

PERE ASIA WEEK

16-20 November 2020 | Virtual event UTC+8

PERE Asia Week is the premier annual meeting place for global real estate's institutional investors, fund managers and asset managers, developers, advisors, and strategic partners to make decisions that define the asset class.

This year's **PERE Asia Week** will be running as an immersive virtual experience opening with a day focused on fundraising for real estate debt strategies, the **PERE Debt Forum on** 16 November, followed by the 13th annual PERE Asia Summit on 17-18 November. Your experience is no longer confined to a couple of days, with expanded 5-day video networking and connectivity with the community until the end of February 2021.



PE

florian.n@peimedia.com

asiasponsorship@peimedia.com

asiaevents@peimedia.com



Co-Hosts





PERE DEBT FORUM

16 November 2020 | Virtual event SST / UTC+8

The only exclusively debt-focused real estate event in Asia, the 2nd annual **PERE Debt Forum** will once again open **PERE Asia Week** on 16 November 2020. For the very first time, the entire week will be available virtually to ensure the asset class' most influential conference can meet to address industry challenges and light a path forward.

The Debt Forum is your best opportunity to build your network of credit-focused real estate investors. Our immersive virtual conference will give you greater access than ever before, with increased visibility, extended 5-day online networking on 16-20 November 2020 and premium content available until February of 2021.

Featured Speakers and Organisations

- Chairperson: Bill Schwab, CEO, LCI Investment Company and former Global Head of Real Estate, Abu Dhabi Investment Authority
- Jinglei Chen, Managing Director, BEI Capital Partners
- Grant Chien, Head of Special Situations Financing, InfraRed NF Investment Advisers
- Yulanda Chung, Head of Sustainability, DBS
- James Dilley, Partner, PwC
- Jiroo Eoh, Team Head, ABL Life Insurance
- James Haines, General Manager and Head of Global Real Estate Structured Debt,
 Aozora Bank
- Mark Harrison, Managing Director Property, Wingate
- Kumar Kalyanakumar, Head of Australia, Real Assets, AXA
- Rai Katimansah, Partner and Portfolio Manager, SHK Capital Partners
- Jonathan Lau, Principal, The Family Office
- Evelyn Lee, Editor, PERE



For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com



- Varun Malik, Head of Real Estate Client Coverage, APAC, Morgan Stanley Capital International (MSCI)
- Benjamin McCarron, Lead Representative for Asia, GRESB
- Lennart van Mierlo, Head of Commercial Real Estate Debt, NN Investment Partners
- Christie Ou, Reporter, PERE
- Catriona Paterson, Environment and Social Development Consultant, IFC International Finance Corporation
- Daniel Humphrey Rodriguez, Head of Fund Manager Research, PEI Media
- Andrew Radkiewicz, Global Head of Private Debt Strategy and Investor Solutions, PGIM
 Real Estate
- Matt Salem, Partner and Head of Real Estate Credit, KKR
- Duncan Scorey, Director, Private Capital & Fixed Income, Capital Generation Partners
- Mervyn Tang, Senior Director, Global Head of ESG Research, Fitch Ratings
- Leslie Vargas, Vice President, Private Debt, Swiss Re
- Peter Weidman, Global Head of Credit Investing for the Real Estate Group, Merchant Banking Division, **Goldman Sachus**
- Trent Winduss, Head of Asia Secured Debt Investments and Head of Australian Investments, **Phoenix Property Investors**
- Helena Wright, Vice President Sustainable Infrastructure & Energy Finance, WWF
- Speaker TBC, Global Hospitality Investment Group (GHIG)

Monday 16 November 2020

- 6.00 Platform opens for private meetings
- 9.00 Tutorial Q&A.
- 9.20 Welcome from PERE and opening remarks from the Chairperson Speaker: Bill Schwab, CEO, LCI Investment Company and former Global Head of Real Estate, Abu Dhabi Investment Authority

9.40 Keynote Panel: Mapping out real estate debt in today's investment environment

- What are the key learnings and return expectations from the covid-19?
- Latest trends in global real estate and how debt fits into the modern portfolio



