

Infrastructure  
Investor

# Hong Kong Summit 2019

## Renewable Energy Forum

Hong Kong 2019

12 November 2019

In a brand new venue, the Forum offers opportunities to network with an international delegation focused on global renewable energy markets. With industry leaders together in one place, this is your best chance of the year to connect with the biggest players and take advantage of the once-in-a-lifetime investment opportunities available across the sector.

## Asia Forum

Hong Kong 2019

13-14 November 2019

The annual Hong Kong Summit is the must-attend meeting place for the industry's most influential practitioners: from institutional investors and fund managers, the advisory and service provider community who serve them, to developers and energy companies. This is your opportunity to showcase your unique value to the Asian investor community searching for infrastructure investments worldwide.

## Infrastructure Debt Forum

Hong Kong 2019

14 November 2019

Led by powerhouse Japanese and Korean institutional investors, global infrastructure debt is on the rise within Asia's largest LPs. The gathering will bring together senior, junior and mezzanine providers with global investors, issuers and developers to discuss developments in debt funds, banking capital and deal flow, while networking with the infrastructure funds and investors committing capital to debt projects now.

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# Hong Kong Summit 2019

## *Keynote Speakers*

**Jim Yong Kim**, Former President of the World Bank, Vice Chairman & Partner,  
Global Infrastructure Partners

**Ang Eng Seng**, CIO, Infrastructure, GIC

- **Boe Pahari**, Managing Partner, Global Head of Infrastructure Equity, Director of North West Region, Amp Capital
- **Hans-Martin Aerts**, Managing Director, Head of Infrastructure Investments, Asia Pacific, APG Asset Management
- **Michael Barrow** - Director General of the Private Sector Operations Department, Asian Development Bank
- **Jim Yong Kim**, Vice Chairman & Partner, Global Infrastructure Partners
- **Cyril Cabanes**, Managing Director, Infrastructure APAC, CDPQ
- **Takahiro Kato**, Senior Managing Director, Head of Global Fund Investment, DBJ Asset Management
- **James Fraser Smith**, Head of Unlisted Infrastructure & Timberland, Future Fund
- **Marc Ganzi**, Founder & CEO, Digital Bridge
- **Jeffrey Altman**, Senior Advisor, Finadvice
- **Lubomir Varbanov**, Head of New Business, Infrastructure and Natural Resources, IFC
- **Luca Tonello**, Head of Asia, Global Structured Finance, Investment Banking Dept., Asia, SMBC
- **Pushkar Kulkarni**, Principal – Infrastructure, CPPIB
- **Dennis Chan**, Managing Director, Head of Infrastructure, China Ping An Insurance Overseas (Holdings) Limited
- **Joost Bergsma**, Chief Executive Officer, Managing Partner, Glennmont Partners
- **Jake Lee**, Head of Infrastructure, Hyundai Insurance
- **Jae Hyung Kwon**, Head of North Asia Multilateral Investment Guarantee Agency
- **Stan Kolenc**, Managing Director, OPTrust
- **Vicki Rigg**, Executive Director, Palisade Investment Partners
- **Andrew Kwok**, Head Private Infrastructure Asia, Partners Group
- **Sandiren Curthan**, Senior Director, Infrastructure Investments, PSP Investments
- **Jason Hyunjae Kim**, Head of Infrastructure Team 2, Samsung Fire and Marine Insurance
- **Raymond Fung**, Managing Partner, JIDA Capital
- **Shoji Misawa**, Managing Director, Orix Corporation
- **Rohit Nanda**, Head of Asia, Principal Investments – Infrastructure, SMBC
- **Dany Qian**, Vice President, Jinko Solar
- **Manfred Schepers**, CEO/Founder, ILX Fund
- **Frederic Blank Brude**, Director, EDHEC Asia Pacific & EDHEC infrastructure Institute

## Renewable Energy Forum

12 November 2019 | Hyatt Regency, Hong Kong

0800 **Registration and Coffee**

0900 **PEI welcome and chairman's opening remarks**

0910 **Keynote Panel: Investing in the Energy Transition**

- With a high growth in renewables, are we seeing increased risk?
- Is Asia now at the forefront of the renewable's revolution? Asia vs OECD markets
- How competitive is the renewables market becoming?

