### Private Equity International

# Investor Relations Marketing & Communications Forum Virtual experience 2020

September 2-3 | Available anywhere

# The largest global event for PE Investor Relations, Marketing & Communications



### A new virtual experience

	<b>.</b>
<b>~</b> =	
<b>~</b> =_	
<b>~</b> =_	IJ
	J V

#### Customize your agenda

Mix and match 3 think tank selections, 3 interactive discussion rooms, 12 breakouts and panel sessions to your liking for a personalize event experience



#### Available anywhere

Enjoy the Forum from the comfort of your home office and on-demand access for up to 12 months after the event is over



# Industry leading IR and marketing content

The Forum's in-depth sessions are designed to help you formulate effective plans and develop crucial strategies to attract investors



#### A new kind of networking

Gain early access to the attendee list and start scheduling 1-to-1 or small group meetings or direct message fellow attendees in advance

٢	<u> </u>	1
Γ	000	

# Built-in calendar and automated reminders

Easily download and sync your event agenda with preferred tracks and 1-to-1 meetings to your own work calendar

\$7	
പ്	
<u>v</u>	ST.

#### **Networking lounges**

Explore and meet with industry service providers to discover the latest trends and technologies



Marilyn Adler Managing Partner Mizzen Capital



Nicole Adrien Chief Product Officer and Global Head of Client Relations Oaktree Capital



Christine Anderson Senior Managing Director, Global Head of Public Affairs & Marketing Blackstone



Mary Armstrong Senior Vice President, Global Head of Marketing and Communications General Atlantic



Michael Bane Head of US Investor Relations Ardian



Devin Banerjee Senior Editor, Financial Services LinkedIn



Charles Bauer Partner, Head of Investor Relations EnCap Investments



Gina Bauman Senior Vice President of Marketing and Investor Relations IVP



Stephanie Bednar Vice President, Marketing & Investor Relations Gryphon Investors



Karen Bommart Head of Investor Relations Battery Ventures



Caitlin Brodie Managing Director The Carlyle Group



Erik Cafarella Partner, Nebrodi Partners



Renee Calabro Executive Vice President, Head of Capital Markets Communications Edelman



Tracy Chadwell Founding Partner 1843 Capital



Carolyn Chen Warner Director of Investor Relations Bruckmann, Rosser, Sherrill & Co. (BRS)



Matthew Coad Principal, Investor Relations Victory Park Capital



Kerrie Cohen Head of Communications, Americas Warburg Pincus



Allison Cole Managing Director, Head of Fundraising and Investor Relations Lightyear Capital



Andrew Collins Director of ESG Investing San Francisco Employees' Retirement System (SFERS)



Michael Dalton Managing Director Quantum Energy Partners



Michelle Daubar Partner, Investor Relations & Communications Oak HC/FT



Kristy DelMuto Vice President of Strategic Marketing LLR Partners



Irene Hong Edwards Principal, Head of Investor Relations Lovell Minnick Partners



Michael Elio Partner StepStone Group



Raed Elkhatib President and CEO, Atlantic-Pacific Capital



Cathleen Ellsworth Managing Director BlackRock



Graeme Faulds Director of Private Equity Solutions eVestment



Thomas Franco Partner Clayton, Dubilier & Rice



Mike Geller Partner Prosek Partners



Patricia Grad Senior Managing Director, Head of Investor Relations Arsenal Capital Partners



Ryan Green Director, Business Development Abbott Capital



Lindsay Grider Head of Investor Relations Tailwater Capital



Priscilla Guevara Head of Investor Relations Science Ventures



Tracy Harris Partner, Investor Relations and Product Strategy Siris Capital



Brett Hickey CEO Star Mountain Capital



Michael Hong Partner Davis Polk



Alison Humphrey Director, ESG TPG Global



Archie Hunter Director Landmark Partners



Jennifer James Managing Director, Investor Relations & Marketing Thoma Bravo



Franny Jones Managing Director, Investor Relations The Sterling Group



Kimberly Kile General Partner ABS Capital Partners



John Kim Managing Director General Catalyst



**Ryan Lavin** Vice President, Investor Relations **The Carlyle Group** 



Alexandra Lebenthal Senior Advisor Empire Global Ventures



Lisa Lee Managing Director, Business Development Providence Equity Partners







Ari Levine Communications Director Unigrains



David Lippin Managing Director and Head of Investor Relations One Equity Partners



