

Private Debt Women in Private **Debt Forum** London 2019



Day one: Tuesday 5 November

08.00 Registration and coffee

08.45 PEI Welcome

Women in

8:50 Chairperson's opening remarks

Laurie Mahon, Vice-Chair, US Investment Banking, Global Investment Banking, CIBC Capital Markets

09:00 Keynote speech – The Economic Case for Diversity

09:30 Heads of Private Markets: the themes that unify our asset classes

- What is driving the growth in private markets? Are we in a bubble? -
- Putting money to work in an increasingly competitive environment _
- To what extent do investors differentiate between asset classes? Where are their _ similarities?
- How can working together address talent deficits across private markets?
- What practical advice do industry leaders have for young people in the industry today?

Andrew Blincoe, Head of Structured Finance, NatWest

10:15 How are investor pressures driving change within the funds they invest in?

- To what extent are investors challenging fund managers on diversity across investments?
- How senior leaders across private markets are promoting social mobility? -
- Highlighting case studies where lack of diversity has impacted an investment decision
- Comparing approaches to diversity across private markets, are there any differences? _

How does diversity compare with other factors in impacting where investors put their money?

David Jeffrey, Partner, Stepstone Global Paul Ward, Managing Partner, Pantheon

11:00 Coffee & networking

Women in Infrastructure	Women in Private Equity	Women in Private Debt	Women in Real Estate
11:30 Infrastructure chairperson's opening remarks	11:30 Private Equity chairperson's opening remarks	11:30 Private Debt chairperson's opening remarks	11:30 PERE Chairperson's opening remarks
11:40 State of Play: have we reached peak infra?	11:40 State of Play: putting money to work in times of record	11:40 State of Play: how Europe's lending landscape is shifting	11:40 State of Play: where are we in the real estate cycle?





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	fundraising Lindsey McMurray, Managing Partner, Pollen Street Capital	Claire Harwood, Investment Director, Permira Debt Managers Aurélie Hariton- Fardad, Director, MetLife Investments	Heather Mulahasani, Managing Director – Real Estate, Goldman Sachs Cynthia Parpa, Director – Real Assets European Research, Blackrock
12:20 How private infrastructure is advancing the energy transition	12:20 What do the rise of megafunds mean for fundraising in other areas of the market? Anamica Broetz, Head of Investor Relations, DWS Private Equity	12:20 How technological innovation is re- shaping credit markets Gabriella Kindert, Expert in Alternative Lending, Board Member, Mizuho Europe	12:20 Why Logistics is now a mainstream asset class Stuart Jackson, Chief Executive Officer, InfraRed NF

13:00 Lunch

Women in Infrastructure	Women in Private Equity	Women in Private Debt	Women in Real Estate
14:00 Digital infrastructure: To what extent is telecoms a sub-asset class? Moderator: Dan McCarthy, Chief Executive Officer, One Search	14:00 Investor perspectives on PE as an asset class towards the end of an economic cycle Margarita Aleksieva, Head of Asset Management, IST Investment Foundation Sweta Chattopadhyay, Director, bfinance	14:00 Structuring fund investments: the increasing role of portfolio management in private debt Kirsten Bode, Co-Head of Private Debt, Pan Europe, Muzinich & Co	14:00 Integrating ESG in real estate investment strategies Roxana Isaiu, Director - Real Estate, GRESB Teresa Farmaki, Founding Partner, Astarte Capital Partners Jake Goodman, Manager – Real
14:45	14:45	14:45	Assets, PRI
Are we reaching the	The increased	Private debt case	Presentation/case
end of the UK infrastructure boom?	importance of ESG and impact investments and what	studies: comparing deals in 3 different European markets	study session





