



Private Equity
International

Operating Partners Technology Forum Virtual Experience 2020

December 1-2 | Virtual Event (EST)

Driving technology as a key value creation lever in PE & VC



privateequityinternational.com/optech

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Utilize the virtual experience from anywhere in the world

Without ever leaving the comfort and security of your home, you can enjoy ALL the 100 + value creation experts sharing their practical guidance. Plus, you can participate in audience Q&A, polls, and download content and papers with just a few clicks.



You also get:

- » Built-in calendar to create your own daily schedule so you don't miss your favorite sessions
- » Live panel discussions
- » Automated reminders
- » Interactive discussion boards
- » Networking meeting tools
- » Polling and surveys
- » On-demand playback, which gives you access to sessions for up to 6 months

Networking at your own pace

Online networking done right can provide a very effective way for people to build their professional relationships and knowledge.



Take advantage of these benefits:



1. Use our searchable directory of delegates:

Use our searchable directory of our delegates, solution providers and speakers, so you can quickly find the right people and companies to connect with.



2. Private messaging:

Reach out privately and directly online (without having to expose email and phone number to “the world”).



3. Virtual meet-ups:

Pre-schedule multi-person video conferences or one on one type meetups, allowing you to connect and talk about topics of interest.



4. Participate in extended live Q&A:

Meet with the speakers after an agenda session for additional questions and comments about the topic.

Day 1

9:45 – 10:40am

Invitation-only think tank for full-time operating partners: value creation war room

This closed-door virtual room is a deep dive session into utilizing technology as a key value creation enabler. It is an opportunity to learn and share best practices for operating partners.

Room 1: Digital transformations

Room 2: Data analytics

Room 3: Cybersecurity

Room 4: E-commerce

Day 2

10:00 – 11:00am

Invitation-only think tank for full-time operating partners: value creation war room

This closed-door virtual session is an opportunity to learn and share how to develop your role as an operating partner. The think tank will allow you to submit topics to be covered in the room.

Group A – PE Digital & Technology Operating Partners

Group B – VC Operating Partners



VIEW FULL AGENDA ➔

Agenda highlights: Private Equity

DAY 1 - December 1

10:45 - 11:20am

Key technology and digital initiatives in working with your portfolio companies through a downturn

11:20am - 12:00pm

The art of virtual sales: what the sales force of the future will look like

12:00 - 12:30pm

AI/ML for value creation

12:30 - 1:00pm

Technology roadmap in the first 100 days and beyond

2:00 - 2:40pm

Finding brilliant digital/technology talent: how do you deal with it?

2:40 - 3:20pm

Developing a network of third-party tech support to enhance the value creation process

2:40 - 3:20pm

Advanced data science and analytics to govern the business

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DAY 2 - December 2

11:00 - 11:30am

Getting to top quartile of PE firm returns through technology investments at portfolio companies

11:30am - 12:00pm

The art of the operating deal – tech due diligence done right

11:30am - 12:00pm

Case studies: how have PE portfolio companies used digital transformation as a lever of value creation

12:00 - 12:30pm

Big data & workforce analytics: looking at the future of human capital with AI on the horizon

12:00 - 12:30pm

Leveraging technology and predictive insights to optimize and transform global supply chains

12:30 - 1:00pm

Leveraging software and AI to create value out of the finance function

12:30 - 1:00pm

Profit driven digital marketing best practices in an increasingly digital world

Agenda highlights: Venture Capital

DAY 1 - December 1

2:00 - 2:40pm

Venture Capital: The rise of the VC operating partner

2:40 - 3:20pm

Venture Capital: Building a VC Operating Platform that helps companies in different stages of growth



[VIEW FULL AGENDA](#) ➔

DAY 2 - December 2

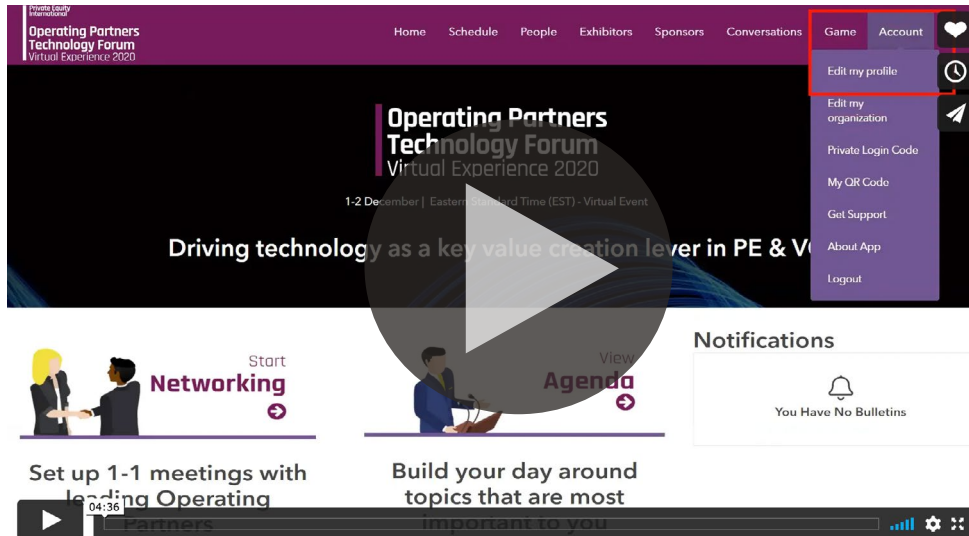
1:30 - 2:30pm

Women in PE and VC technology operations lunch
(invitation-only)

