

Infrastructure
Investor

Hong Kong Summit 2019

Renewable Energy Forum

Hong Kong 2019
12 November 2019

In a brand new venue, the Forum offers opportunities to network with an international delegation focused on global renewable energy markets. With industry leaders together in one place, this is your best chance of the year to connect with the biggest players and take advantage of the once-in-a-lifetime investment opportunities available across the sector.

Asia Forum

Hong Kong 2019
13-14 November 2019

The annual Hong Kong Summit is the must-attend meeting place for the industry's most influential practitioners: from institutional investors and fund managers, the advisory and service provider community who serve them, to developers and energy companies. This is your opportunity to showcase your unique value to the Asian investor community searching for infrastructure investments worldwide.

Infrastructure Debt Forum

Hong Kong 2019
14 November 2019

Led by powerhouse Japanese and Korean institutional investors, global infrastructure debt is on the rise within Asia's largest LPs. The gathering will bring together senior, junior and mezzanine providers with global investors, issuers and developers to discuss developments in debt funds, banking capital and deal flow, while networking with the infrastructure funds and investors committing capital to debt projects now.

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For programme information:
Andrew Wolff
andrew.w@peimedia.com

For branding and sponsorship opportunities:
Brix Sumagaysay
brix.s@peimedia.com

PEI

Hong Kong Summit 2019

Keynote Speakers

Jim Yong Kim, Former President of the World Bank, Vice Chairman & Partner, Global Infrastructure Partners
Ang Eng Seng, CIO, Infrastructure, GIC

- Boe Pahari, Managing Partner, Global Head of Infrastructure Equity, Director of North West Region, Amp Capital
- Bruce Crane, Managing Director, Asia, OMERS
- Hans-Martin Aerts, Managing Director, Head of Infrastructure Investments, Asia Pacific, APG Asset Management
- John Faye, Senior Director, Infrastructure APAC, CDPO
- Sandiren Curthan, Senior Director, Infrastructure Investments, PSP Investments
- Jake Lee, Head of Infrastructure, Hyundai Insurance
- Dennis Chan, Managing Director, Head of Infrastructure, China Ping An Insurance Overseas
- Jason Hyunjae Kim, Head of Infrastructure Team 2, Samsung Fire and Marine Insurance
- Nicole Connolly, Founding Partner & Managing Director, IPIF Management
- Lubomir Varbanov, Head of New Business, Infrastructure & Natural Resources, Asia, IFC
- Luca Tonello, Head of Asia, Global Structured Finance, Investment Banking Department, Asia, SMBC
- John Jackman, Managing Director, Stonepeak Infrastructure Partners
- David Kang, Head of APAC Energy Economics, BloombergNEF
- Felix Zhang, Group Executive Director, Envision Energy
- Shoji Misawa, Managing Director, Orix Corporation
- Takahiro Kato, Senior MD, Head of Global Fund Investment, DBJ Asset Management
- Joost Bergsma, Chief Executive Officer, Managing Partner, Glenmont Partners
- Kunal Patel, Senior Director, Head of Partnerships & Structured Solutions, Ørsted
- Vinod Giri, Head – Direct Investments, NIIF
- Rohit Nanda, Head of Asia, Principal Investments - Infrastructure, SMBC
- Srinivas Viswanathan, CEO, Vibrant Energy
- Tani Burge, Director & Head of Investor Relations, Alinda Capital Partners
- Damian Stanley, Partner, Partner, Head of Asia Infrastructure Equity and Head of Global Airports Group, AMP Capital
- Melannie Pyzik, Managing Director, Argo Infrastructure Partners
- Projesh Banerjee, Portfolio Manager, ADIA
- Rahul Agarwal, Senior AVP, Invest India
- Pushkar Kulkarni, Principal – Infrastructure, CPPIB
- Dhanpal Jhaveri, Managing Partner, Everstone Capital and CEO, EverSource Capital
- Prasad Gadkari, Head of Strategy, NIIF

Hong Kong Summit 2019

Renewable Energy Forum

12 November 2019 | Hyatt Regency, Hong Kong

0800 **Registration and Coffee**

0900 **PEI welcome and chairman's opening remarks**

0910 **Keynote Panel: Investing in the Energy Transition**

- With a high growth in renewables, are we seeing increased risk?
- Is Asia now at the forefront of the renewable's revolution? Asia vs OECD markets
- How competitive is the renewables market becoming?

