

#### **Contents**

- » About All Access •
- » Operating partners community •
- » Global calendar •
- » Advisory board •
- » Testimonials 😜
- » New era of networking **3**
- » Unlock superior networking opportunities 😜
- » Events < →</p>
- » Think Tanks 😜
- » Deep Dives 😜
- » Subscribe today 🗲



# 12-month subscription. 24/7 access. Unrivalled opportunities.

With high level content and networking across the year, **Operating Partners All Access** will grant you:

- » Insider know-how
- » Sector and functional specialist expertise
- » Access the most extensive operating partner network
- Year-round forums, think tanks, deep dives, and resources

#### **Boost value** creation

Boost your operations as a modern operating partner. Optimize portfolio company performance through continuous improvement, hands-on sessions, and knowledge sharing.





#### Advance your team

Advance your role and your team as leaders in portfolio value creation. Effectively work with your firms and with management teams.

#### **Expand your** network

Join the largest community of operating partners. Optimize and expand your connections within the industry all in one setting.



# Firms in PEI's global Operating Partner community include:

- » Accel-KKR
- » Actis
- » Advent International
- » AEA Investors
- » Align Capital Partners
- » Altamont Capital Partners
- » American Securities
- » Angeles Equity Partners
- » Apax Partners
- » Apollo Global Management
- » Ares Management
- » Argosy Private Equity
- » Arsenal Capital Partners
- » Atlantic Street Capital
- » Audax Group
- » Bain Capital
- » Baird Capital
- » Baring Private Equity Asia
- » Barings
- » Berkshire Partners

- » Bertram Capital Management
- » Bessemer Venture Partners
- » Black Toro Capital
- » Blackstone
- » Blue Wolf Capital Partners
- » Bregal Sagemount
- » Brentwood Associates
- » Broadtree Partners
- » CapStreet Group
- » Carlyle Group
- » Centerbridge Partners
- » Cerberus Capital Management
- » Charlesbank Capital Partners
- » CI Capital Partners
- » Cinven
- » Clearhaven Partners
- » Comvest Partners
- » Continental Grain
- » Corinthian Capital

- » Corsair Capital
- » Costanoa Ventures
- » Court Square Capital Partners
- » CVC Capital Partners
- » Development Partners International (DPI)
- » Dyal Capital Partners
- » Ekuinas
- » Elliott Management
- » Ellucian
- » EQT Partners
- » Equity Group Investments
- » Evercore
- » FFL Partners
- » Fortior Ventures
- » Francisco Partners
- » FTV Capital
- » GE Ventures
- » General Atlantic
- » Genstar Capital

- » Georgian Partners
- » GI Partners
- » Golden Gate Capital
- » Grain Management
- » Gryphon Investors
- » GTCR
- » H.I.G. Capital
- » Hamilton Robinson Capital Partners
- » Hammond, Kennedy, Whitney & Company
- » HCI Equity Partners
- » Hellman & Friedman
- » Hg
- » HGGC
- » Hidden Harbor Capital Partners
- » High Road Capital Partners
- » HighBar Partners
- » HOF Capital
- » Huron Capital Partners

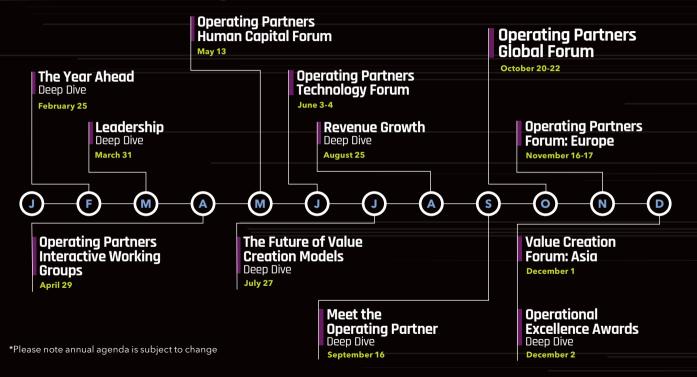
- » ICV Capital Partners
- » Imperial Capital Group
- » Inflexion Private Equity
- » Inverness Graham Investments
- » Irving Place Capital
- » IVP
- » JF Lehman & Company
- » JMH Capital Partners
- » JMI Equity
- » Juna Equity Partners
- » Kelso & Company
- » Khosla Ventures
- » KKR
- » Kleiner Perkins
- » KPS Capital Partners
- » KSL Capital Partners
- » L Catterton
- » Leonard Green & Partners
- » Level Equity Management
- » Lightyear Capital
- » Lincolnshire Management
- » Lindsay Goldberg
- » Lion Capital
- » Littlejohn & Company
- » Livingbridge
- » LLR Partners
- » Mainsail Partners

