

CFOs & COOs Europe 2020

3-4 June London

Day 1

08.00 Registration & networking

08.40 Welcome and introduction by the chair

09.00 Opening keynote

Preparing for the next major shift: how to adapt to a constantly evolving role

09.30 Panel session

Growing your business in a time of increased complexity

- Achieving economies of scale across finance, operations, HR and compliance
- As firms grow, which functions can gain improved efficiency via outsourcing?
- Internal business dynamics: the role of the CFO/COO in managing international expansion
- Organic growth versus M&A

10.10 Panel session

Digital transformation and the technology revolution

- RPA, automation and the future of financial asset management
- Must-have versus nice-to-have, which technological innovations are worth the investment to give your firm the competitive edge?
- Speeding up the pace of innovation: third party collaborations or in-house talent expansion?
- Identifying the areas most susceptible to disruption: front, middle or back-office activities?

10.50 Coffee & networking

11.30 Streamed sessions

STREAM A: Finance	STREAM B: Operations	STREAM C: Tax & regulation	STREAM D: Technology
Hedging, interest rates and currency risk	Attracting and retaining talent	BEPS and its impact on funds	Effective data management
Role of the CFO in fundraising	Operational due diligence of your business	AIFMD & reverse solicitation: how to ensure compliance	Reporting requirements and how technology can streamline the process
Integrating a new strategy into an existing platform	Succession planning	SEC registration and the challenges of GDP	Cybersecurity

13.00 Lunch & networking

14.00 Streamed sessions

STREAM A: Infrastructure	STREAM B: Private Debt	STREAM C: Private Equity	STREAM D: Real Estate
Defining the boundaries of infrastructure	Update on private debt fund structures	Differentiating your fund from the competition	Impact of UK capital gains tax on pricing
Trends in asset pricing	Managing liquidity	Credit lines and use of debt for PE funds	Lessons from the listed market
Innovative structures to maximise returns	How operational due diligence for debt funds differs from other asset classes	Value creation	Accessing alternative sources of capital

15.30 Coffee & networking

16.00 Streamed sessions

STREAM A: Infrastructure	STREAM B: Private Debt	STREAM C: Private Equity	STREAM D: Real Estate
Development risk	Assessing valuations of debt	The role of the CFO/COO in the exit strategy	Managing end of life funds
Strategies for finding undervalued assets in the current market	Default risk: how to limit exposure	Implementing a successful portfolio review	Managing fund-level debt finance

17.00 Keynote interview

17.30 Close of day one followed by a cocktail reception

Day 2

- 08.30 Registration & networking
- 09.00 Welcome from chair
- 09.15 Keynote
Global tax and regulatory update
- 09.45 Panel session
Outsourcing versus in-house capabilities
- Integrating outsourced functions with in-house resources
 - What criteria should be used when choosing an outsourcing provider?
 - Building from within: recruiting and retaining the right technology leaders
 - Balancing cost and efficiency
- 10.30 Coffee & networking
- 11.00 Panel session
Update on structuring, strategies and jurisdictions
- How do strategies and choice of jurisdiction differ across the alternative asset classes?
 - Economic substance requirements
 - Managing a multijurisdictional business
- 11.45 Presentation
Developing an ESG strategy: how to measure and demonstrate value
- 12.15 Panel session
What investors want
- Demand for data: what level of information and transparency do investors want
 - What investors expect from their managers and how this varies across asset classes
 - Alignment of interests
 - Latest in fund terms: what to negotiate, latest in preferred terms
- 13.00 Lunch & close of conference