Chair’s welcome
- Joshua Cherry-Seto, Chief Financial Officer and Chief Compliance Officer, Blue Wolf Capital Partners

Spotlight discussion
Positioning diversity and inclusion at the forefront of your firm strategy
- Asking the tough questions—do you have a diverse and inclusive firm?
- Conducting a thorough analysis of areas of opportunity within your firm
- How is your firm making headway on new initiatives with diversity and inclusion?
- Determining how the business community can collaborate to identify deficiencies and rectify D&I issues

Moderator:
- Isobel Markham, Senior Editor, Private Equity Group, Americas, PEI Media

Panelists
- April Evans, Partner, CFO and CCO, Monitor Clipper Partners
- Sanjay Sanghoee, COO, CFO and CCO, Delos Capital
- Yokasta Segura-Baez, Managing Director, Capital Dynamics

The next four years: a first look into the election’s impact on private equity
- What direction will private equity regulation take in the coming term?
- Assessing whether there are any changes in store for carried interest
- Will the election results heighten or diminish the uncertainty in PE?
- Analyzing what’s necessary to get the economy in good shape

Moderator
- Jason Mulvihill, Chief Operating Officer & General Counsel, American Investment Council

Panelists
- Michael Elio, Partner, Stepstone Group
- Kevin Slaton, Chief Financial Officer and Chief Compliance Officer, Insight Equity

Morning coffee break
Roundup A
Effect of the pandemic on subscription lines and alternative sources of capital
• Examining how the pandemic has changed the terms
• Moving away from uncommitted lines to committed lines only
• Utilizing alternative sources of capital due to the near-term scarcity of capital
• Evaluating the cost of capital and competition over bank assets
• Responding to the uptick in LPA amendments requesting additional access to capital
• Capital struggles: portfolio companies requesting greater recycling provisions for LPs
Facilitator
• Jeremiah Loeffler, COO – Credit, Crestline Investors, Inc.

Roundup B
Dissecting the virtual fundraising process
• Adapting to the acceleration of virtual fundraising opportunities
• Launching a virtual fundraise: what you need to know
• Evaluating how to do it and make it interactive
• Determining the right platform
• How are firms doing virtual roadshows?
• What are the technology platforms? Is live or streaming the best approach?
• Key considerations: one-on-one meetings vs. mid-sized or large groups?
• How receptive are investors to virtual fundraising?
• Best practices for virtual fundraising and roadshows
Facilitators
• Thomas Mayrhofer, CFO and COO, EJF Capital, LLC
• Stephanie Paine, Chief Financial Officer, Pritzker Private Capital

Roundup C
Private equity regulation: update and projections
• What has been the SEC’s focus in the midst of the pandemic?
• Examining how reporting is changing as a result of COVID
• Differentiating what the SEC is looking at differently post COVID and what it means for your firm
• SEC views on how your valuations and fundraising were done during the COVID period
• New regulatory changes and the corresponding reporting requirements
Facilitator
• James V. Gaven, Senior Counsel and Chief Compliance Officer, Welsh, Carson, Anderson & Stowe

Roundup D
Impact of private equity taking advantage of government assistance
• What financing or assistance did PE access: government programs, PPP loans, etc.?
• If PE is keeping the loans, are they taking forgiveness?
• How does assistance impact the whole portfolio, LPs and reputational risks?
• How have firms communicated to their investors
• Retention tax credits
• Are Main Street programs applicable to private equity?
Facilitator
• Pamela Hendrickson, COO & Vice Chairman, Strategic Initiatives, The Riverside Company

11:45 Roundup sessions

12:45 Lunch – take a break on your own or grab a bite and join one of the interactive lunch & chat sessions

www.privateequityinternational.com/cforoundup/
Lunch chat A
Establishing a return to work profile for your firm and portfolio companies
- Return to work considerations and employee sentiments your firm should be focusing on
- Unraveling the risks of resuming operations within the office
- Assisting portfolio companies with their return to work criteria and process
- Update on vaccine progress and how it impacts return to work decision-making
- Inventive methods employed by private equity to redefine how and where employees work
- Peer perspectives for maintaining firm culture in a remote environment

Facilitator
- Abrielle Rosenthal, Managing Director, Chief Compliance Officer and Chief Human Resources Officer, TowerBrook Capital Partners LP

Lunch chat B
Onboarding systems: adopting a transparent and seamless process
- Allocating resources to identify and implement optimal onboarding systems
- Gauging how data flows through systems and the insights you get once it’s clean
- Combining onboarding data, PPM, distributions, communications and client insight to share with the deal team
- Managing the increased volume of onboarding and rise of retail investors in your funds
- Methods for onboarding new employees remotely

Facilitator
- Kate de Mul, Director, Client Services, KKR

Track A
How will firms approach valuations in the year ahead?
- Considering different ways to look at valuations: calculations, forward looking, adjustments for COVID, etc.
- Approaches for companies that experienced a short-term impact but not a long-term one
- How are firms handling companies that won’t get back to pre-COVID levels right away?
- Potential challenges with valuations if the economy fails to bounce back in 2021
- EBITDAC: examining the COVID aspects to EBITDA and methods for doing valuations
- How to come up with the right valuations for portfolios given recent unknowns impacting the industry

