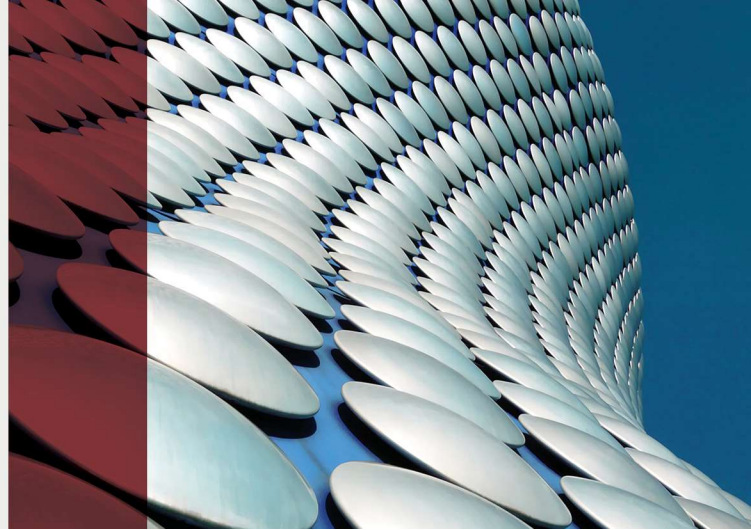


PERE

Japan Korea Week

Tokyo Forum 2020



PERE Investor Forum: Tokyo

17 September 2019 | Shangri-La Hotel, Tokyo

Wednesday 16 September 2020

18:00 **VIP cocktail** for sponsors and investors (by invitation only, TBC)

Thursday 17 September 2020 – Venue: Shangri La Hotel, Tokyo

08:30 **Registration and networking**

08:50 **PERE welcome**

09:05 **Keynote Panel: Putting Japanese capital to work in global markets**

How can Japanese investors get more comfortable about actively participating in the global real estate markets?

Investing in EU vs. UK in the post Brexit world

The US: is it one market or many? How should Japanese investors look at it?

09:50 **Keynote Presentation**

10:20 **Panel: Real Estate opportunities beyond core sectors**

Understanding mid-market investing opportunities

Value add and Opportunistic funds, should Japanese investors be taking a closer look?

11:05 **Networking coffee break**

11:35 **Presentation: Economic trends in the US**

12:05 **Panel: Current investing trends in the Japanese market**

Japan Post-Olympics – What are the most important themes for investors?

How has the coronavirus impacted the market?

Why are investors increasingly interested in the residential sector?



For programme information:
Andrew Wolff
andrew.w@peimedia.com

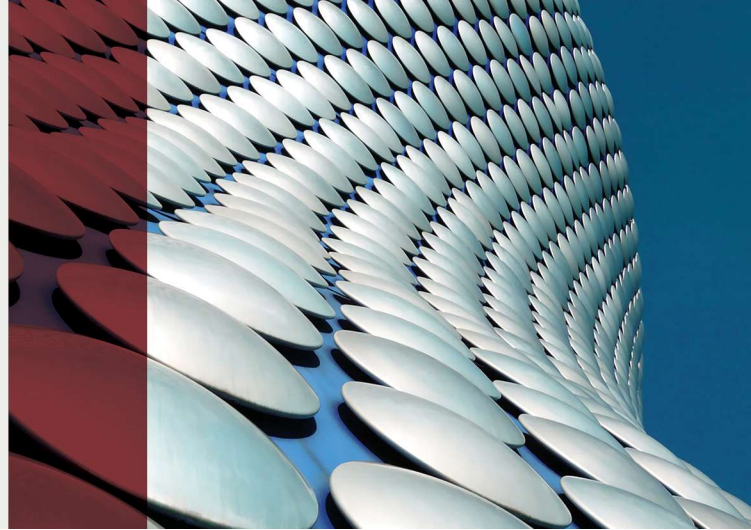
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12:50 **Networking lunch**

13:50 **Panel: Real estate debt**

Debt vs Equity – for the Japanese investor, what is best now and why?
Debt opportunities – USA vs EUR vs Japan vs elsewhere such as Australia
Senior vs. Mezzanine – for the Japanese investor, what are the pros and cons?

14:30 **Panel: Spotlight on integrated resorts in Japan**

Assessing the impact of gaming in Japan. A game changer for the Japanese economy?
Perspectives from international and domestic investors on the opportunity
What ancillary opportunities might available for those not involved directly with the gaming licenses?

15:10 **Networking coffee break**

15:30 **Panel: Investing in sector specific vs diversified funds**

Understanding the pros and cons to investing sector specific vs diversified funds
Japanese LPs have shied away from sector specific funds, why should they reconsider them?
Overview of sector specific funds such as in residential and logistic sectors

16:10 **Country Case Study: India**

16:40 **Panel: What do Japanese LPs want? The secrets to relationship building in Japan**

How do more experienced LPs evaluate their RE portfolio of investments so far?
What is preventing other LPs from deploying into the market?
LP Scorecard: How do LPs assess their current relationships with GPs so far?

17:30 **Close of conference & cocktail reception**



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