

PERE

CFOs & COOs Forum New York 2020

Day 1 | October 19

8:00 am

Registration and breakfast

8:00 am

Women's leadership breakfast

9:00 am

PEI welcome & chairman's introduction

9:10 am

Keynote Panel | CFOs & COOs: The Agents of Change

Panelists:

- » **Melissa Gliatta**, Chief Operations Officer, Thor Equities
- » **Beth Zayicek**, Chief Operating Officer, Invesco
- » **Stephen Gordon**, Chief Financial Officer & General Counsel, Harrison Street Real Estate Capital
- » **Darren Berk**, Chief Financial Officer, Dune Real Estate Partners
- » **Mark Maduras**, Chief Operating Officer & Chief Financial Officer, Real Estate & Private Equity, Angelo Gordon

10:00 am

Special presentation | Geopolitical, macroeconomic, and black swan events

Speaker:

- » **Spencer Levy**, Chairman, Americas Research & Senior Economic Advisor, CBRE

10:45 am

Networking coffee break

11:00am

Panel | Cross-border investments: building globally by thinking locally

Panelists:

- » **Wissam Francis**, EVP and Chief Financial Officer, Tricon Capital
- » **Matt Scholl**, Executive Director, Union Investment
- » **Dino Christoforakis**, Head of Transactions, North America, AFIAA
- » **Daniel Abramoff**, Director of Tax, PGIM Real Estate

11:45 am

Panel | Re-thinking real estate debt funds and direct lending

Speakers:

- » **Leigh Roumila**, Chief Operating Officer, Basis Investment Group
- » **Raphael Fishbach**, Managing Director, Mesa West Capital
- » **Joseph Iacono**, Chief Executive Officer and Managing Partner, Crescit Capital Strategies

12:30 pm

Networking lunch

1:45 pm

Workshops

A: Standing out in a crowded middle market and carving a niche with investors

Panelists:

- » **Nilesh Bubna**, Chief Financial Officer, Longpoint Realty
- » **Mitch Melfi**, Chief Financial Officer, Drake Real Estate Partners

B: Dealmaking: Co-investing, joint ventures, and collaborative models

Facilitator:

- » **Patrick Connell**, L&L Holdings, Managing Director & Head of Capital Raising

2:30 pm

Networking coffee break

2:45 pm

Panel | State of the industry: What's trending in alternative fund structures

Panelists:

- » **Kate Davis**, President, **Broadstone**
- » **Hans DeWitte**, Chief Financial Officer, **Prospect Ridge**
- » **Anthony Ross**, Managing Director, **State Street**
- » **Jeff Taylor**, Chief Operations Officer, **Black Creek Group**

3:30 pm

Panel | Under pressure investing in ESG

Panelists:

- » **Christopher Cayten**, Senior Director, **Strategic Growth, LEED AP, CodeGreen Solutions**
- » **Lisa Davis**, Executive Director and Portfolio Manager, **Impact Investing, PGIM Real Estate**
- » **Lauren Zullo**, Director of Environmental Impact, **Jonathan Rose Companies**

4:15 pm

Panel | The end of the cycle: Spotlight on distressed and opportunistic real estate

Panelists:

- » **Dave Ray**, Chief Operating Officer & General Counsel, **Stabilis Capital Management**
- » **Lewis Schwartz**, Chief Operating Officer, **Contrarian Capital Management**

5:00 pm

Networking cocktail reception and end of day one

Day 2 | October 20

08:00 am

CFO & COO Think Tank (invitation only)

08:00 am

Registration and networking breakfast

09:05 am

Chairman's opening remarks

09:10 am

SEC update: Bold moves and sweeping changes in the industry

09:45 am

Fireside chat

- » **Reisa Bryan**, Global Chief Operating Officer, **Nuveen Real Estate**

10:25 am

Workshops

A: Data privacy and cybersecurity: Is your firm at risk?

B: Leveraging technology and building an optimal data strategy

11:05 am

Panel | Global Reporting Standards: The growing need for transparency and comparability

Panelists:

- » **Neal Armstrong**, Director, **BNY Mellon**
- » **John Caruso**, Managing Director & Head of Finance, **Americas, Nuveen**

11:45 am

Networking luncheon & end of conference