**Moderator:** Tony Clamp, Deputy Director, Private Sector Facility, Green Climate Fund

**Speakers:** David Kang, Head of APAC Energy Economics, BloombergNEF

Felix Zhang, Group Executive Director, Envision Energy

Raymond Fung, Managing Partner, JIDA Capital

Shoji Misawa, Managing Director, Orix Corporation

1000 **Presentation: Investing in Asian renewables**

**Speaker:** Helge Rau, Head of M&A, wpd AG

1030 **Networking Coffee Break**

1100 **Panel: What next for regional offshore wind?**

- What are the increasing opportunities for offshore wind?
- What lessons have been learnt from the Taiwan?
- Investment opportunities in areas by geography

**Speakers:** Takahiro Kato, Senior Managing Director, Head of Global Fund Investment, DBJ Asset Management

Joost Bergsma, Chief Executive Officer, Managing Partner, Glennmont Partners

Kunal Patel, Senior Director, Head of Partnerships & Structured Solutions, Ørsted Offshore Wind

1150 **Panel: India as the driver for Asian renewables**

- What are the opportunities for investment in India?
- Examples of larger end or the smaller end opportunities
- Current status of growing subsectors such as rooftop solar

**Moderator:** Chandra Reddy, Advisor to Corporate Chairman, GMR Infrastructure

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**Speakers:** Vivek Sharma, Senior Director, CRISIL Infrastructure  
Vinod Giri, Head – Direct Investments, NIIF  
Rohit Nanda, Head of Asia, Principal Investments - Infrastructure, Investment Banking Dept.,  
Asia, SMBC  
Srini Viswanathan, CEO, Vibrant Energy

1240 **Networking Lunch**

1400 **Panel: The rising emergence of corporate PPAs**

- How fast will the growth of the PPA market occur?
- What are the reasons attracting corporates to PPAs?
- The role of banks, supply chain providers and governments in PPAs

**Speakers:** Sebastian Meyer, Vice President, Strategy /Power Markets, EDF Renewables  
Dany Qian, Vice President, Jinko Solar  
Stan Kolenc, Managing Director, OPTrust  
Andrew Kwok, Head Private Infrastructure Asia, Partners Group

1445 **Presentation: Asia: The Next Frontier for the Global Offshore Wind Industry**

**Speaker:** Edgare Kerkwijk, Board Member, Asia Wind Association

1515 **Coffee Break**

1545 **Presentation**

**Speaker:** Marek Wolek, Vice President, Fluence

1615 **Presentation: Investing in Vietnamese renewables**

1645 **Close of Conference**

## Main conference

13-14 November 2019 | Hyatt Regency, Hong Kong

0800 **Registration and coffee**

0850 **PEI welcome and chairman's opening remarks**

0900 **Keynote Panel: The Asian investment opportunity**

- The Asian infrastructure value proposition – why do GPs find Asia attractive?
- A tale of two Asia's? Investing in developed vs developing markets
- Regulatory and political risk considerations compared to investing in OECD markets

**Speakers:** Michael Barrow - Director General of the Private Sector Operations Department, Lubomir Varbanov, Head Of New Business, Infrastructure and Natural Resources, Asia Pacific, IFC

Luca Tonello, Head of Asia, Global Structured Finance, Investment Banking Dept., Asia, SMBC

0950 **Keynote Presentation**

**Boe Pahari, Managing Partner, Global Head of Infrastructure Equity, Director of North West Region, AMP Capital**

1020 **LP Keynote Interview**

**Ang Eng Seng, CIO, Infrastructure, GIC**

1050 **Networking Coffee Break**

1120 **Presentation**

**Speaker:** Helge Rau, Head of M&A, wpd AG

1150 **Panel: Finding value in Mid-Market Infrastructure**

- How do you define the mid-market and understanding different GPs approaches to the sector?
- Dealflow – which areas will be more prevalent over the next 12 months?
- How competitive is the mid-market becoming?

**Speakers:** Damian Stanley, Partner, Partner, Head of Asia Infrastructure Equity and Head of Global Airports Group, AMP Capital

Kirsten Whitehead, Head of Portfolio Management, QIC

1235 **Networking Lunch**

1335 **Keynote Interview**

**Jim Yong Kim, Vice Chairman & Partner, Global Infrastructure Partners**

1405 **Panel: The emergence of digital infrastructure as a key subsector**

- How does digital fit into the infrastructure investment portfolio?
- Understanding the investment landscape: from fibres to data centres

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- The risk return profile of digital infra compared to other infrastructure sectors

**Moderator:** LN Sadani, Managing Partner, Lensbridge Capital

**Speakers:** Abu Bakar Chowdhury, Managing Director, ASMA Capital Partners

Marc Ganzi, Founder & CEO, Digital Bridge

Wilson Chung, Senior Vice President, Macquarie Capital

1450 **Panel: The rise of direct investment in Asia**

- What is driving larger LPs from the West to open local offices?
- Where are direct LPs investing in the region?
- Lessons learnt - what have been the challenges for direct investors entering the market?