- » Mid Europa Partners
- » MiddleGround Capital
- » MidOcean Partners
- » Milton Street Capital
- » Monomoy Capital Partners
- » Montagu Private Equity
- » Morgan Stanley Capital Partners
- » Naspers Ventures
- » Nautic Partners
- » New State Capital Partners
- » NewSpringCapital
- » Norwest Equity Partners
- » Oaktree Capital
- » OMERS Private Equity
- » OMERS Ventures
- » One Equity Partners
- » One Rock Capital Partners
- » Onex
- » ORIX Capital Partners
- » Paine Schwartz Partners
- » Palladium Equity Partners
- » ParkerGale Capital
- » Partners Group
- » Permira
- » Platinum Equity
- » Point72 Ventures
- » PPC Partners

- » Providence Equity Partners
- » Radical Ventures
- » Ridgemont Equity Partners
- » Riverside Partners
- » Rockbridge Growth Equity
- » Rubicon Technology Partners
- » Sapphire Ventures
- » Scale Venture Partners
- » Sentinel Capital Partners
- » Serent Capital
- » Shamrock Capital Advisors
- » Sightway Capital
- » Silver Lake
- » Siris Capital Group
- » Skyview Capital
- » Soundcore Capital Partners
- » Spectrum Equity
- » STG Partners
- » Strattam Capital
- » Stripes
- » Sumeru Equity Partners
- » Summit Partners
- » Sun Capital Partners
- » SVPGlobal
- » Tailwind Capital
- » Technology Crossover Ventures (TCV)
- » The Jordan Company

- » The Parthenon Group
- » The Riverside Company
- » The Sterling Group
- » Thoma Bravo
- » Thomas H. Lee Partners
- » Thompson Street Capital Partners
- » Topspin Consumer Partners
- » TPG Capital
- » TSG Consumer Partners
- Turn/River Capital
- » Turnspire Capital Partners
- » TVV Capital
- TZP Group
- » Värde Partners
- » Vector Capital
- » Veronis Suhler Stevenson (VSS)
- » Versa Capital Management
- Vista Equity Partners
- » Vitruvian Partners
- » Warburg Pincus
- » Waud Capital Partners
- » Wavecrest Growth Partners
- » Wellspring Capital
- » Welsh Carson Anderson & Stowe
- » XPV Water Partners
- » Z Capital Group

#### What does a year's membership look like?



#### **Advisory board**



Cory Eaves
Operating Partner
General Atlantic



Amanda Good Former Partner Hg



Miles Graham
Former Operating Partner
Metro AG



Abhishek Kapur Managing Director KKR



Michael Kohlsdorf
President
Francisco Partners Consulting



Raj Kushwaha
Managing Director, Operating Partner
and Chief Digital Officer
Warburg Pincus

#### **Advisory board**



Shane Lauf
Principal
Permira Advisers



Immo Rupf
Partner
Cinven



Melissa Mounce
Managing Director,
Leadership Talent and Diversity
GTCR



Lisa Telford
Portfolio Talent Director
Montagu Full Potential Partners



Kiran Rao Operating Partner TPG Capital



Ray Villareal
Partner
Strattam Capital

#### **Testimonials**



I find this conference the best way to network with my peers in the operating partner community. The quality of attendees and dialogue is outstanding and always helps me do my job better.