For program information: Florian Nuessel florian.n@peimedia.com

For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com



 The benefits and nuances of private equity real estate versus debt
 Moderator: Bill Schwab, CEO, LCI Investment Company and former Global Head of Real Estate, Abu Dhabi Investment Authority
 Speakers:
 Matt Salem, Partner and Head of Real Estate Credit, KKR

Leslie Vargas, Vice President, Private Debt, **Swiss Re** Peter Weidman, Global Head of Credit Investing for the Real Estate Group, Merchant Banking Division, **Goldman Sachs**

Followed by live Q&A with the speakers

10.20 Panel: Is now the right time to invest in real estate debt in Australia?

- How real estate debt has been impacted by pandemic in Australia?
- Pinpointing the best opportunities in this preferred, but very competitive, market
- Where are we in the economic cycle and how does credit special situations change in response to the wider economic situation

Moderator: Christie Ou, Reporter, PERE

Speakers:

Mark Harrison, Managing Director – Property, **Wingate** Kumar Kalyanakumar, Head of Australia, Real Assets, **AXA** Trent Winduss, Head of Asia Secured Debt Investments and Head of Australian Investments, **Phoenix Property Investors**

Followed by live Q&A with the speakers .

11.00 Birds of a feather

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.

Session 1: Impact of covid-19 on real estate debt Session 2: US market

Session 3: Australia market

11.30 Keynote

Followed by live Q&A with the speaker



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** asiasponsorship@peimedia.com



12.00 Panel: The outlook for China's real estate debt market

- China's real estate debt situation and restrictions in the wake of covid-19 and trade war?
- First, second or third-tier cities: Are loans secured on assets?
- Which sectors and building types offer the best opportunities in China for distressed debt?
- What should lenders aware, how do they monitor their credit portfolios and what actions can they take to minimise risk?

Moderator: James Dilley, Partner, PwC

Speakers:

Grant Chien, Head of Special Situations Financing, InfraRed NF Investment Advisers

Followed by live Q&A with the speakers

12.40 Panel: Bank vs Debt fund manager: Lender perspectives

- How do you expect the profile of borrowers and lenders to change in 2021?
- What are smart ways to battle hedging costs?
- How to pursue different debt strategies for high yield

Moderator: Varun Malik, Head of Real Estate Client Coverage, APAC, **Morgan Stanley Capital International (MSCI)**

Speakers:

James Haines, General Manager and Head of Global Real Estate Structured Debt, **Aozora Bank**

Rai Katimansah, Partner and Portfolio Manager, **SHK Capital Partners** Lennart van Mierlo, Head of Commercial Real Estate Debt, **NN Investment Partners**

13.20 Birds of a feather: Lunch discussions

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.

Session 1: China market Session 2: PERE debt vs corporate debt

Session 3: VIP & LP Lounge

14.00 Panel: The increasing importance of ESG and sustainable investing



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



- How the covid-19 crisis has affected real estate lenders' focus on ESG and sustainability?
- Initiatives to standardise green lending and improve real estate sustainability
- Are there regional differences in how important ESG and sustainability are in real estate lending?
- How lenders can make a positive environmental impact?

Moderator: Benjamin McCarron, Lead Representative for Asia, **GRESB** Speakers:

Yulanda Chung, Head of Sustainability, DBS

Catriona Paterson, Director, Paterson Sustainability

Mervyn Tang, Senior Director, Global Head of ESG Research, **Fitch Ratings** Helena Wright, Vice President - Sustainable Infrastructure & Energy Finance, **WWF**

Followed by live Q&A with the speakers

14.00 Global overview and the RED 50: A snapshot of the highs and lows

This ranking will highlight the 50 largest managers of real estate debt funds based on the amount of capital raised from institutional investors between 1 Jan 2015 and 31 Dec 2019.

Speaker: Daniel Humphrey Rodriguez, Head of Fund Manager Research, PEI Media

Followed by live Q&A with the speaker

15.10 Birds of a feather

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.