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	it means for private	Adriana Oller, Founder	
	equity	& Partner, Resilience	
	Natasha Buckley,	Partners	
	Senior Manager -		
	Private equity		
	programme, PRI		
15:15	15:15	15:15	15:15
Delivering	The rise of	Beyond a box-ticking	Why is institutional
operational	secondaries as a sub-	exercise: ESG and	appetite for the
excellence: Value-	asset class of private	private debt	residential market
creation and	equity	Mirja Lehmler-Brown,	increasing in Europe?
infrastructure assets	Sunaina Sinha,	Partner and Managing	Anne Gales, Partner,
Irina Frolova, Head of	Managing Partner,	Director, Hayfin	Threadmark
Asset Management,	Cebile Capital	Capital Management	
PGGM	Martha Heitmann,	Kristina Matthews,	Amal Del Monaco,
Anke Heinze, Director	Principal- Private	Managing Director,	Head of Sector
of the Investments &	Equity Secondaries,	Brightwood Capital	Specialists, AXA IM -
Financing	LGT	Sabrina Fox, Executive	Real Assets
Department,	Valérie Handal,	Advisor, European	
AviAlliance	Managing Director,	Leveraged Finance	
Angela Roshier, Head	HarbourVest Partners	Alliance	
of Asset Management,			
DIF			

16:00 Coffee & networking

Women in	Women in Private	Women in Private	Women in Real
Infrastructure	Equity	Debt	Estate
16:30 Why ESG & infrastructure are such natural bedfellows	16:30 Examining the continued evolution of value creation and private equity Anne-Marie Laing, Transformation Professional, Agilitas Karen O'Mahony, Managing Director, Peal Investments	16:30 What are LPs views of the European private debt market today Ashley Knight, Investment Associate, Mercer Dalit Nuttall, Principal, West Valley Capital	16:30 Emerging business models: real estate as a service



market?

17:45 Women in Alternatives Cocktail Reception

The networking area will be set up to allow people to meet those with similar areas of interest

Day two: Wednesday 6 November

08:00 Invitation only think-tanks

These closed-door sessions will allow women to speak freely about the issues impacting their office and asset class. It is a closed door, open conversation where attendees can benchmark ideas and share best practices to gain solutions for common concerns.

- Infrastructure: Matina Papathanasiou, Deputy Head of Global Infrastructure, QIC
- Private Equity: Sunaina Sinha, Managing Partner, Cebile Capital
- Private Debt
- Real Estate

09:10 Emerging Markets: Where are the most attractive opportunities in emerging markets?

- Which macro trends are affecting investment in emerging markets today?
- Key reasons to invest in Asian, LatAm & African alternative assets
- What is the appetite for different investment strategies across emerging markets?
- Comparing risk in EM to more developed markets

Moderator: Taru Oksman, Managing Partner, **Riverhouse Partners** Danielle Baron, Global Head of Power & Utilities, **Crédit Agricole CIB** Maria Pejter, Head of HR, **A.P. Møller Holding**

09:50 Highlights of the PEI LP Insight findings

The PEI Investor Research & Analytics team surveyed LPs to capture investor sentiment, relationships with GPs, and performance predictions. Investors range from established infrastructure players with diverse fund portfolios, to those planning to make their first alternatives commitments in 2019.

Nicole Douglas, Head of Investor Research, PEI Media Group



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10:30 Coffee & networking

11:00 View from the deal team: what skills are required to make a successful investment partner?

- Why do deal teams remain so male, pale and stale even when compared to other areas of finance?
- Outlining the advantages of a diverse deal team
- What advice do deal team partners have for young people aiming for a spot on the deal team?

Cecile Levi, Co-Head of Private Debt, **Tikehau Capital** Claire Madden, Managing Partner, **Connection Capital**

11:40 How, why and when to move between alternative asset classes

- Building a cross-asset class network
- Are there any significant differences in the skills required to be successful?
- What skills are transferrable between asset classes?
- Case studies from practitioners who have made the move

12:20

Meet a Mentor Session

This unique session will split the room up into tables with a senior representative on each table offering practical career advice to the table. This will provide a unique opportunity to build your network and tables will be led by people with different areas of expertise.

13:00

Themed networking working lunch

14:30 Chairperson's closing remarks