

Private Debt Women in Private **Debt Forum** London 2019



Day one: Tuesday 5 November

- 08.00 Registration and coffee
- 08.45 PEI Welcome

Infrastru

Women in

London 2019

8:50 Chairperson's opening remarks

09:00 Keynote speech – The Economic Case for Diversity

09:30 Heads of Private Markets: the themes that unify our asset classes

- Comparing and contrasting recent trends in private markets to public markets •
- Putting money to work in a booming environment •
- To what extent do investors differentiate between asset classes? Where are their • similarities?
- How can working together address talent deficits across private markets? •
- What practical advice do industry leaders have for young people in the industry today? •

10:15 How are investor pressures driving change within the funds they invest in?

- To what extent are investors challenging fund managers on diversity across investments? -
- How senior leaders across private markets are promoting social mobility? _
- Highlighting case studies where lack of diversity has impacted an investment decision -
- Comparing approaches to diversity across private markets, are there any differences? _
- How does diversity compare with other factors in impacting where investors put their _ money?

Women in	Women in Private	Women in Private	Women in Real
Infrastructure	Equity	Debt	Estate
11:30	11:30	11:30	11:30
Infrastructure	Private Equity	Private Debt	Real Estate
chairperson's opening	chairperson's opening	chairperson's opening	chairperson's opening
remarks	remarks	remarks	remarks
11:40 State of Play: have we reached peak infra?	11:40 State of Play: putting money to work in times of record fundraising	11:40 State of Play: how Europe's lending landscape is shifting	11:40 State of Play: where are we in the real estate cycle?

11:00 Coffee & networking



12:20	12:20	12:20	12:20
How private infrastructure is advancing the energy transition	Developments in fundraising strategy	What are LPs views of the European private debt market today?	Logistics & real estate

13:00 Lunch

Women in Infrastructure	Women in Private Equity	Women in Private Debt	Women in Real Estate
14:00 Key sector in focus: digital infrastructure	14:00 Investor perspectives on private equity as an asset class	14:00 Fund structures/covenants/ deal terms	14:00 Integrating ESG in real estate investment strategies
14:30 Are we reaching the end of the UK infrastructure boom?	14:30 Presentation/case study session	14:30 Presentation/case study session	14:30 Presentation/case study session
15:00 Tackling the mid- market: is a global or local approach more likely to provide opportunities?	15:00 The evolution of the GP-led secondaries market	15:00 Beyond a box-ticking exercise: ESG and private debt	15:00 The investment case for real estate debt funds

15:45 Coffee & networking

Women in Private Equity	Women in Private Debt	Women in Real Estate
16:15 Examining the continued evolution of value creation and private equity	16:15 Comparing US & European credit markets	16:15 Emerging business models: real estate as a service
	Equity 16:15 Examining the continued evolution of value creation and	EquityDebt16:1516:15Examining the continued evolution of value creation andComparing US & European credit markets



16:55	16:55	16:55	16:55
Infrastructure debt:	Disruption and PE:	How technology is	Real estate
comparing risk and	which sectors are	transforming the	investment in a digital
reward with other	most at threat from	European private	world
asset classes	oncoming disruption	debt market	

17:30 Cocktail reception

Day two: Wednesday 6 November

08:00 Invitation only think-tanks

These closed-door sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.

- Infrastructure
- Private equity
- Private Debt
- Real Estate

09:10 Emerging Markets: Where are the most attractive opportunities in emerging markets?

- Which macro trends are affecting investment in emerging markets today?
- Key reasons to invest in Asian, LatAm & African alternative assets
- What is the appetite for different investment strategies across emerging markets?
- Comparing risk in EM to more developed markets

09:45 What new business models are emerging within private funds?

- How funds are expanding into broader platforms
- Are there any risks to recent innovations? How do you structure exits?
- Megafunds and what it means for the rest: Is there still value to be found in the mid-market?
- What's next in innovation?

10:20 Highlights of the PEI LP Insight findings

The PEI Investor Research & Analytics team surveyed LPs to capture investor sentiment, relationships with GPs, and performance predictions. Investors range from established infrastructure players with diverse fund portfolios, to those planning to make their first alternatives commitments in 2019.



Following a brief presentation of the survey's findings, the panellists will share and discuss their observations and predictions for infrastructure investments.

10:45 Coffee & networking

11:15 View from the deal team: what skills are required to make a successful investment partner?

- Why do deal teams remain so male, pale and stale even when compared to other areas of finance?
- Outlining the advantages of a diverse investment team
- What advice do deal team partners have for young people aiming for a spot on the deal team?

11:50 How, why and when to move between alternative asset classes

- Building a cross-asset class network
- Are there any significant differences in the skills required to be successful?
- Case studies from practitioners who have made the move

12:20 Mentoring/networking roundtable discussions

- 13:00 Themed networking working lunch
- 14:30 Chairperson's closing remarks