Session 1:Session 2: EuropeSession 3: ESG andPERE Debt perspectivesmarketsustainability

15.40 Panel: Real estate debt risks or opportunities in Europe

- How the covid-19 outbreak, Brexit, trade tensions, and interest rate risk impact investment?
- Opportunities across the risk reward spectrum in European real estate debt for Asian investors
- Current availability of debt and financing for core and non-core assets



For program information: Florian Nuessel florian.n@peimedia.com

For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



Moderator: Evelyn Lee, Editor, **PERE** Speakers: Andrew Radkiewicz, Global Head of Private Debt Strategy and Investor Solutions, **PGIM Real Estate** Duncan Scorey, Director, Private Capital & Fixed Income, **Capital Generation**

Duncan Scorey, Director, Private Capital & Fixed Income, **Capital Generation Partners**

Followed by live Q&A with the speakers

16.20 Panel: Real estate debt in Asian alternative asset portfolio

- What impact has the pandemic had on investor portfolio exposure on real estate debt?
- Do investors put real estate debt in alternatives or a real assets bucket? What are the pros and cons to each allocation tactic?
- Will there be a growing appetite beyond private debt or infrastructure debt?
- Where are the next target markets in the post-pandemic world?

Moderator: Jonathan Lau, Principal, **The Family Office** Speakers:

Jinglei Chen, Managing Director, **BEI Capital Partners** Jiroo Eoh, Team Head, **ABL Life Insurance**

Followed by live Q&A with the speakers

17.00 Closing remarks

17.10 Birds of a feather

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class – through live polls during the day, you will decide what the topics cover!

Session 1:

Session 2:

Session 3:

17.20 Virtual private meetings open until midnight Friday 20th November, networking continues until 28 February 2021

The agenda is subject to change.



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com



PERE ASIA SUMMIT

17-18 November 2020 | A PERE virtual event | UTC+8

The place where the most influential industry decisions are made, the **PERE Asia Summit** will gather over 700 attendees again to strengthen their strategies and relationships. Joining the flagship conference as part of PERE Asia Week is the 2nd annual **PERE Debt Forum** on 16 June, a digital meeting place of the investors allocating to global debt to discuss their strategies and drive forward the increasingly popular investment strategy.

This year's virtual experience allows you to arrange unlimited 1-to-1 video meetings around your schedule, gain immediate insight from live-streamed and on-demand sessions, and catch up with global peers about various current topics. Join the most significant institutional investors, fund and asset managers, developers, advisors, and strategic partners, in the development of global real estate and create unrivalled opportunities for your business.

Confirmed Speakers and organisations

- Alberto Agazzi, Chief Executive Officer, Generali Real Estate SGR
- Nishant Bakaya, Chief Investment Officer, CA Ventures
- Neil Brookes, Asia Pacific Head, Capital Markets, Knight Frank
- Tony Brown, Global Head of Real Estate, M&G Real Estate
- Christine Chan, Chief Investment Officer (Asia), Link REIT
- Jonathan Chang, Managing Director, Sino-Ocean Capital
- Miao Chi, Chief Executive Officer, SDP Investment
- Stanley Ching, Senior Managing Director and Head of Real Estate, CITIC Capital Holdings
- Joyce Chow, Investment Manager, Real Estate, Teacher Retirement System of Texas
- Chua Tiow Chye, Deputy Group Chief Executive Officer, Mapletree
- Deborah Coakley, *Executive General Manager, Funds Management*, **Dexus**
- Kevin Colket, Founder and CEO, Global Hospitality Investment Group (GHIG)
- Alexandra Crossing, Region Head Asia Pacific, CBRE Global Investment Partners
- Rushabh Desai, CEO Asia Pacific, Allianz Real Estate
- Bernie Devine, Regional Director, Yardi
- Daniel R Dubrowski, Head of Capital Formation & Co-Founder, Lionstone Investments / Columbia Threadneedle



