

**Private Debt  
Investor**

# **Germany Forum Munich 2020**

8-9 October | Hilton Munich City, Munich

## **Global opportunities for investors in the DACH region**

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# Connect with market-leading institutional investors

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- **Join the investor-only breakfast** on the morning of day two of the conference. This closed-door, think-tank style session gives you the perfect platform to make new connections and have open conversations with fellow investors.
- **Take advantage of the messaging system on our event app.** Introduce yourself to fellow investors and meet with the fund managers that you're interested in hearing from.

"The conference always provides an excellent platform to catch up with core European private debt managers and investors."

**Francesco Battazzi**, Head of Division - Diversified Debt Funds, **EIF**

## Institutional investors already registered include:

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- |                                 |                                |
|---------------------------------|--------------------------------|
| » Allianz Investment Management | » Mandatum Life Insurance      |
| » Apolis S.A.M.                 | » Mercy                        |
| » BMW Group                     | » Münchener Verein             |
| » Certior Capital               | » Pension Fund, City of Zurich |
| » Derigo                        | » Perpetual Investors          |
| » Elo                           | » Plexus Investments           |
| » European Investment Fund      | » StepStone Group              |
| » Generali Investments          | » Viridium Gruppe              |
| » Golding Capital Partners      | » WGV Versicherungen           |
| » HSBC Germany                  | » Wimmer Family Office         |
| » ICP Capital                   | » YIELCO Investments           |

For more information on attending as a complimentary institutional investor contact [Katherine Watson](#) | [katherine.w@peimedia.com](mailto:katherine.w@peimedia.com) | +44 (0) 203 937 6766.

# The cornerstone of the forum

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## Investor presentation: building a diversified private debt program

**Lauri Vaittinen**

Senior Vice President, Investment Solutions  
**Mandatum Life Insurance**

## Keynote sessions

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## European Investment Fund's activity in private credit

**Francesco Battazzi**

Head of Division - Diversified Debt Funds  
**European Investment Fund**

## Why high-net worth individuals and families are embracing private debt

**Evgeny Denisenko**

Managing Principal  
**Apolis S.A.M**



“The conference is an excellent opportunity to meet with investors and network within the industry.”

**Christian Gohlke**  
Senior Sales Director Alternatives  
**NN Investment Partners**

## Reasons to attend

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### **Hear from investors across the DACH region**

Build valuable connections with 50 investors all actively investing in private debt strategies, including insurers, public and private pension funds, fund of funds, family offices and foundations.



### **Tailor your event experience**

Shape your own agenda with a unique mix of formats including multiple streams on both corporate and real asset debt strategies, breakout sessions, roundtable discussions and workshops, allowing you to participate in the discussion.



### **Connect and collaborate**

Meet over 200 experts in the private debt industry at several unique sessions designed to maximise opportunities for networking. Leave the Forum having met the right contacts, solidifying your network across the industry to drive your business forward.

# Speakers

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**Hans-Jörg Baumann**

Chairman

StepStone Private Debt  
& Liquid Alternatives -  
StepStone Global



**Monika Bednarz**

Director

Lagrange Financial Advisory



**Niels Bodenheim**

Head of Alternative Credit

NN Investment Partners



**Börge Grauel**

Managing Director,  
Co-Head Private Debt

YIELCO Investments



**Tuomo Hietaniemi**

Portfolio Manager

Elo



**You-Ha Hyun**

Investment Director

Perpetual Investors



**Ari Jauho**

Partner, Chairman

Certior Capital



**Daniela Jönsson**

Principal, European  
Relationship Management  
Ares Management



**Matthias Kirchgaessner**

Advisor

PLEXUS Investments

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**View the full speaker list:** [privatedebtinvestor.com/germany](https://privatedebtinvestor.com/germany)

# Agenda highlights

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1

## **Unmissable content: investors present their private debt activity**

Don't miss presentations from Mandatum Life Insurance and the European Investment Fund, as they give exclusive insights into their private debt investment portfolios.

2

## **Real asset debt and specialty finance comes to the fore**

Infrastructure debt, real estate debt and other types of specialty finance and lending are experiencing a sharp increase in popularity with investors across the DACH region. For the first time, we'll have specialist sessions focusing on this burgeoning area of private debt.

3

## **New interactive formats boost networking and learning potential**

New formats have been introduced to our 2020 programme to further enable engagement and peer-to-peer learning. Take part in an 'Oxford-style' debate with the audience asked to vote for their victor; whilst our sit-down lunch roundtables on day two give you the perfect opportunity to make lasting connections.

4

## **Investment case studies feature on both days**

Our unique case study format was proven hugely popular with our private debt community at last year's events. Two separate interactive sessions will detail the latest transactions taking place across Europe.

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**View the full agenda:** [privatedebtinvestor.com/germany](https://privatedebtinvestor.com/germany)

# Agenda highlights

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5

## **In-depth interview: introducing private debt's investor newcomers**

Evgeny Denisenko, Managing Principal for Monaco-based family office Apolis S.A.M, will discuss why high-net worth individuals and families are increasingly turning to private debt to protect and enhance their investments.

6

## **The evolving private credit mandate within investor portfolios**

In this plenary panel discussion investors will discuss appetite for different debt strategies such as; ESG demands for their managers to satisfy, risk management and sustainable growth in exposure to the asset class.

7

## **Credit cycle and ESG continue to dominate LP concerns**

Is the European downturn approaching, or already taking place? How will the inevitable restructuring impact investments and the economy? Hear LP concerns addressed on these matters and discover the latest on ESG and impact investment mandates across private credit.

8

## **Analysing the private debt landscape across the DACH region and wider Europe**

Hear from some of Europe's largest debt funds including Ares Management, Tikehau Capital and Apera Asset Management, as they lead discussions on the increasingly competitive regional market; managers stepping up their local presence across Europe, and fundraising trends and statistics.

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# Speakers

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**Gian Kull**  
Director  
Multiplicity Partners



**Cécile Mayer-Lévi**  
Head of Private Debt  
Tikehau Capital



**Klaus Petersen**  
Founding Partner  
Apera Asset Management



**Josien Piek**  
Head of EMEA  
GRESB



**Lela Prodani**  
Senior Investment  
Consultant  
Mercy



**Priscilla Schnepfer**  
Investment Analyst  
Diversified Debt Funds  
European Investment Fund



**Sebastian Schroff**  
Global Head of  
Private Debt  
Allianz Investment  
Management SE



**Mikkel Sckerl**  
Partner and Portfolio  
Manager  
Capital Four



**Patrick Suchy**  
Director, Head of  
Private Debt  
HSBC Germany

"I'm looking forward to meeting and speaking to fellow investors about the opportunities and challenges they face with their private debt investments."

**Lela Prodani**  
Senior Investment Consultant  
Mercy

**Book your place** before 24 April to save £300 and join the leading regional conference focused on private debt investment.

**50+**

**Institutional  
Investors**

**100+**

**Fund & Asset  
Management  
Firms**

**200+**

**Attendees**

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