Moderator: Anand Prakash, Senior Advisor, Sarona Asset Management

Speakers: David Kang, Head of APAC Energy Economics, BloombergNEF

Felix Zhang, Group Executive Director, Envision Energy

Raymond Fung, Managing Partner, JIDA Capital

Shoji Misawa, Managing Director, Orix Corporation

1000 **Presentation: Investing in Asian renewables**

Speaker: Helge Rau, Head of M&A, wpd AG

1030 **Networking Coffee Break**

1100 **Panel: What next for regional offshore wind?**

- What are the increasing opportunities for offshore wind?
- What lessons have been learnt from the Taiwan?
- Investment opportunities in areas by geography

Moderator: Steven Hong, Director, Castalia

Speakers: Takahiro Kato, Senior Managing Director, Head of Global Fund Investment, DBJ Asset Management

Joost Bergsma, Chief Executive Officer, Managing Partner, Glennmont Partners

Kunal Patel, Senior Director, Head of Partnerships & Structured Solutions, Ørsted Offshore Wind

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1150 **Panel: India as the driver for Asian renewables**

- What are the opportunities for investment in India?
- Examples of larger end or the smaller end opportunities
- Current status of growing subsectors such as rooftop solar

Moderator: Chandra Reddy, Advisor to Corporate Chairman, GMR Infrastructure

Speakers: Vivek Sharma, Senior Director, CRISIL Infrastructure

Vinod Giri, Head – Direct Investments, NIIF

Rohit Nanda, Head of Asia, Principal Investments - Infrastructure, SMBC

Srini Viswanathan, CEO, Vibrant Energy

1240 **Networking Lunch**

1400 **Panel: The rising emergence of corporate PPAs**

- How fast will the growth of the PPA market occur?
- What are the reasons attracting corporates to PPAs?
- The role of banks, supply chain providers and governments in PPAs

Moderator: Stefan Robertsson, Principal, The Lantau Group

Speakers: Sebastian Meyer, Vice President, Strategy /Power Markets, EDF
Renewables

Dany Qian, Vice President, Jinko Solar

Stan Kolenc, Managing Director, OPTrust

Andrew Kwok, Head Private Infrastructure Asia, Partners Group

1445 **Presentation: Asia: The Next Frontier for the Global Offshore Wind Industry**

Speaker: Edgare Kerkwijk, Board Member, Asia Wind Association

1515 **Coffee Break**

1545 **Presentation: Investing in Energy Storage**

Speaker: Marek Wolek, Vice President, Fluence

1615 **Presentation: Investing in Vietnamese renewables**

1645 **Close of Conference**

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Main conference

13-14 November 2019 | Hyatt Regency, Hong Kong

0800 **Registration and coffee**

0850 **PEI welcome and chairman's opening remarks**

0900 **Keynote Panel: The Asian investment opportunity**

- The Asian infrastructure value proposition – why do GPs find Asia attractive?
- A tale of two Asia's? Investing in developed vs developing markets
- Regulatory and political risk considerations compared to investing in OECD markets

Moderator: Chris Heathcote, Consultant, Ostium Consulting

Speakers: Lubomir Varbanov, Head of New Business, Infrastructure and Natural Resources, Asia Pacific, IFC

Luca Tonello, Head of Asia, Global Structured Finance, Investment Banking Dept., Asia, SMBC

John Jackman, Managing Director, Stonepeak Infrastructure Partners

Dhanpal Jhaveri, Managing Partner, Everstone Capital and CEO, EverSource Capital

0950 **Keynote Presentation**

Boe Pahari, Managing Partner, Global Head of Infrastructure Equity, Director of North West Region, AMP Capital

1020 **LP Keynote Interview**

Ang Eng Seng, CIO, Infrastructure, GIC, interviewed by Eduard Fernández, Reporter, Infrastructure Investor

1050 **Networking Coffee Break**

1120 **Presentation** Speaker: Helge Rau, Head of M&A, wpd AG

1150 **Panel: Finding value in Mid-Market Infrastructure**

- How do you define the mid-market and understanding different GPs approaches to the sector?
- Dealflow – which areas will be more prevalent over the next 12 months?
- How competitive is the mid-market becoming?

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Moderator: Jingjing Bai, Advisor, bfinance

Speakers: Tani Burge, Director & Head of Investor Relations, Alinda Capital Partners
Damian Stanley, Partner, Partner, Head of Asia Infrastructure Equity and Head of Global Airports Group, AMP Capital
Melannie Pyzik, Managing Director, Argo Infrastructure Partners

1235 **Networking Lunch**

1335 **Keynote Interview**

Building for Tomorrow: Infrastructure Investment in Emerging Markets

Jim Yong Kim, Vice Chairman & Partner, Global Infrastructure Partners

Interviewed by Daniel Kemp, SuperFunds Correspondent, Infrastructure Investor

1405 **Panel: The emergence of digital infrastructure as a key subsector**

- How does digital fit into the infrastructure investment portfolio?
- Understanding the investment landscape: from fibres to data centres
- The risk return profile of digital infra compared to other infrastructure sectors

Moderator: LN Sadani, Managing Partner, Lensbridge Capital

Speakers: Abu Bakar Chowdhury, Managing Director, ASMA Capital Partners

Marc Ganzi, Founder & CEO, Digital Bridge

Wilson Chung, Senior Vice President, Macquarie Capital

1450 **Panel: The rise of direct investment in Asia**

- What is driving larger LPs from the West to open local offices?
- Where are direct LPs investing in the region?
- Lessons learnt - what have been the challenges for direct investors entering the market?

