

Infrastructure  
Investor

# Hong Kong Summit 2019

## Series Sponsor



**Keynote Speaker: Eng Seng Ang, CIO, Infrastructure, GIC**

### **Speakers:**

**Hans-Martin Aerts, Managing Director, Head of Infrastructure Investments,  
Asia Pacific, APG Asset Management,**

**Michael Barrow - Director General of the Private Sector Operations  
Department, Asian Development Bank  
Jing Jing Bai, Advisor, bfinance**

**Cyril Cabanes, Managing Director, Infrastructure APAC, CDPQ**

**Takahiro Kato, Senior Managing Director, Head of Global Fund Investment,  
DBJ Asset Management**

**Jeffrey Altman, Senior Advisor, Finadvice AG,**

**Joost Bergsma, Chief Executive Officer, Managing Partner, Glennmont  
Partners,**

**Tony Clamp, Deputy Director, Private Sector Facility, Green Climate Fund**

**Alexandra Boakes Tracy, President, Hoi Ping Ventures,**

**Jake Lee, Head of Infrastructure, Hyundai Insurance**

**Jae Hyung Kwon, Head of North Asia Multilateral Investment Guarantee  
Agency**

**Stan Kolenc, Managing Director, OPTrust,**

**Vicki Rigg, Executive Director, Palisade Investment Partners**

**Andrew Kwok, Head Private Infrastructure Asia, Partners Group**

**Sandiren Curthan, Director, Infrastructure Investments, PSP Investments,**

**Jason Hyunjae Kim, Head of Infrastructure Team 2, Samsung Fire and Marine  
Insurance**

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## Renewable Energy Forum

12 November 2019 | Hyatt Regency, Hong Kong

0800 **Registration and Coffee**

0900 **PEI welcome and chairman's opening remarks**

0910 **Keynote Panel: Investing in the Energy Transition**

- With a high growth in renewables, are we seeing increased risk?
- Is Asia now at the forefront of the renewable's revolution? Asia vs OECD markets
- How competitive is the renewables market becoming?

1000 **Keynote Interview**

1030 **Networking Coffee Break**

1100 **Panel: What next for regional offshore wind?**

- What are the increasing opportunities for offshore wind?
- What lessons have been learnt from the Taiwan?
- Investment opportunities in areas by geography

1150 **Panel: India as the driver for Asian renewables**

- What are the opportunities for investment in India?
- Examples of larger end or the smaller end opportunities
- Current status of growing subsectors such as rooftop solar

1240 **Networking Lunch**

1400 **Panel: The rising emergence of corporate PPAs**

- How fast will the growth of the PPA market occur?
- What are the reasons attracting corporates to PPAs?
- The role of banks, supply chain providers and governments in PPAs

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- 1445 **Presentation: Spotlight on EV Charging**
- 1515 **Coffee Break**
- 1545 **Presentation: The role of energy storage in the energy transition**
- 1615 **Presentation: Vietnam – Asia’s dark horse for renewables?**
- 1645 **Close of Conference**

Wednesday 13 November 2019

## Main conference

13-14 November 2019 | Hyatt Regency, Hong Kong

- 0800 **Registration and coffee**
- 0850 **PEI welcome and chairman’s opening remarks**
- 0900 **Keynote Panel: The Asian investment opportunity**
- The Asian infrastructure value proposition – why do GPs find Asia attractive?
  - A tale of two Asia’s? Investing in developed vs developing markets
  - Regulatory and political risk considerations compared to investing in OECD markets
- 0950 **Keynote Presentation**
- 1020 **LP Keynote Interview: Eng Seng Ang, CIO, Infrastructure, GIC**
- 1050 **Networking Coffee Break**

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1120 **Panel: The rise of direct investment in Asia**

- What is driving larger LPs from the West to open local offices?
- Where are direct LPs investing in the region?
- Lessons learnt - what have been the challenges for direct investors entering the market?

1205 **Panel: Finding value in Mid-Market Infrastructure**

- How do you define the mid-market and understanding different GPs approaches to the sector?
- Dealflow – which areas will be more prevalent over the next 12 months?
- How competitive is the mid-market becoming?

1255 **Networking Lunch**

1400 **Panel: The emergence of digital infrastructure as a key subsector**

- How does digital fit into the infrastructure investment portfolio?
- Understanding the investment landscape: from fibres to data centres
- The risk return profile of digital infra compared to other infrastructure sectors

1445 **Presentation: A guide to Asian regulatory markets**

1515 **Networking Coffee Break**

1600 **Roundtables** - Spotlight on: Renewables, Data, New Fund Structures, ESG, PPPs, Digital Infrastructure, Storage, Regulation, Asset Management,

1700 **Close of Day One Followed by Cocktail Reception**

## Thursday 14 November 2019

0800 **LP Breakfast Briefing (Invitation Only)**

0830 **Registration and coffee**

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0900 **PEI welcome and chairman's opening remarks**

0910 **Panel: Assessing the developments of the Belt and Road**

- Can China deliver a more attractive belt and road for investors?
- What is the role that private capital can play?
- How can investors safeguard against the risks posed?

0955 **The role ESG and diversity in infrastructure investing**

- What business factors can ESG activity have a positive impact on?
- Dispelling the myths associated with ESG implementation
- Why diversity matters when selecting a manager

1040 **Networking Coffee Break**

1110 **Presentation: The Asian macroeconomic landscape: Where are we headed and what will its impact be for infrastructure investing?**

1150 **Panel: Understanding the APAC LP**

- What's driving APAC LP investment into infrastructure?
- Understanding the diverse investment appetites and strategies of APAC LPs
- Advice for successful fundraising in the region, what do GPS need to know?

1230 **Networking Lunch**

## Infrastructure Debt Seminar

14 November 2019 | Hyatt Regency, Hong Kong

1400 **Opening and Introductory remarks**

1410 **Presentation: Lessons learnt from a debt investor - how to successfully grow a debt portfolio**

1430 **Keynote Panel: The rise and rise of infrastructure debt**

- Assessing the rapid rise of the asset class and current debt fundraising landscape
- The value proposition of infra debt. How does infra debt compare with other fixed income classes such as corporate debt
- Is Infrastructure debt a lower risk way of liability matching for asset owners, such as insurance companies?

1515 **Coffee break**

1540 **Panel: The role of banks in developing Asia's infrastructure and the future cooperation with private capital**

- The role of banks and institutional capital compared – in which areas do they still have a competitive advantage?
- How can banks, governments and private capital cooperate more effectively in the region to spur further growth?
- Case studies

1620 **Project finance in Asia**

- What are the specific issues investors face in Asian project finance vis a vis other markets?
- Current markets for projects bonds, corporate bonds and green financing
- International banks vs local financing of regional infrastructure projects

1700 **Close of workshop and conference**