Maggie Littlefield Sahlman Head of Investor Relations Charlesbank Capital Partners



Megan Lundy Managing Director Audax Group



Campbell MacColl Partner Harvest Partners



Ken MacFadyen Senior Vice President, Head of Content Development



Shant Mardirossian Partner, Chief Operating Officer Kohlberg & Company BackBay Communications



Kate McGann Vice President, Public Relations Hamilton Lane



Elizabeth Medb Lewis Senior Engagement Officer International Finance Corporation (IFC)



Emily Melchior Managing Director, Head of Investor Relations & Chief of Staff Searchlight Capital Partners



Roseita Monteiro Director, Business Development & Investor Relations Manulife Investment Management Private Equity & Credit



Katie Moore Managing Director Hamilton Lane



Christen Paras Director, Head of Business Development & Investor Relations MiddleGround Capital



Bijal Patel Director, Investor Development Group Actis





Allan Petersen Managing Director, Investor Relations Nautic Partners

**Gina Lee Peyton** Head of Capital Formation & Partner Castlelake



Kathleen Richmond Director of Marketing Serent Capital



Jim Rutherfurd Managing Director, Head of Investor Relations Pine Brook Partners



Alixe Ryan Director, Investor Relations **Denham Capital** 



Alexander Samuelson Global Head of Media Relations Neuberger Berman



**Emily Schillinger** Vice President of Public Affairs American Investment

Council



John Thompson Head of Communications Actis



Caroline Schimmelbusch Director, Capital Development, Europe **Bregal Investments** 



Andrew Tirbeni Vice President Fundraising, West Coast Distribution **TPG Global** 



**Gary Sernovitz** Managing Director Lime Rock Partners



**Meghan Slentz** Head of Partner Relations and Marketing **Pritzker Private Capital** 



Charles van Horne Senior Advisor Abbott Capital



**Rick Walsh** Partner and Head of Investor Relations **Court Square Capital** Partners



Sarah Smith Principal, Limited Partner Services Advent International



Amy Weisman Managing Director Sterling Investment Partners



Andrea Williams Head of Corporate Communications and Branding Oaktree Capital



Kristin Williamson Principal, Head of Corporate Marketing & Communications Hamilton Lane



Dan Winters Head of Americas GRESB



Dodson Worthington Principal Churchill Asset Management



Joanne Yoo Managing Director Development Partners International (DPI)





"I have attended a lot of conferences in my career and this was by far the best conference I have ever attended. Practically every panel left me wanting even more information."

**Michelle Ball** HKW, Inc.

Stephen Ziff Partner, Co-Head of Investor Relations and Fundraising Coller Capital

# "

"The only conference I have found for the marketing/ communications professional specifically within private equity. It's two days full of applicable content that is very hard to find elsewhere."

Kelsey Clute HCI Equity Partners

### Connect with the people you need to know

#### Confirmed attendees include:

- » Abbott Capital
- » Altas Partners
- » American Securities
- » Aquiline Capital Partners
- » Argosy Capital
- » Audax Group
- » Basis Investment Group
- » BentallGreenOak
- » Berkshire Partners
- » Bertram Capital Management
- » BlackRock
- » Brightstar Capital Partners
- » CarVal Investors
- » Castlelake
- » Churchill Asset Management
- » Clayton, Dubilier & Rice
- » Cornell Capital
- » Court Square Capital Partners
- » Crestview Advisors
- » Elevar Equity
- » Franklin Templeton Private Equity
- » Frontier Capital
- » Further Capital Partners
- » General Atlantic

