company



#### Family Office Forum: venture/tech/real estate/ agri/ impact investing

Family Office is an elite, live conference addressing crucial private equity investment topics and issues for today's single and multifamily offices. The Forum highlights cuttingedge content and industry experts across the family office universe.

Below, we provide a snapshot of who attends Buyouts Family Office:



#### Sample of attendees:

- » AACE & Company
- » Alpha Square
- » Arboretum Capital Management
- » Arque Advisors
- » Asimco
- » Atrato Advisors
- » Banyan Square Partners
- » Berman Enterprises LP
- » Bessley Capital
- » Bin Zayed Venture
- » Blue Haven Initiative
- » Blumenthal Family Office
- » Bunker Wilson
- » Caremi Partners
- » Chen Planning Consultants
- » Cooper Road
- » Equity Group Investments (SFO)

- West Coast 11%
- East Coast 25%
- South/South East 25%
- Midwest 39%



LP meetings





- » Evansco LLC (SFO)
- » Fort Washington Capital Partners Group
- » Gatewood Capital Partners
- » Gold Coast Advisors
- » Granby Capital Management
- » Grupo Ferre Rangel Family Office
- » GuideStone
- » Gurvitch Family Office (SFO)
- » Helios Capital Homaer Financial
- » Hudson Hill Capital
- » IAS Corp
- » King Family Office
- » Kingdon Foundation
- » KKGC
- » LDJ Capital, A Family Office
- » Loyalty Alliance Inc
- » McBride Family Office

- » Merrill Lynch
- » Merrimac Corporation (SFO)
- » Monfort Family Office (SFO)
- » Morgan Stanlet AIP
- » MSF Capital Advisors
- » NataRock Partners
- » New York Life Investments
- » Octagonal
- » Portfolio Advisors (FoF)
- » Pritzker Private Capital
- » RBC Wealth Management
- » RH Capital
- » Rishon Capital Partners LLC
- » Rockefeller Brothers Fund » Rockefeller Capital Management
- » Shelter Rock Single Family Office (SFO)
- » Smith Family Business Initiative

- » Spring Mountain Capital
- » T5 Equity Partners
- » Temasek
- » The Radcliff Companies
- » Thrush Group HighTower
- » Tiny Orange Capital / **Edelman Family Office**
- » TOS Advisors
- » UNConsulting
- » Vanterra Capital
- » Verdis Investment Management
- » Wang Family
- » Wildcat Capital Management (SFO)

#### **PE Connect**

#### **Matching process**

Our proprietary private meeting software matches your potential connection by investment appetite, fund size, AUM, and commitment size, just to name a few.



#### Profile

Fill in your investment profile and target firm size.

\$1T\*
 \$500B to \$1T
 \$250B to \$499B
 \$100B to \$249B
 \$50B to \$499B
 \$1B to \$49B
 \$500M to \$999M
 \$250M to \$499M
 \$100M to \$249M
 \$50M to \$299M
 \$25M to \$49M
 \$100M to \$249M
 \$25M to \$49M
 \$25M to \$249M
 \$11M to \$24M
 \$0 to \$299k

Edit Target firm size

See	ctors: Business Services, Consumer goods, Energy/Oil & Gas,
Hea	althcare, Infrastructure, IT, Manufacturing, Real Assets(Timber, etc
	tail, Other Assets/ please specify:, Other: healthcare, No Selection
Las	t Updated: June 24, 2014
	Business Services
	Cleantech
	Consumer goods
	Energy/Oil & Gas
	Healthcare
	nfrastructure
	т
	Manufacturing
$\square$ F	Real Assets(Timber, etc.)
	Real Estate
F	Retail
	Other Assets/ please specify:
	No Preference
1	No Selection
	Financial Services

Fund Size: \$1 billion to \$3 billion, \$501 million to \$1 billion, More than \$3 billion Last Updated: June 24, 2014

Fundless Sponsor
 \$200 million or less
 \$201 million to \$500 million
 \$501 million to \$1 billion
 \$11 billion to \$3 billion
 More than \$3 billion
 No Preference
 No Selection

Track Record: Third fund or beyond Last Updated: June 24, 2014

July 9, 2020

Debut institutional fund
 Second fund
 Third fund or beyond
 No Preference
 No Selection

#### Fund Type: Other: healthcare, Venture, Late Stage, Growth equity, Buyout, No Selection Last Updated: June 24, 2014

Byrod Distansasof Deh/ Turnaround Fund of Funds Orom Napity Mezanna Mezanna Mezanna Methoda Wethure, Early Stage Other / please specify: Other real assets (nfrastructure, Energy, etc.) No Preference No Section

Geographic Focus: North America, Latin America & South America, Europe, No Selection Last Updated: June 24, 2014

Africa
Asia & Australia
Europe
Latin America & South America
Middle East
North America
No Preference
No Selection



#### **Availability**

Set your experience on when you are accessible

#### Set Availability

July 1, 2020

Please tell us when you're available for meetings below (all times are Eastern Daylight Time): Green - I have a confirmed meeting at this time. Grey - I am not available at this time. Blue - I am available at this time.

2, 2020

If you would like to change your availability, please check (available) or uncheck (not available) the times. Please save your selections.

	July

Faire

July 8, 2020

#### **PE Connect**



Firm	Date	DateTime	Table
Claris CP	Dec 10, 2019	10:05 am	Table 6
Pellico, Inc.	Dec 10, 2019	11:45 am	Table 14
Insight Equity	Dec 10, 2019	2:30 pm	Table 12
Bluffview Energy Capital	Dec 10, 2019	2:55 pm	Table 10
Pravati Capital	Dec 11, 2019	10:45 am	Table 7
Expedition Capital Advisors	Dec 11, 2019	11:10 am	Table 1

Firm	First Name	Last Name	Last on Site	Edited Profile	Set Availability	meetings	Selections
10Talents	Drew	Goudy	2019-03-25 19:06:10	2019-03-14 00:00:00	2019-03-25 19:06:10	Set	selections made
500 Startups	Jonathan	Li	2020-05-07 20:33:52	2019-03-07 00:00:00	2020-05-07 20:33:52	platinum	selections made
747 Capital (gone)	Peter	Rummel	2019-09-26 17:28:07	2019-03-11 00:00:00	2019-09-26 17:28:07	Set	selections made
Aberdeen Standard Investments	R. Whit	Matthews	2019-05-17 13:22:54	2017-01-13 00:00:00	2019-05-17 13:22:54	Set	selections made

Feedback Tell us about the meetings you had

**56** Over the last 4 years I have tried out most of the conferences that bring LP's and GP's together. The only one I still attend is Connect and Buyouts Insider due to the consistent quality of the LP's, quality of the speakers and the efficient use of time. I typically meet 50+ people that I know as well as new LP's that I have not met before over a 2 day period. The one on one meetings organized by the Connect team has produced some valuable new relationships and is a great use of time due to the professionalism of the staff organizing the event. I have not missed one of their meetings in the last 3 years and always put them on my calendar as soon as I have the dates for next year. **59** 

#### Doug Mellinger Clarion Capital Partners LLC

**56** The PE Connect program is a mutually beneficial service to both the LP and GP communities by helping each party make initial contact, screen and perform preliminary due diligence in a very efficient format that my firm finds useful. **99** 

Lester Duke Atlantic Trust







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