Infrastructure Investor

## Valuations Deep Dive

Has the market accurately assessed valuations postpandemic?



## Here's what you missed

"If you can't (establish) fair value then you can't measure risk." EDHECinfra Director Frederic Blanc-Brude ran through a 10-minute scene-setting analysis of why fair value matters in infra before the panel unwrapped his argument and identified their evolving attitudes to valuations post-pandemic. A download of his full presentation is available to members only.

But the past 12 months has made establishing future cash-flows to inform fair value very tricky indeed and that's true of the art – not science – of setting the discount rate. Both have to be executed at an asset-level, not by sector and geographies. An unexpected challenge: "That we don't take too prudent a view on our valuations," particularly as some infra assets have traded at above book value during the pandemic. Discount rates have compressed but are yet to feed back into valuations.

One change? Debt investors now look more closely to see how much skin in the game equity investors have. And what lessons from the 2008 crisis can be seen? Sure, similarities at a top level – volatility, fear, spreads blowing out – but actually the crises are very different: Liquidity isn't an issue this time around – and deal structures are more stable, with more focus now on assets being investment-grade on day one. It's critical to judge deals on merit – airports may look an opportunity but it depends on what type and where.

And the age-old talk of what is core and non-core in infra? The crisis has pretty much killed off the relevance of that.

### Here's what you missed

#### **Speakers:**



Serkan Bahçeci Partner & Head of Research, Arjun Infrastructure Partners



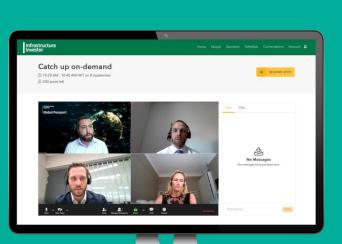
**Frederic Blanc-Brude** Director, EDHECinfra & CEO, Scientific Infra



Annette Bannister Head of European Infrastructure, MetLife Investment Management



Colin Simpson Head of Asset Management, LPPI



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