- » General Catalyst
- » GI Partners
- » GoldPoint Partners
- » Goodwell Investments
- » Harbor Group International
- » Harrison Street
- » HGGC
- » IFM Investors
- » Insight Equity
- » Invesco Real Estate
- » Kainos Capital
- » Kohlberg & Company
- » L Catterton
- » LEM Capital
- » Leonard Green & Partners
- » Levine Leichtman Capital Partners
- » LLR Partners
- Manulife Investment
  Management Private Equity
  & Credit
- » Marlin Equity Partners
- » Mercato Partners
- » Metropolitan Partners Group
- » Monroe Capital
- » Nautic Partners
- » New Mountain Capital

- » New Spring Capital
- » Paine Schwartz Partners
- » Pine Brook Partners
- » Providence Equity
- » Quantum Energy Partners
- » Rhone Group
- » Riverstone Holdings
- » San Francisco Employees' Retirement System (SFERS)
- » Serent Capital
- » StepStone Group
- » Sterling Investment Partners
- » Stockbridge Capital
- » Strattam Capital
- » TA Associates
- » Texas A&M Foundation
- » The Riverside Company
- » The Sterling Group
- » Thomas H Lee Partners
- » TPG
- » Trilantic Capital Partners
- » Trive Capital
- » Unigrains
- » Unison Capital
- » Verdane Capital
- » Victory Park Capital
- » Warburg Pincus

# Day 1 Agenda highlights

#### » Women in Private Equity Breakfast (invitation-only)

#### **Group A**

- Facilitators:
  - » Lisa Lee, Managing Director, Business Development, Providence Equity Partners
  - » Joanne Yoo, Managing Director, Development Partners International (DPI)

#### **Group B**

- Facilitators:
  - » Franny Jones, Managing Director, Investor Relations, The Sterling Group
  - » Megan Lundy, Managing Director, Audax Group

## » A day in the life of an LP – how things have changed this year

- » Rick Walsh, Partner and Head of Investor Relations, Court Square Capital Partners
- Interviewees:
  - » Erik Cafarella, Partner, Nebrodi Partners
  - » Dodson Worthington, Principal, Churchill Asset Management

- - Moderator:
    - » Nicole Adrien, Chief Product Officer and Global Head of Client Relations, Oaktree Capital
  - Panelists:
    - » Matthew Coad, Principal, Investor Relations, Victory Park Capital
    - » Shant Mardirossian, Partner, Chief Operating Officer, Kohlberg & Company
    - » Gina Lee Peyton, Head of Capital Formation & Partner, Castlelake
    - » Stephen Ziff, Partner, Co-Head of Investor Relations and Fundraising, Coller Capital

- » Expert Panel: What we have learned about the IR role in 25 Years
  - Moderator:
    - » Charles van Horne, Senior Advisor, Abbott Capital
  - Panelists:
    - » Tracy Chadwell, Founding Partner, 1843 Capital
    - » Cathleen Ellsworth, Managing Director, BlackRock
    - » John Kim, Managing Director, General Catalyst
    - » Jim Rutherfurd, Managing Director, Head of Investor Relations, Pine Brook Partners

#### » The art and science of differentiating your firm

- Presenters:
  - » Graeme Faulds, Director of Private Equity Solutions, eVestment
  - » Rush Harvey, Director of Investments, Texas A&M Foundation

# Day 1 Agenda highlights

#### » Why now is a great time to be a woman on Wall Street

- Moderator:
  - » Amy Weisman, Managing Director, Sterling Investment Partners
- Panelists:
  - » Marilyn Adler, Managing Partner, Mizzen Capital
  - » Alexandra Lebenthal, Senior Advisor, Empire Global Ventures

#### » Fund counsel as an extension of IR

- Moderator:
  - » Michael Hong, Partner, Davis Polk
- Panelists:
  - » Allison Cole, Managing Director, Head of Fundraising and Investor Relations, Lightyear Capital
  - » Michael Dalton, Managing Director, Quantum Energy Partners
  - » Raed Elkhatib, President and CEO, Atlantic-Pacific Capital
  - » Campbell MacColl, Partner, Harvest Partners

