



**PERE**

# **America** New York 2019

October 29-30  
Convene, 117 West 46th Street

**Industry insights &  
powerful networking**



## **2019 Post-event report**

Learn more about the 2020 event at [perenews.com/perre-america](https://perenews.com/perre-america)

# Keynote speakers



**Rahul Idnani**  
Chief Operating Officer and Head  
of Portfolio Management  
**Nuveen**



**Alan Yang**  
CEO  
**GLP Capital Partners**

# Leading speakers



**Adam Berns**  
Chief Investment Officer  
**GLP Capital Partners**



**Garrett Bjorkman**  
First Vice President,  
Portfolio Oversight  
**CIM Group**



**Gila Cohen**  
Managing Director, Real  
Estate and Private Equity  
**MUFG**



**Kevin Colket**  
Founder & CEO  
**Global Hospitality  
Investment Group**



**Kiernan Conway**  
Chief Economist  
**CCIM Institute**



**Raphael Fishbach**  
Principal  
**Mesa West**



**Michael Gershenson**  
Managing Director,  
U.S. Real Estate  
**The Carlyle Group**



**Keith Gollenberg**  
Managing Director  
**Oaktree Capital**



**Adam Handwerker**  
Managing Director  
**Hodes Weill & Associates**



**Thomas Haug**  
Chief Executive Officer,  
Managing Member  
**Aspen Tree LLC**

# Leading speakers



**Amy Johannes**  
Managing Director  
**Oaktree Capital**



**George Jovanoski**  
Vice President, Real Estate  
Finance Department  
**Sumitomo Mitsui  
Banking Corporation**



**Karie Katz**  
Managing Director and  
Head of Capital Markets  
**BM Eagle**



**Matthew Kwatinetz**  
Executive Vice President,  
Asset Management Revenue  
**New York Economic  
Development Corporation**



**Reid Liffmann**  
Co-Portfolio Manager  
U.S. Real Estate  
**Angelo Gordon**



**William Schwab**  
Former Global Head  
of Real Estate  
**Abu Dhabi Investment  
Authority**



**Scott Stuckman**  
Executive Managing  
Director & Head of Global  
Investors Group  
**USAA Real Estate**



**Jeffrey Thompson**  
Executive Vice President,  
Portfolio Manager- Real Estate  
**PIMCO**



**DJ Van Keuren**  
Vice President  
**Monfort Companies**



**Leslie Wohlman Himmel**  
Founder, Co Managing Partner  
**Himmel & Meringoff**

# Featured sessions

## The future of flexible space

- » Lessons for allocators and operators from WeWork
- » Lending considerations for buildings with flex space
- » Flex space across property types: what's working, what's next?

## LP insight: how institutional investors are positioning their portfolios

- » Positioning a portfolio in anticipation of an impending downturn
- » Leveraging debt as an investment strategy
- » Strategies and vehicles to enhance portfolio performance
- » The shift toward non-fund investments
- » Harnessing the rapid evolution of technology

## Trending real estate sectors and strategies

- » The rise of investing in alternative real estate
- » Tech-fueled transformation and data driven investment decisions
- » Growth of non-traditional fund level financing strategies
- » Finding value in mixed-use, real estate vehicles
- » The impact of innovations and technologies

## Megatrends dominating private real estate

- » The part technology plays in real estate sectors, portfolio performance and the tenant business model
- » Incorporating ESG and the climate risk into the investment process
- » The unprecedented shift in demographics and its effect on the industry
- » Who is better at absorption, US or other regions?



# 2019 Site tour: Essex Crossing

The 2019 PERE America event featured an exclusive behind-the-scenes site tour of mega development, Essex Crossing on day two of PERE America. The tour was led by Delancey Street Associates, a partnership of Taconic Investment Partners, L+M Development Partners, and BFC Partners. The site features 2 million square feet of commercial, retail, community-use, and residential programming. All attendees were invited to participate in this complimentary tour, offering a behind-the-scenes look at the mega-project along with the opportunity to network in an informal, small group setting.



# Attendees included

- » Abu Dhabi Investment Authority
- » Activum SG
- » AFIAA
- » Alliant Insurance Services
- » Altus Group
- » AmCap Inc
- » Angelo Gordon
- » Arrivato
- » Aspen Tree LLC
- » Avison Young
- » AXA Investment Managers
- » Bailard
- » Black Creek Group
- » Blue Vista Capital
- » Bridge Investment Group
- » Brookfield
- » Brown Brothers Harriman
- » Business Insider
- » CA Ventures
- » Calmwater Capital
- » Canyon Partners
- » CCIM Institute
- » Church Pension Fund
- » CIM Group Inc
- » Citymark Capital
- » CityView
- » Civitas Capital
- » Clarion Partners
- » CodeGreen
- » Colony Capital Inc.
- » Cortland Capital Market Services
- » Cortland Fund Services
- » Cottonwood AG
- » Dermody Properties
- » Dominion Capital
- » DWS
- » EMMES Realty Advisors
- » Evercore
- » Fitch Ratings
- » Ford Foundation
- » Frogmore
- » Gemdale USA
- » General Motors Asset Management
- » GID Investment Advisers LLC
- » Global Hospitality Investment Group
- » GLP Capital Partners
- » GMAM
- » Greystone & Co.
- » Greystone Managed Investments
- » Hana
- » Heitman LLC
- » Helm Properties
- » Himmel + Meringoff Properties
- » Hodes Weill & Associates
- » Hong Corporation
- » Hongkun USA
- » Industrious
- » Integrated Capital Management
- » Invesco Ltd
- » JCR Capital Investment Corporation
- » Juniper Square
- » Kallas Asset Management LLC
- » Key Living Corporation
- » Kirkland & Ellis LLP
- » KKR & Co.
- » Knotel
- » Korea Post
- » L&B Realty Advisors
- » Laurel Strategies Inc
- » Lendlease
- » Lincoln Financial Advisors
- » M3 Capital Partners
- » MassMutual
- » Mayer Brown
- » Meridian Capital Group LLC
- » Mesa West
- » Monarch Holdings
- » Monfort Companies
- » Morgan Capital
- » MSCI Inc
- » MUFG
- » Nahla Capital
- » National Association of Real Estate Investment Managers (NAREIM)
- » National Real Estate Advisors
- » NES Financial
- » New York Economic Development Corporation
- » Nuveen
- » Oaktree Capital
- » OCCP
- » Ollie
- » Paul Hastings
- » PEVCRE
- » PIMCO
- » Proskauer
- » Proximity Space
- » RBC Investor & Treasury Services
- » Resolution Capital
- » Rishon Capital Partners Llc
- » RRA Capital
- » SandsPoint Capital Advisors LLC
- » SANNE Group
- » Sculptor Capital Management Inc
- » Sculptor Real Estate
- » ShopOne Centers REIT Inc
- » Skyline AI
- » SMBC
- » Spire Capital
- » Standard Companies
- » Sumitomo Mitsui Banking Corporation
- » Swiss Re
- » Teacher Retirement System of Texas
- » The Carlyle Group
- » The Church Pension Group

# Thank you to our 2019 sponsors

## Lead sponsors



## Lunch sponsors



## Sponsors



## Supporting associations







**PERE**

# **America New York 2020**

November 10-11 | Convene, 730 Third Avenue

**Industry insights and  
powerful networking**

**PEI**

Learn more at  
🖱️ [perenews.com/pere-america](https://perenews.com/pere-america)

Registration now open  
for the 15th annual Forum