Moderator
- Joshua Weiner, Director, GP Fund Solutions

Panelists
- Andrew Petri, Chief Financial Officer, Pfingsten Partners, L.L.C.
- Béla Schwartz, Chief Financial Officer, The Riverside Company
- John Yantsulis, CFO & Partner, Searchlight Capital Partners

Track B
Technology in the age of COVID: long-term planning for future situations and needs
- Tech tools, platforms and perspectives firms have been adopting in response to COVID
- Assessing the infrastructure your firm already has in place
- Using your existing technology to its fullest and ensuring teams are implementing all the functionality of the software
- LP communications: emerging approaches and new templates
- Advancements on the radar: employee tracing to ensure staff safety, privacy and mitigate liability

Moderator
- Yuriy Shterk, Chief Product Officer, Allvue

Panelists
- Sandra Kim-Suk, Chief Financial Officer, Norwest Equity Partners | Norwest Mezzanine Partners
- John W. Polis, Chief Operating & Technology Officer, Star Mountain Capital
- Louis Scarretta, Chief Operating Officer, Kline Hill Partners
- Tina St. Pierre, CPA, Partner and Chief Administrative Officer, Landmark Partners
Track A
Passing the test—crisis management and risk management across firms and portfolios
- Handling crisis and risk management with an efficient analysis of the level of threat
- Instituting robust risk management and communication strategies
- Managing crisis and risk given different market dynamics
- Are firms drawing fully on revolvers to ensure cash is readily available to run the business if credit markets go south?

Moderator
- **John McGuinness**, Chief Compliance Officer and Corporate Counsel, StepStone Group

Panelists
- **Melissa Gliatta**, COO, Thor Equities, LLC
- **Isaiah Massey**, Managing Director - Chief Financial Officer, CAZ Investments LP
- **Todd C. Schneider**, Chief Financial Officer, Shorehill Capital

Track B
Emerging processes and technologies making advances in data management
- Shedding light on data management and the systems available
- How technology is changing the way portfolio monitoring is conducted
- Data technology and what protection requirements to expect from third-party service providers
- Threats on the horizon: putting cyber measures in place to prepare your firm to meet risks
- Enhancing transparency through real time data and LP reporting
- Emerging technologies advancing data management, cyber risk, ESG and HR

Moderator
- **Drake Paulson**, Senior Director, eVestment Private Markets

Panelists
- **Jeffrey Gilbert**, Chief Operating Officer and General Counsel, Carnelian Energy Capital
- **Daren Schneider**, CFO & CCO, JLL Partners, LLC
- **James Stevenson**, Chief Financial Officer, ABS Capital Partners

3:05  Afternoon break

(Continued on next page)
Think tank A
Comparing and contrasting what CFOs are doing to their firms’ bottom line during the pandemic
- Surveying what kinds of cost cutting measures firms have employed
- Measuring the type of impact cost cutting has made to firm
- Compensation levels—what’s different now and have bonuses been affected?
- Ways CFOs are dealing with how their company financials and P&Ls have been impacted by COVID

Facilitator
- Christine Smoragiewicz, Chief Financial Officer, Intervale Capital

Think tank B
Exploring the alternatives: ingenuity in LP communication
- Strategies for reporting to LPs during COVID
- Advances in webinars, virtual AGMs and the reporting structure to communicate better with LPs
- Examining how the metrics being requested and reported have changed
- Interpreting the increased focus on different types of metrics and the mechanisms for delivery: liquidity, leverage, etc.
- Updating and providing communications regularly to investors
- Giving LPs a view into your firm’s culture, work environment and portfolios

Facilitator
- Kristine O’Connor, Managing Director and Chief Financial Officer, Franklin Park

Think tank C
What will change and lessons learned as a result of COVID
- What is going to change prospectively given what firms have learned from the pandemic?
- What adjustments can be made at the portfolio level?
- Prioritizing the implementation of safeguards for the firm and portfolio
- Proactive measures: identifying the processes that you should have been doing differently all along
- Determining whether board meetings and LPACs can continue to be virtual or prerecorded

Facilitator
- Shant Mardirossian, Partner, Chief Operating Officer, Kohlberg & Company

Think tank D
Innovation alert: ascertaining the best way to meet with management teams
- Overcoming the challenges of considering a deal and meeting with new management in the current climate
- How have firms been meeting remotely or in a socially distanced manner?
- What are firms doing regarding cross-border deals?
- Benchmarking the most creative ways firms are meeting

Facilitator
- Joshua Cherry-Seto, Chief Financial Officer and Chief Compliance Officer, Blue Wolf Capital Partners

4:15 Closing remarks – end of conference
- Joshua Cherry-Seto, Chief Financial Officer and Chief Compliance Officer, Blue Wolf Capital