**Geoffrey Baird** Senior Operating Advisor **LLR Partners** 



An excellent opportunity to catch up with the latest thinking and to network with peers.

David Bryan Managing Partner & CEO BM&T



Very insightful conference of operating colleagues sharing the challenges and best practice.

Scott Phillips
Director, Operations
ORIX Capital Partners



Wonderful event that delivered on my objectives and was good value for money.

Mark Hannigan
Founder & CEO
Fortior Ventures



In my view, this is the foremost event where the largest ecosystem of partners, suppliers and resources gather annually.

Greg J Pappas
Managing Director, Portfolio Support
Berkshire Partners



The forum is a great environment to connect with familiar faces, meet new people and discuss topical issues facing the industry

Charlotte Gregson Managing Director UK Comatch

#### JOIN THE NEW ERA OF NETWORKING

The best way to access and start conversations with the global operating partners community



### Turn peers into connections

The powerful virtual platform enables you to invite new and existing connections across the industry to join 1-on-1 or group meetings.



# Access the platform tools

Play back topics you missed or review best practices and strategies with our virtual platform.



# Build a relationship

Operating Partners All Access gives you 12 months access to the community. But your connections don't need to stop there. We will open the doors for you, what you do after that is up to you.

#### Unlock superior networking opportunities

Search other members by name, title, specialization, and areas of interest



Send a direct message that goes direct to the recipient's email and platform inboxes (please note no emails are given out in the process)



Schedule a meeting on the platform



Arrange a meeting at a time that suits you with year-round access to the community list



## Access a global community

Private Equity

Operating Partners
Interactive Working Groups

April 29

Engage with your peers: Ten value creation working groups divided into two series to select in strategic areas.

Private Equity International

Operating Partners Human Capital Forum May 13

Driving human capital as a key value creation lever.

Private Equity International

Operating Partners Technology Forum June 3-4

Unlocking the next frontier in digital value creation.

Private Equity International

Operating Partners Global Forum

Private Equity International

Operating Partners Forum: Europe

Private Equity International

Value Creation Forum: Asia

October 20-22

The Global Forum is the world's largest event for private equity value creation. Network and hear from the most influential minds across all functional business areas.

November 16-17

The value creation event for alternative asset classes. Join Europe's leading community of operating partners to discuss value creation within private equity owned companies.

December 1

Driving operational excellence across Asian private equity.

## THINK TANKS

Unlimited access to 10 hours of yearly value creation war rooms led by operating partners and designed exclusively for operating partners to select within the Forums with a focus on:

- >> Human Capital
- » Advanced/Seasoned Operating Partners
- » Emerging Operating Partners
- » Digital & Technology Operating Partners
- » Finance Operating Partners
- » Digital Transformations

- » Data Analytics
- )> Ecommerce
- » Digital Marketing
- >> Sales/Revenue Growth
- » Supply Chain and Procurement

# **DEEP DIVE**into portfolio strategies and operations

Our regularly occurring Deep Dives will provide you with firsthand guidance and a wide range of perspectives on how to handle the hottest areas in value creation. These virtual sessions are designed to allow you access to big name interviews and panels, interactive workshops and training, data and surveys.

#### **The Year Ahead** Deep Dive

February 25

Shifting from defense to offense, value creation lessons learned, macro & PE trends that will impact strategies. What lies ahead for operating partners in 2021?

## Leadership Deep Dive

March 31

Leadership in times of disruption

# The Future of Value Creation Models Deep Dive

July 27

Analyzing the operating partner model post-COVID and beyond

#### Meet the Operating Partner Deep Dive

#### September 16

Learn, engage, and discuss with a keynote speaker and industry leader in PE portfolio operations

#### **Revenue Growth** Deep Dive

August 25

The future of sales, customer success, and go-to-market models

# Operational Excellence Awards Deep Dive

#### December 2

Hear portfolio company case studies from the 2021 winners, our annual celebration of the industry's best value creation stories

