

PERE

# Asia Summit Hong Kong 2020



## PERE ASIA SUMMIT

4-5 March 2020 | The Grand Hyatt

The place where the most influential industry decisions are made, the PERE Asia Summit will gather over 600 attendees to strengthen their strategies and relationships.

In conclusion, it's all eyes on Asia, where, according to a recent RBC survey, 88% of global fund managers are expecting an increase in capital allocations.

Joining the flagship conference as part of PERE Asia Week is the 2nd annual PERE Debt Forum on 3 March, a meeting place of the investors allocating to global debt to discuss their strategies and drive forward the increasingly popular investment strategy.

Join the most significant institutional investors, fund and asset managers, developers, advisors, and strategic partners, in the development of global real estate and create unrivalled opportunities for your business.

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### Cocktail Sponsor

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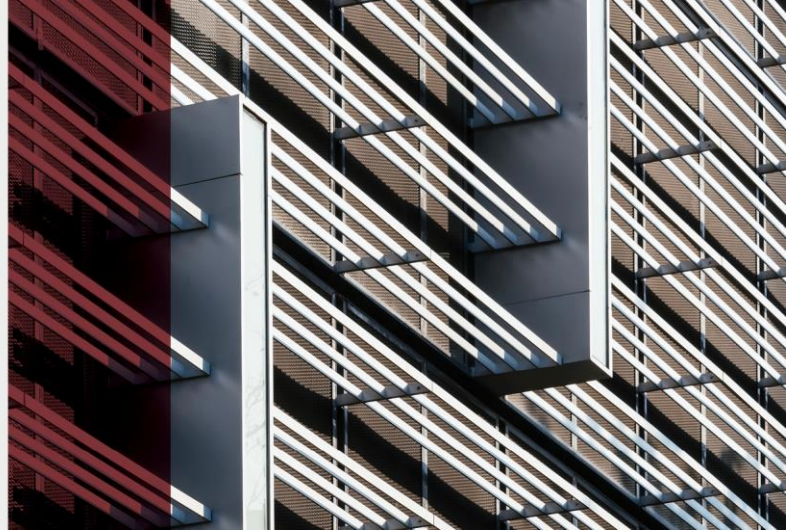
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Tuesday 3 March 2020

### Grand Opening Cocktails – Sponsored by Baker McKenzie

The Summit launches with its relaxed and enjoyable pre-conference networking cocktail party from **6pm** at the **Grand Hyatt Pool House**. Pick up your registration pack, grab a glass of champagne, and start networking with your industry peers ahead of the main conference.

### Wednesday 4 March 2020 – Global trends & Specialist Streams

#### 0745 PERE VIP Breakfasts – by invitation only

- ▶ **LP Networking Morning** (by invitation only)
- ▶ **Founders Roundtable** (by invitation only)
- ▶ **Women in Real Estate** (by invitation only)

#### 0800 Registration, refreshments and morning networking

#### 0855 Welcome and opening from the day one chairperson

#### 0920 **Opening panel: Asia's real estate investor crystal ball - What's in stall for the 2020s?**

In interactive quick-fire round, the region's industry leaders will discuss upcoming trends, capital flows, the shifting dynamics in asset management and their predictions on what GPs will have to do to survive the next decade to come.

#### 1010 **Keynote interview – The Good, The Bad, The Ugly**

An exclusive look back at the funds raised and deals made of the past years from an industry expert.

#### 1045 **Networking coffee break**

#### 1115 **Davids and Goliaths: Who is next when it comes to private equity M&As?**

Consolidation has become a growing trend in private real estate fund management. With a changing group of competitors for funds and less choice in managers for LPs, this session will explore what this will mean for investors, fees, portfolios and asset owners.

#### 1150 **LP panel discussion – Institutional perspectives on private real estate**

Global investors will debate the current cycle, fees and portfolio strategies. In addition, we will explore a multitude of issues such as ESG guidelines, diversity, internal capabilities and the changing relationships with GPs and operating partners.

#### 1300 **Networking lunch at the Tiffin lounge**



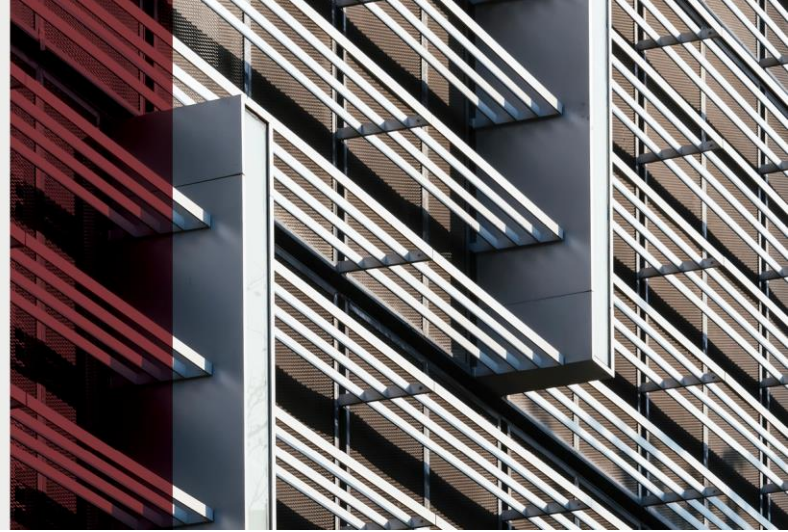
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**1430 Breakout into the PERE Asia 2020 Streams:  
PERE Tech**

The **PERE Tech** stream will explore the latest developments in investment and property technology – and how they will affect your bottom lines. Who are the proptech disrupters?

