



PERE

15th Annual Forum

America Virtual Experience 2020

November 10-11 | Available anywhere

Industry insights and powerful networking

PEI

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Amplify your **virtual experience**



1-on-1 networking

Schedule 1-on-1 or private group video meetings anytime throughout the conference



On demand access

Receive access to select sessions and continue the conversation with attendees up to five months post-event anytime, anywhere



Virtual site tours

Go behind the scenes virtually and tour the redevelopment of an office building into a life sciences campus, and a newly built data center tech campus.



Customizable breakout sessions

Pick and choose sector-focused breakout sessions that best match your interests



Early access to the platform

Access the virtual platform in the weeks leading up to the event, schedule meetings with fellow attendees, and create your own agenda



Virtual networking lounges

Visit sponsor networking lounges to speak with company representatives. Join us in the LP/ VIP-only lounge (*for LPs and Global Passport delegates only*).

Networking opportunities

Create a "Want-To-Meet" list

Add fellow attendees to your "Want-to-Meet" list and match with mutually interested attendees. Prioritize your list based on who you want to meet and we will autoschedule a 1-on-1 private, video meeting with you and a mutual match.

Visit sponsor networking lounges

Topic focused networking lounges led by our partners where you can share insight, best practices, and brainstorm solutions to challenges we are all seeing this year.

Arrange 1-on-1 video meetings

Begin setting up private 1-on-1 or group video meetings for the virtual event when the platform opens three weeks prior to the event.

Network before and after the event

Search and filter through attendees and send private messages three weeks before the event. Customize your profile based on company type, AUM, etc. You will also receive access to the platform five months post event.



How it works video


PERE


HomeSchedulePeopleSponsorsHow it worksConversationsAccount


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✓ADDEDNOTESMANAGE

Seizing the moment: Spotlight on distressed and opportunistic investing

**Brendan MacDonald**
Stepstone Group
Partner

**John Murray**
PIMCO
Portfolio Manager, Commercial Real Estate

**Blair Welch**
Slate Asset Management
Founding Partner

**Jeff Adler**
Yardi Matrix
Vice President


🕒 12:00 PM - 12:45 PM EST on Tuesday, November 10

- How changing economic environments and evolving market cycles will impact this sector after the pandemic
- What are the situations and strategies with potential for strong value enhancement
- Which niche/property types are the most attractive
- What IRRs are expected for investments made in 2020

Moderator:
Brendan MacDonald, *Partner, Stepstone Group*

Panelists:
Jeff Adler, *Vice President, Yardi*
John Murray, *Portfolio Manager, Commercial Real Estate, PIMCO*
Blair Welch, *Founding Partner, Slate Asset Management*

JOIN MEETING



MuteRaise HandLeave

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Keynote speaker



Marc C. Ganzi President & CEO **Colony Capital**

Prior to becoming President and Chief Executive Officer of Colony Capital & Chief Executive Officer of Digital Colony, Mr. Ganzi founded and served as Chief Executive Officer of Digital Bridge Holdings, a leading global investor and owner of mobile and internet infrastructure that was acquired by Colony Capital in July 2019 as part of Colony's transformation to become the premier platform for digital infrastructure and real estate investment.

Meet our speakers

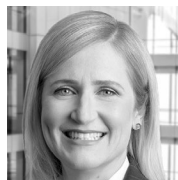
[View all the speakers ↻](#)



Zach Aarons
Co-Founder and Partner
MetaProp



Daryl Carter
Founder, Chairman and
Chief Executive Officer
**Avanath Capital
Management LLC**



Lisa Davis
Impact Investing
Portfolio Manager
PGIM Real Estate



Raj Dhandra
CEO
Blackcreek Group



Douglas Faron
First Vice President-
Investments
CIM Group



John Fitzpatrick
Managing Director and
CTO
Blackstone Real Estate



Tracey Gamble
Managing Director, Real
Assets
Apollo



Justin Guichard
Co-Portfolio Manager,
Real Estate Debt and
Structured Credit
Oaktree Capital



Todd Henderson
Head of Real Estate,
Americas
DWS Group



Dan Jackson
Chief Information
Officer
Starwood Capital Group

Meet our speakers

[View all the speakers ↗](#)



