Private Debt Investor

Japan Korea Week
Virtual Experience 2021

# PDI Japan Korea Week

9-11 November 2021 | Virtual Event UTC+9

The 3rd annual **PDI Japan Korea Week** will uncover insights and opportunities in the private credit market, a diverse array of private debt strategies and LP-GP expectations against a backdrop of uncertainty. This event is essential for leading institutional investors, fund managers and regional advisory firms to navigate the changing landscape of private debt and discuss return targets, risk management, and liquidity.

Live private video meetings can be scheduled during 8-12 November (Monday – Friday) 6.00-23.59. All sessions will be provided with live simultaneous interpretation (English / Japanese / Korean). All timings are based on UTC +9.

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*The final timing is subject to change.*

## Tuesday 9 November 2021

### Korean Investor Day – Roundtables and Korean LP meetings (by invitation only):

**Roundtables:** *Global private debt trends / Developed markets in focus / mezzanine debt / distressed and special situations / asset-backed lending / remote due diligence and post-covid challenges.*

**Private credit 101 workshop:** *Korean LPs who are waiting in the wings can ask questions directly to private debt experts and managers.*

## Wednesday 10 November 2021

### Plenary sessions (English / Japanese / Korean)

9:30 **Welcome from PDI**

9:40 **Keynote panel: Global outlook on credit markets and fundraising**
- The dynamics shaping private credit markets — deal activity, leverage metrics, spread levels – and what it all means for LPs.
- Which markets and strategies will be resilient through the next 24 months?
- The future of fundraising post-pandemic.

10:20 **Case studies: Distressed opportunities brought by the pandemic-driven recession**
- How are distressed debt players viewing the deal market and the recovery curve post-pandemic?
- What are the credit market conditions in developed and emerging markets today, predictions for the next 12 months?
- What are the key due diligence criteria when considering special situation opportunities?

10:40

### Japanese session

**Panel: Gatekeepers in the driving seat of Japanese overseas allocations**
- What is the preference of Japanese LPs in private market investment now, in short-term and long-term?
- What are the hottest overseas credit products among collateralised loan obligation (CLO) trances, bank loan funds and asset-backed lending?
- What are the merits of having a direct agent in Japan, in terms of reporting, monitoring and tax issues?

### Korean session

**Panel: Going behind the investment scene with Korean LPs**
- The pandemic caused unprecedented market volatility in 2020, what is driving LP allocations, what's keeping them awake at night, and what further appetite shifts can we expect by investors in 2022?
- What are focused strategies in terms of capital, asset type and geography?
- Where are the next target markets in the post-pandemic world?
- What do Korean LPs consider vital in choosing a private debt fund manager?

11:20 **Break**

14:00

### Japanese session

**Panel: How Japanese LPs are preparing for unpredictable markets?**

### Korean session

**Panel: The inside view with Korean asset managers and securities firms**

PEI

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- The pandemic caused unprecedented market volatility in 2020, what is driving LP allocations, what's keeping them awake at night, and what further appetite shifts can we expect by investors in 2022?
- What are focused strategies in terms of capital structure, asset type, and geography?
- Where are the next target markets in the post-pandemic world?
- What do Japanese LPs consider vital in choosing a private debt fund manager?
- Analysis of the key opportunities to emerge from the pandemic.
- How do Korean gatekeepers view the possible additional regulation of the private debt industry?
- What is your advice to investors who are considering private credit in the current credit cycle?

**Plenary sessions (English / Japanese / Korean)**

15:40 **Case studies: Is the APAC corporate debt the next frontier?**
- How has the pandemic changed the Asia investment landscape and what is the way forward?
- What should investors take into account when allocating their capital into APAC private debt markets?
- View on Australia / China / India / South-East Asia as an attractive hub for debt funds.

16:20 **Panel: Middle market direct lending in developed markets**
- How does private lending look in the North America and Western Europe?
- Which markets are proving more resilient since the pandemic and downturn started?
- What are some of the key differences, merits and challenges of sponsored vs non-sponsored transactions?
- How do the upper and lower middle markets compare for deals, returns and terms?

17:00 **Closing keynote: What is the motivation for turning towards private debt now?**

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