

PERE DEBT FORUM

3 March 2020 | Hong Kong

Asia's only conference exclusively focused on global real estate debt strategies, the 2nd annual PERE Debt Forum: Hong Kong will return on 3 March 2020. This forum is designed to connect Asia's leading investors, who are increasing their exposure to real estate through debt and financing, to the global fund managers specialising in these strategies.

As the opening event at the industry flagship PERE Asia Week between 3-5 March, the PERE Debt Forum runs alongside the 13th annual PERE Asia Summit. The agenda features in-depth discussions on how strategies, markets, and opportunities and will shape the financing of real estate assets across developed and emerging markets.

Conference Agenda - 3 March 2020

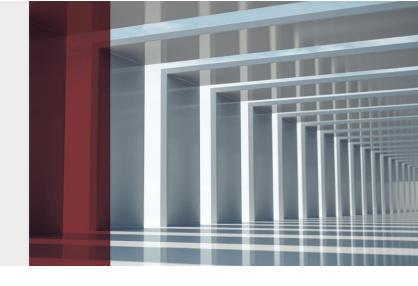
- 0830 Registration and networking refreshments
- 0930 Welcome from PERE and opening remarks from the Chairperson
- 0940 Opening panel: Mapping out real estate debt in today's investment environment
 - Latest trends in global real estate and how debt fits into the modern portfolio
 - The benefits and nuances of private equity real estate versus debt
 - Understanding the key markets and opportunity sets, dispelling myths
 - Return expectations, risk profiles and regulatory considerations
- 1015 Keynote speech
- 1045 Networking and coffee break
- 1115 Global overview and the RED 50: A snapshot of the highs and lows
 - This ranking will highlight the top 50 largest managers of real estate debt funds based on the amount of capital raised from institutional investors between January and December 2019.
- 1150 Investors' strategic thinking
 - · Discuss the strategies in today's market
 - Where are we in the economic cycle and how does credit special situations change in response to the wider economic situation?



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1230 **Networking lunch**

1400 Debate: Bank vs Debt fund manager: The lender's perspective

- Debt is better that equity at this point in the cycle why?
- How much longer can we expect returns to deliver?
- What are smart ways to battle hedging costs?
- How to pursue different debt strategies for high yield

1430 Panel: Real estate debt fundraising in Europe and the US

- How will Brexit influence the decision of global investors?
- How will the trade tensions, investment scrutiny and interest rate risk impact investment in the US?
- The retail evolution: A risk or opportunity for distressed investors?

1510 **Networking Break**

1540 What you need to know about China's real estate debt market

- Second or third-tier cities: Are loans secured on assets?
- What is the current situation and why are development loans, especially the NPLs, a wise choice?

1620 Focus on Australia: How long can the good times last?

- Gap analysis: Is there now a surfeit of capital for debt in Australia?
- Pinpointing the best opportunities in this preferred, but very competitive, market

1700 **Closing keynote**

1730 Chairperson's closing remarks

PERE ASIA WEEK Cocktail reception at the Grand Hyatt Pool House 1745