For program information: Florian Nuessel florian.n@peimedia.com

For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com



- Craig Duffy, Managing Director, Fund Management, GLP
- Jason Ng, Partner & Co-Chair, Global Investment Funds Group, Baker McKenzie
- Mark Fogle, Managing Director, Baring Private Equity Asia
- Joseph Gagnon, *Managing Director, Real Estate,* Warburg Pincus
- Paul Gillen, Managing Director and Regional COO, Hodges Ward Elliott
- David Green-Morgan, Managing Director, Real Capital Analytics (RCA)
- Christopher Heady, Chairman of Asia Pacific & Head of Real Estate Asia, Blackstone
- Catherine Hong, Managing Director, Morgan Stanley Investment Management
- Natalie Hong, Investment Officer Real Assets, United Nations Joint Staff Pension Fund
- Chung Keun Kim, Managing Director and Chief Investment Officer, Samsung SRA Asset Management
- Ashish Khandelia, Founder, Certus Capital
- Adrian Lai, Chief Executive Officer, Liquefy
- Evelyn Lee, News Editor, PERE
- Sung Lee, Executive Vice President, Global Accounts, Altus Group
- Michael Levy, Chief Executive Officer, Crow Holdings
- Charles Ma, Country Managing Director, Greystar
- Stefan Mächler, Group Chief Investment Officer, Swiss Life
- Stuart Mercier, Head of Asia, Real Estate, Brookfield
- Amal Del Monaco, Head of Sector Specialists, Real Assets, AXA Investment Managers
- Christie Ou, Reporter, PERE
- Joel Rothstein, Chair Asia Real Estate Practice, GT LAW
- Oliver s'Jacob, Partner, Morrison & Foerster
- Anulekha Samant, Partner, Asset Management and Real Estate Tax, KPMG
- Christoph Schumacher, Global Head, Real Estate, Credit Suisse
- Bill Schwab, Managing Partner, Real Estate Investments Company and former Global Head of Real Estate, Abu Dhabi Investment Authority
- Bill Shaw, Head of Real Estate Asia, Zurich Insurance
- Michael Stackpool, Deputy General Manager & Head of Real Estate Finance, SMBC Australia
- Terence Tang, Managing Director, Capital Markets, Asia, Colliers International
- Yingpei Wang, Chief Investment Officer, D&J China
- Brian Ward, Chief Executive Officer Global, Trimont Real Estate Advisors
- Leonie Wilkinson, Senior Vice-President, Brookfield
- Richard Yue, Chief Executive Officer and Co-Founder, Arch Capital



For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



... more speakers to be announced soon

Tuesday 17 November 2020 – Global trends & Specialist Strategies

0800 Virtual Platform Tutorial and Q&A

Learn how to make the post of your access to a virtual PERE Asia with the help of our PEI Media team

0830 PERE Asia Networking Lounge

- VIP Delegates and LP Networking Lounge (by invitation only)
- Female leaders in Real Estate Lounge (by invitation only)

0900 Welcome Address

• Bill Schwab, Managing Partner, Real Estate Investments Company and former Global Head of Real Estate, Abu Dhabi Investment Authority

0930 Live opening keynote panel (day one): Follow the leaders – where are Asia's real estate experts seeing growth in a post-covid world? In a lively discussion, the region's industry leaders will discuss new trends, capital flows, private real estate after Covid-19, and their predictions on what GPs will have to do to survive - or thrive - the next decade to come. Followed by live Q&A

Speakers:

- Mark Fogle, Managing Director, Baring Private Equity Asia
- Joseph Gagnon, Managing Director, Real Estate, Warburg Pincus
- Chung Keun Kim, Managing Director and Chief Investment Officer, Samsung SRA Asset Management
- Christoph Schumacher, Global Head, Real Estate, Credit Suisse Asset Management
- Terence Tang, Managing Director, Capital Markets, Asia, Colliers International



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



1010 Keynote Interview and Q&A

1040 Birds of a feather: Core real estate in a crisis

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.

- ► Multi-Family ► Retail
- ► Office ► Industrial

1115 Institutionals discussion – LP perspectives on private real estate – Moving capital up the risk curve?

Global investors from pension funds to insurers will debate the current cycle, fees and portfolio strategies. In addition, we will explore a multitude of issues such as ESG guidelines, diversity, internal capabilities and the changing relationships with GPs and operating partners.

Will a covid-induced economic downturn in developed markets force institutionals to take higher risks or will core opportunities increase? <u>Followed by live Q&A</u>

Speakers:

- Alexandra Crossing, Region Head Asia Pacific, CBRE Global Investment Partners
- Natalie Hong, Investment Officer Real Assets, United Nations Joint Staff Pension Fund
- Bill Shaw, Head of Real Estate Asia, Zurich Insurance

Moderator: Jason Ng, Partner & Co-Chair, Global Investment Funds Group, Baker McKenzie

1155 Global Leader Insights And Q&!

1230 Birds of a feather II

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com



Asset management and Fundraising in the new exit strategies era

Talent management: Is the workforce still global?