This closed-door virtual room discussion will explore what it's like being a woman focused on PE & VC technology operations for value creation

Experience the Forum **on our virtual platform!**

Watch our guided video for a preview of what you can expect at this year's virtual conference.



Meet our speakers

[View all the speakers ↗](#)



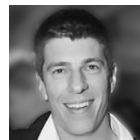
Aswatha Amarnath
Senior Vice
President, Strategic
Engagements and
Sales Strategy
Wipro



Rohit Antao
Partner, Advisory
Services
PwC



Karthik Balu
Technology Advisor
TPG Capital



Patrick Beatty
Senior Director,
Strategic Product
Analytics
Naspers Ventures



Ragu Bhargava
CEO
**Global Upside
Corporation**



Neel Bhatia
Operating Partner,
Talent and ESG
**Arcline Investment
Management**



Travis Bryant
Partner, Head
of Founder
Experience
Redpoint Ventures



Daniel Burke
Global Lead,
Artificial
Intelligence and
Machine Learning,
Private Equity
**Amazon Web
Services (AWS)**



Peter Carroll
Operating Partner
Jump Capital



Dale Chang
Operating Partner
**Scale Venture
Partners**



Jim Corey
Managing Partner
Blue Ridge Partners



Adam Echter
Partner
**Simon Kucher &
Partners**

Meet our speakers

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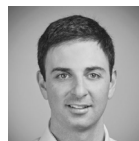
Sean Epstein
SVP and Global
Head of Private
Equity
SAP



Andrew Hampshire
Chief Technology
Officer
Gresham House



Karen Hayward
Managing Partner
and CMO
Chief Outsiders



Kirk Hourdajian
Head of ESG and
Impact
**Vista Equity
Partners**



Tye Howell
Managing Director
of Data and Digital
**Blue Point Capital
Partners**



Matt Ibbetson
Principal
**Ridgmont Equity
Partners**



Simon Jones
Operating Partner
**Turnspire Capital
Partners**



Prital Kadakia
General Partner
Serent Capital



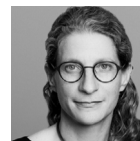
Brian Kasser
Talent Partner
**Welsh, Carson,
Anderson and
Stowe**



Raj Kushwaha
Managing Director,
Operating Partner
and Chief Digital
Officer
Warburg Pincus



**Martina
Lauchengco**
Operating Partner
Costanoa Ventures



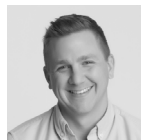
Alexandra Lutz
Managing Director
EQT Partners

Meet our speakers

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Brandon Middaugh
Director, Climate
Innovation Fund
Microsoft



Jason Miller
Chief Operating
Officer
Point 72 Ventures



Debbie Millin
Chief Operating
Officer
**Globalization
Partners**



Joubin Mirzadegan
Go to Market
Operating Partner
Kleiner Perkins



Melissa Mounce
Managing Director,
Leadership Talent
GTCR



David Muhlenkamp
Managing Director,
Head of Portfolio
Operations,
Lindsay Goldberg



Gretchen O'Hara
Vice President, US
AI & Sustainability
Strategy &
Partnership
Microsoft



John Ouren
Operating Partner
STG Partners



Rahul Puri
Global Head - M
and A, Private
Equity and VC
Practice
NetSuite Oracle



Leela Ramnath
Director of ESG
Warburg Pincus



Kiran Rao
Operating Partner
TPG Capital



Michael Reece
Managing Director
and Chief Data
Scientist
Neuberger Berman

Meet our speakers

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Casey Rovinelli
Growth Director,
Portfolio Companies
OMERS Ventures



Milo Sprague
Senior Technology
Advisor
FTV Capital



Scott Tynes
CEO
Consero Global



Jesse Weber
Private Equity Lead
Sage Intacct



Jim Wilson
Operating Partner
Costanoa Ventures



Angela Zutavern
Managing Director
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Pricing and registration

Registration includes full access to amenities within virtual platform including live panel discussion, virtual networking and scheduling, free roam within the virtual exhibit hall, 6 months access after the live event, and much more!

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Type	Price
General delegate General delegates are defined as the in-house finance, investment, and operations executives at private equity or venture capital firms, foundations, endowments, pension funds, sovereign wealth funds and fund of funds.	\$1595
Service provider Professional services organizations, which provide advisory service and/or other solutions to private fund managers and operating partners, that are interested in attending should contact lawrence.d@peimedia.com .	—

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