**Moderator:** Bruce Crane, Managing Director, Asia, OMERS

**Speakers:** Hans-Martin Aerts, Managing Director, Head of Infrastructure Investments, Asia Pacific, APG Asset Management

Cyril Cabanes, Managing Director, Infrastructure APAC, CDPQ

Sandiren Curthan, Senior Director, Infrastructure Investments, PSP Investments

1535 **Networking Coffee Break**

1615 **Roundtables** - Spotlight on: Renewables, Data, New Fund Structures, ESG, PPPs, Digital Infrastructure, Storage, Regulation, Asset Management,

1700 **Close of Day One Followed by Cocktail Reception**

## Main Conference day 2

14 November 2019 | Hyatt Regency, Hong Kong

0800 **LP Breakfast Briefing (Invitation Only)**

0830 **Registration and coffee**

0900 **PEI welcome and chairman's opening remarks**

0910 **Day 2 Keynote Panel: Building a successful investment portfolio in India**

- What are the best strategies to deploy when investing in Indian assets?
- What is the role that private capital can play in India?

- What are the main risks when investing in India projects? How can investors safeguard against the risks posed?

**Speakers:** Projesh Banerjea, Senior Investment Manager, ADIA  
Rahul Agarwal, Senior AVP, Invest India  
Pushkar Kulkarni, Principal – Infrastructure, CPPIB  
Prasad Gadkari, Head of Strategy, NIIF

0955 **The role ESG and diversity in infrastructure investing**

- What business factors can ESG activity have a positive impact on?
- Dispelling the myths associated with ESG implementation
- Why diversity matters when selecting a manager

**Speakers:** Xinying Tok, Senior Manager, Asia Research & Engagement  
Debra Tan, Director, China Water Risk  
Vicki Rigg, Executive Director, Palisade Investment Partners  
Jean-Marc Champagne, Head of Environmental Finance, WWF

1040 **Presentation: - The Greater Bay Area: world-class infrastructure or unrealised potential?**

**Speaker:** Ben Simpfordorfer, Founder & CEO, Silk Road Associates

1110 **Networking Coffee Break**

1130 **Presentation: Investor sentiment from Infrastructure Investor's LP Perspectives Study**

**Speaker:** Nicole Douglas, Head of Investor Research, PEI Media

1145 **Panel: Understanding the APAC LP**

- What's driving APAC LP investment into infrastructure?
- Understanding the diverse investment appetites and strategies of APAC LPs
- Advice for successful fundraising in the region, what do GPS need to know?

**Moderator:** Nicole Douglas, Head of Investor Research, PEI Media

**Speakers:** James Fraser Smith, Head of Unlisted Infrastructure & Timberland, Future Fund  
Jake Lee, Head of Infrastructure, Hyundai Insurance  
Dennis Chan, Managing Director, Head of Infrastructure, China Ping An Insurance Overseas (Holdings) Limited  
Jason Hyunjae Kim, Head of Infrastructure Team 2, Samsung Fire and Marine Insurance  
Nicole Connolly, Founding Partner & Managing Director, IPIF Management Pty Ltd

1235 **Networking Lunch**

## Infrastructure Debt Forum

14 November 2019 | Hyatt Regency, Hong Kong

1400 **Opening and Introductory remarks**

1410 **Presentation: Lessons learnt from a debt investor - how to successfully grow a debt portfolio**

1430 **Keynote Panel: The rise and rise of infrastructure debt**

- Assessing the rapid rise of the asset class and current debt fundraising landscape
- The value proposition of infra debt. How does infra debt compare with other fixed income classes such as corporate debt
- Is Infrastructure debt a lower risk way of liability matching for asset owners, such as insurance companies?

**Speakers:** Andreas Cremer, Director Infrastructure, Energy, Europe/ Middle East/ Asia- DEG  
Manfred Schepers, CEO/Founder, ILX Fund  
Anand Unnikrishnan, Head - Fund of Funds Investments, NIIF

1515 **Coffee break**

1545 **Presentation: Infrastructure Debt Markets Performance Review: what drives the risk and returns of private infra debt?**

**Speaker:** Frederic Blank Brude, Director, EDHEC Asia Pacific & EDHEC Infrastructure Institute

1605 **Panel: The role of banks in developing Asia's infrastructure and the future cooperation with private capital**

- The role of banks and institutional capital compared – in which areas do they still have a competitive advantage?
- How can banks, governments and private capital cooperate more effectively in the region to spur further growth?
- Case studies

**Speakers:** Jae Hyung Kwon, Head of North Asia, Multilateral Investment Guarantee Agency  
Geoffrey Tan, Managing Director, Asia Pacific, OPIC  
Catharina Dyvik, Catharina Dyvik, Program Manager SYSTEMIQ





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1650 **Close of forum and conference**

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