1320 PERE Tech: Driving the future of real estate in the new era

The current situation proves that new technologies are quickly changing the way we work. What are the latest developments in investment and property solutions – and how will they affect your bottom lines? Who are the proptech disrupters and what new ways of, working, investing, financing and fundraising are out there? Followed by live Q&A

Speakers:

- Bernie Devine, Regional Director, Yardi
- Adrian Lai, Chief Executive Officer, Liquefy
- Sung Lee, Executive Vice President, Global Accounts, Altus Group

1400 Snapshot: The top fundraisers and deals

PERE and RCA will provide a framework to the day's discussion based on the latest results in in-house expertise. Leaders, rankings, stats and insights.

Speakers:

- David Green-Morgan, Managing Director, Real Capital Analytics (RCA)
- Daniel Humphrey-Rodriguez, Head of Fund Manager Research, PEI Media

1440 Breakout Presentations: Disrupted asset-classes

From hospitality to data centres, from logistics to student, co-working and more, this panel will explore the best strategies when it comes to class, demographics and yields. How are are the mid and lon- term effects from Covid 19 shaping those investments?

Followed by live Q&A

Hospitality

Kevin Colket, *Founder and CEO*, Global Hospitality Investment Group (GHIG)

Logistics

Chua Tiow Chye, *Deputy Group Chief Executive Officer*, **Mapletree**



For program information: Florian Nuessel florian.n@peimedia.com

For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com



Data Centres

Michael Levy, *Chief Executive* Officer, **Crow Holdings** Session 4: TBC

1530 PERE Direct and Co-Investment: Taking the reins

Direct investment from LPs has become an increasing trend, disrupting the LP-GP-Developer hierarchy. In addition, a multitude of co-investment models will further affect fees and bottom lines. What are the implications for those involved – and those left behind?

Will tighter budgets post-Covid lead to more in-house expertise and club deals? Followed by live Q&A

Speakers:

- Miao Chi, Chief Executive Officer, SDP Investment
- Joyce Chow, Investment Manager, Real Estate, Teacher Retirement System of Texas
- Catherine Hong, Managing Director, Morgan Stanley Investment Management
- Paul Gillen, Managing Director, Hodges Ward Elliot

1615 Birds of a feather III

"Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.



US – China: A new economic cold war?

1700 1:1 Meetings until end of day

Wednesday 18 November 2020 – Global markets, PERE Insights



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



0800 BREAKFAST BRIEFING: Prices Can Still Rise: Exceptionally Low Interest Rates Continue to Support Investment in Property - A Colliers International breakfast briefing (by invitation only)

Persistent low or negative interest rates should support real estate valuations, as property assets compare favourably with government bonds and other assets in such an environment. With interest rates and government bond yields likely to stay broadly stable over the next two years, further modest yield compression may continue with Asian Real Estate, particularly in markets with income growth potential, or high spreads over bonds. Likely low volatility in financial markets should boost risk appetite, driving investor interest towards emerging markets.

0930 Opening interview day two – Surviving vs thriving

Hear from the real estate giant on how to not just overcome covid but adapt to a new reality. Followed by Q&A with Chris

Speaker: Christopher Heady, Chairman of Asia Pacific & Head of Real Estate Asia, Blackstone

Interviewed by: Evelyn Lee, News Editor, PERE

1000 Opening keynote panel day two: Asia's markets and the new realities facing investors

- From logistics in SEA to Hospitality in Japan, what are the latest growth strategies?
- Demographics, yields and asset classes: What is the right mix for mature markets in the region?
- Will China's bolder policy approaches continue to disrupt international capital flows?

