

**PERE**

# Asia Week Singapore 2020

16-18 November  
Sofitel Singapore City Centre

**Global real estate's  
most influential  
community**

[perenews.com/asiaweek](http://perenews.com/asiaweek) | #PEREAsia



**It doesn't get bigger than  
PERE Asia Week.**

**Bill Schwab**  
Real Estate Investments Company





# Connect with the LPs driving inbound and outbound investment at **PERE Asia Week**

I met all the people I needed to in a single venue.

Rajinder Singh  
Altus Group

» NETWORKING

## **Begin networking from 6 weeks out**

Once you secure your place amongst global real estate's most influential community, you will receive access to the attendee list to begin networking from 6 weeks prior to connecting in Singapore. Utilize the conference app to view the attendee list, send direct messages and set up meetings for the conference.

## **Build your relationships in a private setting**

Finding a quiet space in a crowd of 800+ can be difficult, but inside the app you can organize 1-2-1 private meetings with your key current and potential business partners. With invitations going straight to their email inbox, PERE Asia Week provides you with more direct networking opportunities than any other event.

## **Knowledge-share with like-minded peers**

Attend our Debt Forum, VIP breakfasts and themed breakouts for intimate conversations with professionals looking at similar investment sectors and strategies. Take a deep-dive into real estate debt investment strategies, ESG, direct and co-investments, technology creating change and efficiencies, hospitality, and more.

## **More LP insight than any other conference**

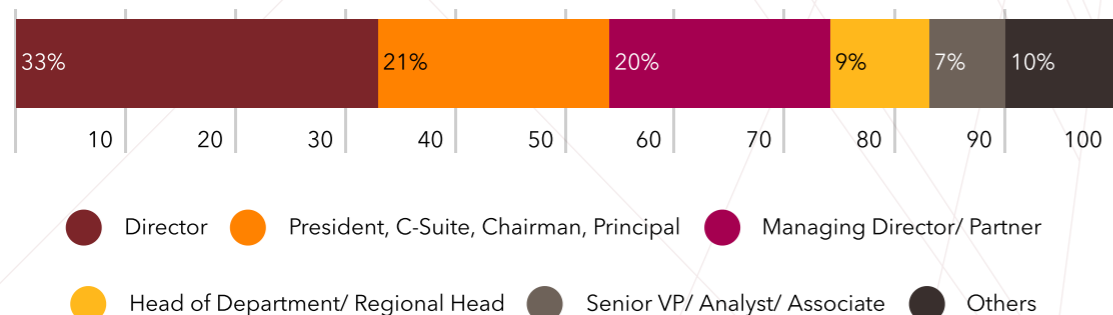
Representing more than \$10.7 trillion LP AUM, the pension funds, insurance companies, and sovereign wealth funds in the room are driving the investment cycles across the globe. Discover which sectors, geographies, and strategies they are looking to allocate capital to in 2020 and beyond.

## **Add your voice to panel sessions**

One of our speakers say something that you want to comment on? Utilizing our event app you can put your perspective in the hands of the moderator to add to the on-stage discussion. For opportunities to feature on a panel, contact [asiasponsorship@peimedia.com](mailto:asiasponsorship@peimedia.com).

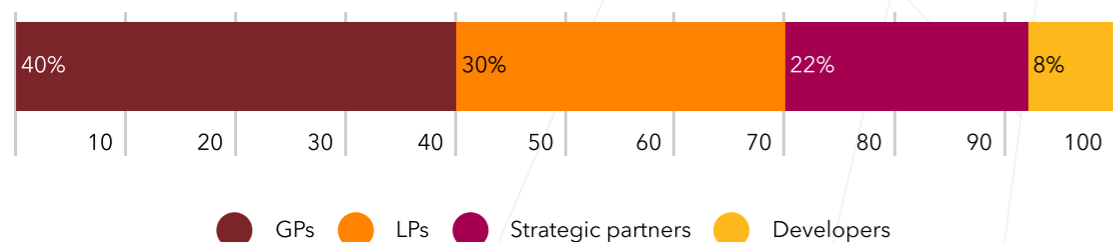
## The industry's most influential community