#### » Fundamentals of IR training

- Presenter:
  - » John Kim, Managing Director, General Catalyst

#### » Fundamentals of marketing/ communications training

- Moderator:
  - » Gina Bauman, Senior Vice President of Marketing and Investor Relations, IVP
- Panelists:
  - » Mary Armstrong, Senior Vice President, Global Head of Marketing and Communications, General Atlantic
  - » Michelle Daubar, Partner, Investor Relations & Communications, Oak HC/FT
  - » Kristin Williamson, Principal, Head of Corporate Marketing & Communications, Hamilton Lane

#### » State of the GP-led secondary market

- Moderator:
  - » John Leone, Partner, Fairview Capital Group
- Panelists:
  - » Brett Hickey, CEO, Star Mountain Capital
  - » Archie Hunter, Director, Landmark Partners
  - » Ben Perl, Managing Director, Neuberger Berman

#### » LPAC dos and don'ts

- Moderator:
  - » Patricia Grad, Senior Managing Director, Head of Investor Relations, Arsenal Capital Partners
- Panelists:
  - » Tracy Harris, Partner, Investor Relations and Product Strategy, Siris Capital
  - » David Lippin, Managing Director and Head of Investor Relations, One Equity Partners
  - » Sarah Smith, Principal, Limited Partner Services, Advent International

# Day 1 Agenda highlights

- » The evolution of ESG meeting and exceeding the fastevolving standard
  - Moderator:
    - » Heidi DuBois , Head of ESG, US, Edelman
  - Panelists:
    - » Andrew Collins, Director of ESG Investing, San Francisco Employees' Retirement System (SFERS)
    - » Alison Humphrey, Director, ESG, TPG Global
    - » Elizabeth Medb Lewis, Senior Engagement Officer, International Finance Corporation (IFC)
    - » Dan Winters, Head of Americas, GRESB

#### Marketing/Communications: Optimizing your digital marketing and social media strategy

- Moderator:
  - » Ken MacFadyen, Senior Vice President, Head of Content Development, BackBay Communications
- Panelists:
  - » Devin Banerjee, Senior Editor, Financial Services, LinkedIn
  - » Kathleen Richmond, Director of Marketing, Serent Capital
  - » Andrea Williams, Head of Corporate Communications and Branding, Oaktree Capital

» Interactive discussions

#### Fundraising

- Facilitators:
  - » Kimberly Kile, General Partner, ABS Capital Partners
  - » Maggie Littlefield Sahlman, Head of Investor Relations, Charlesbank Capital Partners

#### » LP-GP relationship building

- Facilitators:
  - » Katie Moore, Managing Director, Hamilton Lane
  - » Allan Petersen, Managing Director, Investor Relations, Nautic Partners

#### » Marketing & communications

- Facilitators:
  - » Kate McGann, Vice President, Public Relations, Hamilton Lane
  - » Kristin Williamson, Principal, Head of Corporate Marketing & Communications, Hamilton Lane



## Day 2 Agenda highlights

#### » THINK TANK: Group A – Advanced/Seasoned Investor Relations (invitation only)

- Facilitators:
  - » Allison Cole, Managing Director, Head of Fundraising and Investor Relations, Lightyear Capital
  - » Vivian Flynn, Managing Director of Investor Relations, Pomona Capital

#### » THINK TANK: Group B – Emerging Investor Relations (invitation only)

- Facilitators:
  - » Charles Bauer, Partner, Head of Investor Relations, EnCap Investments
  - » Caitlin Brodie, Managing Director, The Carlyle Group



#### THINK TANK: Group C – Marketing & Communications (invitation only)

- Facilitators:
  - » Mary Armstrong, Senior Vice President, Global Head of Marketing and Communications, General Atlantic
  - » Kristy DelMuto, Vice President of Strategic Marketing, LLR Partners

#### Private equity reputation management and risk – what is your message?

- Moderator:
  - » Mike Geller, Partner, Prosek Partners
- Panelists:
  - » Michael Elio, Partner, StepStone Group
  - » Priscilla Guevara, Head of Investor Relations, Science Ventures
  - » Emily Schillinger, Vice President of Public Affairs, American Investment Council
  - » John Thompson, Head of Communications, Actis

