

PARTNER CONNECT TEXAS 2019



December 9-11, 2019 | The Fairmont Hotel, Dallas, TX

READY TO SOAR INTO 2020?

The Leading Southwest Forum
Connecting LPs with Emerging &
Top-Performing PE/VC Fund Managers



PEI

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Meet Our Keynote Speakers



Kenneth A. Hersh,
President and CEO,
George W. Bush
Presidential Center

President, Chief Executive Officer, and board member of the George W. Bush Presidential Center, a Dallas-based non-partisan institution which houses the George W. Bush Library and Museum and George W. Bush Institute.



Bruce MacDonald,
Managing Director,
VCU Investment
Management Company

Bruce was the Chief Investment Officer and Managing Partner of Crayna Capital, an advisory firm focused on providing alternative investment solutions to sustainability focused clients.



Rush Harvey,
Director of Investments,
Texas A&M Foundation

Rush Harvey joined the Texas A&M Foundation in February 2018. Mr. Harvey previously served as Director of Investments at the KSU Foundation in Manhattan, KS. In this role, he worked in conjunction with the Chief Investment Officer in managing



Daniel Sanabria,
Senior Economist,
Comerica Bank

Senior Economist, Comerica Bank
Daniel Sanabria is Vice President and Senior Economist at Comerica Bank. He provides commentary and research on the U.S. economy and the economies of California, Texas, Arizona, Florida and Michigan.

Featured Speakers



Adriana Ballard
Portfolio Manager,
Private Equity
DuPont Capital Management



Ryan Bell
Managing Director,
Real Assets
Barings



Daryl Brown
Director, Portfolio Manager
Private Markets Group
DuPont Capital Management



John Bullman
Director of Investments
The Rosewood Corporation



Rich Castleberry
Vice President
Bank of Oklahoma



Mike Dodd
General Partner
Silverton Partners



Howard Morgan
Partner, Senior
Managing Director
Argand Partners



Maggie Radford
CIO & CFO
Fikes Family Office



Eddie Schultz
Portfolio Manager,
Real Assets
Texas Municipal
Retirement System



Anupam Singh
Investment Director, Venture
Capital and Private Equity
Saudi Aramco
Energy Ventures



Ken Wiles
Clinical Associate Professor
of Finance, Associate Director
Hicks, Muse, Tate &
Furst Private Equity Center



Jay A. Yoder
Global Strategy Leader,
Natural Resources
Mercer Alternatives



Agenda

Network with institutional investors with over \$9.6 trillion in AUM confirmed to attend

Day 1 | December 9

6:00 pm **Ice Breaker Reception:** Opening night

Day 2 | December 10

7:45 am **Registration & networking breakfast:**

8:45 am **Welcome address**

Daniel Weinstein, Conference Producer, **Buyouts Insider**

8:50 am **Fireside chat**

Anurag Jain, Co-Founder and Managing Partner, **Perot Jain**

Moderator: Alastair Goldfisher, Editor, **VCJ**

9:30 am **Texas managers discuss lessons learned from investing in 2019 and their vision for 2020**

Luke Bateman, Senior Vice President, **Insight Equity**

Ben D. Wilhite, Partner & Co-Founder, Caruth, **Capital Partners**

10:00 am **LP Corner:** How LPs are preparing and managing their private markets portfolios for a potential downturn

Benjamin Wilson, Managing Director, **HQ Capital**

Rich Castleberry, Vice President, **BOKF Alternative Investments Analyst**

Zach Jackson, Investment Director, **QIC**

Moderator: Allen Latta, Managing Director, **Campton Private Equity Advisors**

10:30 am **Networking break**

11:00 am **How GPs are intelligently managing their deal flow:**

Data, competition, subscription lines and more

Howard Morgan, Partner and Senior Managing Director, **Argand Partners**

Ryan Grand, Principal, Deal Origination, **Hammond Kennedy Whitney**

11:30 am **Emerging Manager Focus:** Top LPs Discuss Trends and Best Practices for EMs to Build LP Relationships

Daryl Brown, Director, Portfolio Manager Private Markets Group,

DuPont Capital Management

Adriana Ballard, Portfolio Manager, Private Equity, **Texas (ERS)**

Moderator: Joshua Sobeck, Partner, **747 Capital**

12:00 pm **Real assets:** When in Texas: the terms, assets and opportunities that LPs are seeking from managers

Ryan Bell, Managing Director, **Barings**

Josh Miller, Principal, Private Equity, **Neuberger Berman**

Eddie Schultz, Portfolio Manager, Real Assets, **Texas Municipal Retirement System**