80% of attendees have a director title or higher



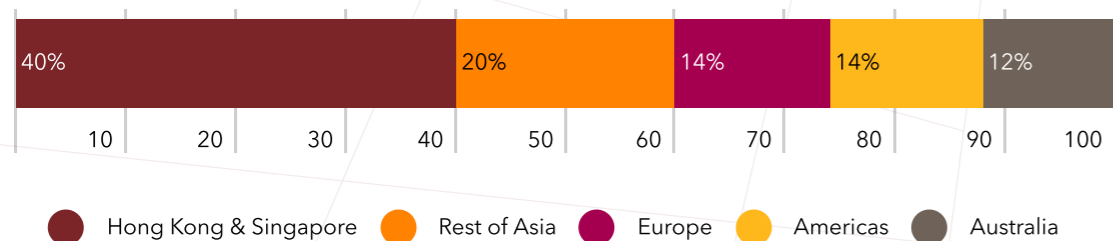
## Decision-makers from across the industry

Build relationships with the entire asset class in one place



## Get the global perspective

No matter your geographical strategy, there's partners waiting for you at PERE Asia Week



## A new location for global real estate's most influential minds

PERE Asia Week will be hosted in Singapore for the first time in 2020. The fresh location will enable the global audience to further discover the untapped potential of Asia's LPs allocating to global funds.

Be at the forefront of discussions around global real estate investment at PERE's global flagship conference on **16-18 November** in Singapore.



## Confirmed attendees include:

- » ABL Life Insurance
- » Aetos Japan
- » AEW
- » Allianz Real Estate
- » Arch Capital Management Co Ltd
- » AXA Investment Managers - Real Assets
- » Baring Private Equity Asia
- » Blackstone
- » Brookfield Asset Management
- » CBRE
- » CPP Investment Board
- » Credit Suisse
- » D&J China
- » ESR
- » Evercore
- » First American Title Insurance
- » Frasers Property
- » Gaw Capital Partners
- » Gemdale USA Corporation
- » Global Hospitality Investment Group
- » Goldman Sachs
- » Hodges Ward Elliott
- » IDG Capital
- » IGIS Asset Management
- » InfraRed NF Investment Advisers
- » JunHe LLP
- » KaiLong Group
- » Kardan Land China
- » Landmark Partners
- » List Sotheby's International Realty
- » Lone Star Asia-Pacific Acquisitions Hong Kong Ltd
- » M3 Capital Partners
- » Macquarie
- » Mapletree Investments
- » MaxCap Group
- » NN Investment Partners
- » PAG
- » Payton Capital
- » Perri Projects
- » PGIM Real Estate
- » Phoenix Property
- » Pingan Real Estate Company Ltd
- » Proprium Capital Partners
- » Proskauer Rose
- » Real Capital Analytics
- » Realmont Property Partners
- » Rockwood Capital
- » Ropes & Gray
- » Savills Investment Management
- » Sumitomo Mitsui Banking Corporation
- » Swiss Life
- » UBS
- » United Nations Joint Staff Pension Fund
- » Warburg Pincus
- » Zurich Life Insurance
- » And many more...

PERE Asia is the thought-leader for global decision-makers.