#### » LP-GP dynamics: building efficient relationships in a challenging time

- Moderator:
  - » Carolyn Chen Warner, Director of Investor Relations, Bruckmann, Rosser, Sherrill & Co. (BRS)
- Panelists:

»

- » Irene Hong Edwards, Principal, Head of Investor Relations, Lovell Minnick Partners
- » Thomas Franco, Partner, Clayton, Dubilier & Rice
- » Roseita Monteiro, Director, Business Development & Investor Relations, Manulife Investment Management Private Equity & Credit
- » Bijal Patel, Director, Investor Development Group, Actis

# Day 2 Agenda highlights

### » Fundraising in 2020: dealing with the unexpected

- Moderator:
  - » Katey Bogue, Head of Private Markets, eVestment
- Panelists:
  - » Alixe Ryan, Director, Investor Relations, Denham Capital
  - » Gary Sernovitz, Managing Director, Lime Rock Partners
  - » Andrew Tirbeni, Vice President Fundraising, West Coast Distribution, TPG Global

#### AGMs: dissecting approaches and challenges faced in a crisis year

- Panelists:
  - » Keith Davisson, Director, Global Marketing and Communications, The Riverside Company
  - » Caroline Schimmelbusch, Director, Capital Development, Europe, Bregal Investments
  - » Meghan Slentz, Head of Partner Relations and Marketing, Pritzker Private Capital
  - » Joanne Yoo, Managing Director, Development Partners International (DPI)

#### How technology is changing IR: exceeding LP expectations when it comes to information

- Moderator:
  - » Noreen Crowe, Vice President, Product Management, SS&C Intralinks
- Panelists:
  - » Stephanie Bednar, Vice President, Marketing & Investor Relations, Gryphon Investors
  - » Nancy Katz, Senior Director, Costanoa Ventures
  - » Christen Paras, Director, Head of Business Development & Investor Relations, MiddleGround Capital



#### PR and media relations: how to tie communications into your business strategy

- Moderator:
  - » Renee Calabro, Executive Vice President, Head of Capital Markets Communications, Edelman
- Panelists:
  - » Christine Anderson, Senior Managing Director, Global Head of Public Affairs & Marketing, Blackstone
  - » Kerrie Cohen, Head of Communications, Americas, Warburg Pincus
  - » Ari Levine, Communications Director, Unigrains
  - » Alexander Samuelson, Global Head of Media Relations, Neuberger Berman

# Day 2 Agenda highlights

- Building IR programs talent recruitment, management, and development
  - Moderator:
    - » Ryan Lavin, Vice President, Investor Relations, The Carlyle Group
  - Panelists:
    - » Michael Bane, Head of US Investor Relations, Ardian
    - » Ryan Green, Director, Business Development, Abbott Capital
    - » Jennifer James, Managing Director, Investor Relations & Marketing, Thoma Bravo



#### » IR reaching new frontiers in delivering internal value

- Moderator:
  - » Karen Bommart, Head of Investor Relations, Battery Ventures
- Panelists:
  - » Lindsay Grider, Head of Investor Relations, Tailwater Capital
  - » Daniel Lee, Head of Fundraising & Investor Relations, 17Capital
  - » Mary Manin, Principal, Co-Head of Marketing and Investor Relations, Stone Point Capital
  - » Emily Melchior, Managing Director, Head of Investor Relations & Chief of Staff, Searchlight Capital Partners

# 

"This is the only event for connecting with marketing peers in the private equity industry and I've made excellent, yearround contacts from it."

Kristy DelMuto LLR Partners



Lead sponsors



For exclusive sponsorship packages, contact Tyler Mitchell at tyler.m@peimedia.com or call +1 646 795 3279.

## Confirm your place now

**General delegates** \$1,595

**Service providers** \$2,495

**Qualified Investor** Complimentary (Subject to approval)

### Registration

privateequityinternational.com/irny20
 regny@peimedia.com
 +1 212 633 1073

