

PDI Seoul Forum

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*Opportunities, differentiating factors, value creation and relative value in
a maturing market*

Private Debt Market: Changing landscape with many opportunities

Why Investors like Private Markets?

- Return (risk adjusted)
- Diversification: excess to real economy and ESG exposure
- Cash Yield (coupon)
- Downside protection
- Low expected correlation

Structural change:

Dynamics will remain in favor

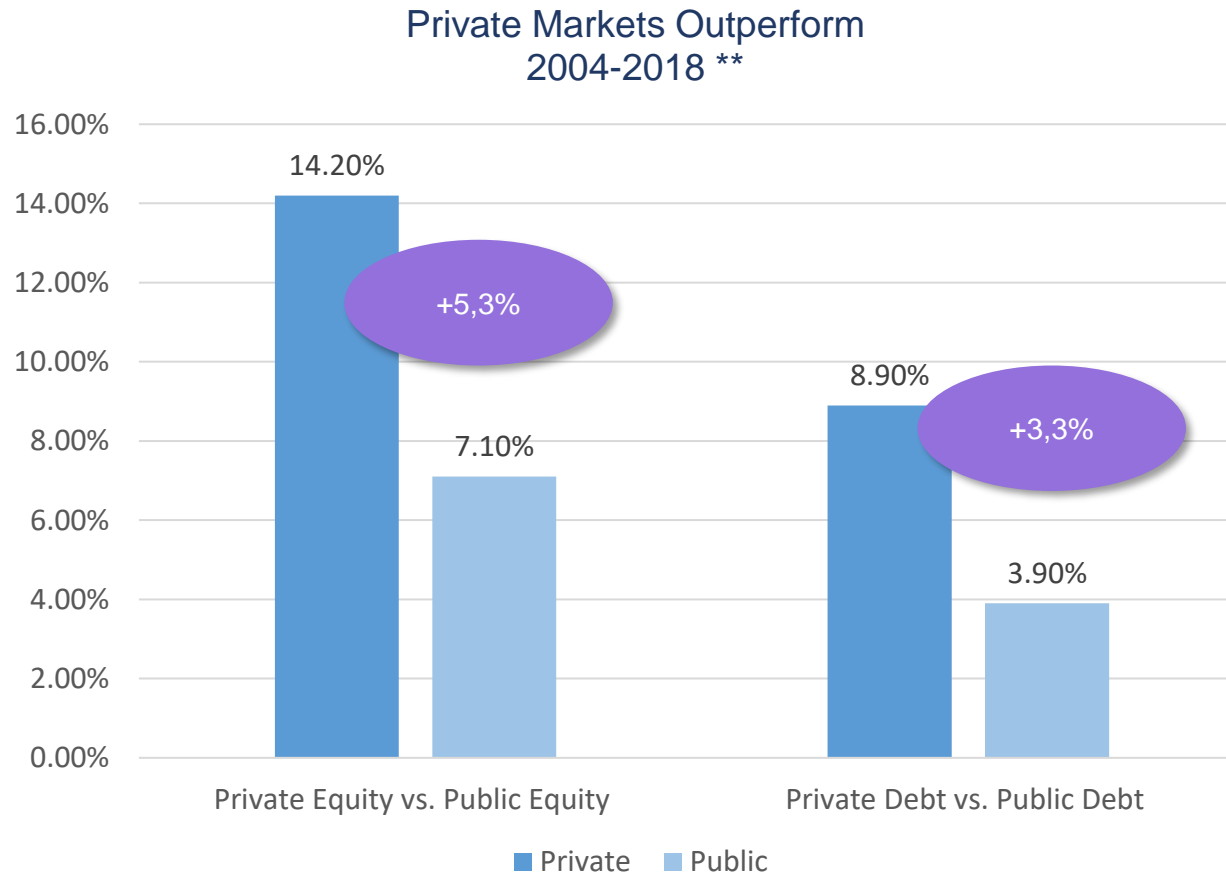
More and more institutionalized

Digitalization

Regulation

Investors need private markets to obtain targets

Private Markets offer Return Premium and Running Yield



*Calculated based on 60/40 Portfolio – S&P 500 and Bloomberg Barclays US Agg. Bond Index - ** Sources: Cambridge Associates US PE Index. Cliff Water BDC Index. Morningstar.

Next to opportunities – there are question marks

- How to navigate?
- Deal Flow and Deployment?
- Risks: Covenants / Security / EBITDA adjustments
- Sustainability of return - Correlation with other asset classes
- Late cycle concerns – where to find safe heavens? Are we ready when the market turns?

Today

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- Your gain: Insight - Network
- My role today
- My request – Housekeeping rules
- Our gratitude