Mark Jacobs
Co-Portfolio Manager,
Real Estate Income
Oaktree Capital



Angela Johnson
Senior Vice President
Torchlight Investors



Inna Khidekel
Partner-Capital Markets
Group
**Bridge Investment
Group**



Christopher Merrill
CEO and Chairman
Harrison Street



John Murray
Portfolio Manager,
Commercial Real Estate
PIMCO



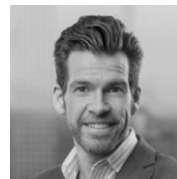
Onay Payne
Managing Director
Clarion Partners



Robin Potts
Co-Head of Real Estate
Investments, Director of
Acquisitions
**Canyon Partners Real
Estate**



Dan Teper
Managing Director, Real
Estate
Brookfield



Brendan Wallace
Co-Founder and
Managing Partner
Fifth Wall



Ralph Winter
Principal and Founder
W5 Group

Agenda highlights



Keynote panel: one thousand foot view of private real estate



Seizing the moment: spotlight on distressed and opportunistic investing



LP panel: building a resilient portfolio in today's market



State of the industry: real estate debt funds



Case study with Fifth Wall's Brendan Wallace, Co-Founder and Managing Partner



Finding alternative sources of capital



Rethinking and rebuilding the office market



Climate change: the new normal in real estate

View full agenda ➔

Virtual site tours and live Q&A

Data center property with National Real Estate Advisors

November 10 | 12:45 PM ET

This year's PERE America will feature a virtual site tour of an exclusive data center led by National Real Estate Advisors.

All attendees are invited to go behind the scenes of the data center and participate in a live Q&A with the National Real Estate Advisors team without leaving your home office.

Stay tuned as we announce more details on the data center.

Cure. Innovation Campus: A collaboration between NYEDC and Deerfield Management Company

November 11 | 1:30 PM ET

The virtual Forum will also include a virtual site tour with Deerfield & New York Economic Development Corporation.

A new partnership between New York City Economic Development Corporation (NYCEDC) and Deerfield Management, a New York City-based healthcare investment firm, to feature a former office building located at 345 Park Avenue South into a life sciences campus as part of LifeSci NYC.



Preliminary attendee list

*Companies listed in bold are LPs

- » **Aberdeen Standard Investments**
- » Accesso
- » **Aceana Group**
- » ADEP
- » Apollo
- » **Allianz Global Investors**
- » **Alpha Square Group**
- » **APG Asset Management**
- » **Asia Pacific Capital Co.**
- » Avanath Capital
- » AXA Investment Managers
- » Bain Capital Real Estate
- » Black Creek Capital
- » **Blake Investment Partners**
- » **Bouwinvest North America**
- » Bridge Investment Group
- » Brookfield
- » Calidus Holdings
- » Calmwater Capital
- » **Cambridge Associates**
- » CIM Group
- » Colony Capital
- » **Contra Costa County Employees Retirement Association**
- » Dermody Properties
- » **Diamond Realty Investments**
- » DWS Group
- » GCM Grosvenor
- » Harrison Street
- » **IBEW Pension Benefit Fund**
- » Integrated Capital Management
- » Jamestown LP
- » Kairos Investment Management Company
- » **Kamehameha Schools**
- » KBS
- » **Kentucky Retirement Systems (KRS)**
- » KKR
- » **Korea Post**
- » Lone Star Funds
- » M3 Capital Partners
- » **MassMutual**
- » MetaProp
- » National Real Estate Advisors
- » **Nuveen**
- » **NYSIF**
- » Oaktree Capital
- » Pacific Retail Capital Partners
- » Pantzer Properties Inc
- » Pembroke Capital Management
- » **Pennsylvania Public School Employees' Retirement System**
- » PIMCO
- » **QuadReal**
- » Rubenstein Partner
- » **Scotiabank Private Equity**
- » Slate Asset Management
- » **Spear Capital Group**
- » **Spire Capital**
- » Starwood Capital Group
- » StepStone Group
- » TD Asset Management
- » TD Bank
- » Torchlight Investors
- » **Toronto Transit Commission Pension Fund Society**
- » **TwinFocus Capital**
- » US Bank
- » **University of Pittsburgh**
- » **Vanderbilt University**
- » **W5 Group**

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Host publication

For exclusive sponsorship packages for 2020, contact Cristiana Crocco at 646-921-0923 or cristiana.c@peimedia.com.

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Pricing and Registration

Live and on-demand content, exclusive networking opportunities, and much more from wherever you are.

SECURE YOUR PLACE ➔

	Price
General delegate	\$1,495
Service provider	\$2,495
Institutional investor	Complimentary

Contact us

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