

PERE

# Japan Korea Week

Virtual experience 2020

14-18 September | Virtual event UTC+9

**One Ticket. Two Forums.  
Unlimited Opportunities.**

PEI



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# Accelerate your fundraising

Maximise your fundraising and networking time with Japan and Korea's largest LPs, as well as the global real estate community, by attending Asia's two leading outbound investment conferences - the **PERE Investor Forum: Seoul** and the **PERE Investor Forum: Tokyo** at **PERE Japan Korea Week** on **14-18 September**.

In 2020, the Week will be held entirely virtually ensuring you can have facetime with the leading outbound investors from Korea and Japan at the click of a button.

## PERE

### Investor Forum: Seoul Virtual experience 2020

Live content on 15 September KST/UTC+9

The 7th annual **PERE Investor Forum: Seoul** will virtually transform the landscape for the next wave of global private real estate investment by connecting the most influential Korean and global real estate leaders.

## PERE

### Investor Forum: Tokyo Virtual experience 2020

Live content on 17 September JST/UTC+9

The 9th edition of the **PERE Investor Forum: Tokyo** on 17 September 2020, will you virtually connect with the regional leaders and senior decision-makers to examine the investment strategies of the largest Japanese investors.

## 5-day extended conference

Create valuable connections with the extended 5-day conference to accelerate your fundraising and connect your business to a broader audience.

## Align your business with the right people

Deep-dive into pertinent topics with Japan and Korea's leading LPs to advance your business.



# Why PERE Japan Korea Week?

## Same human touches

Join themed networking sessions with Japanese and Korean LPs and set up your meetings in advance utilising our immersive virtual conference experience.

## PERE's exclusive insights to navigate the new world

Access to market insights provided by visionary leaders and uncover the next trends in private real estate investment.

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# Investor Forum: Tokyo Virtual experience 2020

14-18 September  
Virtual event JST/UTC+9

## Who will you meet?

### Japanese LP attendees confirmed to attend:

- » Advantest Corporate Pension Fund
- » AISIN Employees' Pension Fund
- » Aozora Bank
- » Asahi Mutual Life Insurance
- » Bank of Yokohama
- » DENSO Pension Fund
- » Farmers' Pension Fund
- » Japan Co-Op Insurance Consumers' Co-Operative Federation
- » Japan Post Bank
- » Japan Post Insurance
- » Manulife
- » Mitsui
- » National Federation of Mutual Aid Associations for Municipal Personnel
- » National Kyosai Federation of Japan Agricultural Cooperatives (ZENKYOREN)
- » Nomura Funds Research & Technologies
- » Nomura Trust And Banking
- » Orix Life Insurance
- » Osaka Shoko Shinkin Bank
- » Pension Fund Association
- » Resona Bank
- » Shinsei Bank
- » The Dai-ichi Life Insurance
- » The Gibraltar Life Insurance
- » Tokio Marine Asset Management
- » Tokyo University of Science
- » Trust Capital Co
- » The Norinchukin Bank
- » Sumitomo Life Insurance
- » Shinkin Central
- » And many more...

**PERE**

# **Investor Forum: Seoul** Virtual experience 2020

14-18 September  
Virtual event KST/UTC+9

## **Who will you meet?**

### **Korean LP attendees confirmed to attend:**

- » Aberdeen Standard Investments
- » ABL Life Insurance
- » DGB Life Insurance
- » Fubon Hyundai Life Insurance
- » Hana Life Insurance
- » Hanwha Life
- » KDB Life Insurance
- » Korea Federation of Community Credit Cooperatives
- » Korea Fire Officials Credit Union
- » Korea Investment Corporation (KIC)
- » Korea Post Insurance
- » Korea Teachers Credit Union (KTCU)
- » Korean Teachers' Pension
- » KT&G
- » Lotte Insurance
- » MetLife Insurance
- » Mirae Asset Life Insurance
- » Prudential Life Insurance Korea
- » Public Officials Benefit Association (POBA)
- » Samsung SRA Asset Management
- » Seoul Guarantee Insurance
- » Shinkin Central
- » Sungdam
- » The Military Mutual Aid Association
- » The Police Mutual Aid Association
- » Tong Yang Life Insurance
- » And many more...

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# Investor Forum: Tokyo

Virtual experience 2020

KEYNOTE SPEAKER

**Martin Schultz**

Chief Policy Economist

Fujitsu

Martin will share his views on the new normal for private real estate on 17 September in Japan time. Martin is a private think tank and consultancy specialist that focuses on economic policy and corporate strategy in Japan. He oversees research and consultation on macroeconomics, finance, and corporate overseas strategies. Additionally, Martin is a consultant to government institutions like Japan's Ministry of Trade and Industry (METI).