12:30 pm **Luncheon - International Ballroom**

1:30 pm **After lunch keynote:** Endowments and Foundations Discuss Their Unique Private Equity Investing Strategy and Process

Ryan Quinn, Director of Investment Operations, **Children's Health Dallas**

Bruce MacDonald, Managing Director, **VCU Investment Management Company**

Rush Harvey, Director of Investments, **Texas A&M Foundation**

Moderator: **Jim Snyder**, Partner, **Hammond, Kennedy, Whitney & Company**

2:00 pm **Deep dive:** The many ways GPs are using co-investments

Pietro Cinquegrana, Managing Director, **CDIB Capital**

John Dickie, Co-Head of US Private Equity, **Aberdeen Standard Investments**

Chris Shonk, Partner, **ATX Seed Ventures**

Moderator: **Sanjay Sanghoo**, CFO & COO, **Delos Capital**

2:30 pm **Family offices as fund investing LPs:** FOs discuss strategy, successes and outlook

John Bullman, Director of Investments, **The Rosewood Corporation**

Jed Johnson, Senior Managing Director, **Crow Holdings Capital Investment**

Maggie Radford, CIO & CFO, **Fikes Family Office**

Moderator: **Tony Wang**, Managing Partner, **500 Startups**

3:00 pm **Energy spotlight:** What strategies have and have not done well in energy and what the next 1, 3 and 5 years hold for this sector

Thomas Costantino, Managing Partner and Co-Founder, **Bluffview Energy Capital**

Jay A. Yoder, Global Strategy Leader, Natural Resources, **Mercer Alternatives**

Anupam Singh, Investment Director, **Saudi Aramco Energy Ventures**

3:30 pm **Networking break**

4:00 pm **Venture capital state of the union:** Where is VC heading?

Greg Bohlen, Managing General Partner, **Union Grove Venture Partners**

Mike Dodd, General Partner, **Silverton Partners**

Ken Wiles, PhD, CFA, Clinical Associate Professor of Finance, Associate Director, **Hicks, Muse, Tate & Furst Private Equity Center**

Brian Smiga, Partner and Co-Founder, Alpha Venture Partners, Senior Advisor,
Pritzker Group VC

Moderator: Vishal Verma, Senior General Partner, Edgewood Ventures

4:30 pm **Closing keynote:** Navigating a Challenging Investment Environment

Kenneth A. Hersh, President and CEO,
George W. Bush Presidential Center

5:00 pm **Cocktail reception**

7:00 pm **LP dinner:** *By invitation only*

Day 3 | December 11

7:45 am **Networking breakfast**

8:45 am **LP Think Tank** ^{NEW}

8:45 am **GP Think Tank** ^{NEW}

9:45 am **Welcome address**

10:00 am **Keynote Presentation:** Comerica Bank Economic Outlook

Daniel Sanabria, Vice President & Senior Economist, Comerica Bank

10:30 am **Networking break**

10:45 am **Roundtable sessions**

- » The impending Bear Market and Its Effect on PE and VC
- » Co-Investments
- » Attracting and Retaining Top Talent
- » The Rise of Data in PE and VC

12:05 pm **Conference concludes**

ExecConnect

Benefits to enroll:

1. Connects LPs actively looking to commit capital with GPs who are fundraising or seeking to build new LP relationships
2. Meetings are 20-min, private, and curated by conference directors based on detailed investor profiles
3. Billions of dollars raised with past commitments ranging from a few million dollars to larger checks as high as \$100 million

Interested in enrolling?

Please contact Andrew Yale at AYale@buyoutsinsider.com and/or
Kevin McCaffrey at KMccaffrey@buyoutsinsider.com

Registration

Register at:

bit.ly/pct19brochure



Registration type	Price
Fund Managers	\$3,000
Independent Sponsors	\$1,500
Service Providers	\$3,300 (Flat rate)
Qualified LPs/Family Offices*	Complimentary

**Subject to the review and approval of the event organizer*

About the venue

Fairmont Hotel Dallas | 1717 N. Akard Street, Dallas, TX, 75201

Hotel accommodations are available for attendees at discounted rates of **\$169 +** taxes and fees. Requests for room assignments may also be made by calling our toll-free number at 1-800-441-1414 and referencing the **PEI LLC/ PartnerConnect Texas** conference. Discounted rates are good through November 18, 2019.

However, please note that the discounted group block is subject to availability and is not guaranteed. Rooms are available on a first-come first-served basis, be sure to book your room early.

Partners include

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For sponsorship information please contact **Julius Picardi** at
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