Peter Sotoloff  
Mack Real Estate Credit Strategies

» ATTENDEE STATISTICS

# Speakers driving the conversation



**Christine Chan**  
Director (Investment), CIO (China)  
Link REIT



**Jiroo Eoh**  
Team Head  
ABL Life Insurance



**Timothy Johnson**  
Senior Managing Director and Global Head  
of Originations, Blackstone Real Estate  
Debt Strategies  
Blackstone



**Bill Shaw**  
Head of Real Estate, Asia Pacific  
Zurich Insurance



**Stanley Ching**  
Senior Managing Director and  
Head of Real Estate  
CITIC Capital Holdings



**Mark Fogle**  
Managing Director  
Baring Private Equity Asia



**Stefan Mächler**  
Group Chief Investment Officer  
Swiss Life



**Tiow Chye Chua**  
Deputy Chief Executive Officer  
Mapletree Investments



**Christopher Heady**  
Chairman of Asia Pacific &  
Head of Real Estate Asia  
Blackstone



**Andie Kang**  
Co-Chief Executive Director  
IGIS Asset Management

**We are planning to increase our allocations to Asia, and PERE Asia 2020 offers an excellent platform to meet with local industry leaders to hear their views on market opportunities in Asia.**

**Bill Shaw**  
Zurich Insurance



**Amal Del Monaco**  
Head of Sector Specialists  
AXA Investment Managers - Real Assets

**PERE Asia Week is a great platform for industry practitioners and partners to connect and exchange views on the opportunities in Asia's fast growing real estate markets.**

**Christopher Heady**  
Blackstone



**Stuart Mercier**  
Managing Director and  
Head of Asia, Real Estate  
Brookfield



**Bill Schwab**  
Managing Partner, Real Estate Investments  
Company and Former Global Head of Real  
Estate, Abu Dhabi Investment Authority

**As we strengthen our presence in the region, I look forward to attending PERE Asia 2020 to build invaluable connections with leading LPs and expand our industry network.**

**Amal Del Monaco**  
AXA Investment Managers - Real Assets



**Charles Ma**  
Country Managing Director  
Greystar



**François Trausch**  
Chief Executive Officer  
Allianz Real Estate



**Natalie Hong**  
Investment Officer - Real Assets  
United Nations Joint Staff Pension Fund



**Weijian Shan**  
Author, 'Out of the Gobi: My Story of China  
and America' and Chairman and  
Chief Executive Officer  
PAG Group



**Peter Weidman**  
Global Head of Credit Investing for the Real  
Estate Group, Merchant Banking Division  
Goldman Sachs

### Dedicated institutional discussions

The easiest way to discover LP fund manager and allocation preferences



### Break down the trends shaping the future

The future of real estate will be decided with discussions on direct and co-investment strategies, specialized strategies from hospitality to data centres, and the latest developments in proptech



### Asia's leading investors sharing strategies

Each day will open with the giants of real estate discussing their next moves



### Mapping out real estate debt in today's investment environment

How do debt investments stack up vs. equity investments in the current cycle? How do debt investments fit into a modern portfolio and what return expectations, risk profiles, and regulatory considerations are needed?



# Conversations and trends you CAN'T AFFORD TO MISS

Captures key themes with good interaction of participants to discuss topical trends.

Johnson Chan  
Key Step Capital



### Insights from industry legends

Bill Schwab, Andie Kang, Weijian Shan, and many more to share their experience and insight.



### Bank vs Debt fund manager: Lender perspectives

What are the differences in receiving financing from a bank vs debt fund manager and how does each respective lender view the current marketplace? What are the best strategies to maximise returns from debt investments?



### What you need to know about China's real estate debt market

What is the current situation and where should you look to invest - 1st, 2nd or 3rd tier cities?



### Specialist market panels: APAC, China, North America, Australia and Europe

Which geographies are delivering returns for investors? LPs, GPs, and strategic advisors will take deep-dives into the markets giving investors the best bang for their buck and the best strategies for each region.

# Last chance to save on your ticket - secure your place today

Search  "PERE Asia Week" or head to [perenews.com/asiaweek](http://perenews.com/asiaweek)



The best conference in the region.

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Ivanhoe Cambridge

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**REAL** CAPITAL ANALYTICS

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**Private Debt  
Investor**

**Real Estate  
Capital**

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