**PERE Direct and Co-Investment**

**Direct investment** from LPs has become an increasing trend, increasingly disrupting the LP-GP-Developer hierarchy. In addition, a multitude of **co-investment** models will further affect fees and bottom lines. What are the implications for those involved – and those left behind?

**PERE Alternatives**

From hospitality to data centres, from co living to car-parks, **PERE Alternatives** will explore the best strategies when it comes to asset class, demographics and yields. Hear from the experts in case studies and discussions.

**1745 End of first day**

**1750 PERE Asia's famous evening cocktail reception**

Sponsors, secure your table now and invite your investors to join you for an evening of dinner and drinks to network and wind-down. Contact the sponsorship team on [asiasponsorship@peimedia.com](mailto:asiasponsorship@peimedia.com)

**Thursday 5 March 2020 – Global markets, Research Insights & PERE Think Tanks**

**0745 Breakfast Briefing – by invitation only**

Hosted by Colliers International

**0845 Registration, refreshments and morning networking**

**0915 Welcome to day two and opening comments from today's chairperson**

**0920 Data snapshot: The global fundraising trends – PERE and RCA**

**0955 Panel: What's next for China – Cross-border investments and capital flows**

- As China is consolidating again and foreign capital flows back in, where are the next big opportunities – from residential to office and logistics.
- Will China's real estate debt assets continue to offer attractive returns?
- Who are the rising stars as China's domestic LPs and GPs enter the next phases of an increasingly maturing market?

**1040 Networking coffee break**

**1110 North America – Seeking returns in a highly competitive region**



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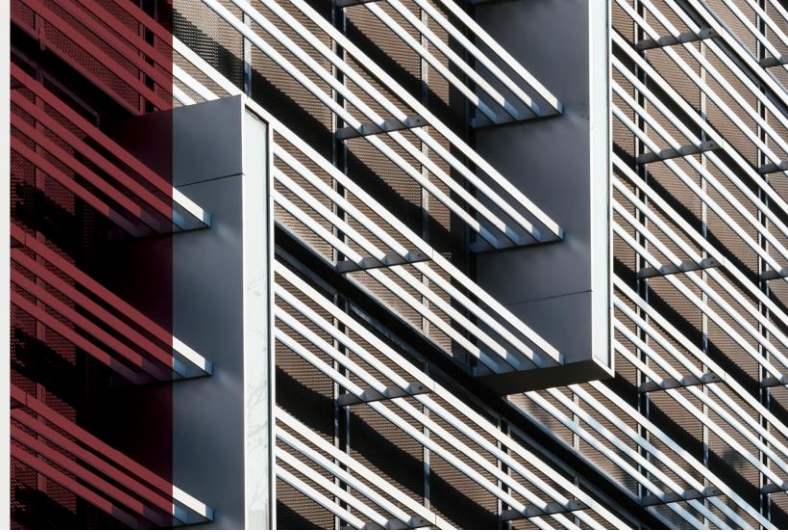
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- What are the growth opportunities for foreign investors in the world's largest real estate market? Where are the high-growth regions and asset classes as the tax regime is becoming more favourable?
- Will high hedging costs continue to influence investment over the coming years?

## 1155 **Australia – Opportunities in a changing market**

- Will Australia continue to be a prime destination for Chinese offshore capital?
- Where are the major opportunities in real estate debt and the opportunities arising from tightening curbs on property lending?

## 1240 **Networking lunch**

## 1345 **Europe – Looking for the right strategies**

- Will Asian investors continue to buy-up first-tier real estate? Is there an increasing trend for capital to flow into second-tier and Central European markets?
- What's next for the UK four months after Brexit?
- From logistics to multifamily – what are the growth drivers in the next decade?

## 1415 **Asian markets focus and the next big trends**

- From logistics in Korea to Hospitality in Japan, what are the latest growth strategies?
- Demographics, yields and asset classes: What is the right mix for mature markets in the region?
- Emerging markets: What are the panellists' top and bottom recommendations?

## 1500 **Networking coffee break and breakout into *PERE Think Tank Roundtables*:**

Logistics opportunities	Renewables and Sustainability	Exit Strategies and Secondaries	The Greater Bay Area
The UK market after Brexit	Asia's demographic change	Core vs Opportunistic	US: Taxes and Trade Wars



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