Moderator: Bruce Crane, Managing Director, Asia, OMERS

Speakers: Hans-Martin Aerts, Managing Director, Head of Infrastructure Investments, Asia Pacific, APG Asset Management

John Faye, Senior Director, Infrastructure APAC, CDPO

Sandiren Curthan, Senior Director, Infrastructure Investments, PSP Investments

1535 **Networking Coffee Break**

1615 **Roundtables** - Spotlight on: Renewables, ESG, PPPs, Asset Management, Infratech, Climate Finance, Belt and Road

Convenors: Steven Hong, Director, Castalia, Chris Torrens, Control Risks, Lieven Jacquemyn, Independent Advisor, Raymond Fung, Managing Partner, JIDA Capital, Chris Heathcote, Consultant, Ostium Consulting

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Sandiren Curthan, Senior Director, Infrastructure Investments, PSP Investments,
Vishnu Amble, Saudi Aramco, Joanne Lee, WWF

1700 **Close of Day One Followed by Cocktail Reception**

Main Conference day 2

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0800 **LP Breakfast Briefing (Invitation Only)**

0830 **Registration and coffee**

0900 **PEI welcome and chairman's opening remarks**

0910 **Day 2 Keynote Panel: Building a successful investment portfolio in India**

- What are the best strategies to deploy when investing in Indian assets?
- What is the role that private capital can play in India?
- What are the main risks when investing in India projects? How can investors safeguard against the risks posed?

Moderator: Chandra Reddy, Advisor to Corporate Chairman, GMR Infrastructure

Speakers: Projesh Banerjee, Portfolio Manager, ADIA

Rahul Agarwal, Senior AVP, Invest India

Pushkar Kulkarni, Principal – Infrastructure, CPPIB

Prasad Gadkari, Head of Strategy, NIIF

0955 **The role ESG and diversity in infrastructure investing**

- What business factors can ESG activity have a positive impact on?
- Dispelling the myths associated with ESG implementation
- Why diversity matters when selecting a manager

Moderator: Daniel Kemp, SuperFunds Correspondent, Infrastructure Investor

Speakers: Debra Tan, Director, China Water Risk

Vicki Rigg, Executive Director, Palisade Investment Partners

Jean-Marc Champagne, Head of Environmental Finance, WWF

1040 **Presentation: - The Greater Bay Area: world-class infrastructure or unrealised potential?**

Speaker: Ben Simpfordorfer, Founder & CEO, Silk Road Associates

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1110 **Networking Coffee Break**

1130 **Presentation: Investor sentiment from *Infrastructure Investor's* LP Perspectives Study**

Speaker: Nicole Douglas, Head of Investor Research, PEI Media

1145 **Panel: Understanding the APAC LP**

- What's driving APAC LP investment into infrastructure?
- Understanding the diverse investment appetites and strategies of APAC LPs
- Advice for successful fundraising in the region, what do GPS need to know?

Moderator: Nicole Douglas, Head of Investor Research, PEI Media

Speakers: Jake Lee, Head of Infrastructure, Hyundai Insurance

Dennis Chan, Managing Director, Head of Infrastructure, China Ping An Insurance Overseas (Holdings) Limited

Jason Hyunjae Kim, Head of Infrastructure Team 2, Samsung Fire and Marine Insurance

Nicole Connolly, Founding Partner & Managing Director, IPIF Management Pty Ltd

1235 **Networking Lunch**

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1400 **Opening and Introductory remarks**

1410 **Presentation: Lessons learnt from a debt investor - how to successfully grow a debt portfolio**

1430 **Keynote Panel: The rise and rise of infrastructure debt**

- Assessing the rapid rise of the asset class and current debt fundraising landscape
- The value proposition of infra debt. How does infra debt compare with other fixed income classes such as corporate debt
- Is Infrastructure debt a lower risk way of liability matching for asset owners, such as insurance companies?

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Moderator: Eduard Fernández, Reporter, Infrastructure Investor

Speakers: Andreas Cremer, Director Infrastructure, Energy, Europe/ Middle East/
Asia- DEG

Manfred Schepers, CEO/Founder, ILX Fund

Anand Unnikrishnan, Head - Fund of Funds Investments, NIIF

1515 **Coffee break**

1545 **Presentation: Infrastructure Debt Markets Performance Review: what drives the risk and returns of private infra debt?**

Speaker: Frederic Blank Brude, Director, EDHEC Asia Pacific & EDHEC
Infrastructure Institute

1605 **Panel: The role of banks in developing Asia's infrastructure and the future cooperation with private capital**

- The role of banks and institutional capital compared – in which areas do they still have a competitive advantage?
- How can banks, governments and private capital cooperate more effectively in the region to spur further growth?
- Case studies

Moderator: Andrew Kinloch, Managing Director, Logie Group

Speakers: Jae Hyung Kwon, Head of North Asia, Multilateral Investment Guarantee Agency

Geoffrey Tan, Managing Director, Asia Pacific, OPIC

Catharina Dyvik, Catharina Dyvik, Program Manager SYSTEMIQ

1650 **Close of forum and conference**