[View agenda](#) ➔



# Featured speakers



**Mitsuhiro Arakawa**  
Executive Consultant  
Russell Investments  
Japan



**Tetsuya Fujita**  
President  
CBRE Global Investors  
Japan



**Jayme Han**  
Director, Funds  
Advisory - Asia Pacific  
JLL



**Harumi Kadono**  
Head of Fund  
Management  
Department and  
Managing Director  
IDERA



**Kevin Colket**  
Founder & Chief  
Executive Officer  
Global Hospitality  
Investment Group



**Shai Greenberg**  
Senior Vice President  
Genkai Capital  
Management



**Akihisa Hoshino**  
Deputy General  
Manager, Investment  
Management  
Department  
Sumitomo Mitsui Trust  
Bank



**Shinji Kawano**  
Head of Overseas  
Property Investment  
Tokio Marine Asset  
Management



**Ari Druker**  
Director, Loan  
Origination - Real  
Estate, Investment  
Banking Coverage  
Deutsche Securities



**James Haines**  
General Manager and  
Head of Global Real  
Estate Structured Debt  
Aozora Bank



**Takeshi Ito**  
Senior Investment  
Officer & Chief  
Operation Officer  
AISIN Employees'  
Pension Fund



**Doyle Kim**  
Managing Director  
Hana Financial  
Investment





**Daisuke Kitta**  
Senior Managing  
Director, Head of  
Japan  
**Blackstone**



**Janghwan Lee**  
Managing Director  
Head of Financial  
Investment  
**Lotte Insurance**



**Jin Ho Lee**  
Head of Global Real  
Assets  
**Korea Post**



**Yoonpyo Lee**  
Team Head  
Real Estate & Credit  
**KDB Life Insurance**



**Naoko Saito**  
Senior Vice President  
Leasing  
**ProLogics**



**Harry Changeun  
Song**  
Head of Real Estate  
**Public Officials Benefit  
Association (POBA)**



**Kiyosei Sugioka**  
Head of Alternative  
Investment  
**Orix Life Insurance**



**Midori Suzuki-  
Tsushima**  
Executive Manager  
**Tosei Asset Advisors**

[View speaker line-up ↗](#)

“ PERE brings together an excellent array of speakers to speak on topics relevant to both GPs and LPs. ”

**Adrian Harrington**  
Head of Capital & Product Development, **Charter Hall**

# Featured panels

Understand the current markets and latest moves of Japanese and Korean LPs to turbocharge your fundraising.

[View full agenda](#) ↗



*A rare opportunity where GPs and major LPs interact on key market topics.*

**Yuichi Onuki**  
CFO Japan  
ESR

## Opening keynote: **The latest trends and opportunities for global Korean capital**

Moderated by **JLL, Hana Financial Investment and RED50 top fund manager AXA Investment Managers** will share the latest capital moves focusing on different strategies and macro trends of allocations.



## Korean investor insight: **What keeps the country's LPs awake at night?**

Join the Korean institutional investors' panel featuring leading LPs **KDB Life Insurance, Korea Post, Korea Teachers' Pension and Public Officials Benefit Association (POBA)** sharing their perspectives on global real estate, the rise in co-investments, and style changes amid the pandemic.



# Featured panels

Understand the current markets and latest moves of Japanese and Korean LPs to turbocharge your fundraising.

[View full agenda ↻](#)

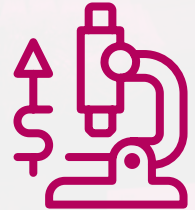


*A great range of insight on the global real estate market and the state of flow of global capital for real estate.*

**Tetsuya Fujita**  
Country Manager  
CBRE Global Investors

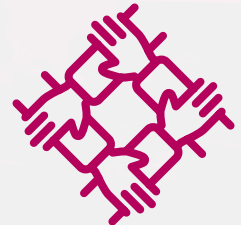
## Current investing trends in the Japanese market

Moderated by **CBRE Global Investors Japan**, **Blackstone**, **IDERA**, and **Tosei Asset Advisors** will share how they weathered the storm during the height of the pandemic and the keys to recovery for Japanese investors.



## What do Japanese LPs want? The secrets to relationship building in Japan

Hear from leading Japanese LPs such as **AISIN Employees' Pension Fund**, **Sumitomo Mitsui Trust Bank**, and **Tokyo Marine Asset Management** about how they evaluate their real estate portfolios and discuss their current relationships with GPs and what prevents them from deploying further into the market.



# Experience beyond just live

Join the conference week from the comfort of your home (office) and enjoy the immersive virtual experience from extended networking to premium insights on-demand.

	PERE Japan Korea Week 14-18 September	PERE Investor Forum: Seoul 15 September	PERE Investor Forum: Tokyo 17 September
General delegate	US\$2,795	US\$1,650	US\$1,650
Subscriber	US\$2,375	US\$1,400	US\$1,400

[LEARN MORE ↗](#)

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# Japan Korea Week

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*“The PERE Seoul Forum was informative, insightful and well organized to encourage participants to network informally while in a formal context.”*

**Peter Sotoloff**  
Chief Investment Officer & Managing Partner  
**Mack Real Estate Credit Strategies**