Will Hong Kong's have a future as a real estate hub? Followed by live Q&A

Speakers:

- Rushabh Desai, CEO Asia Pacific, Allianz Real Estate
- Craig Duffy, Managing Director, Fund Management, GLP
- Stuart Mercier, *Head of Asia, Real Estate,* **Brookfield**
- Richard Yue, Chief Executive Officer and Co-Founder, Arch Capital



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



Moderator:

Anulekha Samant, Partner, Asset Management and Real Estate Tax, KPMG

1050 Birds of a feather : Expanding portfolios in...

Birds of a feather" is the virtual equivalent of a breakout or roundtable at a traditional conference, you will be face-to-face with likeminded peers and a specialist moderator to push forward the asset class.

- Asia's Emerging Markets
- Continued growth: Korea
- New opportunities in Japan
- Niche markets Asia & Global

1120 North America – Make real estate great again

- What are new growth opportunities for foreign investors in the world's largest real estate market? Where are the high-growth regions and asset classes as the tax regime is becoming more favourable?
- Will high hedging costs continue to influence investment over the coming years?
- Are 'Opportunity Zones' here to stay? What's in it for private funds?
- What will the state of the American economy look like post-covid? Followed by live Q&A

Speakers:

- Jonathan Chang, Managing Director, Sino-Ocean Capital
- Daniel R Dubrowski, Head of Capital Formation & Co-Founder, Lionstone Investments / Columbia Threadneedle

1200 Australia – Maintaining momentum through a global downturn

- Will Australia continue to be a prime destination for Chinese offshore capital?
- Where are the major opportunities in real estate debt and the opportunities arising from tightening curbs on property lending?



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



• Where are the next real estate hot sports in this resilient economy? Followed by live Q&A

Speakers

- Neil Brookes, Asia Pacific Head, Capital Markets, Knight Frank
- Deborah Coakley, Executive General Manager, Funds Management, Dexus
- Leonie Wilkinson, Senior Vice-President, Brookfield

Moderator:

 Michael Stackpool, Deputy General Manager & Head of Real Estate Finance, SMBC Australia

1250 Panel: China – Looking beyond the rhetoric: Growth opportunities here and now

- Will China's real estate debt assets continue to offer attractive returns?
- Between a consolidating economy and increased political frictions, what can foreign investors, especially US-based, expect?
- Who are the rising stars as China's domestic LPs and GPs enter the next phases of an increasingly maturing market?

Followed by live Q&A

Speakers:

- Christine Chan, Chief Investment Officer (Asia), Link REIT
- Stanley Ching, Senior Managing Director and Head of Real Estate, CITIC Capital Holdings
- Charles Ma, Country Managing Director, Greystar
- Yingpei Wang, Chief Investment Officer, D&J China

Moderator: Joel Rothstein, Chair Asia Real Estate Practice, GT LAW

1330 Presentation: India – New Horizons

- Retail and warehousing as the growth drivers, what's in it for the 2020s?
- With office and retail in the later stage of their cycles, where are the opportunities to strike?
- Who leads in the trend-classes of living/student housing, co-working, and data?



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: **Sponsorship Team** <u>asiasponsorship@peimedia.com</u>



• Where will residential capital come from, given this shortage amidst a large growing middle class?

Presenter:

Ashish Khandelia, Founder, Certus Capital

1400 Europe – Looking for the right strategies during and post covid

- Will Asian investors continue to buy-up first-tier real estate? Is there an increasing trend for capital to flow into second-tier and Central European markets?
- What's next for the UK?
- From logistics to multifamily what are the growth drivers in the next decade? Followed by live Q&A

Speakers:

- Alberto Agazzi, Chief Executive Officer, Generali Real Estate SGR
- Tony Brown, Global Head of Real Estate, M&G Real Estate
- Amal Del Monaco, Head of Sector Specialists, Real Assets, AXA Investment Managers TBC
- Moderator: Oliver s'Jacob, Partner, Morrison & Foerster

1450 Birds of a Feather: Markets discussion

- China: From first to second tier
- Europe: The EU and Britain post Brexit
- America: The next hubs
- ► India: Under the radar?

1450 Closing Remarks and end of content

Live video meetings open until midnight 20th November 2020 – content and networking available on demand until 28 February 2021.



For program information: Florian Nuessel florian.n@peimedia.com For sponsorship opportunities: Sponsorship Team asiasponsorship@peimedia.com